



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-328342-44441.570JG

Issued: 09/02/2021

Quote Expiration: 09/30/2021

EST Contract Start Date: 11/01/2021

Account Number: 501577

Payment Terms: N30

Delivery Method: Fedex - Ground

| SHIP TO | BILL TO |
|--|---|
| Business;Delivery;Invoice-1801 9th Ave N 1801 9th Ave N Texas City, TX 77590-5472 USA | Texas City Fire Department TX 1801 9th Ave N Texas City, TX 77590-5472 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|---|
| Juliet Goodman Phone: Email: jgoodman@axon.com Fax: (480) 991-0791 | Jesse Rubio Phone: (409) 643-5703 Email: jrubio@texascitytx.gov Fax: |

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$183,180.00 |
| ESTIMATED TOTAL W/ TAX | \$183,180.00 |

| | |
|----------------------|--------------------|
| Bundle Savings | \$28,441.68 |
| Additional Savings | \$0.00 |
| TOTAL SAVINGS | \$28,441.68 |

| PAYMENT PLAN | | | |
|--------------|--------------|-------------|--|
| PLAN NAME | INVOICE DATE | AMOUNT DUE | |
| Year 1 | Oct, 2021 | \$36,636.00 | |
| Year 2 | Oct, 2022 | \$36,636.00 | |
| Year 3 | Oct, 2023 | \$36,636.00 | |
| Year 4 | Oct, 2024 | \$36,636.00 | |
| Year 5 | Oct, 2025 | \$36,636.00 | |

Quote Details

Bundle Summary

| Item | Description | QTY |
|-------------|---------------------|-----|
| Fleet3B+TAP | Fleet 3 Basic + TAP | 17 |

Individual Items USD

| Category | Item | Description | QTY | List Unit Price | Discount | Net Unit Price | Total(USD) |
|----------|-------|--|-----|-----------------|----------|----------------|-------------|
| Other | 80402 | RESPOND DEVICE LICENSE - FLEET 3 - LICENSE | 12 | \$900.00 | 0.00% | \$900.00 | \$10,800.00 |

Bundle: Fleet 3 Basic + TAP Quantity: 17 Start: 11/1/2021 End: 10/31/2026 Total: 172380 USD

| Category | Item | Description | QTY | List Unit Price | Discount | Net Unit Price | Total(USD) |
|-----------------------|-------|--|-----|-----------------|----------|----------------|-------------|
| Storage | 80410 | FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE | 34 | \$875.54 | 14.16% | \$875.54 | \$29,768.39 |
| E.com License | 80400 | FLEET, VEHICLE LICENSE, LICENSE | 17 | \$1,030.05 | 14.16% | \$1,030.05 | \$17,510.82 |
| Camera Kit & Warranty | 72036 | FLEET 3 STANDARD 2 CAMERA KIT | 17 | \$2,064.39 | 14.16% | \$2,064.39 | \$35,094.60 |
| SIM | 72048 | FLEET SIM, ATT | 17 | \$12.88 | 14.16% | \$12.88 | \$218.89 |
| Router | 11634 | CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD | 17 | \$1,295.29 | 14.16% | \$1,295.29 | \$22,019.85 |
| Router Antenna | 71200 | FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL | 17 | \$231.76 | 14.16% | \$231.76 | \$3,939.93 |
| Ethernet Cable | 74110 | FLEET ETHERNET CABLE, CAT6, 25 FT | 17 | \$21.46 | 14.16% | \$21.46 | \$364.81 |
| Vehicle Installation | 73391 | FLEET 3 NEW INSTALLATION (PER VEHICLE) | 17 | \$1,030.05 | 14.16% | \$1,030.05 | \$17,510.82 |
| Camera Refresh | 72040 | FLEET REFRESH, 2 CAMERA KIT | 17 | \$2,326.19 | 14.16% | \$2,326.19 | \$39,545.27 |
| Other | 80495 | EXT WARRANTY, FLEET 3, 2 CAMERA KIT | 17 | \$376.86 | 14.16% | \$376.86 | \$6,406.62 |

| Item | Description | QTY | Delivery/ Start | End Date | List Price | Tax | Net Price | Total(USD) |
|-------------|--|-----|-----------------|------------|------------|-----|-----------|-------------|
| 80402 | RESPOND DEVICE LICENSE - FLEET 3 - LICENSE | 12 | 11/01/2021 | 10/31/2026 | \$900.00 | | \$900.00 | \$10,800.00 |
| Fleet3B+TAP | Fleet 3 Basic + TAP | 17 | 10/01/2021 | 10/31/2026 | \$0.00 | | \$0.00 | \$0.00 |

| | | | | | | | | |
|-------|--|----|------------|------------|------------|--|--------------|---------------------|
| 80410 | FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE | 34 | 11/01/2021 | 10/31/2026 | \$875.54 | | \$875.54 | \$29,768.39 |
| 80400 | FLEET, VEHICLE LICENSE, LICENSE | 17 | 11/01/2021 | 10/31/2026 | \$1,030.05 | | \$1,030.05 | \$17,510.82 |
| 72036 | FLEET 3 STANDARD 2 CAMERA KIT | 17 | 10/01/2021 | 10/31/2026 | \$2,064.39 | | \$2,064.39 | \$35,094.60 |
| 72048 | FLEET SIM, ATT | 17 | 10/01/2021 | 10/31/2026 | \$12.88 | | \$12.88 | \$218.89 |
| 11634 | CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD | 17 | 10/01/2021 | 10/31/2026 | \$1,295.29 | | \$1,295.29 | \$22,019.85 |
| 71200 | FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL | 17 | 10/01/2021 | 10/31/2026 | \$231.76 | | \$231.76 | \$3,939.93 |
| 74110 | FLEET ETHERNET CABLE, CAT6, 25 FT | 17 | 10/01/2021 | 10/31/2026 | \$21.46 | | \$21.46 | \$364.81 |
| 73391 | FLEET 3 NEW INSTALLATION (PER VEHICLE) | 17 | 10/01/2021 | 10/31/2026 | \$1,030.05 | | \$1,030.05 | \$17,510.82 |
| 72040 | FLEET REFRESH, 2 CAMERA KIT | 17 | 10/01/2026 | 10/31/2026 | \$2,326.19 | | \$2,326.19 | \$39,545.27 |
| 72040 | FLEET REFRESH, 2 CAMERA KIT | 0 | 10/01/2026 | 10/31/2026 | \$2,326.19 | | \$2,326.19 | \$0.00 |
| 80495 | EXT WARRANTY, FLEET 3, 2 CAMERA KIT | 17 | 10/01/2021 | 10/31/2026 | \$376.86 | | \$376.86 | \$6,406.62 |
| | | | | | | | Total | \$183,180.00 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/2/2021