

# 494,742.13



**WESTNET**

15542 Chemical Lane  
Huntington Beach, CA 92649  
Phone: 714-548-3500 Fax: 714-901-5610  
\*\*\*.FirstInAlerting.com



## Quote: Texas City Fire Department Fire Station #1 First-In Alerting Smart Station System

To: Texas City Fire Department

From: Todd Lambert

Texas City Fire Department

1725 25th ST N

Texas City, 77590

Contact:

### Summary

Total Amount:	<b>\$94,349.09</b>	Quote ID:	Q-10641-G8R2
Shipping Method:	Ground	Date:	7/3/2025
Payment Terms:	Net 30	Effective To:	10/3/2025

Description: This quote is for Texas City Fire Department Fire Station #1 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

The quote does not include sales or use tax; the customer is responsible for paying sales or use taxes if applicable. If tax-exempt, please email the tax-exempt form to [accounting@westnetpublicsafety.com](mailto:accounting@westnetpublicsafety.com). The quote does not include Davis Bacon, union, or prevailing wage rates, customer is responsible if applicable. Payment terms are net 30 with payment milestones. The quote does not include permits or bonds.

### Shipping Information

Ship To:

Bill To:

### Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	2.00	\$80.75	\$161.50
DLSP	MCU Data Line Surge Protector	1.00	\$90.25	\$90.25
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	\$603.25	\$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	\$9,021.15	\$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	\$789.45	\$789.45
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	1.00	\$2,018.94	\$2,018.94
FIS-EP-43	First-In Alerting Endpoint w/ 43" Monitor	1.00	\$2,600.00	\$2,600.00
FRMKIT-Dual	MCU and Radio Rack Mount Kit	1.00	\$184.25	\$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	\$1,781.25	\$1,781.25
HPA-200-OMNI-800D	High Power Audio Module with 2 - 8" White Omnidirectional Speaker and Hanging Kit	3.00	\$1,750.00	\$5,250.00
RK-WM-1U	Wire Management - 1 Unit - Kit	2.00	\$61.75	\$123.50
SDBS1	Doorbell Button	1.00	\$213.75	\$213.75
SDRM38V-FM	Dorm Remote - Flush Mount Kit also required	2.00	\$853.34	\$1,706.68
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	2.00	\$207.34	\$414.68

Product ID	Product	QTY	Price	Sub Total
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies (Black)	1.00	\$2,255.99	\$2,255.99
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies (Blue)	1.00	\$1,873.40	\$1,873.40
SS-AST-LF	Alerting Strobe Light Fixture	1.00	\$213.75	\$213.75
SSAT	Satellight (driven off Satelight Controller)	8.00	\$280.25	\$2,242.00
SSATKIT-TBD	Satellight Mounting Kit - TBD	20.00	\$45.60	\$912.00
SSAT-M	Satellight Controller	12.00	\$569.98	\$6,839.76
SSETS	Emergency Button	2.00	\$213.75	\$427.50
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	\$569.98	\$569.98
SSRS	Appliance Reset Switch	1.00	\$213.75	\$213.75
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	\$1,828.75	\$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	\$90.25	\$90.25
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	2.00	\$783.75	\$1,567.50
SVC-LIFT-FEE	Lift Service Fee	1.00	\$1,250.00	\$1,250.00

**NOTES:**

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$45,243.28
Install Supplies	\$1,980.00
Total Tax (0.000 %)	\$0.00
Shipping and Handling	\$2,420.29
Station Equipment Install	\$36,469.16
FiAP Install, Commissioning, and Testing	\$0.00
FiAP Training	\$0.00
One Year Toll Free Technical Support	\$4,766.36
Project Coordination	\$2,220.00
Special Engineering Services	\$1,250.00
<b>Total Amount</b>	<b>\$94,349.09</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

***If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.***



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## Quote: Texas City Fire Department Fire Station #2 First-In Alerting Smart Station System

To: Texas City Fire Department

From: Todd Lambert

Texas City Fire Department

1725 25th ST N

Texas City, 77590

Contact:

### Summary

Total Amount:	<b>\$80,229.85</b>	Quote ID:	Q-10642-W2Y6
Shipping Method:	Ground	Date:	7/3/2025
Payment Terms:	Net 30	Effective To:	10/3/2025

Description: This quote is for Texas City Fire Department Fire Station #2 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

The quote does not include sales or use tax; the customer is responsible for paying sales or use taxes if applicable. If tax-exempt, please email the tax-exempt form to [accounting@westnetpublicsafety.com](mailto:accounting@westnetpublicsafety.com). The quote does not include Davis Bacon, union, or prevailing wage rates, customer is responsible if applicable. Payment terms are net 30 with payment milestones. The quote does not include permits or bonds.

### Shipping Information

Ship To:

Bill To:

### Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	2.00	\$80.75	\$161.50
DLSP	MCU Data Line Surge Protector	1.00	\$90.25	\$90.25
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	\$603.25	\$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	\$9,021.15	\$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	\$789.45	\$789.45
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	1.00	\$2,018.94	\$2,018.94
FIS-EP-43	First-In Alerting Endpoint w/ 43" Monitor	1.00	\$2,600.00	\$2,600.00
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	\$184.25	\$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	\$1,781.25	\$1,781.25
HPA-200-OMNI-800D	High Power Audio Module with 2 - 8" White Omnidirectional Speaker and Hanging Kit	1.00	\$1,750.00	\$1,750.00
RK-WM-1U	Wire Management - 1 Unit - Kit	2.00	\$61.75	\$123.50
SDBS1	Doorbell Button	1.00	\$213.75	\$213.75
SDRM38V-FM	Dorm Remote - Flush Mount Kit also required	1.00	\$853.34	\$853.34
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	1.00	\$207.34	\$207.34

Product ID	Product	QTY	Price	Sub Total
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies (Black)	1.00	\$2,255.99	\$2,255.99
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies (Blue)	1.00	\$1,873.40	\$1,873.40
SS-AST-LF	Alerting Strobe Light Fixture	1.00	\$213.75	\$213.75
SSAT	Satellite (driven off Satellite Controller)	7.00	\$280.25	\$1,961.75
SSATKIT-TBD	Satellite Mounting Kit - TBD	16.00	\$45.60	\$729.60
SSAT-M	Satellite Controller	9.00	\$569.98	\$5,129.82
SSETS	Emergency Button	2.00	\$213.75	\$427.50
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	\$569.98	\$569.98
SSRS	Appliance Reset Switch	1.00	\$213.75	\$213.75
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	\$1,828.75	\$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	\$90.25	\$90.25
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	\$783.75	\$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	\$1,250.00	\$1,250.00

**NOTES:**

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$37,726.26
Install Supplies	\$1,665.00
Total Tax (0.000 %)	\$0.00
Shipping and Handling	\$1,697.68
Station Equipment Install	\$31,728.52
FiAP Install, Commissioning, and Testing	\$0.00
FiAP Training	\$0.00
One Year Toll Free Technical Support	\$3,942.39
Project Coordination	\$2,220.00
Special Engineering Services	\$1,250.00
<b>Total Amount</b>	<b>\$80,229.85</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

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## Quote: Texas City Fire Department Fire Station #3 First-In Alerting Smart Station System

To: Texas City Fire Department

From: Todd Lambert

Texas City Fire Department

1725 25th ST N

Texas City, 77590

Contact:

### Summary

Total Amount:	<b>\$84,745.38</b>	Quote ID:	Q-10643-R8G5
Shipping Method:	Ground	Date:	7/3/2025
Payment Terms:	Net 30	Effective To:	10/3/2025

Description: This quote is for Texas City Fire Department Fire Station #3 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

The quote does not include sales or use tax; the customer is responsible for paying sales or use taxes if applicable. If tax-exempt, please email the tax-exempt form to [accounting@westnetpublicsafety.com](mailto:accounting@westnetpublicsafety.com). The quote does not include Davis Bacon, union, or prevailing wage rates, customer is responsible if applicable. Payment terms are net 30 with payment milestones. The quote does not include permits or bonds.

### Shipping Information

Ship To:

Bill To:

### Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	2.00	\$80.75	\$161.50
DLSP	MCU Data Line Surge Protector	1.00	\$90.25	\$90.25
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	\$603.25	\$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	\$9,021.15	\$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	\$789.45	\$789.45
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	1.00	\$2,018.94	\$2,018.94
FIS-EP-43	First-In Alerting Endpoint w/ 43" Monitor	1.00	\$2,600.00	\$2,600.00
FRMKIT-Dual	MCU and Radio Rack Mount Kit	1.00	\$184.25	\$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	2.00	\$1,781.25	\$3,562.50
HPA-200-OMNI-800D	High Power Audio Module with 2 - 8" White Omnidirectional Speaker and Hanging Kit	1.00	\$1,750.00	\$1,750.00
RK-WM-1U	Wire Management - 1 Unit - Kit	2.00	\$61.75	\$123.50
SDBS1	Doorbell Button	1.00	\$213.75	\$213.75
SDRM38V-FM	Dorm Remote - Flush Mount Kit also required	1.00	\$853.34	\$853.34
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	1.00	\$207.34	\$207.34

Product ID	Product	QTY	Price	Sub Total
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies (Black)	1.00	\$2,255.99	\$2,255.99
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies (Blue)	1.00	\$1,873.40	\$1,873.40
SS-AST-LF	Alerting Strobe Light Fixture	1.00	\$213.75	\$213.75
SSAT	Satellight (driven off Satelight Controller)	10.00	\$280.25	\$2,802.50
SSATKIT-TBD	Satellight Mounting Kit - TBD	19.00	\$45.60	\$866.40
SSAT-M	Satellight Controller	9.00	\$569.98	\$5,129.82
SSETS	Emergency Button	2.00	\$213.75	\$427.50
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	\$569.98	\$569.98
SSRS	Appliance Reset Switch	1.00	\$213.75	\$213.75
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	\$1,828.75	\$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	\$90.25	\$90.25
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	1.00	\$783.75	\$783.75
SVC-LIFT-FEE	Lift Service Fee	1.00	\$1,250.00	\$1,250.00

**NOTES:**

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$40,485.06
Install Supplies	\$1,800.00
Total Tax (0.000 %)	\$0.00
Shipping and Handling	\$1,821.83
Station Equipment Install	\$32,937.80
FiAP Install, Commissioning, and Testing	\$0.00
FiAP Training	\$0.00
One Year Toll Free Technical Support	\$4,230.69
Project Coordination	\$2,220.00
Special Engineering Services	\$1,250.00
<b>Total Amount</b>	<b>\$84,745.38</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

***If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.***



**WESTNET**

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Phone: 714-548-3500 Fax: 714-901-5610  
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## Quote: Texas City Fire Department Fire Station #4 First-In Alerting Smart Station System

To: Texas City Fire Department

From: Todd Lambert

Texas City Fire Department

1725 25th ST N

Texas City, 77590

Contact:

### Summary

Total Amount:	<b>\$98,821.95</b>	Quote ID:	Q-10644-G0P1
Shipping Method:	Ground	Date:	7/3/2025
Payment Terms:	Net 30	Effective To:	10/3/2025

Description: This quote is for Texas City Fire Department Fire Station #4 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

The quote does not include sales or use tax; the customer is responsible for paying sales or use taxes if applicable. If tax-exempt, please email the tax-exempt form to [accounting@westnetpublicsafety.com](mailto:accounting@westnetpublicsafety.com). The quote does not include Davis Bacon, union, or prevailing wage rates, customer is responsible if applicable. Payment terms are net 30 with payment milestones. The quote does not include permits or bonds.

### Shipping Information

Ship To:

Bill To:

### Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	2.00	\$80.75	\$161.50
DLSP	MCU Data Line Surge Protector	1.00	\$90.25	\$90.25
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	1.00	\$603.25	\$603.25
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	1.00	\$9,021.15	\$9,021.15
FINISO4P	Radio Isolation Unit - Four Channel	1.00	\$789.45	\$789.45
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	1.00	\$2,018.94	\$2,018.94
FIS-EP-43	First-In Alerting Endpoint w/ 43" Monitor	1.00	\$2,600.00	\$2,600.00
FRMKit-Dual	MCU and Radio Rack Mount Kit	1.00	\$184.25	\$184.25
HPA-200	High Power Paging Audio Module (includes one speaker)	1.00	\$1,781.25	\$1,781.25
HPA-200-OMNI-800D	High Power Audio Module with 2 - 8" White Omnidirectional Speaker and Hanging Kit	2.00	\$1,750.00	\$3,500.00
RK-WM-1U	Wire Management - 1 Unit - Kit	2.00	\$61.75	\$123.50
SDBS1	Doorbell Button	1.00	\$213.75	\$213.75
SDRM38V-FM	Dorm Remote - Flush Mount Kit also required	8.00	\$853.34	\$6,826.72
SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	8.00	\$207.34	\$1,658.72

Product ID	Product	QTY	Price	Sub Total
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies (Black)	1.00	\$2,255.99	\$2,255.99
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies (Blue)	1.00	\$1,873.40	\$1,873.40
SS-AST-LF	Alerting Strobe Light Fixture	1.00	\$213.75	\$213.75
SSAT	Satellight (driven off Satelight Controller)	14.00	\$280.25	\$3,923.50
SSATKIT-TBD	Satellight Mounting Kit - TBD	22.00	\$45.60	\$1,003.20
SSAT-M	Satelight Controller	8.00	\$569.98	\$4,559.84
SSETS	Emergency Button	2.00	\$213.75	\$427.50
SS-OSA	Outside Speaker Audio Module (includes one speaker)	1.00	\$569.98	\$569.98
SSRS	Appliance Reset Switch	1.00	\$213.75	\$213.75
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	1.00	\$1,828.75	\$1,828.75
SS-SLA-4L	Alerting Strobe Light Adaptor	1.00	\$90.25	\$90.25
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	2.00	\$783.75	\$1,567.50
SVC-LIFT-FEE	Lift Service Fee	1.00	\$1,250.00	\$1,250.00

**NOTES:**

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$49,350.14
Install Supplies	\$2,295.00
Total Tax (0.000 %)	\$0.00
Shipping and Handling	\$2,420.29
Station Equipment Install	\$37,136.36
FiAP Install, Commissioning, and Testing	\$0.00
FiAP Training	\$0.00
One Year Toll Free Technical Support	\$4,150.16
Project Coordination	\$2,220.00
Special Engineering Services	\$1,250.00
<b>Total Amount</b>	<b>\$98,821.95</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

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## Quote: Texas City Fire Department First-In Alerting Dispatch System With AVD

**To: Texas City Fire Department**

**From: Todd Lambert**

Texas City Fire Department

1725 25th ST N

Texas City, 77590

Contact:

### Summary

Total Amount:	<b>\$136,595.88</b>	Quote ID:	Q-10645-T9M8
Shipping Method:	Ground	Date:	7/3/2025
Payment Terms:	Net 30	Effective To:	

**Description:** This quote is for Texas City Fire Department First-In Alerting Dispatch System With AVD including installation and one year of technical support. Quote includes the Radio Interface Controller (Lite) with 2 Keypads, 3 additional Key Pads (total of 5), 1 Key Pad Extender, 5 client workstations, Automated Voice Dispatch (AVD) & Editor, & server.

The First-In Voice Dispatch (FIAVD) feature of the First-In Fire Station Alerting System provides the fire/rescue department and the dispatch center a quick, consistent means of providing automated, complete dispatch information to the responding emergency personnel. Management of FIAVD is performed by dispatch center personnel utilizing the First-In Voice Editor software. This software allows City personnel to edit the cadence and pronunciation of a particular word.

**Clarifying Comments:** This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, the customer agrees to pay additional fees. The customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer to provide VPN access to Westnet for remote adjustments and support. The First-In Voice Dispatch (FIAVD) feature of the First-In Fire Station Alerting System provides the fire/rescue department and the dispatch center a quick, consistent means of providing automated, complete dispatch information to the responding emergency personnel. Management of FIAVD is performed by dispatch center personnel utilizing the First-In Voice Editor software. This software allows City personnel to edit the cadence and pronunciation of a particular word.

The customer is responsible for all other integration and VPN access for Westnet. The client will need to provide a dedicated radio for the First-In Radio Interface Controller, and the installed radio will need an outside antenna with proper grounding. Client to supply and program any radio needed to control traffic lights, warning lights or other interfaces necessary.

Quote does not include Davis Bacon, union, or prevailing wage rates, customer is responsible if applicable. The quote does not include sales or use tax; the customer is responsible for paying sales or use taxes if applicable. If tax-exempt, please email the tax-exempt form to [accounting@westnetpublicsafety.com](mailto:accounting@westnetpublicsafety.com). Payment terms are net 30 with payment milestones. Quote does not include permits or bonds.

### Shipping Information

**Ship To:**

**Bill To:**

### Details

Product ID	Product	QTY	Price	Sub Total
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	1.00	\$85.00	\$85.00
FIAP-AVD	First-In Automated Voice Dispatch System	1.00	\$28,500.00	\$28,500.00
FIAP-AVD-EDT	First-In Automated Voice Dispatch Word Editor	1.00	\$3,521.00	\$3,521.00
FIAP-CLIENT-WS	First-In Alerting Workstation with Client Software	5.00	\$2,009.00	\$10,045.00

Product ID	Product	QTY	Price	Sub Total
FIAP-CORE-5S-PKG	First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package	1.00	\$13,943.00	\$13,943.00
FIAP-CORE-SVR-SD	First-In Alerting Platform Standard Server	1.00	\$6,900.00	\$6,900.00
FRIC-LT	Radio Interface Controller (Lite) with 2 Keypads	1.00	\$16,500.00	\$16,500.00
RIC-KP	Radio Interface Controller Keypad	3.00	\$1,250.00	\$3,750.00
RIC-KP-EX	Radio Interface Controller Keypad Extender	1.00	\$3,250.00	\$3,250.00
TR-IM	Trunked Radio Interface Module	1.00	\$2,833.00	\$2,833.00

**NOTES:**

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$89,327.00
Quote Discount (%)	0.00%
Install Supplies	\$315.00
Total Tax ( %)	\$0.00
Shipping and Handling	\$2,667.53
Station Equipment Install	\$0.00
FIAP Install, Commissioning, and Testing	\$24,975.00
FIAP Training	\$3,700.00
One Year Toll Free Technical Support	\$11,911.35
Project Coordination	\$3,700.00
<b>Total Amount</b>	<b>\$136,595.88</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

***If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.***