



PROPOSAL

ACTION TARGET PROPOSAL

Thank You,

For allowing Action Target the opportunity to quote your range project. With over 35 years of experience, we appreciate you trusting us to meet the challenges of building your ideal facility.

Texas City Police Department

BUDGETARY ESTIMATE

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BUDGETARY ESTIMATE	Price
<p>Fixed Bay: 5 lanes, ~25 yd shooting distance</p> <p>(5) Pilot Target Retrievers</p> <ul style="list-style-type: none"> - Turning - Target lights (LED White & Police Strobe) - LCD local touch screen control in each booth - No drive cable downrange - Target viewing camera mounted to trolley - Hidden Target Clamp - Smart Range Axis Master Control Screen w/ wireless tablet controls - Strike Watch Technology to protect retriever from errant shots <p>Rubber Berm Trap</p> <ul style="list-style-type: none"> - 10 gauge metal deck; 30 degree reclining angle - Patented fin design to prevent rubber from sloughing - Action Target exclusive Class A Fire Retardant rubber coating - 24" rubber depth rated for standard pistol & rifle rounds (50 BMG rating available) <p>Ballistic Ceiling Baffle System</p> <ul style="list-style-type: none"> - Fixed position baffle coverage - 3/8" AR500 steel on all rows for pistol and rifle use - One (1) 8' long flat safety ceiling above firing line - Six (6) 4' angled rows with fascia - Two (2) 4' angled rows without fascia above trap - Fascia includes fire rated plywood covering with acoustical tiles - Uni-strut on back of baffle for light mounting <p>Defender Shooting Stalls</p> <ul style="list-style-type: none"> - ATI Class 2 ballistic rating (rifle rated) - 4 Ballistic Solid stall dividers - 2 Non-ballistic Solid stall ends <p>Installation & Shipping</p> <ul style="list-style-type: none"> - Includes Full Action Target Installation - Includes Shipping to destination <p>EXCLUSIONS:</p> <ul style="list-style-type: none"> -Electrical requirements and conduits -Structural supports for baffles -Taxes (tax exempt form must be provided) -Prevailing wages (to be added if required) 	<p>\$316,000.00</p>
<p>Trusted Partner 3-Year Warranty</p> <ul style="list-style-type: none"> - Comprehensive Trusted Partner Warranty covers both parts and labor due to manufacturing or product defects. 	<p>\$0.00</p>

Total

\$316,000.00

TERMS & CONDITIONS

Action Target Inc. may be referred to as "Action Target" or "ATI" throughout this proposal.

PROPOSAL DATE BUDGETARY ESTIMATE

PROPOSAL VALIDITY BUDGETARY ESTIMATE

PAYMENT TERMS

1. 25% (twenty five percent) of the Total Contract Value shall be paid as a down payment
2. 25% (twenty five percent) of the Total Contract Value shall be paid upon completion of ATI final drawings
3. 40% (forty percent) of the Total Contract Value shall be paid upon delivery of the materials.
4. 10% (ten percent) of the Total Contract Value shall be paid upon job completion and sign off.
5. ATI reserves the right to adjust installation costs based upon the actual site conditions encountered.
6. Price applies to range equipment and systems only. It does not include site preparation, construction, trusses/baffle supports, electrical, conduit, or any other work not directly contained in ATI's scope of work.

SHIPPING TERMS

1. FOB destination: prepaid.
2. Shipping costs are estimates and subject to change; actual shipping costs will be subject to availability and rates at time of purchase.

DELIVERY & INSTALLATION TERMS

1. Manufacturing shall take no fewer than 16 weeks.
2. Full Factory Installation
3. Installation cost is based upon having forklift and scissor lift access. If forklift and scissor lift access is not available, the installation cost will increase.

ACTION TARGET RESPONSIBILITIES

1. Consultation and recommendation of optimal range design.
2. Design of ranges for complete ballistic containment.
3. Procurement, engineering, cutting and painting of ballistic steel plate.
4. Manufacture of targets and control systems.
5. Provision of sound attenuation material as called out on ATI drawings.
6. Design, engineering, and supply of HVAC systems provided by ATI (if applicable to this project).

**EXCLUSIONS OR
CUSTOMER
RESPONSIBILITIES**

1. Engineered stamped drawings (if required).
2. Permits, bonds (when applicable) licenses, special insurance requirements, regulatory costs, or any other special fees unknown at this time.
3. Concrete work including slabs, footings, and walls, floor trenching (if applicable).
4. Structural work of any kind, including structural supports.
5. Engineering of ceiling or roof structures, trusses, beams cross-members, or columns to accommodate baffles, trap, target systems, and lighting weight loads. Buyer to verify the ceiling structure within the range is capable of supporting the new range equipment. Weights and load points will be provided in ATI drawings for utilization by the general contractor, engineer or architect.
6. Buyer to verify the ceiling structure within the range is capable of containing any errant type secondary bullet impacts.
7. Drop ceiling behind the safety ceiling at the firing line or other light fixtures in this area.
8. HVAC systems, unless included specifically in this quote.
9. Temporary lighting and power (including 3 phase, if necessary).
10. Supplying of electrical services, electrical outlets, conduit(s), CAT5 cable/jacks, junction boxes, disconnects, stub-outs and lighting of any kind.
11. All conduit, A.C. wiring, A.C. Electrical Connections, lighting, and any duct work is specifically excluded from this proposal and scope of work. If conflict with HVAC, Plumbing or Electrical equipment occurs, it will be the owner's/contractor's responsibility to resolve issues in a timely manner. Any delays from these may require a change order for additional install time.
12. Range lighting controls and wiring (unless specifically called out in quote).
13. Lead control & reclamation prior to, at the time of install, or thereafter.
14. Gas piping or other plumbing.
15. Cutting, coring, sealing and/or patching of any wall surfaces, roof surfaces, and or concrete (if applicable).
16. Additional fees related to "customization" of product or work otherwise identified as "custom".
17. Any other work, materials or equipment that is not expressly included in the ATI Work.
18. Disposal of construction waste.

**CONFIDENTIALITY
COPYRIGHT &
REPRODUCTION**

This proposal is submitted by Action Target Inc. Any and all information, drawings, specifications and other design documents contained herein is the property of Action Target Inc. and shall not for any reason, whether tangible or intangible, be disclosed, duplicated, or used, in whole or in part, for any reason other than to evaluate this quote.

**TERMS & CONDITIONS
CLAUSE**

This is a summary of standard Action Target Inc. Terms and Conditions. Action Target Inc. reserves the right to change, modify or add to these Terms and Conditions in the final customer contract.

TRUSTED PARTNER WARRANTY™

3-YEAR COMPREHENSIVE COVERAGE

Action Target's 3-year Trusted Partner Warranty is peace of mind for gun ranges. It is uninterrupted training for those that serve. It is a resounding pledge from Action Target to its customer's success as the Trusted Partner at Every Level™.

Our Promise

The comprehensive Trusted Partner Warranty covers both parts and labor due to manufacturing or product defects.



[LEARN MORE](#)

ActionTarget.com/TrustedPartnerWarranty

CORE PRODUCTS COVERED

- Genesis™ Target Retriever
- Pilot™ Target Retriever
- SmartRange Axis™ Range control
- DRM Pro™
- Shooting Stalls
- Rubber Berm Trap
- Line of Fire™
- Vortex™ Steel Trap
- Baffles and Deflectors
- Turning targets
- Auto Targets™
- MATCH™
- TAC House™



Customer Support

24/7 Support | Remote Access | Inventory | Nation-Wide Reps | 3-Year Warranty

Action Target is always on call to help with warranty issues. Many items are remotely accessible, allowing us to quickly trouble shoot. We also maintain inventory to minimize service time.



PILOT™

SIMPLE, SMART, WIRELESS

The Pilot satisfies the need for a robust wireless retriever at a reduced cost. Options include simple out and back functionality or 360 turning with pre-loaded games and training drills. An integrated camera and target lighting provide an enhanced shooter's experience.

Strike Watch™ Technology

Pilot incorporates Strike Watch technology to detect strikes on the carrier, automatically protecting your investment. When shot, all lights strobe and the shooter is warned. After subsequent strikes on the carrier, the session is terminated.

Low-Maintenance Design

Pilot is a wireless target retriever, eliminating the need for cables and bus bars downrange. In addition, it features a hidden clamp and a front shield made from 3/8" AR500 steel. These features eliminate expensive repairs, ensuring low cost of ownership.

Streamlining Technology

The Pilot interface was specifically designed for intuitive out and back navigation. It also displays the target on the local control screen.

Action Target Connected

Pilot is connected to SmartRange Axis™ range control software through Action Target's cloud network. This allows Action Target to update content remotely, troubleshoot on the fly, and provide expedited customer support.

Hidden Clamp

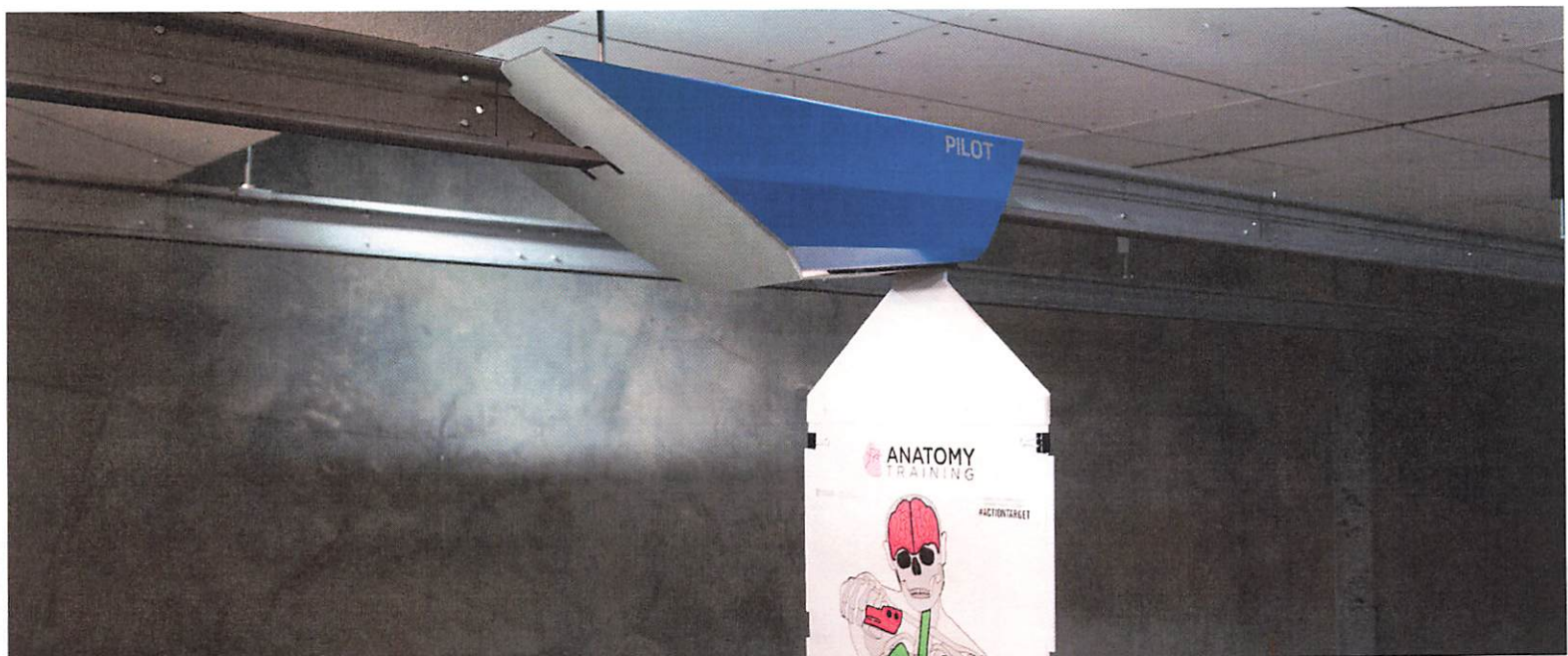
The 360° turning clamp is concealed inside the carrier. This eliminates expensive and time-consuming maintenance, which is a common requirement for exposed metal down riggers. An economic 2-part backer interfaces with the clamp, enabling dynamic target presentation.



[LEARN MORE](https://ActionTarget.com/Pilot)
ActionTarget.com/Pilot

FEATURES

- SmartRange Axis Compatible
- Strike Watch Technology
- 100% Wireless functionality
- Integrated target camera
- Hidden Target Clamp
- Integrated Target Lighting: White & Police strobe
- Easy-to-use Control Interface
- Plug and Play Upgrades
- 3/8" AR500 Steel Deflector Plate
- 360 Turning Optional Feature



SMARTRANGE AXIS™

ENHANCED RANGE CENTRAL CONTROL

SmartRange Axis™ is a powerful range management solution that truly puts total range control at your fingertips. The user-friendly interface gives you complete control over target systems, lane management, and range systems, maximizing range usage and user experiences.

Lane Management

SmartRange Axis' Lane Management is second to none, offering the ability to enter shooters' names, assign unique permissions, and designate lane time limits.

Unique Permissions

User profiles are created by ranges and assigned to shooters at check-in. Each user profile carries unique permissions for program access and editing, lighting control, and equipment features. This allows ranges to tailor each session based on criteria such as range staff roles, membership level, etc.

Range System Control

SmartRange Axis offers unparalleled simplicity, control, and integration of range essentials on one easy-to-use platform.

- Genesis and Pilot retrievers
- HVAC
- DRM Pro
- Fixed Turning Target System
- Fixed Lateral 360 Target System

Program Creation

Build dynamic programs and organize them by folder. Control exposure time, edge time, and cycle count. Or establish random parameters for a truly unpredictable and challenging training session.

Timed Drills

Set up and execute timed drills with customized target exposure times, cycle counts, and retriever speed for training or qualification.

Action Target Connected

SmartRange Axis uses a range server that connects with Action Target's cloud network. This provides access to analytics, remote troubleshooting, system improvements, and content updates for improved and streamlined business processes. As the building block for the future, Smart-Range Axis will continue to grow and serve as a central element for all range operations.

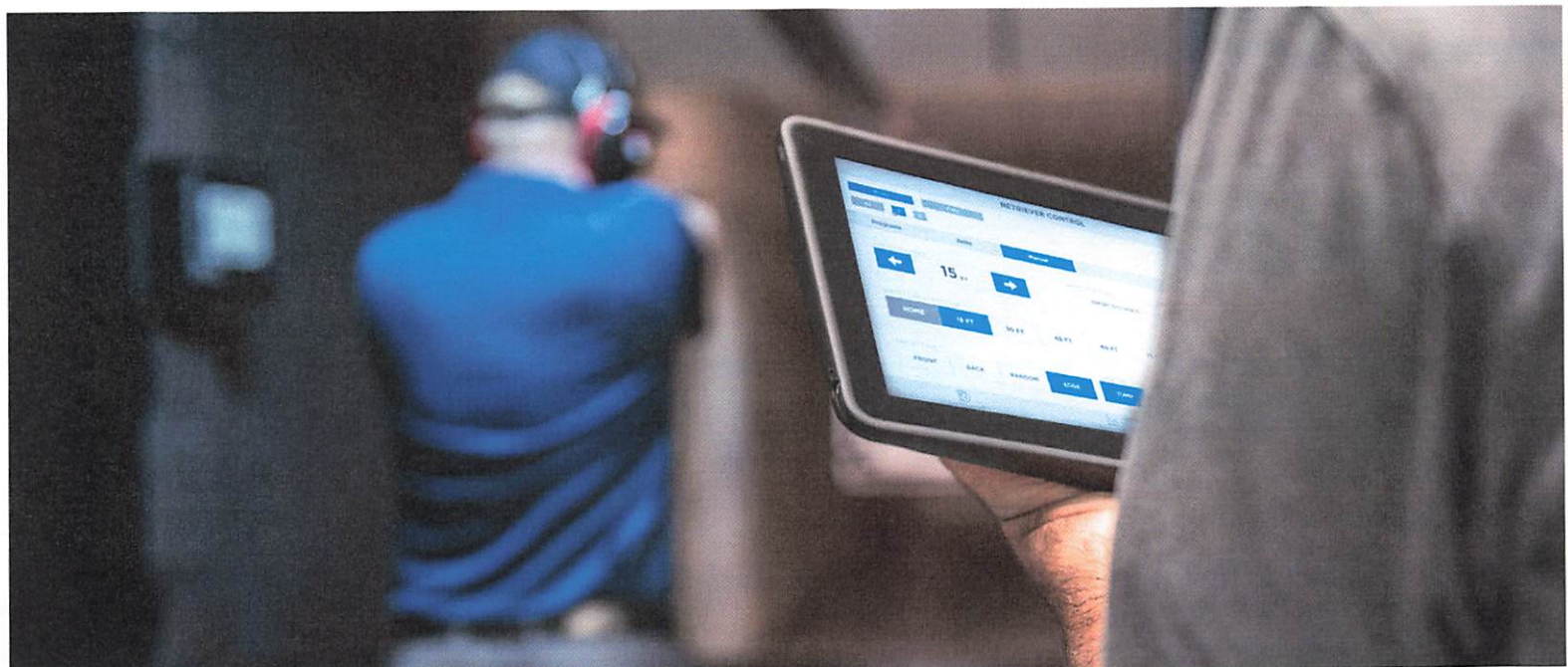


LEARN MORE

ActionTarget.com/SmartRange

FEATURES

- Multiple-lane management
- Program management and creation
- User profiles
- Connected to Action Target cloud
- Language support options
- Genesis and Pilot retriever management
- HVAC integration
- DRM Pro integration
- FTTS integration
- FTL 360 integration



RUBBER BERM TRAP™

NOT ALL RUBBER BERM TRAPS ARE BUILT ALIKE

Action Target's Rubber Berm Trap has numerous attributes that set it apart from the competition. For example, the trap is engineered with a uniquely designed galvanized steel frame that holds rubber in place to safely capture rounds. The rubber can also be treated with a flame-resistant formula to provide maximum fire protection.

Rubber Granules

Action Target's styrene-butadiene rubber granules are available in a variety of sizes and grade options to fit the needs of any range.

Fire Treatment

Action Target provides optional Flame Lock™ flame-resistant treatment. This gives rubber granules an ASTM-E84 and ASTM-E108-11 Class A rating, which is the industry's best fire rating.

Self-Supporting Frame

The Rubber Berm Trap is the safest rubber trap available. The self-supporting berm frame is designed to IBC standards.

Patented Fin Design

The Rubber Berm Trap's patented fin design keeps the rubber at a depth that is safe for shooters and reduces trap maintenance.

Sidewall Protection

Customers may opt for AR steel sidewalls to prevent bullets from damaging the range walls.

Integrated Baffles

Optional overhead baffles are available for additional protection of the building structure. Baffles can also be positioned as a hopper feeder for granule distribution.



[LEARN MORE](https://ActionTarget.com/RBT)
ActionTarget.com/RBT

FEATURES

- Internal Frame Design
- Industry's Best Fire Rating
- Patented Fin Design
- Clean and Quiet
- Harvested Rubber Granules
- Optional .50 BMG Rating



CEILING BAFFLES

COVERAGE YOU CAN COUNT ON

Using a patented design, Action Target's ceiling baffles provide ballistic protection for ceiling structures, lights, electrical, and ventilation systems while keeping shooters and range employees safe.

Customizable

Action Target's ceiling baffles are compatible with various fascia options, range sizes, and ballistic ratings.

Modular Design

Ceiling baffles are designed to make installation possible in small spaces and facilitate the replacement of individual parts.

Ballistic Steel Baffles

Steel baffles prevent bullets from escaping the range. ATI Class 1 (handgun) and ATI Class 2 (rifle) options are available.

Sound-Reducing Fascia

A variety of available baffle fascia options improve comfort for range users and customize the look of a shooting range.

Air Gap

A steel furring within the baffle creates an air gap for bullets to splatter.

Wood Panel

A layer of wood over the baffle contains bullet splatter, keeping shooters and range staff safe.

Outdoor Applications

Ceiling baffles may be installed in outdoor settings with an overhead structure.

Configurations

Ceiling baffles are installed to provide complete overhead ballistic coverage in either fixed firing line or tactical ranges, allowing shooters to move up and down the range safely. Structural stamps are available upon request.



LEARN MORE

ActionTarget.com/Ceiling-Baffles

FEATURES

- Engineered Deflection Angles
- Modular
- Prevents Splatter
- AR500 Steel
- Customizable
- Acoustic Fascia
- Protects Ceiling-Mounted Equipment
- No Field Welding Required



RANGE SERVICES

TURNKEY CONVENIENCE, COMPLIANCE, AND SAFETY

Managing a range requires a lot of effort and attention to detail. Action Target eliminates much of that effort with our turnkey range solutions. From scheduled maintenance and cleanings to managing metals recycling and compliance documentation, Action Target's services streamline your operations.

Recycling & Disposal Programs

Metals Recycling | Waste Disposal

Action Target offers a full solution for metals recycling and waste disposal. Within 72 hours Action Target picks up shipment, replacing collection containers. Receive a 10% bonus on Action Target equipment and services.

Rubber Berm Trap Cleaning

Transparent pricing | Proprietary Process | Convenience

Action Target uses a simple, transparent all-inclusive pricing structure to give you the best return on your metals. Our process to clean rubber berm traps has safety and profitability of your range in mind. This turnkey solution integrates all our programs and provides all the necessary materials.

Maintenance & Cleaning Programs

Range Visits | Cleaning | Maintenance

Action Target works with you to build a plan for annual range visits, which include specialized services to keep your range running at peak performance.



[LEARN MORE](https://ActionTarget.com/Services)
ActionTarget.com/Services



ACTION TARGET STORE

RETURNING MORE THAN TARGETS

Action Target carries all the essential products to keep your retail area stocked and your range clean, safe, and ready to operate. From range safety products and cleaning supplies to paper, cardboard, and steel targets, we have everything you need to make your range or firearms training program a success.

Range Supplies



Firearm Storage and Cleaning

Keep your rental guns secure and working smoothly with our selection of firearms storage, cleaning, and lubrication gear.



Range Cleaning Products

Keep your range safe and clean with products designed to remove lead from hands, shoes, floors, and other surfaces.



HVAC Filters

Specifically designed to filter lead and high loading conditions



Paper and Cardboard Targets

With more than 1,000 target designs, we offer a greater selection than anyone else in the industry.



Target Backers

We stock a variety of backers to fit any target system.



Steel Targets

We offer a wide variety of innovative steel targets.



LEARN MORE

Shop.ActionTarget.com

