

Physical Security Proposal

for

City of Texas City

Verkada Access Control Expansion

DVXB-20554

Revision : 2

Last Modified : 2/20/2024

Note: This proposal is valid until 3/21/2024

DataVox TXDPS License B16503

Account Manager

Dana Landry

System Design

John Liput



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4766

DataVox

6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

1701 East Lamar, Suite 170 | Arlington, TX 76006 | 817-288-2700



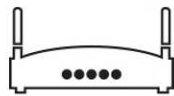
DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



Cloud Solutions



Cyber Security



Data Center Technologies



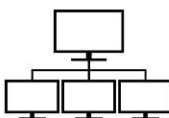
IT Support & Managed Services



Mobility



Network Cabling



Network Technology



Phone Systems



Physical Security



Smart Building

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LOCATION SUMMARY

Location	Price
Video Surveillance	\$10,839.39
Access Control	\$45,663.07
Total Price (Excludes Sales Tax):	\$56,502.46

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BILL OF MATERIALS


Video Surveillance	Installation Price
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Video Surveillance Software Programming

- 
1
DataVox
Security Programming Labor

Video Surveillance Software Programming	\$575.00
--	-----------------

Video Surveillance Cameras

- 
1
DataVox
Miscellaneous Hardware For Mounting Components

- 
5
Verkada
CM42 Indoor Mini Dome Camera, 5MP, Fixed Lens, 256GB of Storage,
Maximum 30 Days of Retention

Video Surveillance Cameras	\$3,835.44
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Network Equipment


- OFE
1
OFE
Owner Furnished Equipment Rack and Wire Managers


- OFE
1
OFE
Owner Furnished Network Connectivity and Internet Services


- OFE
1
OFE
Owner Furnished POE Network Switches for Security Devices in MDF/IDF
Locations


Network Equipment	\$0.00
--------------------------	---------------


Security Cabling

- 
10
DataVox
5' Slim Cat 6 Patch Cable - Yellow

- 
5
DataVox
Miscellaneous Pathway Support and Cabling Material

- 
1000
General Cable
DataVox Security Cat 6 Cabling

- 
5
Panduit
Cat 6 Modular Jack

- 
5
Panduit
Cat 6 2 Port Surface Mount Box

Security Cabling	\$2,472.60
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Recurring Subscription - 5 Years

- 5
Verkada
5-Year Camera License

Recurring Subscription - 5 Years **\$3,281.35**

DataVox Management Services

- 1
DataVox
Solution Architect Design and Engineering Services

- 1
DataVox
Project Management Services - Planning, Scheduling, Order Processing,
Construction Meetings and Close Out
Design and Engineering Services - CAD/ Visio As-Built Drawings, Product Detail
Information, and Configuration Documentation
Commissioning Services - Testing, Tuning, and End User Training

DataVox Management Services **\$675.00**

Total: **\$10,839.39**

Access Control

Installation Price

Access Control Software Programming

- 1
DataVox
Security Programming Labor

Access Control Software Programming **\$1,840.00**

Access Control Hardware

- 1
Altronix
AL1024ULACMCB Misc Power Supplies w/fire relay board converts a 115VAC
60Hz input into eight (8) independently controlled 24VDC Fail-Safe and/or Fail-
Secure outputs

- 1
Altex
Power Cord for Power Supply

- 8
DataVox
Access Control Door Rough In

- 1
DataVox
Miscellaneous Hardware For Mounting Components

- 8
HID
Signo 40 Reader, Wall Mount, 13.56MHz &125kHz, OSDP/Wiegand, Pigtail,
Mobile Ready, BLE

- OFE
1
OFE
Owner Furnished Compatible Access Badges/Key Fob User Credentials

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- 
8
Securitron
 DPS for Metal Doors - Black


- 
8
Securitron
 Rex Motion Detector


- 
2
Verkada
 AC42 4 Door Controller

- 
2
Verkada
 4AH Backup Battery for AC41, AX11, and BP41

Access Control Hardware \$18,192.68

Electrified Door Hardware

- 
1
DataVox
 Miscellaneous Cables, Connectors, and Hardware

- 
8
Hes
 4500C Flush Mount Electric Strike for Cylindrical and Mortise Lockset,
 12/24VDC, Stainless Steel

Electrified Door Hardware \$11,773.56

Network Equipment


- OFE
1
OFE
 Owner Furnished Equipment Rack and Wire Managers

- OFE
1
OFE
 Owner Furnished Network Connectivity and Internet Services

- OFE
1
OFE
 Owner Furnished POE Network Switches for Security Devices in MDF/IDF
 Locations

Network Equipment \$0.00

Security Cabling

- 
2
CSC
 Cat6 Patch Cord, 15ft - Yellow

- 
2000
DataVox
 DataVox Composite Cable

- 
1
DataVox
 Miscellaneous Hardware For Mounting Components

Security Cabling \$5,097.67

Recurring Subscription - 5 Years

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 8 **Verkada**
 5-Year Door License

Recurring Subscription - 5 Years **\$5,834.16**

DataVox Management Services


 1 **DataVox**
 Solution Architect Design and Engineering Services


 1 **DataVox**
 Project Management Services - Planning, Scheduling, Order Processing,
 Construction Meetings and Close Out
 Design and Engineering Services - CAD/ Visio As-Built Drawings, Product Detail
 Information, and Configuration Documentation
 Commissioning Services - Testing, Tuning, and End User Training

DataVox Management Services **\$2,925.00**

	Total:	\$45,663.07
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ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Physical Security proposal.

- **Permitting:** Access control permitting is not included in this scope of work. DataVox will assist with the permit procedure. All costs and labor associated with the permitting process will be billed to the Customer at cost. The Access Control permit will be filed with the city or county as a separate standalone permit, and not part of Certificate of Occupancy permit. After plans are submitted to the city or county, no changes can be made. If the design of the access control is altered by the Customer or another trade additional fees will be applied. DataVox is not responsible for failing lock inspection due to the Customer-provided fire panel and exit signs not functioning or designed correctly. Permitting fees and inspections are based on work being performed during normal working hours (Monday through Friday between 7:00AM and 3:30PM. Additional costs may apply if after hours permitting and inspection are required. **The Customer will provide CAD lighting plans with locations of fire pulls, STI Stoppers, exit signs, and sprinklers of the building prior to installation. IMPORTANT: If the CAD lighting plans are not provided, an additional design fee will be billed.** The Customer will provide a copy of the certificate of occupancy number, if applicable. Intrusion permit will need to be submitted, paid and filed by customer at local jurisdiction prior to activating alarm system.
- **Access Control:** Customer to provide all required IP addresses for card readers prior to installation, including subnet and default gateway. Customer is responsible for providing wall space for mounting access control enclosures, 120VAC power, fire-rated plywood backboard, network uplink, and normally closed fire relay connectivity. This scope of work includes standard access control hardware required such as card readers, badges/credentials, REX motion sensors, door contacts, and power supplies for all new doors. Additional hardware that is not included such as door release buttons and panic buttons would require change order.
- **Electrified Hardware:** DataVox scope of work includes providing and installing electrified hardware for new access control doors. Additional equipment such as key switches, STI stoppers, ADA equipment, fire pulls and exit signs are not included in this scope. AHJ code may require additional egress hardware to meet permitting requirements and may result in a change order. Existing hardware intended to be reused is assumed to be in place today and functioning properly to be reused on new system.
- **Badges/Credentials:** DataVox scope of work is based on customer utilizing existing badges or credentials. Customer must provide test badges with facility code, badge numbers, and card format prior to installation. Customer is responsible for mass employee badge enrollment and will be required to import existing users from old database and enroll credentials to new system prior to system cutover. DataVox is not responsible for badges being compatible with secondary systems such as shared building systems or time clock systems.
- **Security Cameras:** Customer to provide all required IP addresses for cameras prior to installation, including subnet and default gateway. All exterior cameras will be mounted at a height of 12 to 14 feet from the ground. All cameras will be within 300ft of a network IDF/switch when running category 6 cable segments. This scope of work includes aim, focus, and one time refocus of cameras to refine customer desired field of views. Additional modifications of cameras may require change order. Cameras included in this scope of work are designed for general surveillance at agreed upon locations. If specialty cameras, such as Pan/Tilt/Zoom, Facial Recognition, or License Plate Recognition cameras, are needed change order will be required.
- **Network Connectivity:** Administrative and remote VPN access to Customer's network is to be provided to DataVox during installation. Active network hardware and connectivity, such as but not limited to internet service, network connectivity between multiple IT closets or buildings, and fiber/copper backbone is to be provided by others.
- **Network Equipment:** Customer is responsible for providing a conditioned IT environment with equipment rack, cabinet, wire management, cable trays, and power. Active network gear such as surge protection, workstations, PC speakers/headsets, monitors, KVMs, patch panels, POE switches, and UPS/ battery back-up are to be provided and installed by others.
- **Mobile Application:** If mobile application is available with software included in this proposal, DataVox will assist in initial training for set up, however, Customer is responsible for internal knowledge transfer and set up of all users. Some systems may require Customer to open ports on Firewall for accessibility. If Customer's IT elects not to make required programming, mobile application may not be available for use.
- **Cabling:** DataVox scope of work includes providing and installing security Cat 5e/6 cabling for camera/IP device locations including patch cables, security 18 AWG or industry standard composite cabling for access control. If specific cable color is required and not included in this scope, change order may be needed. If required, elevator traveling cable to be provided by others.
- **Lift Rental:** Scissor and/or boom lift rental and fuel costs are not included in the project. If lift is required, customer is responsible for providing a lift accessible for the duration of the project. If the customer is unable to provide the required lift, DataVox will provide and bill back costs to the Customer.
- **Conduit:** All conduit, coring, boring, floor cores, back boxes, door rough in conduit, door cable enclosures, outdoor rated enclosures for all security devices will be provided by others. All conduits must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order. Equipment such as pedestals, concrete, bollards, motors, gate hardware, and poles are not included in this scope of work. Conduit pipe and junction boxes for garage, stairwells, high ceiling, and/or warehouse mounted devices as required

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will be provided by others. Hard deck ceilings will require pathway, wiremold, or cutting of sheetrock for cabling of devices. Patch, paint, and repair is not included in this scope of work.

- **Demo:** Unless otherwise stated in this scope of work, demo of existing equipment and cabling is at the responsibility of the customer.
- **Returns/Exchanges:** Restocking fee of 25% on all returnable items will apply. Special order items and licenses are non-refundable.
- **New System Training:** DataVox standard end user training includes up to one training sessions for pre-system activation and post-system activation that will not exceed one hour. If additional training sessions are needed, change order will be required. System training includes instructions for system organization, user set up, user changes, credentials management, device naming, schedules, and reports.
- **Recurring Subscriptions:** Subscription annual/multi-year pricing included in this scope of work is based on included device counts and current manufacture licensing requirements and pricing. Pricing is subject to change if manufacture license structure or pricing has changed at time of renewal. Any changes to account or additional devices added to account will also impact subscription pricing at renewal.
- **Stored Materials:** DataVox shall bill Customer for one hundred percent (100%) of all materials and equipment not incorporated into the work but delivered and suitably stored on-or offsite, and if applicable, a reasonable storage fee. Payment for such materials and equipment shall be made in accordance with the payment terms described herein. If requested, DataVox will provide:
 - Bill of Sale identifying the materials and equipment as the property of Customer
 - Evidence that all materials and equipment are insured for loss of any kind either at the stored location
 - Certificate of insurance; and
 - Photographic evidence of the stored materials and equipment.
- **Equipment Lead Times:** Upon execution of an SOW, paid deposit, and project team assignment, DataVox will communicate lead times on material and equipment delivery. These lead times are outside of DataVox's control and may impact project schedule and postpone project completion. Such lead times are provided by manufacturers and are subject to change based on product availability. DataVox may replace current product specifications with products of equal or greater functionality to meet Customer's project schedule. The SOW will be revised as appropriate to account for any change in the price quoted in the SOW. If Customer declines to utilize substitute product(s), it shall accept the current lead times provided by DataVox.
- **Non-DIR Related Items:** The following manufactures products are not included in the DIR Contract pricing of this proposal: Altex, Securitron and Miscellaneous Cabling Components

Acknowledged and Accepted

_____ *Initial*

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BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Physical Security proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices.
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous, and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking, and other charges imposed by suppliers.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 90-day labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling. All hardware will abide by manufacturer's warranty.

Customer Responsibilities

This section lists the Customer responsibilities for this Physical Security proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** Provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** Provide a secure, climate-controlled area on-site to store equipment during the installation period. Delivery of goods, supplies, and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Workflow:** Provide availability of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the workspace during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer, or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted

_____ *Initial*

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PROJECT PRICING SUMMARY

Total Installation Price:	\$56,502.46
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Grand Total:	\$56,502.46
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Purchase Options

Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
PO Required - Progress Payments (Multiple Invoices Upon Receipt of Goods/Work Completed) - Net 30	100.00 %	\$56,502.46
Total Payments (Excluding Sales Tax):		\$56,502.46

Acknowledged and Accepted _____
Initial

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ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Physical Security Proposal is based upon the Equipment included in this Physical Security Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS PHYSICAL SECURITY PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS PHYSICAL SECURITY PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Physical Security Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Physical Security Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

City of Texas City

By: _____
(Signature)

By: _____
(Signature)

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

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TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/contracts/DIR-CPO-4766>