


Customer Report



Customer Name: City of Billings  
 Customer Address: -  
 Date: 4/29/2013 10:01:59 AM  
 Created by: dpos  
 Quote Id: 155739 / 0  
 Vendor Quotes: Product AUS1595337, tacton, Product AUS1599121

Sold Qty	Product No	Description	Unit Sale Price	Ext Sale Price
	<b>Nortel Networks 2</b>	<b>Nortel Support Contracts</b>		<b>2,773.00</b>
	<b>CONTRACT</b>			<b>2,773.00</b>
1	SUAS0810480	WLAN8100 WMS PASS-Plus 1 Yr	560	560
49	SUAS0810480	WLAN8100 Access Point PASS Tech Support Repair + Return 1 Yr	29	1,421.00
1	SUAS0810480	WLAN8100 Controller PASS Tech support NBD 1 Yr	792	792
	<b>Nortel Networks 3</b>	<b>Nortel Wireless LAN Products</b>		<b>70,796.85</b>
	<b>BASE SYSTEM</b>			<b>39,354.89</b>
1	NT-WL81WCE81E5	WLAN CNTLR - 64 AP LIC US PWR CORD	11196.57554	11,196.58
1	NT-WL81MG000-2.0	WLAN 8100 Mgmt S/W Base (64AP)-R2.0	2397.71223	2,397.71
49	NT-WL81AP200E6	INDOOR WAP 8120-a/b/g/n US,VI,PR,CA	525.726619	25,760.60
	<b>IMPLEMENTATION</b>			<b>3,757.58</b>
1	Labor	Black Box PM	3757.5758	3,757.58
	<b>PROMOTIONS</b>			<b>0</b>
1	NT-MPR01725	GEM Program - Provides a 10% discount off of WPP for qualifying orders sold into Government, Education and Medical customers.	0	0
	<b>LABOR</b>			<b>27,684.38</b>
1	Sub N0205931	Travel & Living	3250	3,250.00
1	Sub N0164962	WLAN Pro Services	15298.75	15,298.75
1	Sub N0211285	Data Deployment Next Day Post Cut Support	1640	1,640.00
1	Sub N0211285	Knowledge Transfer and End User Training	1640	1,640.00
1	Sub N0211285	Project Management	5855.63	5,855.63
	<b>Grand Total:</b>			<b>73,569.85</b>

**External Comments:**

Quote is for a new Avaya WLAN8100 system, equipped with 1 WLAN Controller, WLAN management system (WMS) software release 2.0 to support up to 64 Access Points, and 49 8120 a/b/g/n indoor Access Points.

Avaya Professional Services is included for implementation, knowledge transfer (training), testing, and post cutover support. Avaya is to configure and install the 49 APs.

It is assumed that the City of Billings is to provide all cabling to the Access Points, all data connectivity (PoE), patch cables, and server for the WMS.

The quotation provided herein by Black Box Network Services represents only a cursory view of this project and is strictly for budgetary purposes only and may be used as such for 60 days from the date of this quote. The final components, configuration, costs, performance and warranties for the actual completion of this project as represented in this budgetary quotation are subject to change at anytime without prior notice. Furthermore, this budgetary quotation may not be comprehensive in nature, and may require additional charges, including but not limited to, engineering, design, hardware, software, licenses, permits, taxes, intellectual property, industrial property, testing, freight, patent rights or certification. Regardless of its content, this budgetary quote and all its contents are not intended to constitute a contract, binding agreement, or an amendment to any existing contract or agreement. This budgetary quotation and all of its contents contain Black Box Network Services information that is privileged, confidential, proprietary in nature, or subject to trademark and use or disclosure of this information without the prior written consent of Black Box Network Services is strictly prohibited.