



Waukesha-Pearce Industries, Inc.

Construction Machinery Division

PO Box 35068 12320 S. Main St Houston, TX 77235-5068

Phone: 713-551-0506

FAX: 713-551-0796

Richard Gonzales -- Cell Phone: 832-221-1425

Texas Association of School Boards Quotation

Quote Date: **November 19, 2008**

Distributor Name:	Waukesha Pearce Industries Inc.
Sales Person:	Richard Gonzales
Phone Number:	713-551-0506

Price List Dated: **April 1, 2008**

Customer Name:	City of Texas City
Customer Contact:	David Reeves

Model Discount: 20.00%
Factor 80.00%

Machine Make	Model	Description	Sales Code	Factory List Price	Customer Price
KOMATSU	WB146-5	Backhoe / Loader	WB146-5/A	\$ 92,411.00	\$ 73,928.80
		Standard Stick		\$ -	\$ -
		Cab & Air		\$ -	\$ -
				\$ -	\$ -

Factory Options & Attachments

	24" B/H BUCKET	WB5A0136	\$ 1,454.00	\$ 1,163.20
	1.25 CU YD LOADER BUCKET	WB5A089	\$ 2,597.00	\$ 2,077.60
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -

Non-Factory Options & Attachments

	EDGE ON B/H BUCKET		\$ 369.00	\$ 369.00
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -

Sub Total - Non Factory Options

\$ 369.00

Standard Buy Board Sales Price

\$ 77,538.60

Customer Loyalty Discount

\$ 6,713.00

Total Sale Price

\$ 70,825.60

Delivery	2-3 Weeks
FOB	Your Yard, Texas City, Texas