



**Golf Car**

PROPOSAL EXPRESSLY PREPARED FOR



PROUDLY PRESENTED BY

JT Carney  
District Sales Manager

**DRIVE<sup>EV</sup>**



## The Yamaha Story

### OUR CARS

The best fleet and utility cars in the industry and the only company with four fleet options:

Drive<sup>2</sup> PowerTech AC Lithium

Drive<sup>2</sup> AC Electric (Lithium battery option available)

Drive<sup>2</sup> EFI, Golf Digest Editors' Choice Award for Best Gas Golf Car

Drive<sup>2</sup> QuietTech EFI, an Industry First

### OUR STATS

3,238+ Courses have switched to Yamaha in the past 13 years

# 1 Rated in Satisfaction, Customer Support, and Reliability \*

97% Brand Loyalty \*\*

94% Customer Retention Rate

### OUR AFFORDABLE GPS SOLUTION

Track and control your fleet.

Drive Profits. Reduce Costs.

Work Smarter.

\* Golf Car Attitudes and Perceptions Research Study Published by NGF, 2015.

\*\* Golf Car Fleet Study Published by Golf DataTech, LLC., 2015.

YGC funded the research studies conducted by NGF and Golf DataTech, LLC.



## Company Profile

Yamaha Golf-Car Company (YGC) is a for-profit subsidiary of Yamaha Motor Corporation, USA. We are an American company with nearly 1,700 American employees between our factory in Newnan, GA and our Southeastern Headquarters in Kennesaw, GA.

For more information, please visit us on the web at:  
[www.yamahagolfcar.com](http://www.yamahagolfcar.com)

### Our Team

President: Stephen Donnell  
Division Manager of Marketing: Kevin Norcross, PGA  
Division Manager of Fleet Sales: Craig Sanford  
District Sales Manager: JT Carney  
Inside Sales Manager: Jacob Pratt  
Factory Service Provider: Action Buggies

### Manufacturing Facility

Yamaha Motor Manufacturing Corporation  
1000 GA Hwy. 34 East  
Newnan, GA 30265

### Corporate Headquarters

Yamaha Golf-Car Company  
1270 Chastain Rd. NW  
Kennesaw, GA 30144

### Parent Corporation

Yamaha Motor Corporation U.S.A. (YMUS)  
1270 Chastain Rd. NW  
Kennesaw, GA 30144

### Captive Finance Company

Yamaha Motor Finance Corporation (YMFUS)  
6555 Katella Ave.  
Cypress, CA 90630





## Important Links

Yamaha Golf-Car Company Website:

<https://www.yamahagolfcar.com>

Yamaha Golf-Car Company Social Media Outlets:

Facebook: <https://www.facebook.com/YamahaGolfCarCompany>

Twitter: <https://twitter.com/yamahagolfcars>

YouTube [https://www.youtube.com/channel/UC3Znm5q\\_y-eavvxTM8uprQg](https://www.youtube.com/channel/UC3Znm5q_y-eavvxTM8uprQg)

Instagram: <https://instagram.com/yamahagolfcar>

Google + <https://plus.google.com/+Yamahagolfcarcompany>



Listing of our Video Testimonials:

<https://www.yamahagolfcar.com/testimonials/>

2017 Drive2 Launch Video:

<https://www.youtube.com/watch?v=45RaUUgUqnY&t=40s>

2018 UMAX Utility Launch Video:

[https://www.youtube.com/watch?v=6M9HE\\_K5Q0E](https://www.youtube.com/watch?v=6M9HE_K5Q0E)

2022 Drive2 Lithium Launch Video:

[https://www.youtube.com/watch?v=M\\_Ps6nlxBEg](https://www.youtube.com/watch?v=M_Ps6nlxBEg)



## Our Partners

Official Golf Car:  **NGCOA**

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Affiliate Member:  **CLUB  
MANAGERS  
ASSOCIATION  
OF AMERICA**

Silver Sponsor: 

Member:  **INTERNATIONAL  
LIGHT TRANSPORTATION  
VEHICLE ASSOCIATION**®

Section Sponsor:

- Alabama - NW Florida Section, PGA
- Carolinas Section, PGA
- Georgia Section, PGA
- Gulf States Section, PGA
- New England Section, PGA
- North Texas Section, PGA
- Northern California Section, PGA
- Southern California Section, PGA
- South Central Section, PGA
- South Florida Section, PGA
- South Texas Section, PGA
- Tennessee Section, PGA



## Proposed Equipment and Accessories

### 2026 Yamaha Drive<sup>2</sup> QuietTech EFI (Fleet) Golf Car

#### Standard Vehicle Equipment

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##### Description

Yamaha-Built 357 cc EFI Gas Engine  
QuietTech System, Complete w/ Fully-Independent Rear Suspension  
TruTrack II Fully-Independent, Automotive-Style Front Suspension  
HybriCore Chassis  
Removable Modular Body Panels  
Sentry Wraparound Protection System w/ 5 MPH-Rated Bumpers  
Rack-and-Pinion Steering and Drum Brakes  
Enhanced Automotive-Style Dash  
ClimaGuard Top with Dual Rain Gutters



#### Installed Options

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##### Description

(2) Sand Bottle w/ Handle  
Custom Club Logo on Front of Car  
Black ClubPro Bag Protector w/ Custom Logo  
Information Holder  
Polycarbonate Clear, Hinged Windshield  
Color-Matched Custom Number Decals (2 per car)  
Wheel Covers (4)  
USB Charging Ports  
Touring Seats



**DRIVE<sup>2</sup>**



# YAMATRACK

## BACK OFFICE

- Sell and upload custom on-screen advertising to increase course revenue.
- Check car amp hours and battery levels instantly to improve fleet rotation and optimize battery life.
- Monitor the pace of play to maximize rounds and enhance the player experience.
- View your course map to see where cars currently are or view their location history.
- Utilize GPS geo-fencing to keep cars out of sensitive areas around the golf course.
- Use the overnight lockdown feature to secure your cars and avoid losses.
- Generate custom reports to help you make informed decisions about your golf operation.
- Send messages directly to cars while they are on the course to ensure timely communication and player safety.



## PLAYER APP

If you have a Yamaha fleet, then we've already built your mobile app for you. Activating the app for your course is easy and convenient, and the mobile-based software allows your players to navigate their round no matter where they are on the course or in the game. The YamaTrack Player App assures players that support is just around the corner, so they can spend more energy on their game.

- Customize your course's mobile player app to include your club logo and food & beverage menu.





## 4-Year Limited Warranty for Drive<sup>2</sup> Golf Car

Yamaha Golf-Car Company hereby warrants that any new Yamaha DRIVE<sup>2</sup> Gas or DRIVE<sup>2</sup> Electric Fleet golf car purchased from Yamaha, or an Authorized Dealer or Distributor in the United States will be free from defects in material and workmanship for FOUR years from date of purchase, subject to the stated limitations. DURING THE PERIOD OF WARRANTY, any authorized Yamaha golf car service technician, dealer, or distributor will, free of charge, repair or replace, at Yamaha's option, any part adjudged defective by Yamaha due to faulty workmanship or material from the factory. Parts used in warranty repairs will be warranted for the balance of the vehicle's warranty period. All parts replaced under warranty become property of Yamaha Golf-Car Company.

Car Components	Warranty Period	Electric Car Specific Parts	Warranty Period
Frame	Limited Lifetime to Original Owner	Battery - Trojan T875 FLA	4 Years or 23,500 amp hours whichever comes first / without HydroLink Watering System
Transaxle	4 Years		4 Years or 25,000 amp hours whichever comes first / with HydroLink Watering System <i>*See Trojan Warranty Statement for details</i>
Steering / Suspension Components	4 Years	Battery - Trojan T875 AGM	5 Years or 50,000 amp hours whichever comes first
Brakes (Excluding Shoes / Pads)	4 Years		<i>*See Trojan Warranty Statement for details</i>
Sun Top	4 Years	RoyPow® Lithium-Ion Battery	5 Years or 97,000 amp hours whichever comes first <i>*See RoyPow Battery Warranty Statement for details</i>
Electrical Wires, Switches, and Relays	3 Years	Battery Charger and Cord	4 Years
Pedal Assy	3 Years	Electric Motor and Controller	4 Years
Body Parts	3 Years	Charger Receptacle	4 Years
Bumpers / Bag Carrier	3 Years	Throttle Position Sensor	2 Years
Seats	2 Years	<b>Gas Car Specific Parts</b>	<b>Warranty Period</b>
Scorecard Holder	2 Years	Gas Engine	4 Years
Floor Mats	2 Years	Starter Generator	4 Years
<b>Common Accessories</b>	<b>Warranty Period</b>	Exhaust / Intake	4 Years
Genuine Yamaha Fleet Accessories	3 years* <i>*Refer to the Accessory Warranty Statement for details</i>	Clutch (Excluding Drive Belt)	4 Years
		Throttle / Control Cables	3 Years
		Starting Battery	1 Year
		<b>All Remaining Parts</b>	<b>1 Year</b>

**EXCLUSIONS** from this Warranty shall include any failures caused by:

- Abnormal strain, neglect, or abuse, including lack of proper maintenance, and use contrary to the Owner's/Operator's Manual instructions.
- Accident or collision damage.
- Installation of parts or accessories that are not original equipment.
- Fading, rust, or deterioration due to exposure or ordinary wear and tear.
- Modifications or alterations that affect the car's condition, operation, performance, or durability.
- Damage due to improper transportation.
- Acts of God, i.e. lightning, hail damage, flooding, fire, etc.

This Limited Warranty does not cover any parts replaced due to normal wear or routine maintenance, including oil and air filter elements, brake shoes, tire wear, spark plugs, starter and clutch drive belts. Any charges incurred in transporting a golf car or charger to and from an authorized Yamaha golf car dealer for service or in performing field service are also excluded from this warranty. Gasoline-powered golf car starting batteries on vehicles equipped with a golf course GPS device, or any other device with a parasitic current draw, unless the vehicle is equipped from the factory with an optional deep cycle starting battery, are also excluded from this warranty.

**THE CUSTOMER'S RESPONSIBILITY** under this warranty shall be to:

- Operate and Maintain the golf car, personal transportation vehicle (PTV), or commercial (Utility) vehicle as specified in the appropriate Owner's/Operator's manual, and
- Give notice to an authorized Yamaha Golf car dealer/distributor of all apparent defects within ten (10) days of discovery, and make the car available at that time for inspection and repairs at the dealer's/distributor's place of business, and
- Transport the car to and from an authorized dealer or distributor for warranty service.

**EMISSION CONTROL SYSTEM WARRANTY (USA only):** Yamaha Golf-Car Company also warrants to the ultimate purchaser of each gas-powered golf car covered by this warranty that the product is designed, built, and equipped so as to conform at the time of sale with all U.S. emission standards applicable at the time of manufacture and that it is free from defects in materials and workmanship which would cause it not to meet these standards within the same time period described in THE PERIOD OF WARRANTY above, or a minimum of two years, whichever is longer. Failures other than those resulting from defects in material or workmanship which arise solely as a result of owner abuse and/or lack of proper maintenance are not covered by this warranty.

Yamaha Golf-Car Company makes no other warranty of any kind, expressed or implied. All implied warranties of merchantability and fitness of merchantability and fitness for a particular purpose which exceed the obligations and time limits stated in this warranty are hereby disclaimed by Yamaha Golf-Car Company and excluded from this Warranty.

Some states do not allow limitations on how long implied warranty lasts, so the above limitation may not apply to you. Also excluded from this Warranty is any incidental or consequential damages including loss of use. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above exclusion may not apply to you. This Warranty give you specific legal rights, and you may also have other rights, which vary from state to state.

EFFECTIVE DATE: 09/01/21

I have read and agree to the above conditions set forth in the Golf-Car Warranty \_\_\_\_\_ (Initial)



## Service Details

Yamaha Golf-Car Company's factory-supported service is the clear leader in the industry. Factory-supported dealers' and technicians' vehicles are fully equipped with the parts and tools necessary to provide on-site repairs and get your golf car back out on the course in the event that it should become disabled. Our service providers are trained extensively on the mechanical aspects of Yamaha golf cars and are routinely re-trained throughout the course of their tenure. The timely response and attentive manner of our service providers are two key factors in the success and customer satisfaction that we have been able to achieve at Yamaha.

The service provider for Bayou Golf Course is Action Buggies. Action has been with Yamaha for many years and has received countless positive reviews from the customers they service. Their goal is to be your partner and look out for the best interests of your fleet and your Club, while minimizing your down time. For your convenience, their contact information is listed below.

Please refer to your owner's manual for maintenance requirements and recommended service intervals. For further reference, a quick service check guide is included on the following page with tips to ensure your fleet runs as expected.

### Factory Service Provider

Action Buggies

936-856-2278

[Jeremy@gobuggies.com](mailto:Jeremy@gobuggies.com)

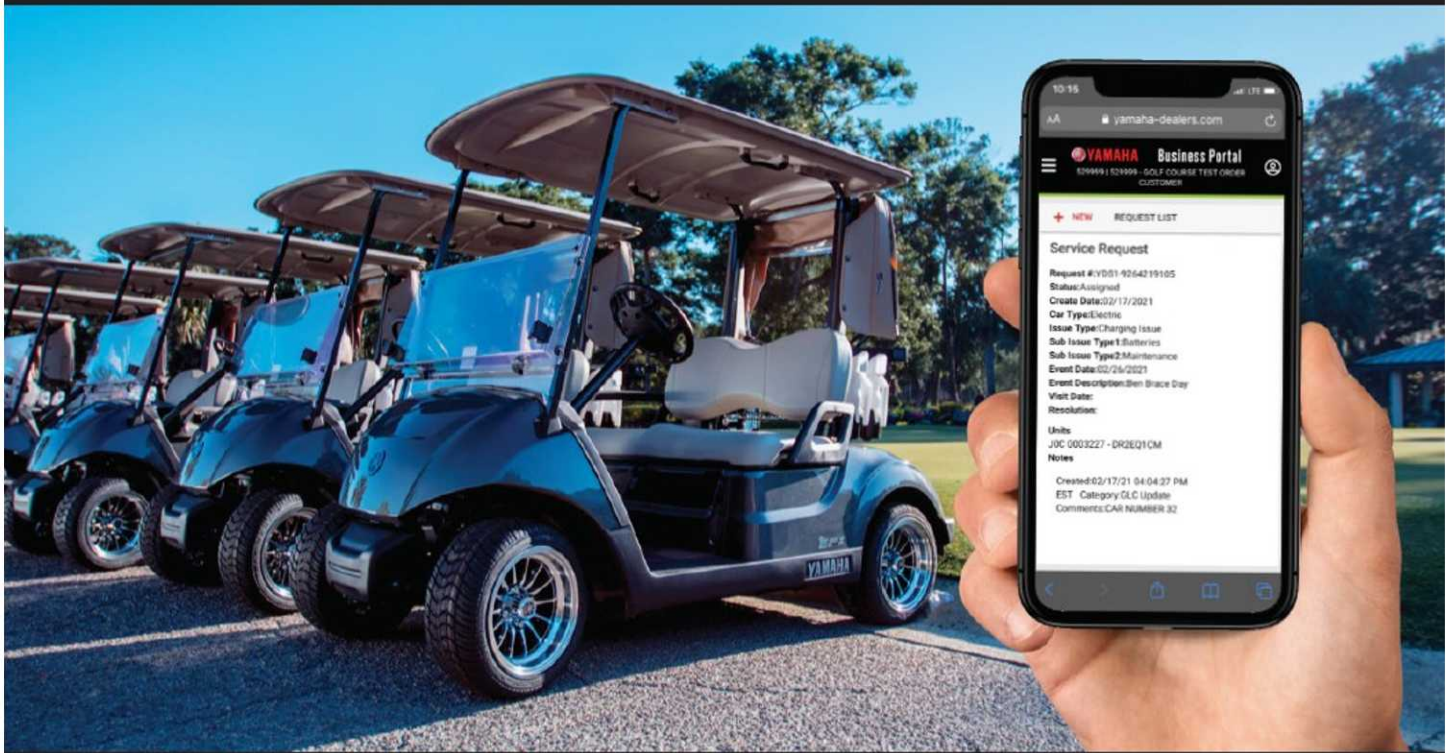




**Golf Car**

# WELCOME TO SOS

THE SERVICE OPERATIONS SYSTEM FROM YAMAHA



TAKE COMMAND OF YOUR FLEET FROM YOUR COMPUTER OR SMARTPHONE.  
SOS OFFERS A NEW LEVEL OF TRANSPARENCY, ACCOUNTABILITY AND CONVENIENCE.

- **REQUEST** repairs quickly and easily
- **PLAN** for scheduled maintenance
- **TRACK** the status of every car throughout the entire service cycle

With the portability of SOS, you can see and track the status of your service request no matter where you are – from home, the office, the course or the cart barn. That means less hassle, more profit potential and total peace of mind.



Simply scan the QR code with your phone to watch our video tutorial. More complete fleet management is just minutes away.





## Equipment Maintenance Schedule

While Yamaha Golf-Car Company maintains a network of reliable service providers that are willing and able to assist you at any time, the following are best practices that will ensure that your golf car fleet stays in optimum working condition, cutting down on the need of service assistance:

### Daily Safety Checklist:

- Visually inspect all equipment for damage. Be sure all nuts, bolts, and screws are tight.
- Insure that all warning and instruction labels are on equipment and in good condition.
- Check equipment for proper and safe operation.
- Maintain a proper tire pressure of 18 psi for gas cars, and 22 psi for electric cars.
- Check drive unit, transmission, engine, and fuel system (gasoline equipment) for leaks.

### Daily Performance Inspection:

- *Forward/Reverse Switch:* Check for proper operation.
- *Brakes:* Be sure brakes function properly.
- *Parking Brake:* When latched, the parking brake should lock the wheels and hold the vehicle stationary.
- *Reverse Buzzer:* The reverse buzzer will sound as a warning when the forward/reverse handle or switch is in the reverse position.

### Daily Maintenance:

- Remove trash from bag well, floorboard, dash compartment, and drink holders.
- Wash exterior of equipment, including seats and bag well. Do not pressure wash.
- Wash engine compartment. Avoid all electrical components and connections. Do not pressure wash.
- Keep equipment clean with damp cloth.
- Change or repair flat tires.
- *Fuel:* Check fuel level.
- *Engine:* Check for proper engine oil level.
- *Battery:* Check battery post; wires should be tight and free of corrosion, and battery should be fully charged.

### Monthly Maintenance:

- *Engine:* Check engine cooling air intake; clean if necessary. Visually inspect the unshrouded area around the engine exhaust for grass and debris; clean if necessary.
- *Tires:* Check air pressure and adjust as necessary.

*I have read and understand the above Equipment Maintenance Schedule \_\_\_\_\_ (Initial)*



## Terms and Conditions for Returning Vehicles or Trades

Sole Responsibility, if applicable:

Bayou Golf Course agrees to accept sole responsibility for any loss or damage to its returned cars beyond ordinary wear due to normal use. The returned cars must meet the following conditions:

- 1.) All cars must be free of all liens and encumbrances.
- 2.) All cars must be capable of running at least nine (9) holes of golf.
- 3.) All cars must be the same quantity and year model as originally evaluated.
- 4.) All cars must be clean, and free of trash, scorecards, pencils, tees, etc.
- 5.) All cars must have a working charger.
- 6.) All cars must have four (4) serviceable tires that retain proper air pressure.
- 7.) All cars must steer properly in all directions.
- 8.) All batteries must be free of corrosion, and properly filled with water.

Furthermore, Bayou Golf Course understands and agrees to further charges being assessed if the below conditions are found upon Yamaha Golf-Car Company's inspection of the returned cars:

- 1.) Severely damaged or missing chargers
- 2.) Inoperable cars
- 3.) Minor damage (damage to bodies, bumpers, or seats)
- 4.) Major damage (frame damage, wrecked cars, etc.)

*I have read and agree to the above terms and conditions for returning vehicles and/or trades*

\_\_\_\_\_ (Initial)



## Fleet Purchase Pricing Details

<u>NEW CAR PRICING:</u> (77) 2026 Yamaha Drive <sup>2</sup> EFI Golf Cars	\$6,939.00 per car	\$534,303.00
<u>TRADE-IN PRICING:</u> (70) 2022 Yamaha Drive <sup>2</sup> QuieTech Golf Cars	\$2,500.00 per car	\$175,000.00
		Total <u>\$359,30300</u>

### DELIVERY & TERMS:

All prices listed above are subject to change without notice.

Cashier's Check Due at Delivery

BuyBoard Contract # 706-23

### TRADES:

Yamaha Golf-Car Company offers \$2,500.00 per car trade value for seventy-five (75), 2022 Yamaha Drive<sup>2</sup> QuieTech Golf Cars. Trade value assumes all cars are in running condition. As shown below, the trade value is being applied to net down the new car price. Upon delivery of new cars, Yamaha assumes ownership of all traded equipment.

This quotation is valid for Seven (7) days and is subject to change beyond that date. Furthermore, this proposal constitutes the entire understanding and agreement amongst the parties, whether oral or in writing. Neither party has made any further representations or promises to the other with respect to the subject matter of this agreement, except as set forth in this agreement. This agreement supersedes any previous agreements made between parties and is confidential in nature.

*If this proposal is acceptable under the above terms, please sign and date below:*

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_ Accepted by: John J Carney Date: 2/2/26  
 Texas City - Bayou Golf Course Yamaha District Sales Manager

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_  
 Yamaha Regional Manager