

PUBLIC WORKS

Justification for Sole Source Provider

Date: 04/29/2016

Requestor Name: Larry Diedrich

Division: Administrative Services

Supplier Information:

Vendor: Underground Solutions

Phone #: 801-699-2804

Contact: Pat Laidlaw

Amount: \$63,135.00

Scope of Work: (provide a brief description of product and any requirements)

12" DR FUSIBLE C900 PIPE, USED FOR REPLACEMENT PROJECTS.

Reason for requesting sole source: (please check all that apply and supply necessary information)

- Item must match existing equipment because
- Item is a repair part for existing equipment OR item is to be attached to existing equipment.

Name of existing equipment:

Technical characteristics of requested item are essential to our needs because

Product is proprietary; no other manufacturer of this type of product exists.

Only known vendor to service or provide this type of product in this region.

Other manufacturers of this type of product do not meet our requirements:

Manufacturer's Name:

Reason:

Manufacturer's Name:

Reason:

Other reason not listed above:

Please attach all appropriate documents and forward. Thank you.



QUOTE BID FORM

CITY OF BILLINGS

Department: Public Works

Division: DISTRIBUTION & COLLECTION

Name: KENT LUSTIG

Phone #: 657-8309

Title: ENGR II

ITEM(S) DESCRIPTION: 12" DR 14 FUSIBLE C900, FPVC PIPE
1 TRUCK LOAD 2,070 FT

Vendor Name & Address	Person Contacted Phone #	Unit Price	Installation Freight/Handling Charges	Total Extended Price
<u>UNDERGROUND SOLUTIONS INC 3043 EAST 7375 SOUTH SALT LAKE CITY, UT 84121</u>	<u>PAT LAIDLAW P.E. REGIONAL SALES MANAGER 801-699-2804 plaidlaw@underground solutions.com</u>	<u>\$30.50/FT</u>		<u>\$63,135.00</u>

Comments: This is a stock item used for replacement projects. Underground Solutions is the only manufacturer of this product. They have a PATENT on pipe.
2070ft - 333160 00100

UNDERGROUND SOLUTIONS INC.
Recommended Vendor

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Authorized Vendor

Kent Lustig
Department Representative

4/29/2016
Date

Purchasing Officer

Date

Date Prepared: 4/27/2016

Mr. Kent Lustig
City of Billings Distribution & Collection Division
2251 Belknap Ave. P.O. Box 30958 P.O. Box 30958
Billings, MT 59111

**Ref: Billings 2016 Water Pipeburst Rehab - Billings, MT
Proposal No. P16-0630**

Dear Mr. Lustig,

Underground Solutions, Inc. (UGSI) is pleased to provide the following Budgetary Proposal for Fusible PVC® pipe for the Billings 2016 Water Pipeburst Rehab project. Pricing for pipe (including freight) is detailed in the following section on a Unit Cost (\$/ft) and Total Cost (\$) basis.

Fusible C-900® and Fusible C-905® pipe meet all applicable industry standards: AWWA C900/C905, NSF-61 Certification for Drinking Water Components, ASTM cell classification 12454, and formulation requirements of Plastics Pipe Institute TR-2. FPVC® pressure pipe is tested in accordance with AWWA C900/C905 requirements, meets the same ASTM cell classification and PPI formulation requirements, and is NSF-61 certified when used for potable water.

In evaluating Fusible PVC® pipe for this project, we would like to call your attention to the following total installed cost advantages associated with using Fusible PVC® pipe:

- Maximum Flow Area:** Fusible PVC® pipe generally offers the largest internal diameter in a pipe bursting material. This leads to a smaller OD for a given ID, which means a smaller bursting head and less expensive bursting equipment are needed.
- Material Properties:** Fusible PVC® pipe has excellent scratch and abrasion resistance.
- Standard Fittings:** Fusible PVC® pipe utilizes standard mechanical joint fittings. No special fittings or equipment are required for connections. As a result, Fusible PVC® pipe is easy to connect to and maintain.
- Safe Pulling Allowance:** Fusible PVC® pipe has a safe pulling allowance that is significantly greater than that of most other pipe systems, and does not depend on pull-in duration.

Thank you for considering UGSI. Please do not hesitate to contact us for any additional information or with any questions or clarifications.

Sincerely,

Pat Laidlaw



Order Summary

Date Prepared: 4/27/2016
 Prepared For: City of Billings
 Prepared By: Pat Laidlaw

Project Reference: Billings 2016 Water Pipeburst Rehab
 Proposal No.: P16-0630
 Project Site: Billings, MT

PRODUCTS AND SERVICES:

No.	Pipe Description	Pipe Size	DR	Type	Color	Qty., ft	Unit Cost, \$/ft	Total Cost, \$
1	12" DR 14 Fusible C-900®	12"	14	DIPS	Blue	2,070	\$30.50	\$63,135
Freight to Project Site								Included
Purchase Price								\$63,135

SCOPE OF WORK:

Equipment/Services Provided by Underground Solutions, Inc., d/b/a UGSI, Inc. in California ("UGSI" or "Seller"):

- Our scope is limited to pipe supply and freight to project site.

PULL-HEAD TERMS: A pull-head is available for rental from UGSI, subject to prior execution of a Pull-Head Rental Agreement (available on the UGSI website at: <http://www.undergroundolutions.com/PDFs/PH-Rental.pdf>). Freight costs will be added to the final pull-head rental invoice following return of the pull-head to UGSI. Refer to the Pull-Head Rental Agreement for specific terms and conditions of rental and purchase option.

	Initial Rental Fee	Weekly Rental Rate (After 1st Week)	Estimated Freight (each way)	Purchase Price
12" Pull-head	\$439	\$45	\$300	\$3,108

PAYMENT TERMS: 100% of purchase price on pipe delivery, net 30 days.

PIPE SHIPPING TERMS: F.O.B. Shipping Point with full freight allowed to the job site.

PROPOSAL VALIDITY: Budgetary pricing only.

DELIVERY SCHEDULE: To be negotiated. UGSI will take reasonable action to meet Buyer's installation schedule.

TAXES: The Purchase Price does not include any sales or similar taxes, which are the Buyer's responsibility (see Section 3 of Terms and Conditions of Sale).

This Proposal is subject to the Terms and Conditions at <http://www.undergroundolutions.com/Ts&Cs/Pipe-Terms-05.18.11.pdf>, which form an integral part of this Proposal. Such Terms and Conditions will govern any transaction resulting from this Proposal. Any contract resulting from this Proposal is made subject to prior acceptance by UGSI at its offices in Poway, California. All orders are subject to prior credit approval. Buyer undertakes to provide the following notice to each subsequent purchaser of the Products: The test frequency set forth in Section 5.1.12 of AWWA/ANSI C900-07 and C905-10, respectively, has been modified pursuant to Section 5.1.14 of the respective standard.

Buyer's signature indicates acceptance of the UGSI Order Summary and Terms and Conditions.

 Buyer's Authorized Signature

 Date

 Print Name & Title

 Print Company Name

Tax Exempt (must provide Tax Exempt Certificate with order)

Taxable

State Registered Wholesaler