

**Non-Binding Budgetary Estimate**



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-469918-45035.796MA

Issued: 04/19/2023

Quote Expiration: 03/31/2023

Estimated Contract Start Date: 01/01/2024

Account Number [REDACTED]

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Texas City Police Dept.-1004 9th Ave N 1004 9th Ave N Texas City, TX 77590-7407 USA	Texas City Police Dept. - TX 1801 9th Ave N Texas City, TX 77590-5472 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Clayton Pope Phone: (409) 643-5841 Email: capope@texascitytx.gov Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$832,825.86</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$832,825.86</b>

**Discount Summary**

Average Savings Per Year	\$55,840.45
<b>TOTAL SAVINGS</b>	<b>\$279,202.24</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Dec 2023	\$166,565.18	\$0.00	\$166,565.18
Dec 2024	\$166,565.17	\$0.00	\$166,565.17
Dec 2025	\$166,565.17	\$0.00	\$166,565.17
Dec 2026	\$166,565.17	\$0.00	\$166,565.17
Dec 2027	\$166,565.17	\$0.00	\$166,565.17
<b>Total</b>	<b>\$832,825.86</b>	<b>\$0.00</b>	<b>\$832,825.86</b>

Quote Unbundled Price: \$1,112,028.10  
 Quote List Price: \$1,011,734.50  
 Quote Subtotal: \$832,825.86

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCUwTAP	BWC Unlimited with TAP	116	60	\$112.99	\$98.58	\$88.36	\$614,985.60	\$0.00	\$614,985.60
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	116			\$749.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	13			\$1,638.90	\$43.90	\$570.70	\$0.00	\$570.70
<b>A la Carte Software</b>									
73739	PERFORMANCE LICENSE	116	60		\$9.76	\$9.76	\$67,929.60	\$0.00	\$67,929.60
85760	Auto-Transcribe Unlimited Service	116	60		\$20.00	\$20.00	\$139,200.00	\$0.00	\$139,200.00
ProLicense	Pro License Bundle	4	60		\$42.91	\$42.25	\$10,139.96	\$0.00	\$10,139.96
<b>Total</b>							<b>\$832,825.86</b>	<b>\$0.00</b>	<b>\$832,825.86</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	128	12/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	116	12/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	3	12/01/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	128	12/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	13	12/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	13	12/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	13	12/01/2023
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	119	06/01/2026
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	13	06/01/2026
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	119	12/01/2028
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	13	12/01/2028

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	116	01/01/2024	12/31/2028
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	116	01/01/2024	12/31/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	01/01/2024	12/31/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	4	01/01/2024	12/31/2028
A la Carte	73739	PERFORMANCE LICENSE	116	01/01/2024	12/31/2028
A la Carte	85760	Auto-Transcribe Unlimited Service	116	01/01/2024	12/31/2028

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	116	01/01/2024	12/31/2028
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	3	01/01/2024	12/31/2028
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	13	12/01/2024	12/31/2028

## Payment Details

<b>Dec 2023</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 1	73739	PERFORMANCE LICENSE	116	\$13,585.92	\$0.00	\$13,585.92
Year 1	85760	Auto-Transcribe Unlimited Service	116	\$27,840.00	\$0.00	\$27,840.00
Year 1	AB3C	AB3 Camera Bundle	116	\$0.00	\$0.00	\$0.00
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	13	\$114.14	\$0.00	\$114.14
Year 1	BWCUwTAP	BWC Unlimited with TAP	116	\$122,997.12	\$0.00	\$122,997.12
Year 1	ProLicense	Pro License Bundle	4	\$2,028.00	\$0.00	\$2,028.00
<b>Total</b>				<b>\$166,565.18</b>	<b>\$0.00</b>	<b>\$166,565.18</b>

<b>Dec 2024</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 2	73739	PERFORMANCE LICENSE	116	\$13,585.92	\$0.00	\$13,585.92
Year 2	85760	Auto-Transcribe Unlimited Service	116	\$27,840.00	\$0.00	\$27,840.00
Year 2	AB3C	AB3 Camera Bundle	116	\$0.00	\$0.00	\$0.00
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	13	\$114.14	\$0.00	\$114.14
Year 2	BWCUwTAP	BWC Unlimited with TAP	116	\$122,997.12	\$0.00	\$122,997.12
Year 2	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$166,565.17</b>	<b>\$0.00</b>	<b>\$166,565.17</b>

<b>Dec 2025</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 3	73739	PERFORMANCE LICENSE	116	\$13,585.92	\$0.00	\$13,585.92
Year 3	85760	Auto-Transcribe Unlimited Service	116	\$27,840.00	\$0.00	\$27,840.00
Year 3	AB3C	AB3 Camera Bundle	116	\$0.00	\$0.00	\$0.00
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	13	\$114.14	\$0.00	\$114.14
Year 3	BWCUwTAP	BWC Unlimited with TAP	116	\$122,997.12	\$0.00	\$122,997.12
Year 3	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$166,565.17</b>	<b>\$0.00</b>	<b>\$166,565.17</b>

<b>Dec 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	73739	PERFORMANCE LICENSE	116	\$13,585.92	\$0.00	\$13,585.92
Year 4	85760	Auto-Transcribe Unlimited Service	116	\$27,840.00	\$0.00	\$27,840.00
Year 4	AB3C	AB3 Camera Bundle	116	\$0.00	\$0.00	\$0.00
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	13	\$114.14	\$0.00	\$114.14
Year 4	BWCUwTAP	BWC Unlimited with TAP	116	\$122,997.12	\$0.00	\$122,997.12
Year 4	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$166,565.17</b>	<b>\$0.00</b>	<b>\$166,565.17</b>

**Non-Binding Budgetary Estimate**

<b>Dec 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	73739	PERFORMANCE LICENSE	116	\$13,585.92	\$0.00	\$13,585.92
Year 5	85760	Auto-Transcribe Unlimited Service	116	\$27,840.00	\$0.00	\$27,840.00
Year 5	AB3C	AB3 Camera Bundle	116	\$0.00	\$0.00	\$0.00
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	13	\$114.14	\$0.00	\$114.14
Year 5	BWCUwTAP	BWC Unlimited with TAP	116	\$122,997.12	\$0.00	\$122,997.12
Year 5	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$166,565.17</b>	<b>\$0.00</b>	<b>\$166,565.17</b>

## **Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## **Exceptions to Standard Terms and Conditions**

Agency has existing contract #00019657 (originated via Q-137497) and is terminating that contract upon the new license start date (1/1/2024) of this quote.



**ATTENTION**

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	