

# HUB Vendor Scoring – BAFO – ASO Medical, Stop Loss and PBM - Package



Carrier/Vendor	Finalist	Finalist	Finalist
Stop Loss	Cigna	BCBSTX	UHC
PBM	Zurich	BCBSTX	UHC
Cost (30%)	Cigna	BCBSTX	UHC
Cost Containment/ Innovative Solutions (20%)	30	29	29
Population Management Programs (20%)	19	20	19
Communication (5%)	20	19	20
Claims Processing (10%)	4	5	4
Integrated Systems / Technology Systems (10%)	9	10	10
Past Performance (5%)	9	10	10
	3	5	5
<b>Carrier/Vendor</b>	<b>Cigna</b>	<b>BCBSTX</b>	<b>UHC</b>
<b>TOTAL SCORE</b>	<b>94</b>	<b>98</b>	<b>97</b>

# HUB Vendor Scoring – Stop Loss



Stop Loss RFP will remain open until BAFO's received from the markets in October

# HUB Vendor Scoring – BAFO - PBM



Carrier/Vendor	Finalist				UHC
	Cigna	BCBSTX	Epiphany	Smith	
Cost (30%)	25	26	28	30	25
Cost Containment/ Innovative Solutions (20%)	19	20	19	19	19
Population Management Programs (20%)	20	19	18	17	20
Communication (5%)	5	5	4	4	5
Claims Processing (10%)	9	10	8	8	10
Integrated Systems / Technology Systems (10%)	9	10	8	8	10
Past Performance (5%)	3	5	3	3	5
<b>Carrier/Vendor</b>	<b>Cigna</b>	<b>BCBSTX</b>	<b>Epiphany</b>	<b>Smith</b>	<b>UHC</b>
<b>TOTAL SCORE</b>	<b>91</b>	<b>96</b>	<b>88</b>	<b>89</b>	<b>94</b>



# HUB Vendor Scoring – BAFO – Dental

Carrier/Vendor	Finalist		*Finalist		*Finalist	
	MetLife	UCCI	BCBSTX	UCCI	BCBSTX	UHC
Cost (30%)	27	30	26	25	25	25
Cost Containment/ Innovative Solutions (20%)	19	20	20	19	19	19
Population Management Programs (20%)	20	20	20	20	20	20
Communication (5%)	5	5	4	5	5	5
Claims Processing (10%)	10	10	10	10	10	10
Integrated Systems / Technology (10%)	10	9	10	10	10	10
Past Performance (5%)	5	4	4	4	4	4
<b>Carrier/Vendor</b>	<b>MetLife</b>	<b>UCCI</b>	<b>BCBSTX</b>	<b>UCCI</b>	<b>BCBSTX</b>	<b>UHC</b>
<b>TOTAL SCORE</b>	96	98	94	98	94	93

\*For MetLife, BCBSTX and UHC – HUB will explore package discounts and credits with Medical and/or Vision

# HUB Vendor Scoring – BAFO - Vision

Carrier/Vendor	Finalist		*Finalist
	MetLife	VSP	UHC
Cost (30%)	27	30	28
Cost Containment/ Innovative Solutions (20%)	20	19	19
Population Management Programs (20%)	20	20	20
Communication (5%)	5	5	5
Claims Processing (10%)	10	10	10
Integrated Systems / Technology Systems (10%)	10	9	10
Past Performance (5%)	5	4	4
<b>Carrier/Vendor</b>	<b>MetLife</b>	<b>VSP</b>	<b>UHC</b>
<b>TOTAL SCORE</b>	<b>97</b>	<b>97</b>	<b>96</b>

\*For MetLife and UHC – HUB will explore package discounts and credits with Medical and/or Dental

# HUB Vendor Scoring – BAFO - Life/Disability



Finalist Finalist Finalist

Carrier/Vendor	VOYA	Mutual of Omaha	OCHS
Cost (50%)	50	50	49
Claims Processing (15%)	15	15	15
Integrated Systems / Technology Systems (25%)	25	25	24
References / Past Performance (10%)	10	9	9
<b>Carrier/Vendor</b>	<b>VOYA</b>	<b>Mutual of Omaha</b>	<b>OCHS</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>99</b>	<b>98</b>

# HUB Vendor Scoring – BAFO - EAP



## Finalist

Carrier/Vendor	Deer Oaks	Optum	UTEAP
Cost (50%)	50	40	38
Claims Processing (15%)	15	15	15
Integrated Systems / Technology Systems (25%)	25	25	25
References / Past Performance (10%)	9	9	8
<b>Carrier/Vendor</b>	<b>Deer Oaks</b>	<b>Optum</b>	<b>UTEAP</b>
<b>TOTAL SCORE</b>	<b>99</b>	<b>89</b>	<b>86</b>

# HUB Vendor Scoring – BAFO – FSA / HSA / COBRA



Finalist

Carrier/Vendor	WEX	VOYA
Cost (50%)	48	50
Claims Processing (15%)	15	14
Integrated Systems / Technology Systems (25%)	25	24
References / Past Performance (10%)	10	7
<b>Carrier/Vendor</b>	<b>WEX</b>	<b>VOYA</b>
<b>TOTAL SCORE</b>	<b>98</b>	<b>95</b>

# HUB Vendor Scoring – BAFO – Direct Primary Care



Finalist

Carrier/Vendor	NextLevel Prime
Cost (30%)	30
Cost Containment/ Innovative Solutions (20%)	20
Population Management Programs (20%)	19
Communication (5%)	5
Claims Processing (10%)	10
Integrated Systems / Technology Systems (10%)	10
Past Performance (5%)	5
<b>Carrier/Vendor</b>	
<b>TOTAL SCORE</b>	<b>99</b>