



DATA PROJECTIONS

City of Texas City - Courtroom AV Upgrade with Crestron Flex

Quote # 010027
Version 3

Prepared for:

City of Texas City

Robert Turner
rturner@texascitytx.gov



DATA PROJECTIONS

3700 W. Sam Houston Pkwy S.
Suite 525
Houston, Texas 77042
www.dataprojections.com
713.781.1999

Thursday, November 11, 2021

City of Texas City
Robert Turner
1801 9th Ave N
Texas City, TX 77591
rtturner@texascitytx.gov

RE: City of Texas City - Courtroom AV Upgrade with Crestron Flex

Dear Robert,

Thank you for allowing Data Projections the opportunity to present this solution for the City of Texas City.

As a leading audio visual communications design/build firm, Data Projections is uniquely qualified for a project of this scope. Our experience includes solutions for:

- Multipurpose rooms and auditoriums equipped with large-venue audio visual technology solutions
- Videoconferencing systems incorporating control and complete room collaboration, allowing for on-demand decision making and communication among remote locations
- Conference, board rooms and training rooms of all shapes and sizes
- Digital signage implementations across enterprise, university, and district campuses for immediate message distribution
- Operation Center's (NOC's, EOC's, SOC's) audio visual command and control systems
- College and university classrooms, lecture halls and labs
- Individual school classrooms to entire districts
- And many more unique applications

Because we partner with the best technology companies in the industry, we're able to provide a wide range of comprehensive solutions built around the specific needs of our customers, while taking into account the technical, capital and logistical factors involved in each project and solution.

Rapid and effective communication is key to staying ahead of the competition. Better communication leads to better decisions - and better results. How do you maintain consistent communication across your organization as well as external audiences? Data Projections' team of professionals will keep you simply connected.

Kind regards,

Sandy Hill
Director of Business Development
Houston



Executive Summary

System Description and Project Scope of Work:

Location: City of Texas City – Court Room

Project Location:
1801 9th Ave N
Texas City, TX 77591

Project Onsite Point of Contact:
Robert Turner
(409) 948-3111 (Direct)
(Mobile)
rturner@texascitytx.gov

City of Texas City – Court Room

TIPS Contract Number 210101

Functionality Description:

City of Texas City is looking for an AV upgrade in the court room to run effective Zoom meetings when required.

Recommendations:

Data Projections, Inc. is recommending the following solution to give the team an easy to use system that can have a dedicated Zoom meeting device that runs the meetings with new cameras and audio components to support the audio in the remote locations/ meeting.

Project Scope:

Data Projections (DPI) will be upgrading the video and audio components in the City of Texas City Courtroom.

To update the Video system - DPI will be uninstalling existing video panel on the wall to the right of the bench and will be installing 2 Clevertouch CM (non interactive) panels on either side of the emblem on the wall behind the bench. These two panels and the OFE monitor on the judges desk will all show content from the Zoom meeting as well as content from the HDMI Wallplate.

An HDMI wallplate will be installed on the left wall to use for in room content display on the monitors as well.

The Clevertouch CM monitors have built in digital signage and can showcase signage information when the room is not in use.

To utilize the system for video conferencing, DPI will be installing a new Crestron Flex system for Zoom, two



Executive Summary

Aver TR311 cameras in the room for a view of the audience and the bench. An AV Bridge will be installed to allow for the bench and audience to be shown at the same time.

To upgrade the audio in the room DPI will be adding a Biamp DSP to the existing system including microphones, mixer, amps and speakers to ensure quality audio in the room and via video conferencing.

The control panel for the Flex will be located in the office of Tammy Odom's office as she runs the meeting - just across the hall.

The Flex control panel needs to have the ability to turn off the CM Series panels as well as route the video.

Equipment List:

Video:

- 2 - 65" Clevertouch CM Series (non interactive) panels

Video Conferencing System

- 1 – Crestron Flex with UC engine for Zoom and control panel
- 2 – Aver TR311 Camera
- 1 - AV Bridge
-

Audio System

- 1 Biamp Tesira Forte AVB VT DSP to the rack and program the system.

Equipment Rack

- All existing equipment in the rack will be used and incorporated into the new system
- All mounting hardware and cabling for the units
- Power and Network will need to be added to the wall behind the location of the video wall panels. Exact location can be communicated.

Data Projections Service and Maintenance Agreement:

- Our **Silver Service and Maintenance Agreement** will give you peace of mind knowing if an issue does arise, our dedicated service team will address it quickly and efficiently, at no additional cost, to provide you with optimal usage of your audio/visual solutions. Data Projections covers all services and hardware purchased through Data Projections through the life of the Service and Maintenance agreement even if it is no longer covered under the manufacturer warranty.

Exclusions

The following work is **not included** in our Scope of Work:

- All conduit, high voltage, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling.
- Fire wall, ceiling, roof and floor penetration.



Executive Summary

- Necessary gypsum board replacement and/or repair.
- Necessary ceiling tile or T-bar modifications, replacements and/or repair.
- All millwork (moldings, trim, cut outs, etc.).
- Patching and Painting.
- Permits (unless specifically provided for and identified within the contract).

This Scope of Work is delivered on the basis of the following Assumptions:

- Site preparation by the Customer includes electrical, wall reinforcement, telephone and data network infrastructure placement per Data Projections specification.
- All work areas should be clean and dust free prior to the beginning of on-site integration of electronic equipment.
- Customer communication of readiness will be considered accurate and executable by Data Projections project manager.
- In Room(s) where installation is to be completed are to be made available for Data Projections exclusive use on the days of the scheduled installation. Unless specifically arranged in advance, rooms will be available during normal business hours, defined as Monday through Friday, 8:00 AM to 5:00 PM excluding holidays. All required spaces (rooms, access points, etc.) must be available at the start of the installation and remain available for the duration of the Project. Any required space that is unavailable during the scheduled installation timeframe may result in delayed delivery of the Project and/or additional charges. Additional rates will only be applied after execution of Data Projections generated Project Change Request according to the Change Management Procedure section following and signed approval by Owner or Owner's representative.
- The project schedule must allow for sufficient time for completion of all installation and final testing of systems prior to occupancy of the site. If sufficient time is not allowed, Data Projections will be held harmless for systems that do not meet requirements. In this case, all costs associated with completion of work, including overtime labor rates, will be considered outside the scope of this offering and billable to the Client. Unless otherwise stated, the installation shall be scheduled contiguously from start to finish. Projects requiring multiple site visits and/or intervals of inactivity between events must be noted as such prior to acceptance of this SOW. If notification is made after initial acceptance of this SOW, Change Management Procedure section following shall be implemented and additional charges may apply. Data Projections reserves the right to revise the proposal/scope of work based upon information obtained from subsequent site surveys and other sources not available at the time of that the original proposal was issued.
- Data Projections reserves the right to substitute equipment of similar specifications should any of the specified equipment be unavailable at time of order from the manufacturer. This will be done in an effort to maintain the completeness of the proposed audiovisual system and meet the anticipated installation schedule. Data Projections will notify the client in the event there is a need for any equipment substitutions.
- There is secure storage for equipment during a multiple-day integration. If secure storage is not available for the duration of the multiple day integration period, Data Projections reserves the right to; delay the installation until secure storage is available which could result in project completion delays and additional storage and delay fees; payment in full for the materials and equipment that cannot be secured thus constituting transfer of ownership and relieving Data Projections of its responsibility and liability for security and protection of said materials and equipment against damage and theft.
- If Customer furnished equipment and existing cabling is to be used, Data Projections assumes that these



Executive Summary

items are in good working condition and will integrate into the designed solution. Any repair, replacement and/or configuration of these items that may be necessary will be made at an additional cost.

- All Network configurations including IP addresses are to be provided, operational and functional before Data Projections' integration begins. Data Projections will not be responsible for testing the LAN connections.
- Cable or Satellite drops must be in place with converter boxes operational before the completion of integration. Any delay resulting in extra work caused by late arrival of these items will result in a change order for time and materials.
- Document review / feedback on touch panel layout / correspondence will be completed by the Customer within two business days

Integration Project Management Processes

Data Projections will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):

- Needs Analysis – performed prior to Scope of Work
- Project Welcome Notice – emailed upon receipt of Purchase Order/Notice to proceed
- Project Kick-Off meeting with Customer Representative(s) – either by phone or in-person
- Project Status updates – informal or formal – either by phone, email or in-person (based on the size/complexity/duration of the project)
- Project Change Control – comprised of Field Directed Change Order and/or Contract Change Order submittals
- Substantial Completion– Customer walk-through and user acceptance training – prior to Service transition (if purchased)

User Acceptance Training

This is geared specifically towards the end-user / operator. The purpose of this training is to provide operators with the necessary knowledge to confidently and comfortably operate all aspects of the integrated system.

Areas covered include the following:

- Equipment and system overview
- Equipment operation and function
- Equipment start up, stop, and shut Down
- Equipment automatic and manual operation
- Discussion and documentation relating to control system operation
- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down AV system via control system
- Manual operation of display systems, audio system and all other related components
- Use/operation of patch panels, when and where to be used
- Who to call when help is required

Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
Video Upgrades				



Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
Clevertouch	1290020US CM Series CM Series CTL-65DS4KV 65" Commercial Display	\$1,412.20	2	\$2,824.40
CHIEF	LTM1U Micro-Adjust Tilt Wall Mount Large	\$246.07	2	\$492.14
Crestron	CP4 4-Series Control System	\$1,219.51	1	\$1,219.51
AVER INFORMATION INC	AVR-PAVPTR311 AVER TR311 AUTO TRACKING PTZ CAMERA	\$2,146.91	2	\$4,293.82
VADDIO	999-8250-000 AV Bridge 2x1 N/A	\$2,393.55	1	\$2,393.55
Crestron	HD-TXC-101-C-E DM Lite Transmitter for HDMI, IR, and RS-232 Signal Extension over CATx Cable	\$243.90	2	\$487.80
Crestron	HD-RXC-101-C-E DM Lite " HDMI over CATx Receiver with IR and RS-232, Surface Mount	\$243.90	2	\$487.80
Collaboration with Zoom				
Crestron	UC-CX100-Z Crestron Flex Advanced Video Conference System Integrator Kit for Zoom Rooms Software	\$4,064.63	1	\$4,064.63
Audio Upgrade				
Biamp Systems	TesiraFORTE AVB VT Fixed I/O DSP with 12 analog inputs, 8 analog outputs, 8 channels configurable USB audio, 128 x 128 channels of AVB, AEC technology (all 12 inputs), 2 channel VoIP, and standard FXO telephone interface	\$2,437.80	1	\$2,437.80
VADDIO	535-2000-290 DROP DN MT FOR SMALL PTZ CAMERAS - SHORT	\$236.56	2	\$473.12
Control and Connections				



Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
C2G	CG53880 TRULINK USB 2.0 DONGLE LE	\$357.29	3	\$1,071.87
Crestron	HD-DA4-4KZ 1:4 HDMI Distribution -E Amplifier with4K60 4:4:4 and HDR Support	\$335.37	1	\$335.37
Crestron	HD-TXC-101- DM Lite Transmitter for HDMI, C-1G-E-B-T IR and RS-232 Signal Extension over CATx Cable, Wall Plate, Black Textured	\$280.49	1	\$280.49
Crestron	HD-TXC-101- DM Lite Transmitter for HDMI, C-E IR, and RS-232 Signal Extension over CATx Cable	\$243.90	3	\$731.70
Crestron	HD-RXC-101 DM Lite " HDMI over CATx -C-E Receiver withIR and RS-232, Surface Mount	\$243.90	4	\$975.60
Crestron	HD-SCALER- High-Definition Video Scaler, HD-E HDMI In, HDMI Out	\$304.88	3	\$914.64
C2G	53878 Trulink USB 2.0 WP Lex plus Dongle Rex Kit	\$422.44	1	\$422.44
Crestron	CEN-SW- 5-Port PoE Switch POE-5	\$243.90	1	\$243.90

Owner Furnished Equipment:

- Existing Compatible Displays and Monitors
- Existing Audio System/Audio Capture System
- Existing Microphones
- Existing Amplifiers
- Existing Speakers
- Existing Rack

Important Notes:

- Electrical and network requirements provided by others
- Assumes 4K capable infrastructure and displays are not required
- Assumes standard room construction (9' suspended ceilings, 2X2 ceiling tiles, sheetrock walls, distance from



Room 1 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
	ceiling to structure less than 5', etc.) <ul style="list-style-type: none"> Assumes open wire path where needed Owner furnished hardware assumed to be sufficient and in working condition Cable lengths assumed to be sufficient Assumes sufficient mounting structure is in place Surge suppression equipment not included Assumes client's preference for color on items with color options is specified in the bill of materials, if no color is specified prior to ordering, a color will be chosen by DPI Control System not included Labor quoted for installation during normal business hours Assumes complete access to rooms below for any floor core run Assumes standard Data Projections installation turn-around will be sufficient for project deadlines Assumes no wage requirements or a requirement to pay prevailing wages Assumes Data Projection standard personal protection equipment (PPE) is sufficient Assumes all equipment locations are properly cooled and ventilated Voice lift, sound reinforcement and or mix/minus audio not included "Owner Furnished Equipment" – these products will be provided by others "Existing" Equipment – these products are already installed and in place Assumes client will open required ports on their network; For any installation with Zoom integration, the client must give Data Projections access to their Zoom account with administrative rights. 			

Subtotal: **\$24,150.58**

Room 1 Services

Product Details	Ext. Price
Installation Labor	\$3,000.00
Commission Labor	\$1,500.00
Project Management	\$625.00



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Room 1 Services

Product Details	Ext. Price
Design/Engineering	\$1,200.00
Subtotal: \$6,325.00	

Miscellaneous Materials

Product Details	Ext. Price
Miscellaneous Materials	\$1,690.50
Subtotal: \$1,690.50	

Service & Maintenance

Product Details	Ext. Price
Service & Maintenance	\$1,449.03
Subtotal: \$1,449.03	



City of Texas City - Courtroom AV Upgrade with Crestron Flex



Prepared by:
Houston

Sandy Hill
(832) 726-1917
Fax 713.781.3338
shill@dataprojections.com

Prepared for:
City of Texas City

1801 9th Ave N
Texas City, TX 77591
Robert Turner
(409) 948-3111
rtturner@texascitytx.gov

Quote Information:
Quote #: 010027

Version: 3
Delivery Date: 11/11/2021
Expiration Date: 11/26/2021

Quote Summary

Description	Amount
Room 1 - Hardware	\$24,150.58
Room 1 Services	\$6,325.00
Miscellaneous Materials	\$1,690.50
Service & Maintenance	\$1,449.03

Subtotal: **\$33,615.11**
Shipping: **\$845.30**
Total: **\$34,460.41**

Payment Options

Description	Payments	Interval	Amount
Payment Options			
Net 30	1	One-Time	\$34,460.41

Other service options available. Contact your sales representative.

By signing this agreement, you are accepting our Terms and Conditions. This does not negate the need for a purchase order or any other purchasing requirement which your company necessitates. Data Projections reserves the right to require a customer down payment/deposit contingent on the creditworthiness of the customer.



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3700 W. Sam Houston Pkwy S.
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Houston, Texas 77042
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Houston

City of Texas City

Signature: _____

Signature: _____

Name: Sandy Hill

Name: Robert Turner

Title: Director of Business Development

Date: _____

Date: 11/11/2021



Statement of Performance

TERMS AND CONDITIONS

Notice

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Statement of Performance

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- Equipment and system overview
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- Equipment start up, stop, and shut Down
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- Discussion and documentation relating to control system operation
- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down AV system via control system
- Manual operation of display systems, audio system and all other related components
- Use/operation of patch panels, when and where to be used



Statement of Performance

- Who to call when help is required

Change Management Procedure

Any changes to the Scope of the project that effect the contractual value of the project must be in writing signed by the Customer and an authorized representative of Data Projections, Inc. Oral changes to the project scope, equipment or materials shall not be binding upon the parties. Changes may impact the ability of Data Projections, Inc. to deliver the desired solution per the original terms of the Contract. After acceptance of this Scope of Work, such signed and approved change orders will be incorporated by reference into and become part of this Contract and will be processed in accordance with the Change Management Procedure detailed below.

Proprietary Notice

This proposal contains confidential information and intellectual property of Data Projections and may be legally privileged. Recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for evaluation of its contents.

Payment Schedule

The total for this proposal/project is presented as a “not to exceed” unless Data Projections and the “client” agree to add hardware, software or functionality not specifically addressed in this Statement of Work/Executive Summary. The payment schedule outlined in the Payment Options section is contingent on the established line of credit approved by the company. If credit terms are extended, the standard terms are NET 30 days. If credit terms are not requested or extended, payment will be required in full before hardware is ordered or installation dates are scheduled.

Returns

The approval of product returns is at the discretion of Data Projections and requires a return authorization number. Products that are defective will be repaired, replaced or credited in accordance with the manufacturer’s warranty. Goods returned for reasons other than warranty or defect must be in original, undamaged and untarnished condition and must include all original packaging, documentation and accessories. Restocking fees may apply to the items being returned. Any custom ordered products cannot be returned. Please consult Data Projections for additional details.

Warranty

All new equipment provided by Data Projections includes each manufacturer’s full warranty from the date of invoice. Data Projections will honor all warranty requirements as depot service. Data Projections supplies a 90-day workmanship warranty from the date of completion of said system, unless superseded by an extended warranty, service agreement and/or preventative maintenance agreement. If a Data Projections service agreement is purchased all hardware purchased through Data Projections will be covered with no additional service or replacement fees throughout the life of the agreement even if the hardware is no longer covered under the manufacturer’s warranty. Data Projections warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, misuse including, but not limited to, operating outside of environmental, electrical, temperature or humidity specifications, system alterations neither approved nor performed by Data Projections; or repair by a service facility other than those authorized by the manufacturer.



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Statement of Performance

Indemnification

Data Projections agrees, to the fullest extent permitted by law, to indemnify and hold harmless the Client, its officers, director and employees (Collectively, Client) against all damages, liabilities or costs, including reasonable attorney's fees and defense costs, to the extent caused by the Data Projections' negligent performance of professional services under this Agreement and that of its subcontractors or anyone for whom Data Projections is legally liable. The Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless Data Projections, its officers, directors, employees and sub-consultants (collectively, Data Projections) against all damages, liabilities or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the Client's negligent acts in connection with the Project and the acts of its contractors, subcontractors or consultants or anyone for whom the Client is legally liable. Neither the Client nor Data Projections shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence.

No Hire Policy

During the term of the Contract, and for a period of one (1) year after the termination of the Contract, or the completion of the Project, whichever is later, the Client agrees that it will not directly solicit the employment of any individual that was employed by Data Projections during the term of the Contract. In the event Client breaches this provision, the parties agree that it would be difficult to establish the precise amount of damages incurred by Data Projections as a result of such conduct, and therefore the parties agree that immediately upon hiring said individual, Client shall pay to Data Projections an amount equal to 50% of the gross annual salary or wages paid to the individual in question during the twelve months prior to the termination of that individual's employment with Data Projections. This fee shall not apply if the individual responds to a general employment advertisement through newspapers, on-line job boards or postings, agencies, open house, or job fairs.



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SILVER

Service Maintenance Agreement - Full Hardware Warranty

The Maintenance Agreement for Audio/Visual Presentation Systems

Our **Silver Maintenance Program** minimizes risk and solves service issues quickly and efficiently to provide our clients with optimal usage of their audio/visual solution without extended delay. As an authorized reseller and service center for many manufacturers, Data Projections has built an infrastructure of qualified and experienced service technicians. Our technicians receive a series of audio/visual industry certifications and intensive manufacturer training to obtain product knowledge and provide exceptional service.

On-Site Technical Response

The Service Department hours of operation are 8:00AM to 5:00PM Monday through Friday excluding holidays. Data Projections will request preliminary diagnostic information from the client related to the service request prior to a technician being dispatched to a client's facility. If the issue is unresolved, a technical representative will arrive within eight business hours of the call to assess the issue(s) with the A/V solution. Any client outside of a 50-mile radius from the nearest Data Projections location will require adjustment to the above on-site technical response time, depending on travel requirements. All after-hour, weekend, and holiday service charges are billed at time and a half.

Remote Technical Assistance

Data Projections will provide unlimited toll-free technical assistance by phone (1.866.225.5374) or email

DPIServiceTeam@dataprotections.com

Monday through Friday 8:00AM - 5:00PM. Messages left after hours will be returned by 10:00AM on the following business day.

Shipping

Data Projections will provide any UPS ground shipping associated with the return of A/V product to the manufacturer repair center. Crating or special packaging required for the return of products will be included at no additional charge to the client.

Manufacturer Warranties

Data Projections will process all manufacturer warranty claims for hardware purchased through Data Projections. Data Projections will cover all costs associated with the submission, parts, and labor, and return of hardware requiring repair. If the hardware cannot be repaired, Data Projections will replace the defective unit at no additional cost to the customer even if the hardware is outside the manufacturer warranty period. Owner furnished equipment (OFE) not purchased through Data Projections is not eligible for manufacturer warranty services.

Training

Data Projections will provide an additional training overview session during the agreement period upon request from the client. The session can be used to refresh existing skills, train new employees or help you achieve maximum performance of your A/V system.

www.dataprojections.com/ 1.866.CALL.DPI

Austin – Dallas – Houston – San Antonio.

Troubleshooting

If it is determined that the client network is causing the issue, our technicians will troubleshoot and work directly with the client's IT department to help resolve any issues. All reasonable efforts will be made to ensure video quality and reliability are upheld.

Owner Furnished Equipment (OFE) Coverage

Any owner furnished equipment (OFE) integrated with a Data Projections maintenance agreement excludes manufacturer warranty support. Non-warranty repair fees and shipping for OFE are the responsibility of the client.

Service Maintenance Agreement Effective Date

The service maintenance agreement shall commence on the first day of system completion or customer use, whichever is earlier, and continue for one full year unless specified for a different duration.

Simply
Connected.