

Customer Quote



9/16/2024 9:00:54 PM

Estimate No: Q4066-0001
 Quote Date: 9/16/2024
 Expiration Date: 10/31/2024
 Salesperson: TV
 Payment Terms: Net 30

Invoice To: 10885
 Micah Simons
 Texas City Fire Department
 City of Texas City
 1725 25th St. North
 Texas City TX 77590
 US

Deliver To:
 Micah Simons
 Texas City Fire Department
 City of Texas City
 1725 25th St. North
 Texas City TX 77590
 US

Order Instructions:

PAYMENT TERMS: A progress payment for the chassis portion will be invoiced and is due within 30 days of the chassis arriving at the dealership. The remaining balance will be invoiced 30 days prior to completion and is to be settled at the time of inspection and acceptance of the fully completed unit.

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE-EMS-X Type I 12' Remount	1.00	EA	\$	163,700.00	\$	163,700.00

Unit History: E-925 / X376 / X737

2	CHASSIS 2024 Ford F-350 4x2 Diesel	1.00	EA	\$	70,750.00	\$	70,750.00
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This chassis price is derived from the latest information provided by Ford. The exact pricing details will not be available until the chassis physically arrives at the dealership, at which juncture adjustments to this price may be made. In the event of any price adjustment, you will receive written notification detailing the changes.

3	DELIVERY Customer Pick-Up - FOB Frazer	1.00	M	\$	0.00	\$	0.00
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4	HGAC-RMT Contract No. AM10-23	1.00	EA	\$	600.00	\$	600.00
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5	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00
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Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 235,050.00
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 235,050.00

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For your convenience, all module pricing has been itemized below per quote Q4066-0001 for Texas City Fire Department :

Base Module	\$ 30,825.00
Chassis Exterior	\$ 30,750.00
Module Exterior	\$ 73,700.00
Chassis Interior	\$ 2,900.00
Module Interior	\$ 25,525.00
Module Total	\$ 163,700.00

Items included in above totals:

- 1. Old Chassis: Customer Will Pick Up - Make Road Ready \$ incl
- 2. Type I 12' Module \$ incl

Chassis Exterior:

- 3. Heat Shielding for Diesel Chassis \$ 2,225.00
- 4. Chassis Paint Layout: Paint All One Color - Red \$ 7,300.00
- 5. Chassis : 2024 Ford F-350, Diesel, 4x2, Regular Cab, 84" Cab to Axle, Z1 - Oxford White \$ incl
- 6. Suspension: LiquidSpring \$ 17,050.00
- 7. Camera System: Ford OEM Back-up Camera System \$ 775.00
- 8. Wheel type: Factory Aluminum \$ incl
- 9. Road Force Elite tire and wheel balancing \$ incl
- 10. Chassis Steps: Nerf Bars - Black \$ 700.00
- 11. Grille Guard: Grille Guard with Wraparounds \$ incl
- 12. 10" and 12" Air Horns \$ 1,600.00
- 13. Compressor Type: Standard \$ 950.00
- 14. Air Horn Switching Options: Momentary \$ 150.00
- 15. Passenger's side Grille Light: Whelen M4 Red Light \$ incl
- 16. Driver's side Grille Light: Whelen M4 Red Light \$ incl
- 17. Passenger's side Intersect Light: Whelen M4 Red Light \$ incl
- 18. Driver's side Intersect Light: Whelen M4 Red Light \$ incl
- 19. UNOC 3340 - "Furnish back-up camera for installation on module rear wall, that will be connected to in-dash monitor (not ordered with chassis) \$ incl
<OEM back-up camera system must be selected in CPQ to use this UNOC>"

Chassis Exterior Subtotal \$ 30,750.00



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Module Exterior:

20. Remove old Onan power source and ship loose	\$	incl
21. New Power Source: Onan 5.5kW Generator	\$	10,950.00
22. Locking Gas Cap	\$	incl
23. Remove the wrap currently on the module	\$	1,675.00
24. New Corner Trim	\$	incl
25. New Corner Caps	\$	incl
26. 15 hour(s) of Body Work	\$	1,875.00
27. Module Paint Layout: Non-White One Tone - Red	\$	24,025.00
28. No Design Package	\$	incl
29. Frazer Provided Tier 2 - Standard Graphics	\$	6,200.00
30. Existing GTT Opticom	\$	incl
31. Opticom Switching: On/Off Switch and Cut-off with door	\$	425.00
32. Shore Power: Dual 20/30 Amp Kussmaul Auto Eject w/ Red covers	\$	2,025.00
33. Pigtail/Plug Option: Pigtail	\$	incl
34. Front Wall Light Layout: Lower 5 Lights	\$	incl
35. Front Wall Light #1: Whelen M6 Red Light	\$	325.00
36. Front Wall Light #2: Whelen M6 Blue Light	\$	325.00
37. Front Wall Light #3: Whelen M6 Clear Light	\$	325.00
38. Front Wall Light #4: Whelen M6 Amber Light	\$	325.00
39. Front Wall Light #5: Whelen M6 Red Light	\$	325.00
40. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	325.00
41. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	325.00
42. Driver Wall Front Box Light: Whelen M6 Red Light	\$	325.00
43. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	325.00
44. Driver Wheel Well Light: Whelen M6 Red Light	\$	325.00
45. Converter Flanges For Wheel Well Lights	\$	250.00
46. Side Scene Lights: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$	6,325.00
47. New O2 Rollers for an H Cylinder	\$	850.00
48. New Battery Charger	\$	625.00
49. Old A/C Unit: Save & Ship Loose	\$	incl
50. New Dometic A/C with Exhaust Fan	\$	8,775.00
51. All Cladding/Treadbrite: New	\$	1,350.00



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52. Module Window Option: Sliding Window	\$	incl
53. Upper Rear Wall Light Layout: 3 Across	\$	incl
54. Upper Light #1: Whelen M6 Load Light	\$	500.00
55. Upper Light #2: Whelen M6 Amber Light	\$	325.00
56. Upper Light #3: Whelen M6 Load Light	\$	500.00
57. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	250.00
58. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	250.00
59. Lower Light #3: Whelen M6 Amber Light	\$	325.00
60. Lower Light #4: Whelen M6 Amber Light	\$	325.00
61. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	325.00
62. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	325.00
63. Converter Flanges For Box Lights	\$	1,000.00
64. Lower BTTs: 2 Grote Lights on each side	\$	incl
65. New Door Grabbers	\$	incl
66. New Cast License Plate Light	\$	incl
67. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	325.00
68. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	325.00
69. Passenger Wheel Well Light: Whelen M6 Red Light	\$	325.00
70. Replace Gas Hold-Open at Side Entry	\$	incl
Module Exterior Subtotal	\$	73,700.00

Chassis Interior:

71. Siren Speakers: Whelen SA 315 Speakers	\$	incl
72. Tap-2 on Primary Siren	\$	incl
73. Siren Option: Whelen C9 Siren in Console	\$	incl
74. Mic 1 on passenger's side slot 1	\$	incl
75. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
76. Slot 1: Radio Plate: 6.7 L X 2 W opening dims Item ID 2399	\$	incl
77. Slot 2: Double Slot Switch Panel	\$	incl
78. Slot 3: Joined with 2	\$	incl
79. Slot 4: Siren 1	\$	incl
80. Slot 5: Double Blank Insert	\$	275.00
81. Slot 6: Joined with 5	\$	incl



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82. Kussmaul USB/USB-C at Console	\$	350.00
83. Console Switch Layout : Primary - Secondary - Opticom - Blank - Kussmaul USB/USB-C - Blank - Air Horn - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Start/Stop Genset -	\$	incl
84. New Armrest	\$	350.00
85. Console Layout: 6-Slot Console	\$	incl
86. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	275.00
87. Rear of Console: Single Mapholder	\$	350.00
88. Chassis Rear Wall: 3 High Glove Box Holder	\$	350.00
89. Secure-Idle Anti-Theft System	\$	950.00
Chassis Interior Subtotal	\$	2,900.00

Module Interior:

90. New Ceiling Lasco, including New Padded Ceiling Raceways and New IV Hangers	\$	2,950.00
91. New Wall Lasco, including New Head Knockers and New Corner Knockers	\$	5,100.00
92. New Cobalt Blue Interior Trim	\$	550.00
93. New Ceiling Raceways and Corner Knockers	\$	incl
94. New Protek Cushions at the CPR Seat and Squad Bench	\$	2,025.00
95. Stainless Steel Side and Rear Entry Door Grab Rails (price covered under new Module Paint)	\$	incl
96. Stainless Steel Side and Rear Wall Grab Rail (price covered under new Wall Lasco)	\$	incl
97. 8 Grote Interior Lights and Light Bar Under AW Cabinet	\$	3,975.00
98. Netting at the Front Corner Area	\$	500.00
99. New Driver Side Stainless and New Stainless Steel Countertops	\$	1,350.00
100. Action Wall Switch Layout : Interior Lights; Existing Switch (TBD); Existing Switch (Suction); Ventilation Fan;	\$	incl
101. Keep Existing Action Wall Acrylic Holder	\$	incl
102. New Lap Belt at the CPR Seat	\$	200.00
103. Acrylic Holder Aft CPR Seat	\$	550.00
104. Genset Start/Stop Switch at Rear Doors	\$	incl
105. Rear Door Switch Layout : Acknowledge; Start/Stop Genset; Dump/Bypass (Suspension); Rear Load;	\$	incl
106. Two Seating Positions at the Squad Bench - 1 and 2	\$	incl
107. Harness Type for Seat Position 1: New 6pt Harness	\$	775.00



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108. Harness Type for Seat Position 2: New 6pt Harness	\$	775.00
109. 22 Pocket Acrylic Holder	\$	950.00
110. Keep Existing Glove Box & Handrail	\$	incl
111. Keep Existing Single O2 Outlet at the Squad Bench Wall	\$	incl
112. Standard Side Entry Headknocker	\$	incl
113. IV Hanger on Ceiling Raceway	\$	incl
114. Driver Side Stainless Steel Ceiling Grab Rail for 12' Unit (price covered under new Ceiling Lasco)	\$	incl
115. Replace Existing Squad Bench IV Hanger with New	\$	incl
116. Rear Headknocker Options: No Clocks or Speakers	\$	incl
117. Stryker antler and bar (including cot tower)	\$	1,225.00
118. Stryker 175-3 Single Position Mount	\$	incl
119. New Loncoin II Sapphire Floor	\$	4,600.00
Module Interior Subtotal	\$	25,525.00



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Last edited by tvale on September 16 2024

Email this quote along with your PO
to Tony Vale at tvale@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Sterling McCall Ford.

Sterling McCall Ford
6445 Southwest Freeway
Houston, TX 77074

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 120 days before the projected production start date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 120-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.



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DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.



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INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.



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TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.



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INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).