



# DATA PROJECTIONS

**City of Texas City - EOC Center**

Quote # 007745  
Version 1

**Prepared for:**

**City of Texas City**

Robert Turner  
rtturner@texascitytx.gov



## DATA PROJECTIONS

3700 W. Sam Houston Pkwy S.  
Suite 525  
Houston, Texas 77042  
\*\*\*.datapredictions.com  
713.781.1999

Monday, January 25, 2021

City of Texas City  
Robert Turner  
1801 9th Ave N  
Texas City, TX 77591  
rtturner@texascitytx.gov

RE: City of Texas City - EOC Center

Dear Robert,

Thank you for allowing Data Projections the opportunity to present this solution for the City of Texas City.

As a leading audio visual communications design/build firm, Data Projections is uniquely qualified for a project of this scope. Our experience includes solutions for:

- Multipurpose rooms and auditoriums equipped with large-venue audio visual technology solutions
- Videoconferencing systems incorporating control and complete room collaboration, allowing for on-demand decision making and communication among remote locations
- Conference, board rooms and training rooms of all shapes and sizes
- Digital signage implementations across enterprise, university, and district campuses for immediate message distribution
- Operation Center's (NOC's, EOC's, SOC's) audio visual command and control systems
- College and university classrooms, lecture halls and labs
- Individual school classrooms to entire districts
- And many more unique applications

Because we partner with the best technology companies in the industry, we're able to provide a wide range of comprehensive solutions built around the specific needs of our customers, while taking into account the technical, capital and logistical factors involved in each project and solution.

Rapid and effective communication is key to staying ahead of the competition. Better communication leads to better decisions - and better results. How do you maintain consistent communication across your organization as well as external audiences? Data Projections' team of professionals will keep you simply connected.

Kind regards,

Sandy Hill  
Director of Business Development  
Houston



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## Executive Summary

**TIPS Contract Number 200904**

### **Functionality Description:**

The City of Texas City is looking for a solution for their new EOC building. They would like a solution where each display can have a different image or various combinations of images on the displays in the room.

### **Project Location:**

1801 9th Ave N  
Texas City, TX 77591

### **Project Onsite Point of Contact:**

Robert Turner  
(409) 948-3111 (Direct)  
(Mobile)  
[rturner@texascitytx.gov](mailto:rturner@texascitytx.gov)

### **System Description and Project Scope of Work:**

**Location:** 1415 33RD ST N, TEXAS CITY, TX, 77590

### **City of Texas City – EOC Center Location**

### **Recommendations:**

Data Projections, Inc. is recommending the a solution with a Crestron NVX which is AV over IP switching.

### **Project Scope:**

Data Projections (DPI) will utilize an existing rack at the facility to hold all equipment to control the audio and video in the room. In the main EOC room, DPI will install 2 86" Clevertouch panels on the main viewing wall with 7 smaller Samsung displays above for various sources. DPI will add additional audio in the room with 6 new Crestron speakers with amplifier and a Biamp DSP and microphones. This will allow for partitioned audio in the room from the various displays and sources. A 10" Crestron control touch screen will be mounted on the wall for control of the various components in the room. DPI will install a Poly EagleEye camera on a wall mount in the front of the room for video conferencing sessions. For



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collaboration, a Barco CSE-200 set will be installed for sharing content to the panels from the participants in the room.

In the 3 offices, DPI will install a Barco Clickshare in the room with the owner furnished panels installed by others prior to our installation.

In the conference room, DPI will install a 65" Clevertouch panel with an i7 on a cart for presentation and collaboration. These units will be stand alone units and can be connected to a computer via HDMI with USB or Clevershare via app or software.

#### Video Components

- 2 – 86" Clevertouch panels
- 7 – Samsung 43" displays
- 1 - 65" Clevertouch panel

Equipment Rack provided by owners

#### Audio System

- Crestron speakers (6) and amp
- Biamp DSP and 1 ceiling microphone and expansion mic (white)

#### Control System

- Crestron 10" Control panel on table top mount
- Crestron NVX Encoder and decoders for each source to route the video
- Crestron Control Processor

#### Video Conferencing with Zoom

- Zoom license provided by City of Texas City
- Poly Eagle Eye camera

#### Collaboration

- Barco – CSE 200 Set

#### Exclusions

The following work is **not included** in our Scope of Work:

- All conduit, high voltage, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling.
- Fire wall, ceiling, roof and floor penetration.



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- Necessary gypsum board replacement and/or repair.
- Necessary ceiling tile or T-bar modifications, replacements and/or repair.
- All millwork (moldings, trim, cut outs, etc.).
- Patching and Painting.
- Permits (unless specifically provided for and identified within the contract).

## Construction Considerations

In order to accomplish the outlined goals of this project, the Customer will be responsible for contracting with an outside entity to make the necessary modifications to the space as directed by Data Projections. The costs associated with these modifications are not included in this proposal.

### Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
<b>Room 144 - EOC</b>				
<b>Panels and Mounts</b>				
Clevertouch	15486UXPR OUS UX PRO Series High Precision 86"	\$4,299.00	2	\$8,598.00
Clevertouch	1521061US Clevertouch OPS PC Module - i7 for new Impact Plus or UX Pro	\$1,925.00	2	\$3,850.00
CHIEF	XSM1U Micro-Adjust Fixed Wall Mount X-Large	\$195.33	2	\$390.66
Samsung	QH43R 43"3840x2160 4K UHD Display 700 nit, 8ms 24/7	\$1,067.07	7	\$7,469.49
CHIEF	RLF2 LARGE UNIVERSAL FIXED MOUNT	\$77.16	7	\$540.12
CHIEF	FHB5147 HARDWARE KIT	\$9.04	7	\$63.28
CHIEF	PAC115 TOGGLER ACCESSORY 1/4-20	\$15.91	7	\$111.37



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## Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
Middle Atlantic	RLNK-215 15A2 OUTIP CTRL POWER	\$153.11	9	\$1,377.99
<b>Equipment Rack</b>				
Middle Atlantic	BSPN-38-32 38SP 32DP BGR SIDE PANELS	\$432.44	1	\$432.44
Middle Atlantic	BGR-LVT9 9SPLARGE VENTED TOP PNL	\$39.51	1	\$39.51
Middle Atlantic	LF-HD HEAVY DUTY LEVELING FEET	\$20.30	1	\$20.30
Middle Atlantic	BGR-RR38 38SPBGR ADDL RAILPAIR	\$77.93	1	\$77.93
Middle Atlantic	PDT-1415C-NS 14 OUTLETS15ACORDNS	\$119.09	2	\$238.18
Middle Atlantic	RLNK-915R 15A9 OUTIP CTRL POWER	\$271.65	3	\$814.95
Middle Atlantic	BB-12 12SP SOLID COPPER BUSSBAR	\$65.85	1	\$65.85
Middle Atlantic	LACE-37-O-A 37SP3.25"WTIEPOST LACER	\$29.09	2	\$58.18
Middle Atlantic	D2LK 2SP ANOD DRAWER W/LOCK	\$151.46	1	\$151.46
<b>Audio System</b>				
Crestron	SAROS IC6T-W-T-EACH Saros 6.5" 2-Way In-Ceiling Speaker, White Textured, Single (must be ordered in multiples of 2)	\$140.24	6	\$841.44
Crestron	AMP-3210T 3x210W Commercial Power Amplifier, 4/8 or 70/100V	\$945.12	1	\$945.12
Biamp Systems	0450.900 Fixed I/O DSP with 12 analog inputs, 8 analog outputs, 8 channels configurable USB audio, 128 x 128 channels of AVB, AEC technology (all 12 inputs), 2 channel VoIP, and standard FXO telephone interface	\$2,437.80	1	\$2,437.80
Biamp Systems	0039.900 5-port expansion device	\$731.71	1	\$731.71



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## Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
Biamp Systems	0498.900 AVB Beamtracking ceiling microphone, white ceiling mount	\$1,218.29	1	\$1,218.29
Biamp Systems	0500.900 Expansion AVB Beamtracking ceiling microphone, white ceiling mount	\$762.20	1	\$762.20
<b>Control System</b>				
Crestron	TSW-1070-B 10.1 in. Wall Mount Touch Screen, Black Smooth -S	\$2,000.00	1	\$2,000.00
Crestron	CP3N 3-Series Control System	\$1,585.37	1	\$1,585.37
Crestron	DM-NVX-E30 DM NVX 4K60 4:4:4 HDR Network AV Encoder	\$792.68	8	\$6,341.44
Crestron	DM-NVX-D30 DM NVX 4K60 4:4:4 HDR Network AV Decoder	\$792.68	9	\$7,134.12
Crestron	CBL-HD-6 Crestron Certified HDMI Interface Cable, 18 Gbps, 6 ft (1.8 m)	\$30.49	17	\$518.33
Crestron	DM-CBL-ULTRA-PC-7 DigitalMedia Ultra Patch Cable, 7 ft (2.1 m)	\$29.27	20	\$585.40
	16565 220-48P-10GE4 48PT POE+ 4 10GBE SFP+	\$2,235.12	1	\$2,235.12
<b>Video Conferencing with Zoom</b>				
POLYCOM INC.	7230-60896-001 EAGLEEYE MSR CAMERA,12X ZOOM WITH USB2.0 INTERFACE,1 REMOTE,1 USB 2.0 5M CABLE,P	\$1,207.32	1	\$1,207.32
GoldSeal Polycom	4870-60896-160 PARTNER PREMIER, ONE YEAR, EAGLEEYE IV 12X CAMERA WITH USB 2.0 INTERFACE. COMPAT	\$118.90	1	\$118.90



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## Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
VADDIO	535-2000-240 THIN PROFILE WALL MOUNT FOR ROBOSHOT PTZ CAMERAS	\$104.23	1	\$104.23
<b>Collaboration</b>				
Barco	R9861520N CSE-200 SET A	\$1,603.66	1	\$1,603.66

Subtotal: **\$54,670.16**

## Room 1 Services

Product Details	Ext. Price
Installation Labor	\$11,250.00
Commission Labor	\$1,250.00
Project Management	\$1,250.00
Design/Engineering	\$3,000.00
Programming Labor	\$7,000.00

Subtotal: **\$23,750.00**

## Room 2 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
<b>Offices - 3</b>				
Barco	R9861520N CSE-200 SET A	\$1,603.66	3	\$4,810.98

Subtotal: **\$4,810.98**

## Room 2 Services

Product Details	Ext. Price
Installation Labor	\$150.00

Subtotal: **\$150.00**



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Room 3 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
<b>Conference Room</b>				
Clevertouch	15465UXPR OUS UX PRO Series High Precision 65"	\$2,499.00	1	\$2,499.00
Clevertouch	1521061US Clevertouch OPS PC Module - i7 for new Impact Plus or UX Pro	\$1,925.00	2	\$3,850.00
Clevertouch	1542400 Height Adjustable Mobile Mount	\$1,096.34	1	\$1,096.34
POLYCOM INC.	7200-85830-001 STUDIO: AUDIOVIDEO USB SOUNDBAR, WITH AUTO-TRACK 120 FOV 4K CAMERA, USB STEREO	\$891.13	1	\$891.13
POLYCOM INC.	7230-86040-001 POLYCOM STUDIO DISPLAY MOUNTING KIT, HOL	\$149.30	1	\$149.30

Subtotal: **\$8,485.77**

Room 3 Services

Product Details	Ext. Price
Installation Labor	\$600.00
Project Management	\$125.00
Design/Engineering	\$150.00

Subtotal: **\$875.00**

Miscellaneous Materials

Product Details	Ext. Price
Miscellaneous Materials	\$4,078.00

Subtotal: **\$4,078.00**



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Service & Maintenance

Product Details	Ext. Price
Service & Maintenance	\$4,078.01
Subtotal:	<b>\$4,078.01</b>



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**City of Texas City - EOC Center**

Prepared by:

**Houston**

Sandy Hill  
(832) 726-1917  
Fax 713.781.3338  
shill@datapredictions.com

Prepared for:

**City of Texas City**

1801 9th Ave N  
Texas City, TX 77591  
Robert Turner  
(409) 948-3111  
rtturner@texascitytx.gov

Quote Information:

**Quote #: 007745**

Version: 1  
Delivery Date: 01/25/2021  
Expiration Date: 02/26/2021

**Quote Summary**

Description	Amount
Room 1 - Hardware	\$54,670.16
Room 1 Services	\$23,750.00
Room 2 - Hardware	\$4,810.98
Room 2 Services	\$150.00
Room 3 - Hardware	\$8,485.77
Room 3 Services	\$875.00
Miscellaneous Materials	\$4,078.00
Service & Maintenance	\$4,078.01

Subtotal: **\$100,897.92**  
Shipping: **\$2,378.80**  
Total: **\$103,276.72**

**Payment Options**

Description	Payments	Interval	Amount
Payment Options			
Net 30	1	One-Time	\$103,276.72

Other service options available. Contact your sales representative.

By signing this agreement, you are accepting our Terms and Conditions. This does not negate the need for a purchase order or any other purchasing requirement which your company necessitates. Data Projections reserves the right to require a customer down payment/deposit contingent on the creditworthiness of the customer.



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Houston

City of Texas City

Signature: \_\_\_\_\_

Name: Sandy Hill

Title: Director of Business Development

Date: 01/25/2021

Signature: \_\_\_\_\_

Name: Robert Turner

Date: \_\_\_\_\_



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### Statement of Performance

#### TERMS AND CONDITIONS

##### Notice

##### **This Scope of Work is delivered on the basis of the following Assumptions:**

- Site preparation by the Customer includes electrical, wall reinforcement, telephone and data network infrastructure placement per Data Projections specification.
- All work areas should be clean and dust free prior to the beginning of on-site integration of electronic equipment.
- Customer communication of readiness will be considered accurate and executable by Data Projections project manager.
- In Room(s) where installation is to be completed are to be made available for Data Projections exclusive use on the days of the scheduled installation. Unless specifically arranged in advance, rooms will be available during normal business hours, defined as Monday through Friday, 8:00 AM to 5:00 PM excluding holidays. All required spaces (rooms, access points, etc.) must be available at the start of the installation and remain available for the duration of the Project. Any required space that is unavailable during the scheduled installation time frame may result in delayed delivery of the Project and/or additional charges. Additional rates will only be applied after execution of Data Projections generated Project Change Request according to the Change Management Procedure section following and signed approval by Owner or Owner's representative.
- The project schedule must allow for sufficient time for completion of all installation and final testing of systems prior to occupancy of the site. If sufficient time is not allowed, Data Projections will be held harmless for systems that do not meet requirements. In this case, all costs associated with completion of work, including overtime labor rates, will be considered outside the scope of this offering and billable to the Client. Unless otherwise stated, the installation shall be scheduled contiguously from start to finish. Projects requiring multiple site visits and/or intervals of inactivity between events must be noted as such prior to acceptance of this SOW. If notification is made after initial acceptance of this SOW, Change Management Procedure section following shall be implemented and additional charges may apply. Data Projections reserves the right to revise the proposal/scope of work based upon information obtained from subsequent site surveys and other sources not available at the time of that the original proposal was issued.
- Data Projections reserves the right to substitute equipment of similar specifications should any of the specified equipment be unavailable at time of order from the manufacturer. This will be done in an effort to maintain the completeness of the proposed audiovisual system and meet the anticipated installation schedule. Data Projections will notify the client in the event there is a need for any equipment substitutions.
- There is secure storage for equipment during a multiple-day integration. If secure storage is not available for the duration of the multiple day integration period, Data Projections reserves the right to; delay the installation until secure storage is available which could result in project completion delays and additional storage and delay fees; payment in full for the materials and equipment that cannot be secured thus constituting transfer of ownership and relieving Data Projections of its responsibility and liability for security and protection of said materials and equipment against damage and theft.
- If Customer furnished equipment and existing cabling is to be used, Data Projections assumes that these items are in good working condition and will integrate into the designed solution. Any repair, replacement



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- and/or configuration of these items that may be necessary will be made at an additional cost.
- All Network configurations including IP addresses are to be provided, operational and functional before Data Projections' integration begins. Data Projections will not be responsible for testing the LAN connections.
  - Cable or Satellite drops must be in place with converter boxes operational before the completion of integration. Any delay resulting in extra work caused by late arrival of these items will result in a change order for time and materials.
  - Document review / feedback on touch panel layout / correspondence will be completed by the Customer within two business days. {unless otherwise noted}

### **Integration Project Management Processes**

Data Projections will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):

- Needs Analysis – performed prior to Scope of Work
- Project Welcome Notice – emailed upon receipt of Purchase Order/Notice to proceed
- Project Kick-Off meeting with Customer Representative(s) – either by phone or in-person
- Project Status updates – informal or formal – either by phone, email or in-person (based on the size/complexity/duration of the project)
- Project Change Control – comprised of Field Directed Change Order and/or Contract Change Order submittals
- Substantial Completion – Customer walk-through and user acceptance training – prior to Service transition (if purchased)

### **User Acceptance Training**

This is geared specifically towards the end-user / operator. The purpose of this training is to provide operators with the necessary knowledge to confidently and comfortably operate all aspects of the integrated system.

Areas covered include the following:

- Equipment and system overview
- Equipment operation and function
- Equipment start up, stop, and shut Down
- Equipment automatic and manual operation
- Discussion and documentation relating to control system operation
- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down AV system via control system
- Manual operation of display systems, audio system and all other related components
- Use/operation of patch panels, when and where to be used
- Who to call when help is required



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#### **Change Management Procedure**

Any changes to the Scope of the project that effect the contractual value of the project must be in writing signed by the Customer and an authorized representative of Data Projections, Inc. Oral changes to the project scope, equipment or materials shall not be binding upon the parties. Changes may impact the ability of Data Projections, Inc. to deliver the desired solution per the original terms of the Contract. After acceptance of this Scope of Work, such signed and approved change orders will be incorporated by reference into and become part of this Contract and will be processed in accordance with the Change Management Procedure detailed below.

#### **Proprietary Notice**

This proposal contains confidential information and intellectual property of Data Projections and may be legally privileged. Recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for evaluation of its contents.

#### **Payment Schedule**

The total for this proposal/project is presented as a "not to exceed" unless Data Projections and the "client" agree to add hardware, software or functionality not specifically addressed in this Statement of Work/Executive Summary. The payment schedule outlined in the Payment Options section is contingent on the established line of credit approved by the company. If credit terms are extended, the standard terms are NET 30 days. If credit terms are not requested or extended, payment will be required in full before hardware is ordered or installation dates are scheduled.

#### **Returns**

The approval of product returns is at the discretion of Data Projections and requires a return authorization number. Products that are defective will be repaired, replaced or credited in accordance with the manufacturer's warranty. Goods returned for reasons other than warranty or defect must be in original, undamaged and untarnished condition and must include all original packaging, documentation and accessories. Restocking fees may apply to the items being returned. Any custom ordered products cannot be returned. Please consult Data Projections for additional details.

#### **Warranty**

All new equipment provided by Data Projections includes each manufacturer's full warranty from the date of invoice. Data Projections will honor all warranty requirements as depot service. Data Projections supplies a 90-day workmanship warranty from the date of completion of said system, unless superseded by an extended warranty, service agreement and/or preventative maintenance agreement. If a Data Projections service agreement is purchased all hardware purchased through Data Projections will be covered with no additional service or replacement fees throughout the life of the agreement even if the hardware is no longer covered under the manufacturer's warranty. Data Projections warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, misuse including, but not limited to, operating outside of environmental, electrical, temperature or humidity specifications, system alterations neither approved nor performed by Data Projections; or repair by a service facility other than those authorized by the manufacturer.

#### **Indemnification**

Data Projections agrees, to the fullest extent permitted by law, to indemnify and hold harmless the Client, its officers, director and employees (Collectively, Client) against all damages, liabilities or costs, including reasonable attorney's



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fees and defense costs, to the extent caused by the Data Projections' negligent performance of professional services under this Agreement and that of its subcontractors or anyone for whom Data Projections is legally liable. The Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless Data Projections, its officers, directors, employees and sub-consultants (collectively, Data Projections) against all damages, liabilities or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the Client's negligent acts in connection with the Project and the acts of its contractors, subcontractors or consultants or anyone for whom the Client is legally liable. Neither the Client nor Data Projections shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence.

### **No Hire Policy**

During the term of the Contract, and for a period of one (1) year after the termination of the Contract, or the completion of the Project, whichever is later, the Client agrees that it will not directly solicit the employment of any individual that was employed by Data Projections during the term of the Contract. In the event Client breaches this provision, the parties agree that it would be difficult to establish the precise amount of damages incurred by Data Projections as a result of such conduct, and therefore the parties agree that immediately upon hiring said individual, Client shall pay to Data Projections an amount equal to 50% of the gross annual salary or wages paid to the individual in question during the twelve months prior to the termination of that individual's employment with Data Projections. This fee shall not apply if the individual responds to a general employment advertisement through newspapers, on-line job boards or postings, agencies, open house, or job fairs.



# SILVER Service Maintenance Agreement - Full Hardware Warranty

The Maintenance Agreement for Audio/Visual Presentation Systems

Our **Silver Maintenance Program** minimizes risk and solves service issues quickly and efficiently to provide our clients with optimal usage of their audio/visual solution without extended delay. As an authorized reseller and service center for many manufacturers, Data Projections has built an infrastructure of qualified and experienced service technicians. Our technicians receive a series of audio/visual industry certifications and intensive manufacturer training to obtain product knowledge and provide exceptional service.

## On-Site Technical Response

The Service Department hours of operation are 8:00AM to 5:00PM Monday through Friday excluding holidays. Data Projections will request preliminary diagnostic information from the client related to the service request prior to a technician being dispatched to a client's facility. If the issue is unresolved, a technical representative will arrive within eight business hours of the call to assess the issue(s) with the A/V solution. Any client outside of a 50-mile radius from the nearest Data Projections location will require adjustment to the above on-site technical response time, depending on travel requirements. All after-hour, weekend, and holiday service charges are billed at time and a half.

## Remote Technical Assistance

Data Projections will provide unlimited toll-free technical assistance by phone (1.866.225.5374) or email [DPIServiceTeam@dataprojections.com](mailto:DPIServiceTeam@dataprojections.com) Monday through Friday 8:00AM - 5:00PM. Messages left after hours will be returned by 10:00AM on the following business day.

## Shipping

Data Projections will provide any UPS ground shipping associated with the return of A/V product to the manufacturer repair center. Crating or special packaging required for the return of products will be included at no additional charge to the client.

## Manufacturer Warranties

Data Projections will process all manufacturer warranty claims for hardware purchased through Data Projections. Data Projections will cover all costs associated with the submission, parts, and labor, and return of hardware requiring repair. If the hardware cannot be repaired, Data Projections will replace the defective unit at no additional cost to the customer even if the hardware is outside the manufacturer warranty period. Owner furnished equipment (OFE) not purchased through Data Projections is not eligible for manufacturer warranty services.

## Training

Data Projections will provide an additional training overview session during the agreement period upon request from the client. The session can be used to refresh existing skills, train new employees or help you achieve maximum performance of your A/V system.

## Troubleshooting

If it is determined that the client network is causing the issue, our technicians will troubleshoot and work directly with the client's IT department to help resolve any issues. All reasonable efforts will be made to ensure video quality and reliability are upheld.

## Owner Furnished Equipment (OFE) Coverage

Any owner furnished equipment (OFE) integrated with a Data Projections maintenance agreement excludes manufacturer warranty support. Non-warranty repair fees and shipping for OFE are the responsibility of the client.

## Service Maintenance Agreement Effective Date

The service maintenance agreement shall commence on the first day of system completion or customer use, whichever is earlier, and continue for one full year unless specified for a different duration.

\*\*\*[dataprojections.com](http://dataprojections.com)/ 1.866.CALL.DPI

Austin – Dallas – Houston – San Antonio.

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Connected.

