

**From:** [Todd Hoover](#)  
**To:** [Rita Williams](#)  
**Cc:** [Julie Morreale](#); [Tom Kessler](#)  
**Subject:** Recommendation for Bid #2011-977 for the Pump Maintenance/Repair Contract  
**Date:** Monday, October 11, 2010 2:14:50 PM  
**Importance:** High

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Rita,

After careful consideration of all bids opened on Monday, October 4, 2010, it is my recommendation that the Bid #2011-977 for the Pump Maintenance/Repair Contract not be awarded for the following reasons:

- **Coastal Pump Services** should be disqualified from the bid because they added a condition on Item 8: Specify number of days to deliver and/or re-install repaired equipment and Item 9: Specify number of days to deliver and install new replacement not in stock.
- **K2 Services, LLC** should be disqualified from the bid because they did not answer Item 11: Markup/Discount of All OEM Parts and Materials, Item 12: Markup/Discount of All non OEM Parts and Materials, Item 13: Markup/Discount Cost to replace a unit of OEM, and Item 14: Markup/Discount Cost to replace a unit of another Manufacturer.
- **Pump & Power Equipment** should be disqualified from the bid because they added a condition on Item 8: Specify number of days to deliver and/or re-install repaired equipment, Item 9: Specify number of days to deliver and install new replacement not in stock and Item 10: Specify number of days to deliver and install new replacement in stock.
- **Hahn Equipment Company, Inc.** should be disqualified from the bid because they added a condition on Item 9: Specify number of days to deliver and install new replacement not in stock.
- **Smith Pump Company** should be disqualified from the bid because they did not adequately answer Item 8: Specify number of days to deliver and/or re-install repaired equipment, Item 9: Specify number of days to deliver and install new replacement not in stock, Item 10: Specify number of days to deliver and install new replacement in stock, 11: Markup/Discount of All OEM Parts and Materials, Item 12: Markup/Discount of All non OEM Parts and Materials, Item 13: Markup/Discount Cost to replace a unit of OEM, and Item 14: Markup/Discount Cost to replace a unit of another Manufacturer.

In summary, the Utilities Department will review the wording of the contract specifications and will re-bid the Pump Maintenance Annual Contract at a later date.

Thank you,

*Todd J. Hoover*  
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DIRECTOR OF UTILITIES  
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