
**CITY OF TEXAS CITY
UTILITY DEPARTMENT- WASTEWATER DIVISION
INTEROFFICE MEMORANDUM**

TO: RITA WILLIAMS
FROM: CALVIN D. BREMER, WASTEWATER SUPERINTENDENT
SUBJECT: RFP#2009-921
DATE: 10/15/2008
CC: FILE

Les Dodson and I have reviewed these two proposals and find that O'Day Instruments, LLC have submitted the best one. We recommend that the contract for RFP# 2009-921, based on the current proposal and past service to the city, should be awarded to O'Day Instruments, LLC.

While it is difficult to compare the two proposals, we feel that O'Day Instruments is the better choice. Parijat Controlware, Inc. leaves many incidents somewhat open ended and requires that we pay them a four hour minimum for call-outs regardless of the time required to complete the trouble shooting and repair. The city will be charged \$850.00/ 8hours/day, this could become very costly. In addition, Parijat primarily uses Microsoft Visual Basic software which involves extensive programming and specialized programmers. The city currently uses Wonderware software at the wastewater plant and water facilities and does not require extensive programming to set up and operate. Parijat also includes additional charges for travel, emergency, and mileage. O'Day does not include these charges.

O'Day Instruments, LLC provides a set cost amount for the routine monthly and semi-annual calibrations and repairs. Hourly rates for call-out costs are lower then that of Parijat.

Please see the attached proposals.

CDB/ld



RFP#2009-921 Control System Maintenance and Repairs

Total 1st year cost to perform routine yearly maintenance as described in RFP#2009-921 and listed in attached quote TC101008J1: \$24,980.

A handwritten signature in black ink, appearing to read 'J.M. O'Day', is written over a large, light-colored oval shape.

J.M. O'Day

Attachments: Quotation TC101008J1
Statement of qualifications
References



Quote

110 E Summit Schulenburg, Tx 78956 979-583-1441

Quote No: TC101008J1
RFP#2009-921

Control System Maintenance and repairs
Attention: Purchasing
Account No:

Attn: Accounting

Bill to Address:

City of Texas City
Purchasing Department
1801 9th Avenue North
Texas City, Texas 77590

Ship to Address:

Office No:

Office No:

Fax No:

Fax No:

Tech / Sales Rep	P.O. No.	Date Shipped	Shipped Via	F.O.B.	Terms	Job Location
Jim O'Day					30	

ITEM	Description	QTY	AMOUNT
1.	Semi-Annual calibration repair, replacement and testing of instrumentation and	1	\$8,580.00
2.	controls at remote water sites including reducing stations. Including emergency		\$0.00
3.	call out and short notice scheduled repairs during regular and off scheduled times		\$0.00
4.	Monthly calibration, repair, replacement and testing of instrumentation and controls at	1	\$13,540.00
5.	wastewater main mplant and remote lift station sites. Including emergency		\$0.00
6.	call out and short notice scheduled repairs during regular and off scheduled times		\$0.00
7.	Routine Systems integration, PLC maintenance and SCADA maintenance	1	\$2,860.00
8.	Emergency call out or scheduled short notice repairs (estimate 4 site visits)		\$0.00
9.	Night, week end, holiday or regular work days. 24 hour / 365 day telephone support	1	T&M Rates
10.	for maintenance or operatioinal assistance and training		\$0.00
11.	Hourly rate for projects, non covered repair		\$0.00
12.	Systems Integration / Wonderware maintenance	\$105.00 hr	\$0.00
13.	Supervisor-Master PLC/Instrument Engineering Tech.	\$85.00 hr	\$0.00
14.	Instrument Repair Tech	\$45.00 hr	\$0.00
15.	Apprentice	\$30.00 hr	\$0.00
16.	Hourly rates include mileage, hand tools and routine test equipment.		\$0.00
17.	Freight, miscellaneous items and materials purchased by contractor at cost + 15%		\$0.00
18.	(as approved by properly authorized City personell)		\$0.00
19.	Set up and maintenance of calibration, testing and verification documentation and data		\$0.00
20.	is included		\$0.00
21.			\$0.00
22.			\$0.00

SUBTOTAL: \$24,980.00

MILEAGE @	0 Miles	\$0.00
S/H	\$0.00	\$0.00
LABOR	\$0.00 Non Taxable	\$0.00
Total 1st year cost to perform routine yearly maintenance as described above:		\$24,980.00

STATE & LOCAL TAXES 0.00% \$0.00

QUOTE DATE: 10 October 2008 QUOTE TOTAL: \$24,980.00

Statement of Qualifications

Main office located in Schulenburg, Texas
Local office located in Santa Fe, Texas

new location approximately 2 years
same location over 30 years

We currently maintain a large amount of test equipment including volt meters, mega ohm meters, Amp meters, line tracing devices, pressure calibrators, Bird Radio test equipment, and a large selection of hand tools.

Due to the recent receipt of this RFP, 10/08/08, a financial statement is unavailable at this time, it will be provided at a later date upon request.

Primary personnel:

Jim O'Day

Over 20 years experience in Control Systems, Instrumentation, Wonderware software, other HMI Software and Radio communications systems. System design, Installation, and Startup.
United States Marine Corps Reserve 1990-1997, 2841 Ground Radio Repair.

Dusty O'Day

Over 4 years experience in instrumentation and control systems

Most recent projects:

Programming Siemens Procidia and Wonderware Intouch at Direct Fuels for their Bio Diesel plant in Fort Worth

Setting up remote SCADA sites for WCID#1 in Dickinson, mounting and configuring controllers and radio equipment on water and lift stations.

Demolition of old equipment and installation of new controls at water treatment plants and lift stations.

Dan O'Day

Over 4 years experience in field instrumentation and integration

Most recent projects:

Setting up remote SCADA sites for WCID#1 in Dickinson, mounting and configuring controllers and radio equipment on water and lift stations.

Installing and configuring Mass flow meters on Chemical delivery trucks for Chemtreat

Demolition of old equipment and installation of new controls at water treatment plants and lift stations.

References:

WCID#1

Darrel Hardwick 281 642 1480

Chemical Process and Production

Mike Landers 409 502 7441

Direct Fuels (East Plant, West Terminal, Bio Plant)

Terry Nevels 817 354 2700

Mockbee Control Systems

Richard Mockbee 281 658 8776

City of Texas City

Calvin Bremer 409 643 5961

Les Dodson 409 621 6194



**City of Texas City
Purchasing Department
Attn: Rita Williams
1801 – 9th Avenue North
Texas City, TX 77590**

Subject: RFP#2009-921 CONTROL SYSTEM MAINTENANCE AND REPAIRS

Attention: Rita Williams

Thanks for showing interest in Parijat Controlware, Inc. products & services. We are submitting the proposal for your review. This proposal is based on the specification and other information provided to us. We are confident that with our expertise and experience in the area of automation and control systems for last 19 years we shall be able to provide you will excellent service. And if necessary we shall be using sub contractor for calibration and maintenance. If you have any concerns or questions about this proposal, we shall like an opportunity to clarify them more explicitly in person. We look forward working with City of Texas City on this proposed project. Please feel free to contact us if you have further questions regarding the proposal or the project.

Thanks

A handwritten signature in black ink that reads "Rakesh Verma". The signature is written in a cursive style with a long horizontal stroke at the end.

Rakesh Verma
(President)



Statement of qualification:

Technical:

Parijat Controlware, Inc was incorporated in 1989.

Since 1989 we are continuously in business.

We specialize in programming / troubleshooting AB, Siemens & other PLCs for various industries including waste water plants.

We are also very heavily involved in programming / configuring / troubleshooting SCADA systems of various sizes and complexities for various industries including waste water plants using Wonderware – Intouch.

We are very strong in communication and have communication drivers & troubleshooting software tools of our own that are sold and maintained by our company for customers nationwide.

A lot of technical information is available on our website.

Commercial:

Parijat Controlware, Inc has there own office building.

We also have our own lab with different hardware (AB PLC, Siemens PLC, GE Fanuc PLC, other serial / TCP/IP devices, Electrical Panels, etc) for the purpose of simulation / mocking of problems.

We have a staff of professional employees.

We serve clients worldwide since our inception (Please refer our customer list & projects list enclosed).

We are self-sufficient in financing and do not have any kind of business loans. We do not have a line of credit setup with any bank, but is available if needed.



Parijat Controlware, Inc. or subcontractor will provide services as follows:

Scheduled Service

One Day (8 hours) Scheduled Service per month during normal business hours **\$850.00/Day**

DEMAND SERVICE

Regular Hours	\$ 85.00
Travel	\$ 85.00
Overtime	\$125.00
Emergency	\$150.00
Mileage	\$.75/Mile

Any SCADA, PLC software related services shall be at 20% premium from the above.

Qualifications:

1. Call-out hours are four (4) hours minimum.
2. Materials and third party rentals are cost plus 15%.
3. All field service is guaranteed for 30 days or as per the scope.
4. PCI or sub contractor's to provide standard safety equipment, i.e., hard hats, safety glasses, Nomex, and goggles. Any special safety equipment to be provided by others.
5. PCI or sub contractor's will provide site specific safety training if required.
6. All PCI or sub contractor's technicians carry TWIC I.D. cards.

Payment Terms:

1. PCI to invoice upon completion of each visit.
2. Terms of invoices are net 30 days.
3. Price does not include sales tax.

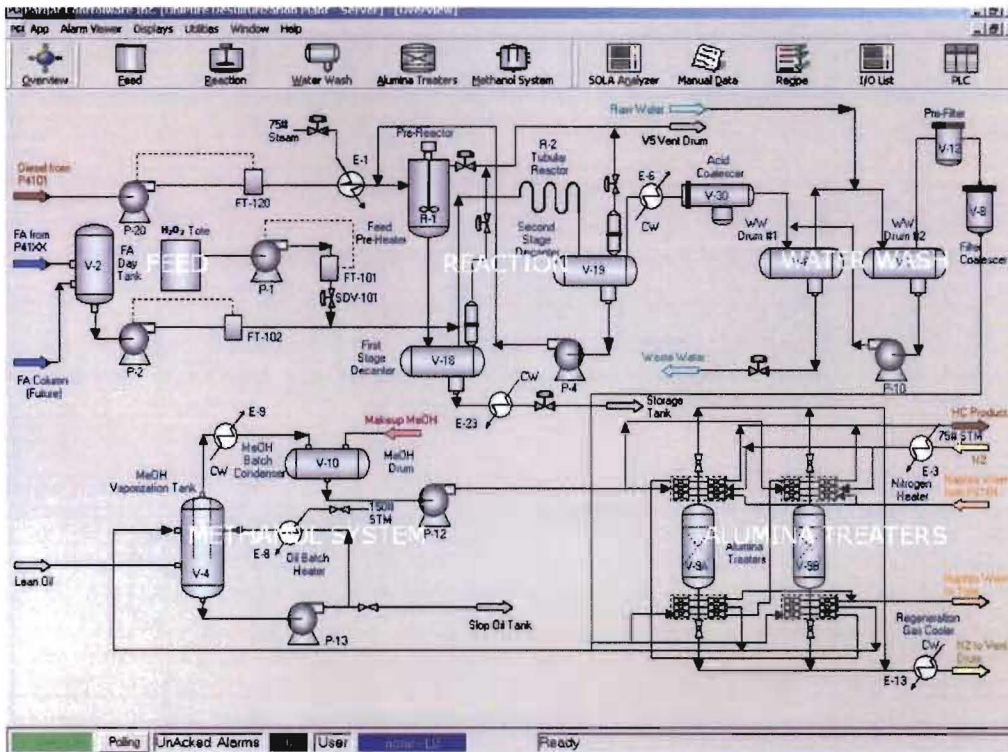


References:

City of Houston	Hoss Forousan	713-641-9114
Metro	Louis Llosa	713-739-6062
Ratnala & Bahl	Pardha	281-759-6400, Ext. 152

- Configurable scanning of foreign smart devices like PLCs, DCS, Flow meters and so forth.
- Can be an OPC server or OPC client. (When using OPC, the project becomes non-managed)
- No multi-sourcing, no need to have multiple applications from multiple non-Microsoft vendors.
- Integrate **ALL** the business system needs and the HMI into **ONE** single application.
- Very powerful alarming and trending capabilities (up to 32 pens at the same time).
- Complicated Communication & screen update issues are resolved.
- Several prebuilt symbols provided. You may create your own or buy third party symbols in standard BMP, JPG, GIF and many other formats.
- Redundant server capability without expensive clustering hardware or licenses.
- Technology Transfer services is available from Parijat.
- Leverages Microsoft's research in software development.

You can also use VB to publish your real time data over the Internet via ASP.NET or other Internet technologies and build server-side or client-side applications.



An example of a VB Form created for an HMI project

Minimum Requirements:

- Microsoft Visual Basic .NET Learning Edition or better (for app editing only).
- Microsoft 2000, XP, 2003, Vista. MSDE current version for database
- PC with 128 M RAM or CPU comfortable for Win32 Desktop OS of your choice. (Higher configurations apply for systems with greater than 500 points and historian needs)
- Use one or more Parijat communication drivers.

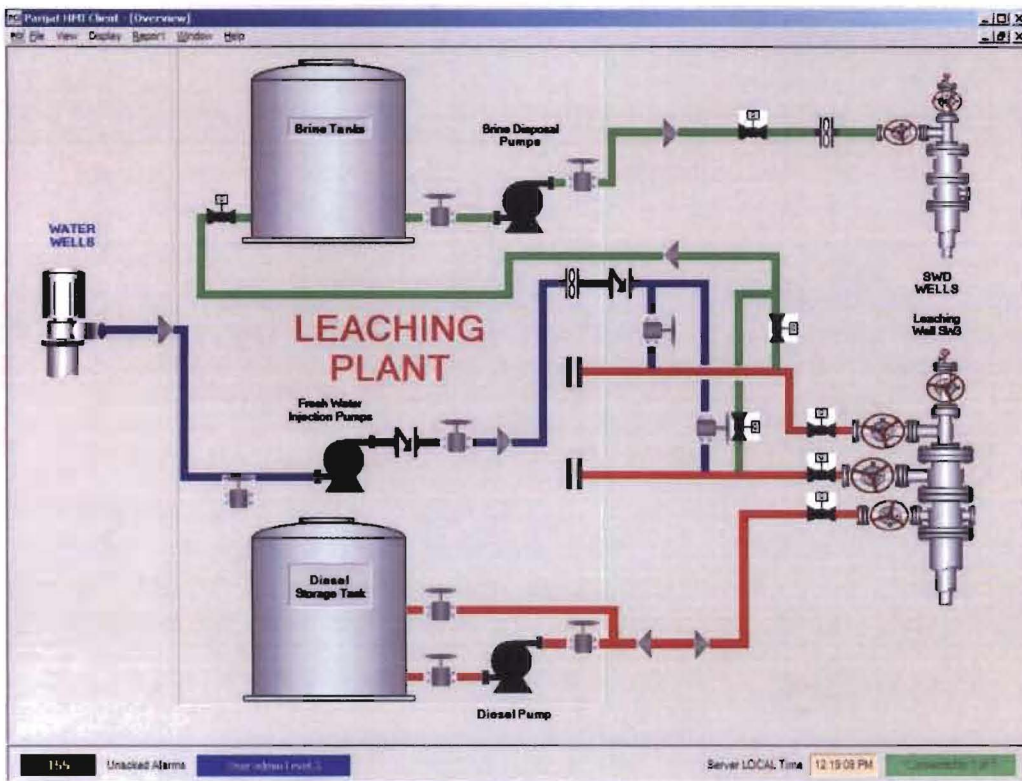
Options:

- Source Code for the MSDE Configuration utility and Parijat Control Wizard (available separately)
- Source Code for the HMI Server .NET application

Parijat HMI/SCADA Open-source Development System “Object Based”

What does the Object based Parijat HMI System do for my HMI/SCADA?

The object based HMI/SCADA has all the features of our regular version, but for systems that have a large number of devices with a common set of points, the object based system simplifies the configuration of the system. For example; in a system with 30 valves of the same type, instead of defining the points for the valves 30 times, you define the points only once. Then, additional address parameters are defined at the device level. A flexible device point addressing scheme allows for almost any point set to be defined.



Features:

- * Suitable when 3 or more devices of very similar characteristics exist
- * Build & test the object only once
- * MOC, make future changes once. Children automatically assume any updates to parent.
- * Create copies of parent objects for mutating new object types
- * Instantiate as many children as you need from any parent
- * Considerably reduces the quantity of Tags you need to build, manage.

Benefits:

Object based – HMI

- Considerably reduces your development, deployment, and commissioning time.
- Later reduces the troubleshooting time & consequently downtime