

Atascosa County Tax Office

1001 Oak St
 Jourdanton, TX 78026
 Phone 830-769-3142

BuyBoard - PURCHASE ORDER - LEASE

Customer agrees to the terms and conditions of the lease as per BuyBoard agreement #755-24

To:
 Quadient Inc
 478 Wheelers Farms Road
 Milford, CT 06461
 800-881-6245

SHIP TO:
 Atascosa County Tax Office
 1001 Oak St
 Jourdanton, TX 78026

P.O. DATE	REQUISITIONER	SHIPPED VIA	F.O.B. POINT	TERMS
				BuyBoard #755-24

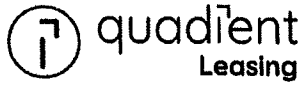
QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
1	IX5AFWP5	ix-5 Autofeeder, & IXWP5		\$249.16/mo
1	ICMFP-1	Power conditioning line		
1	NSRLD-USB-LAN	Thermal Label Printer		
1	SMARTESSENTIAL-IX5	Subscription for IX-5AF		
1	SMARTSHIPSCALE-10	external 10lb scale		
	Includes:	equipment, maintenance, meter rental, rate updates		
	Term of lease – 60 months	Billing Frequency - Quarterly		

SUBTOTAL	\$249.16/mo
SALES TAX	n/a
SHIPPING & HANDLING	n/a
OTHER	n/a
TOTAL	\$14,949.60

- Order is governed under the terms and conditions of BuyBoard agreement #755-24. Enter this order in accordance with the prices, terms, delivery method, and specifications listed above
- Payments will be sent to:
 Quadient Inc
 478 Wheelers Farms Rd
 Milford, CT 06461
 Federal ID Number: 94-238882
- Send all correspondence to:
 Attn: Accounts Payable
 Atascosa County Tax Office
 1001 Oak St
 Jourdanton, TX 78026

Authorized by _____ Date _____

 Print Name and Title



Why Wait Program Agreement

The Quadient Leasing Why Wait program entitles you to upgrade your Quadient equipment up to 6 months prior to the end of the term of your Current Lease. Your new lease term will automatically commence and billing will begin after your Current Lease has reached the end of its current term. The transition from your Current Lease to the New Lease will be seamless.

By electing to participate in this program, you agree to the following:

- You agree to continue making payments on lease number N20061104 through the end of its Initial Term or, if applicable, the current Renewal Term.
- The term of the new lease, being signed concurrently with this agreement, ("New Lease") will commence when the Current Lease reaches the end of its Initial Term or, if applicable, the current Renewal Term.
- The Products that are subject to the Current Lease will be replaced with the Products identified in the New Lease for the remainder of the Current Lease's Initial Term or, if applicable, the current Renewal Term.
- If a subscription to the Impress Platform is included on the New Lease, then any associated Usage Fees will be in addition to the payments on the Current Lease and the New Lease.
- The replaced products from the Current Lease must be returned to us within thirty (30) days of the effective date of this agreement.

Company: Atascosa County Tax Office

Signature: _____

Name (printed): _____

Title: _____

Date: _____

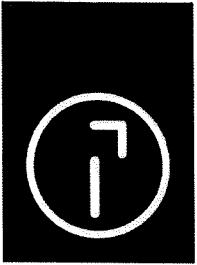
Company: Quadient Leasing USA Inc.

Signature : _____

Name (printed): _____

Title: _____

Date: _____



BUSINESS CASE

Customer Communication Solution

Prepared for: **Atascosa Tax**

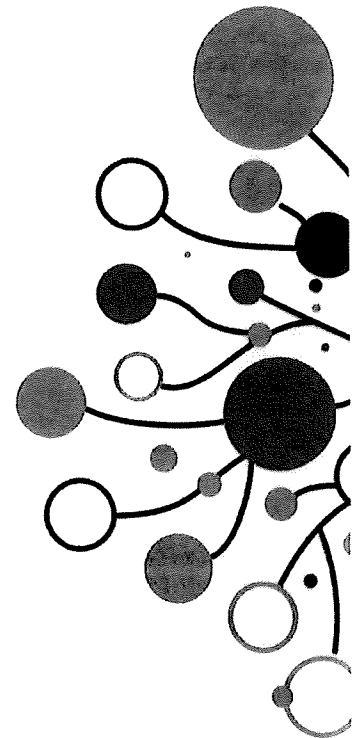
Submitted on: **03/25/25**

Valid until: **04/25/25**

Submitted by: **Eddie Lopez**

MAE

210-289-1430



quadi⁷ent

Current Process

- IX5 Mail Machine with 5lb scale, with label printer and scale. Installed back in 2020, leveraged our Why Wait incentive and Texas Buyboard rates.
 - Agreement expires on 1/11/26
 - You qualify for our Why Wait incentive, you have the option to renew now, Quadient will remove the old equipment and install the new equipment. Enjoy the benefits of new system while making payments at your existing rate until 1/11/26. If we have an equipment price increase, you won't be affected. No hidden cost or overlapping of invoices, a seamless upgrade guaranteed. New agreement will start on the day after the existing agreement expires 1/12/26
 - Requesting comparable configuration, meter with scale and shipping scale and printer for commercial base pricing
-

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Why Wait Program



Get Today's Technology at Yesterday's Rates.

- Quadi^{ent} will remove the old equipment and install your new state-of-the-art system
- Enjoy the benefits of new system while making payments at your existing rate
- Transition automatically to your new lease when your current lease terminates
- No hidden costs or overlapping invoices – a seamless upgrade guaranteed

ATASCOSA COUNTY TAX OFFICE

Account Information			
Account Address:	1001 Oak St JOURDANTON, TX 78026-2849	Report Date:	3/20/2025
Mailing Machine:	IX-5	Last Data Upload:	1/23/2025
Meter Serial #:	31213560	Sales Rep:	Eddie Lopez
		Data Status:	Actual Activity (365 Days)

Mail Type	Last Year (Jan/23 - Dec/23)		Rolling Year (Dec/23 - Nov/24)	
	Pieces #	Postage \$	Pieces #	Postage \$
Postcards				
Letters	14,021	\$10,193	14,100	\$10,137
Flats (Large Envelopes)	32	\$84	39	\$96
Flat-Rate Envelopes				
Flat-Rate Boxes			0	\$0
Packages			0	\$0
International Mail	13	\$24	18	\$34
Manual Entry				
Unknown / Other				
Total	14,066	\$10,301	14,157	\$10,266

USPS Package Rates

USPS Ground Advantage

Use this service for the lowest cost on lightweight shipments weighing up to 15.99 oz. that need to be delivered in 1 to 3 business days.

SIZE	POST OFFICE	QUADIENT	SAVINGS
1 - 4 oz.	\$5.25 and up	\$3.91 and up	\$1.34 and up
5 - 8 oz.	\$6.00 and up	\$4.33 and up	\$1.67 and up
9 - 12 oz.	\$6.75 and up	\$5.00 and up	\$1.75 and up
13 - 15.99 oz.	\$8.35 and up	\$6.33 and up	\$2.02 and up

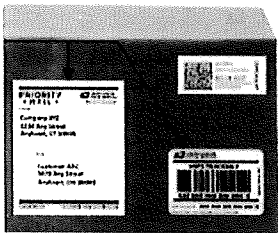
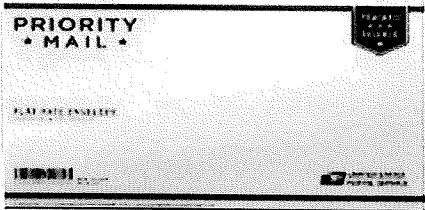
Priority Mail® Flat Rate

Use this when you need to send small, heavy items that weigh up to 70 lbs without breaking the bank. Items are delivered in 1 to 3 business days. Discounts apply to customers who have Quadiēt meters and appropriate shipping software such as Neoship or S.M.A.R.T Essential.

PRODUCT	POST OFFICE	QUADIENT	SAVINGS
Flat Rate Envelope (12.5" x 9.5" or smaller)	\$10.10	\$8.75	\$1.35
Legal Flat Rate Envelope	\$10.40	\$9.05	\$1.35
Padded Flat Rate Envelope	\$10.85	\$9.55	\$1.30
Small Flat Rate Box	\$10.65	\$9.30	\$1.35
Medium Flat Rate Box	\$19.15	\$16.65	\$2.50
Large Flat Rate Box	\$26.30	\$23.95	\$2.35
APO/FPO/DPO Large Flat Rate Box	\$25.05	\$22.70	\$2.35

Commercial vs Retail

Type	USPS Priority Mail Rate		\$ Savings	% Savings
	USPS Retail Rate	Commercial Base Rate		
Flat Rate Envelope 1-3 days	\$10.10	\$8.75	\$1.35	13%
USPS Ground Advantage 2-5 days	\$5.25	\$3.91	\$1.34	25%



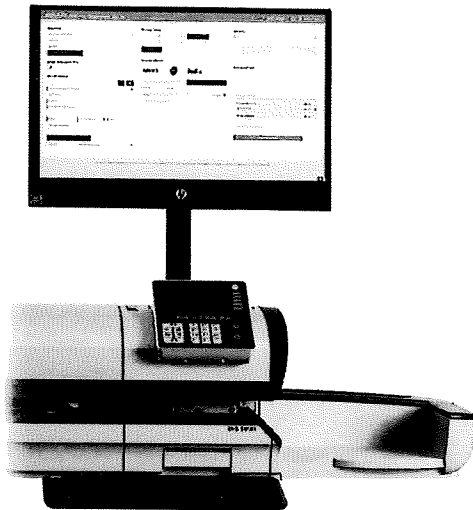
- Validate the address to prevent any shipping delays
- Automatically provide tracking number via email
- Free insurance \$100 for Priority and Priority Mail Express
- Track all packages on a single platform, no need to visit the USPS website, search by name or address

1 Recommendation

- Refresh your equipment to assist with sending your critical mail, with the latest USPS meter indicia
 - Take advantage of our current incentives and lock in the current nonprofit rates
 - Continue to take advantage of commercial base pricing
 - Leverage our Why Wait incentive
 - renew now
 - keep paying on existing agreement
 - If we have an equipment price increase, you won't be affected
 - receive new equipment now
 - new agreement will start on 1/12/26 the day after the existing agreement expires
-

1 Product Overview

S.M.A.R.T.
Essential



Cloud-Based Shipping, Mailing, Accounting, Reporting and Tracking

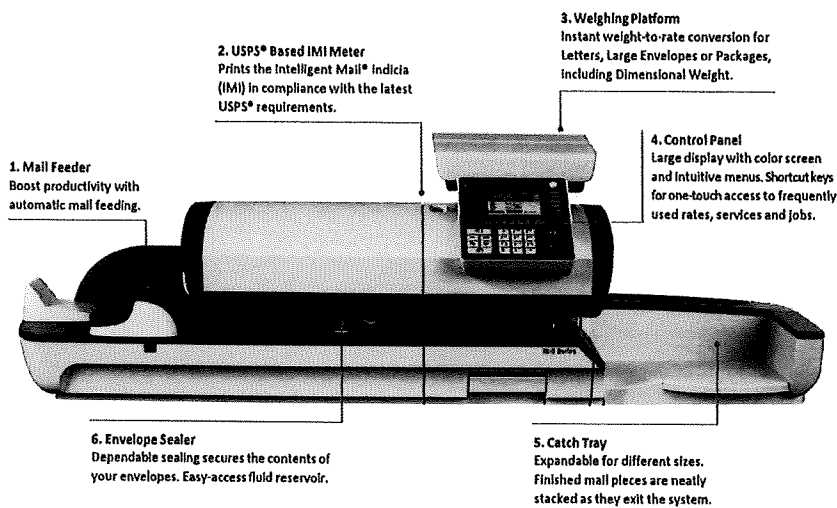
- Integrates with Quadient IX-Series postage meters to create a do-all mail center solution
- Best-in-class shipping application that supports USPS®, UPS®, FedEx® and DHL®
- Optimize USPS® shipping with full IM®pb compliance that unlocks commercial discounts
- Shop shipping services by cost or delivery speed across all carriers from one screen
- Up to 50 approved users can ship packages right at their desktop
- Batch process up to 100 identical shipments to different addresses
- Public (10K records) and Private (1K) address books that eliminate manual data entry
- Control all mail processing functions using either the meter control panel or a PC monitor
- Allocate mailing and shipping expenses for up to 3,000 accounts or departments*
- Work Ahead™ allows operators to select the next account while the current batch is running
- Comprehensive reporting empowers you to better manage mailing and shipping operations
- Consolidated package tracking across all carriers with 13-month history

*IX-Series mailing system model determines the maximum number of accounts

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Product Overview

iX-5
SERIES



Key Specifications

Processing speed: Up to 110 lpm

Weighing platform capacity: 5, 10, 30 or 70 lb.

Envelope thickness: Up to 1/2"

Accounts/departments: 100 standard, up to 500 optional

Online expense reporting (Neostats Basic): Standard

Connectivity: LAN standard, Wireless LAN optional

Postage labels: Self-adhesive with automatic dispenser

Security: 4-digit operator PIN codes

Job presets (imprint memories): Up to 9

Envelope printing: Graphics (10), Text messages (10)

Ink supply: Quick-change cartridge, up to 15,850 imprints


Neoship online shipping software: Available



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1 Address Verification

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Address Verification

 The address you entered was found but more information is needed (such as an apartment, suite, or box number) to match to a specific address.

ENTERED ADDRESS:	CORRECTED ADDRESS:
<p>Quadient </p> <p>300 E Sonterra San Antonio TX 78258</p> <p><input type="checkbox"/> Residential Address</p> <p>MODIFY ENTERED ADDRESS</p>	<p>Quadient </p> <p>300 E SONTERRA BLVD SAN ANTONIO TX 78258-3971</p> <p><input type="checkbox"/> Residential Address</p> <p>USE CORRECTED ADDRESS</p>

Tracking

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iSMART MailCenter Management Solution \$19,325.97

Transaction History

Select a field: All accounts | Select a service: | Select an extra service:

All accounts | USPS | FedEx | UPS | OnTrac

Accepted Date	Price	Accounts	Destination	Service	Tracking	Details	Doc	Actions/Status
7/14/20, 1:58 PM	\$14,040		STARBUCKS GLOBAL CARDS-MAIL STOP S-ACS 2401 UTAH AVE S STE 800 SEATTLE WA 98134-3435	FEDEX FedEx Priority Overnight®	1560298104			
7/14/20, 1:52 PM	\$15,470		Catherine Ferris 52 GENEST ST MERIDEN CT 06450-4538	FEDEX FedEx Home Delivery®	1560298104			
7/14/20, 1:28 PM	\$7,150		STATEWIDE PAYEE REGISTRATION PO BOX 41450 OLYMPIA WA 98504-3450	USPS Priority Mail 2-Day™ Flat Rate Envelope	1560298104			
7/13/20, 3:52 PM	\$14,040		895682 HIBC Lockbox - Quadient Leasing USA, Inc 1501 N FLAVO RD STE 100 RICHARDSON TX 75081-2493	FEDEX FedEx Priority Overnight®	1560298104			

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Financial Considerations

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Product Summary

- IX5 Mail Machine with 5lb scale
- Smart Essential Shipping with label printer and scale
- Current Texas Buyboard rate from 2020 \$213.72 per month

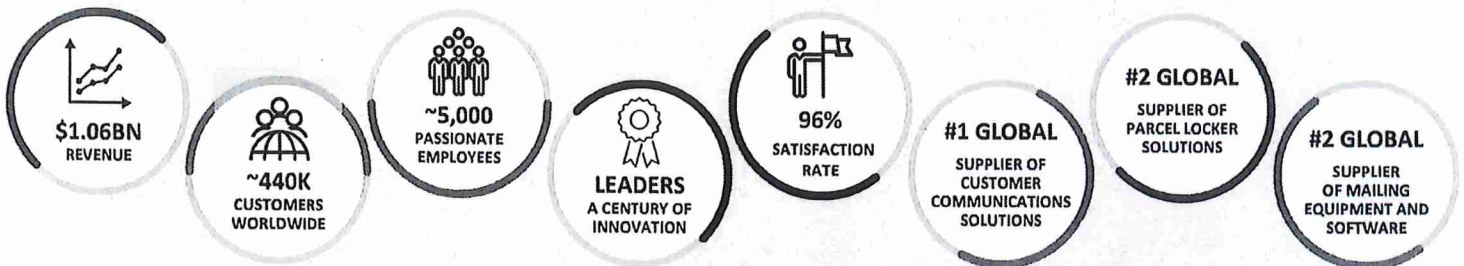
Cost Summary

Valid Until: 04/25/25

01	60-month option – Texas Buyboard	\$249.16 per month
02	Freight, delivery & installation	Included
03	Equipment	Included
04	Equipment maintenance and meter rental	Included
05	Software subscription	Included
Total Monthly Cost		\$249.16 per month

Quadient At-a-Glance

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Driving Business Results That Matter



CUSTOMER & EMPLOYEE ENGAGEMENT

- ✓ Personalize the communications experience for each customer
- ✓ Remove workflow complexities that discourage employees



REVENUE GROWTH

- ✓ Speed up document delivery and increase on-time payments
- ✓ Turn more customer communications into marketing opportunities



RISK MITIGATION

- ✓ Eliminate mail assembly errors that compromise privacy or compliance
- ✓ Ensure inbound packages are delivered without loss or delay



EXPENSE CONTROL

- ✓ Reduce operational costs by automating physical mail processing
- ✓ Choose the optimal carrier and service for every package you ship