

Non-Binding Budgetary Estimate



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 United States
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Q-428775-44847.902MA

Issued: 10/13/2022

Quote Expiration: 12/31/2022

Estimated Contract Start Date: 09/01/2023

Account Number: 114571

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery-1004 9th Ave N 1004 9th Ave N Texas City, TX 77590-7407 USA	Texas City Police Dept. - TX 1801 9th Ave N Texas City, TX 77590-5472 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	62 Months
TOTAL COST	\$764,467.20
ESTIMATED TOTAL W/ TAX	\$764,467.20

Discount Summary

Average Savings Per Year	\$78,234.77
TOTAL SAVINGS	\$404,213.00

Payment Summary

Date	Subtotal	Tax	Total
Oct 2023	\$152,893.44	\$0.00	\$152,893.44
Oct 2024	\$152,893.44	\$0.00	\$152,893.44
Oct 2025	\$152,893.44	\$0.00	\$152,893.44
Oct 2026	\$152,893.44	\$0.00	\$152,893.44
Oct 2027	\$152,893.44	\$0.00	\$152,893.44
Total	\$764,467.20	\$0.00	\$764,467.20

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Quote Unbundled Price: \$1,168,680.20
 Quote List Price: \$986,805.20
 Quote Subtotal: \$764,467.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3ARe	Fleet 3 Advanced Renewal	73	60	\$183.97	\$148.00	\$148.00	\$648,240.00	\$0.00	\$648,240.00
Fleet3A	Fleet 3 Advanced	7	60	\$265.92	\$208.00	\$208.00	\$87,360.00	\$0.00	\$87,360.00
A la Carte Hardware									
72036	FLEET 3 STANDARD 2 CAMERA KIT	75			\$2,495.00	\$0.00	\$0.00	\$0.00	\$0.00
70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80			\$25.00	\$25.00	\$2,000.00	\$0.00	\$2,000.00
70112	AXON SIGNAL UNIT	80			\$279.00	\$279.00	\$22,320.00	\$0.00	\$22,320.00
A la Carte Software									
80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	2		\$17.00	\$0.00	\$0.00	\$0.00	\$0.00
87050	FLEET VIEW XL LICENSE	73	2		\$29.00	\$0.00	\$0.00	\$0.00	\$0.00
80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	2		\$50.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Warranties									
80397	EXT WARRANTY, FLEET 2 KIT	73	50		\$6.50	\$0.00	\$0.00	\$0.00	\$0.00
11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	2		\$15.00	\$0.00	\$0.00	\$0.00	\$0.00
80379	EXT WARRANTY, AXON SIGNAL UNIT	80	49		\$1.16	\$1.16	\$4,547.20	\$0.00	\$4,547.20
Total							\$764,467.20	\$0.00	\$764,467.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	7	10/01/2023
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	7	10/01/2023
Fleet 3 Advanced	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	7	10/01/2023
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	7	10/01/2023
Fleet 3 Advanced	72048	FLEET SIM INSERTION, ATT	7	10/01/2023
A la Carte	70112	AXON SIGNAL UNIT	80	10/01/2023
A la Carte	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	10/01/2023
A la Carte	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	10/01/2023
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	7	10/01/2028
Fleet 3 Advanced Renewal	72040	FLEET REFRESH, 2 CAMERA KIT	73	10/01/2028
Fleet 3 Advanced Renewal	72040	FLEET REFRESH, 2 CAMERA KIT	2	10/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	09/01/2023	10/31/2023
A la Carte	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	09/01/2023	10/31/2023
A la Carte	87050	FLEET VIEW XL LICENSE	73	09/01/2023	10/31/2023
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	7	11/01/2023	10/31/2028
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	7	11/01/2023	10/31/2028
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	7	11/01/2023	10/31/2028
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	14	11/01/2023	10/31/2028
Fleet 3 Advanced Renewal	80400	FLEET, VEHICLE LICENSE	73	11/01/2023	10/31/2028
Fleet 3 Advanced Renewal	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	73	11/01/2023	10/31/2028
Fleet 3 Advanced Renewal	80402	RESPOND DEVICE LICENSE - FLEET 3	73	11/01/2023	10/31/2028
Fleet 3 Advanced Renewal	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	11/01/2023	10/31/2028

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	7
Fleet 3 Advanced Renewal	73392	FLEET 3 UPGRADE INSTALLATION (PER VEHICLE)	73

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	09/01/2023	10/31/2023
A la Carte	80397	EXT WARRANTY, FLEET 2 KIT	73	09/01/2024	10/31/2028
Fleet 3 Advanced Renewal	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	10/01/2024	10/31/2028
A la Carte	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	10/01/2024	10/31/2028
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	7	11/01/2024	10/31/2028
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	7	11/01/2024	10/31/2028
Fleet 3 Advanced Renewal	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	73	11/01/2024	10/31/2028

Payment Details

Oct 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	\$0.00	\$0.00	\$0.00
Year 1	70112	AXON SIGNAL UNIT	80	\$4,464.00	\$0.00	\$4,464.00
Year 1	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	\$400.00	\$0.00	\$400.00
Year 1	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	\$0.00	\$0.00	\$0.00
Year 1	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	\$0.00	\$0.00	\$0.00
Year 1	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	\$909.44	\$0.00	\$909.44
Year 1	80397	EXT WARRANTY, FLEET 2 KIT	73	\$0.00	\$0.00	\$0.00
Year 1	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	\$0.00	\$0.00	\$0.00
Year 1	87050	FLEET VIEW XL LICENSE	73	\$0.00	\$0.00	\$0.00
Year 1	Fleet3A	Fleet 3 Advanced	7	\$17,472.04	\$0.00	\$17,472.04
Year 1	Fleet3ARe	Fleet 3 Advanced Renewal	73	\$129,647.96	\$0.00	\$129,647.96
Total				\$152,893.44	\$0.00	\$152,893.44

Oct 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	\$0.00	\$0.00	\$0.00
Year 2	70112	AXON SIGNAL UNIT	80	\$4,464.00	\$0.00	\$4,464.00
Year 2	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	\$400.00	\$0.00	\$400.00
Year 2	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	\$0.00	\$0.00	\$0.00
Year 2	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	\$0.00	\$0.00	\$0.00
Year 2	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	\$909.44	\$0.00	\$909.44
Year 2	80397	EXT WARRANTY, FLEET 2 KIT	73	\$0.00	\$0.00	\$0.00
Year 2	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	\$0.00	\$0.00	\$0.00
Year 2	87050	FLEET VIEW XL LICENSE	73	\$0.00	\$0.00	\$0.00
Year 2	Fleet3A	Fleet 3 Advanced	7	\$17,471.99	\$0.00	\$17,471.99
Year 2	Fleet3ARe	Fleet 3 Advanced Renewal	73	\$129,648.01	\$0.00	\$129,648.01
Total				\$152,893.44	\$0.00	\$152,893.44

Oct 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	\$0.00	\$0.00	\$0.00
Year 3	70112	AXON SIGNAL UNIT	80	\$4,464.00	\$0.00	\$4,464.00
Year 3	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	\$400.00	\$0.00	\$400.00
Year 3	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	\$0.00	\$0.00	\$0.00
Year 3	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	\$0.00	\$0.00	\$0.00
Year 3	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	\$909.44	\$0.00	\$909.44
Year 3	80397	EXT WARRANTY, FLEET 2 KIT	73	\$0.00	\$0.00	\$0.00
Year 3	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	\$0.00	\$0.00	\$0.00
Year 3	87050	FLEET VIEW XL LICENSE	73	\$0.00	\$0.00	\$0.00
Year 3	Fleet3A	Fleet 3 Advanced	7	\$17,471.99	\$0.00	\$17,471.99
Year 3	Fleet3ARe	Fleet 3 Advanced Renewal	73	\$129,648.01	\$0.00	\$129,648.01
Total				\$152,893.44	\$0.00	\$152,893.44

Non-Binding Budgetary Estimate

Oct 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	\$0.00	\$0.00	\$0.00
Year 4	70112	AXON SIGNAL UNIT	80	\$4,464.00	\$0.00	\$4,464.00
Year 4	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	\$400.00	\$0.00	\$400.00
Year 4	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	\$0.00	\$0.00	\$0.00
Year 4	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	\$0.00	\$0.00	\$0.00
Year 4	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	\$909.44	\$0.00	\$909.44
Year 4	80397	EXT WARRANTY, FLEET 2 KIT	73	\$0.00	\$0.00	\$0.00
Year 4	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	\$0.00	\$0.00	\$0.00
Year 4	87050	FLEET VIEW XL LICENSE	73	\$0.00	\$0.00	\$0.00
Year 4	Fleet3A	Fleet 3 Advanced	7	\$17,471.99	\$0.00	\$17,471.99
Year 4	Fleet3ARe	Fleet 3 Advanced Renewal	73	\$129,648.01	\$0.00	\$129,648.01
Total				\$152,893.44	\$0.00	\$152,893.44

Oct 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	11641	CRADLEPOINT, NETCLOUD, RENEWAL, ANNUAL	73	\$0.00	\$0.00	\$0.00
Year 5	70112	AXON SIGNAL UNIT	80	\$4,464.00	\$0.00	\$4,464.00
Year 5	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	80	\$400.00	\$0.00	\$400.00
Year 5	72036	FLEET 3 STANDARD 2 CAMERA KIT	75	\$0.00	\$0.00	\$0.00
Year 5	80218	WI-FI OFFLOAD, SOFTWARE LICENSE MAINTENANCE	1	\$0.00	\$0.00	\$0.00
Year 5	80379	EXT WARRANTY, AXON SIGNAL UNIT	80	\$909.44	\$0.00	\$909.44
Year 5	80397	EXT WARRANTY, FLEET 2 KIT	73	\$0.00	\$0.00	\$0.00
Year 5	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	146	\$0.00	\$0.00	\$0.00
Year 5	87050	FLEET VIEW XL LICENSE	73	\$0.00	\$0.00	\$0.00
Year 5	Fleet3A	Fleet 3 Advanced	7	\$17,471.99	\$0.00	\$17,471.99
Year 5	Fleet3ARe	Fleet 3 Advanced Renewal	73	\$129,648.01	\$0.00	\$129,648.01
Total				\$152,893.44	\$0.00	\$152,893.44

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

