

**\*\*ATTENTION\*\***

The City Council meeting will be held in a hybrid format that may include both in-person AND virtual attendance via Zoom. Unless they have cause to appear virtually, Councilmembers will attend the meeting in person at the **Royal Johnson Community Room at the Billings Public Library, 510 N. Broadway**. In order to honor the Right of Participation and the Right to Know in Article II, sections 8 and 9, of the Montana Constitution, the City of Billings and City Council are making every effort to meet the requirements of the open meeting laws.

Citizens are invited to:

- Review the Agenda Packet on the City's website at: [www.billingsmt.gov](http://www.billingsmt.gov) and click on "Your Government," "City Council," and "Agendas & Minutes".
- View the meeting:
  - On Community 7 TV - Channel 7 or Channel 507 -- Spectrum Cable. *(On evenings when there is a conflict with School District No. 2 Board meetings, the City Council meeting will be broadcast on Channel 8 - Spectrum Cable.)*
  - Online at [www.comm7tv.com](http://www.comm7tv.com) and click on the "Watch Live" icon. Community 7 also has links to their Facebook page and YouTube channel.
  - On the City's website at [www.billingsmt.gov](http://www.billingsmt.gov) and click on "Watch Meetings Online" on the homepage.
  - In-Person.
  - Virtually via Zoom (see the link below).

Citizens may submit public comment via the following methods:

- Mail: City Clerk, P.O. Box 1178, Billings, MT 59103
- Email: [Council@billingsmt.gov](mailto:Council@billingsmt.gov).
  - Emails received after 3:00 PM on the day of the meeting, may be posted on the Council's webpage the following day for public viewing.
- Attend the meeting in person.
- Attend the meeting virtually through Zoom by entering the Webinar ID and Passcode indicated below. Click on *Zoom Meeting Instructions* and *Zoom Hybrid Meeting Details* below for more information. The link will allow you to attend, view and participate in the meeting on your computer, laptop or smart phone. (You must have the Zoom App on your device [Click Here to Download Zoom App](#)) To provide public comment at the appropriate time, click on the "raise hand" icon located at the bottom of the screen and the moderator will unmute your device.
  - **Don't have a smart phone, computer or laptop?** That's okay -- you can attend a Zoom meeting using your **landline phone**. Call the Zoom phone number, **1.253.215.8782** to join the meeting and follow the operator's instructions. Want to give public comment? Simply "*raise your hand*" by pressing \*9 and the moderator will give you permission to speak when it is your turn. *\*Note this is a long distance toll number and charges may apply depending on your plan.*
- Click Here for [City Council Zoom Hybrid Meeting Details and Schedule](#)
- Click Here for [Zoom Meeting Instructions for Attendees \(as guests\)](#)

**Webinar ID: 869 1668 4431**

**Passcode: 319136**

**Or join by phone: US: +1-253-215-8782**

Please contact Denise Bohlman, City Clerk, at [bohlmand@billingsmt.gov](mailto:bohlmand@billingsmt.gov), or at 406.657.8205, with any questions.



**VISION STATEMENT:**  
"The Magic City: A diverse,  
welcoming community  
where people prosper and  
business succeeds."

**WORK SESSION AGENDA  
FEBRUARY 22, 2022**

**5:30 P.M.**

Council Chambers are Closed.  
The meeting will be held remotely via  
Zoom and in-person at the  
Royal Johnson Community Room at the  
Billings Public Library. Please see  
coversheet for details and instructions  
for viewing and participation.

**CALL TO ORDER:** Mayor Cole

- 1. Big Sky Economic Development, Rock 31 and Tax Abatement.**  
*(Presented by: Steve Arveschoug, Big Sky Economic Development)*  
-Public Comment
- 2. Substance Abuse Connect and Rimrock Homeless Outreach Team (HOT).**  
*(Presented by: Melanie Schwartz and Katy Easton)*  
-Public Comment
- 3. Stillwater Building Construction.**  
*(Presented by: Kevin Iffland, Assistant City Administrator)*  
-Public Comment
- 4. Highlight Upcoming Agenda Items of Council Interest.**  
*(Presented by: Chris Kukulski, City Administrator)*  
-Public Comment

**COUNCIL DISCUSSION:**

**PUBLIC COMMENT on "NON-AGENDA ITEMS". Speaker Sign-in required.** *(Restricted to ONLY items not on this printed agenda. Comments are limited to 3 minutes or as set by the Mayor. Please sign the roster at the cart located at the back of the Council chambers or at the podium.)*

**ADJOURN:**

Note:

- This meeting is an "informal" meeting of the City Council. The content of the Agenda is subject to change at the meeting.
- In the event there is a Closed Executive Session at the end of a Work Session, the sole purpose is to discuss litigation strategy. The other parties to the case(s) discussed are not public bodies or associations as described in Section 2-3-203(1) and (2), MCA. The meeting is closed, as allowed by Section 2-3-203(4)(a), MCA, "to discuss a strategy to be followed with respect to litigation when an open meeting would have a detrimental effect on the litigating position" of the City of Billings.

**City Council Work Session**

**Date:** 02/22/2022  
**Title:** Big Sky Economic Development Update  
**Presented by:** Chris Kukulski, City Administrator  
**Department:** City Hall Administration  
**Presentation:** Yes

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**RECOMMENDATION**

No action requested

**BACKGROUND (Consistency with Adopted Plans and Policies, if applicable)**

The city has a long-standing critical relationship with Big Sky Economic Development (BSED). Steve Arveschoug and his team will be providing an overview of their work, including an update on Rock 31 and the Tax Abatement Annual Report. See attached presentation.

**ALTERNATIVES**

City Council may:

- Approve; or,
- Not Approve

**FISCAL EFFECTS**

NA

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**Attachments**

BSED  
BSED  
BSED

Building  
**REMARKABLE**

BUSINESS GROWTH SERVICES • COMMUNITY DEVELOPMENT • NEW BUSINESS RECRUITMENT

REMARKABLE  
**BUILDERS**  
CELEBRATING  
**ENTREPRENEURS**



BIG SKY  
ECONOMIC  
DEVELOPMENT

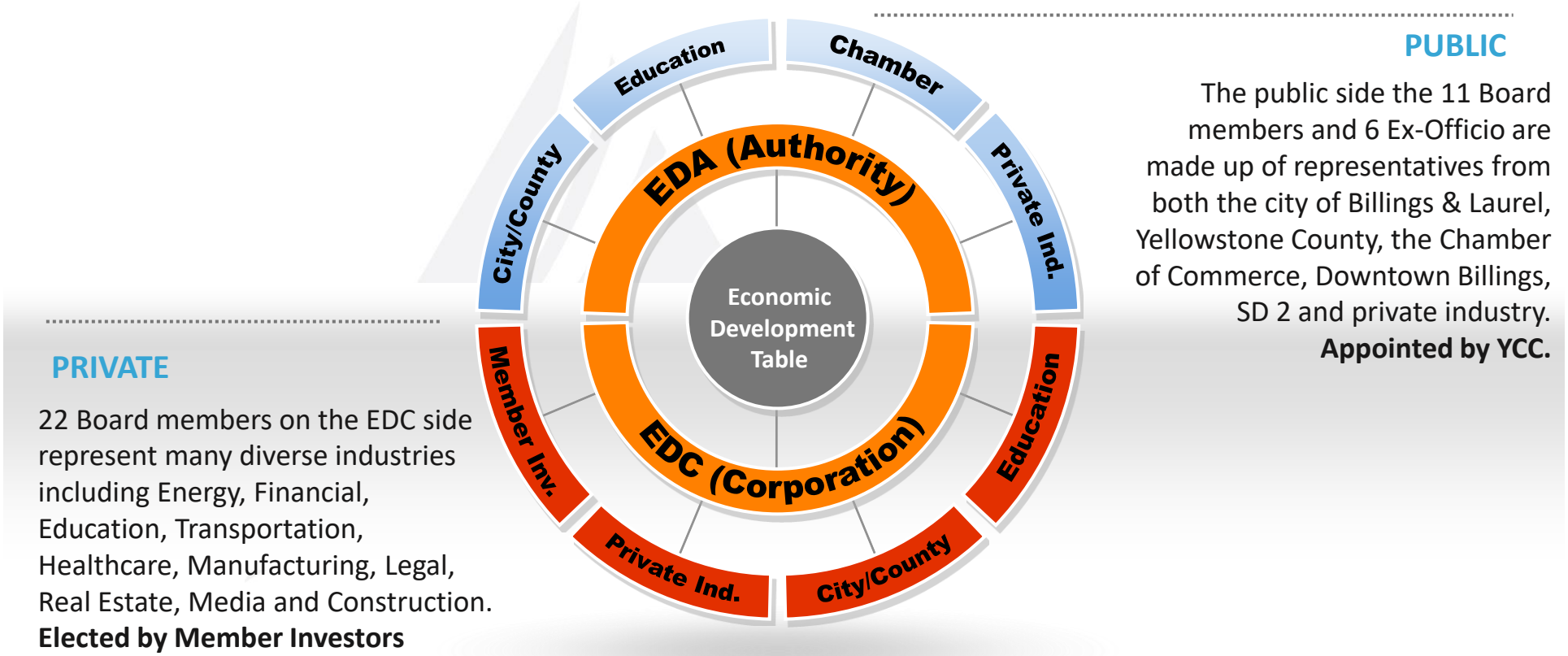
**BSED**  
**OVERVIEW**

2022

[BIGSKYECONOMICDEVELOPMENT.ORG](http://BIGSKYECONOMICDEVELOPMENT.ORG)

# BIG SKY ECONOMIC DEVELOPMENT

## PUBLIC/PRIVATE PARTNERSHIP



## Economic Development in Yellowstone County

*Building*  
**REMARKABLE**

**BIG SKY**  
**ECONOMIC**  
**DEVELOPMENT**



**THE MISSION**

Focused on sustaining and growing our region's vibrant economy and outstanding quality of life, Big Sky Economic Development provides leadership and resources for business creation, expansion, retention, new business recruitment and community development.

Building  
**REMARKABLE**

**BUSINESS**

# GROWTH

**SERVICES**

*Are You Ready to Start or Grow Your Business?*

Do you want to talk to an experienced professional about what the next step is? Then meet "your team for business growth services."



Building  
**REMARKABLE**

# COMMUNITY DEVELOPMENT

*Building the Foundation  
for a Vibrant Economy*

Community Development provides the leadership and resources to plan and initiate programs, projects, and partnerships that stimulate public and private investment, provide a better quality of place, and enhance the community's economic wellbeing, providing the foundation for economic development and a vibrant economy.

*Where Blue Sky  
Meets Bottom Line*

We call Billings home. We love it here. We're proud to be the regional hub for financial services, world-class healthcare and consumer product manufacturing. This is our home and the place where businesses succeed, families flourish and the life balance most can only dream of is a reality. Interested in growing your business here in Billings?



THINKBILLINGS  
MONTANA

NEW  
BUSINESS

RECRUITMENT

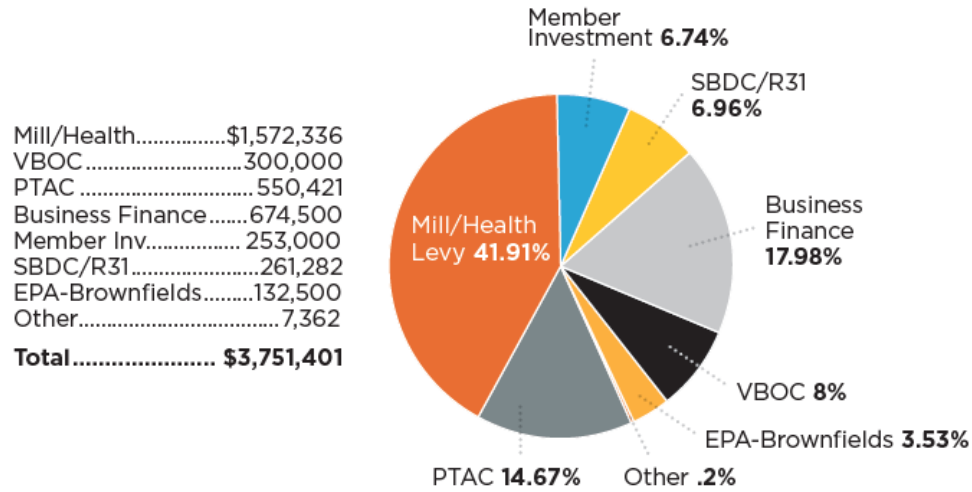
BUSINESS GROWTH SERVICES • COMMUNITY DEVELOPMENT

*Building  
REMARKABLE*

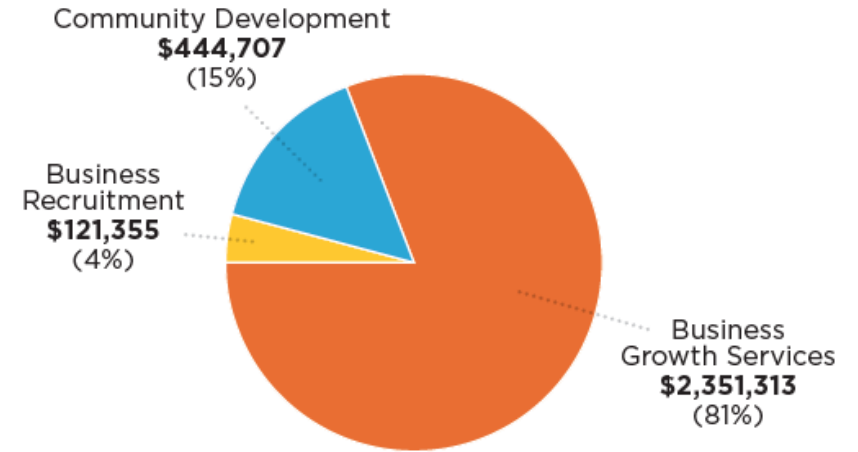


# ALLOCATION OF RESOURCES

## BSED REVENUE FY21 Budget



## BSED EXPENSES FY21 Budget



BIG SKY ECONOMIC DEVELOPMENT SUCCESSFULLY LEVERAGES TAXPAYER DOLLARS NEARLY

**3:1**

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OUR VISION FOR THE FUTURE OF YELLOWSTONE COUNTY CAN BE REALIZED, IN PART, BY EXECUTING ON OUR STRATEGIC PRIORITIES. WE CALL THESE VISION STATEMENTS OUR “WE ARE ASPIRATIONS.”

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A thriving community that is open and safe for business, with a strong community wellbeing

The top choice for talent and a place that succeeds at developing its workforce

Attracting new private investment and job creation at an accelerated rate

A destination for the development and attraction of innovative companies

A growing, world-class healthcare destination

# STRATEGIC PRIORITIES | FY 22

ACHIEVING OUR ASPIRATIONS THROUGH ACTION | ADDING VALUE AND MAKING AN IMPACT

1. Make community development investments for a measurable impact to our quality of place
2. Invest in essential infrastructure that directly drives new private investment
3. Build upon our leadership status as a regional healthcare hub
4. Grow and attract innovative companies
5. Retain, develop and attract the next generation of our workforce

# STRATEGIC PRIORITIES | FY 22

## OBJECTIVES

### 1. Make community development investments for a measurable impact to our quality of place

- Advocate for a comprehensive approach/investment in public safety (Board and ED)
- Incentivize downtown revitalization by identifying and securing shovel-ready sites to spur new private investment (ED, OF, RT, and DBP)
- Support the redevelopment of MetraPark, and associated private investment and entryway beautification (CD with MetraPark)
- Secure the \$250,000 match requirement for Phase I Coulson Park development, and advocate for a comprehensive approach to new parks and trails development (CD and ED)
- Support concept-development for the Native American cultural center (CD)

### 2. Invest in essential infrastructure that directly drives new private investment

- Secure \$6.0 million to kickoff water and sewer infrastructure development in the TEDD (CD)
- Support the development of three new business/industry parks: Laurel at west interchange; Hwy 3 Airport corridor; and I-90 South Frontage Road (RT, CD)
- Align our business recruitment efforts with these developments and secure new private investment (RT)

# STRATEGIC PRIORITIES | CONTINUED

## OBJECTIVES

### 3. Build upon our leadership status as a regional healthcare hub

- Shepherd the development of the Montana College of Osteopathic Medicine from the permit process to opening (July 2023), propose and advocate clerkship and residency program development, and facilitate private sector partnership opportunities, including applied research and bioscience (ED, RT)
- **Incentivize downtown redevelopment that complements and connects the medical corridor to downtown** (RT, ED, CD)
- Partner with the MIST initiative to secure research and lab space for the attraction of bioscience companies (RT, ED)

### 4. Grow and attract innovative companies

- **Complete the Rock31/BSED building to support a strong, growing entrepreneurship ecosystem and deliver BSED services** (R31, DO, ED, Bd)
- Foster the growth of a talent pool (through effective partnerships) that aligns with the needs of innovative companies (BW, R31)
- Deploy a targeted business expansion and recruitment strategy to realize measurable job growth and investment in this sector (RT)

### 5. Develop, retain and attract the next generation of our workforce

- Facilitate business/education partnerships that serve to strengthen the alignment of workforce needs and workforce development efforts to meet current and future workforce needs (BW)
- **Enhance our BOIB talent retention and attraction measures to support employers' efforts to recruit workforce** (BW, BOIB, ED)
- Advocate for the growth of key programs, enrollment, and capital investment at RMC and MSUB in partnership with college/university leadership/Board of Regents/legislators (BW, ED)

# OPPORTUNITIES & CHALLENGES AHEAD

YOU TAKE THE LEAD

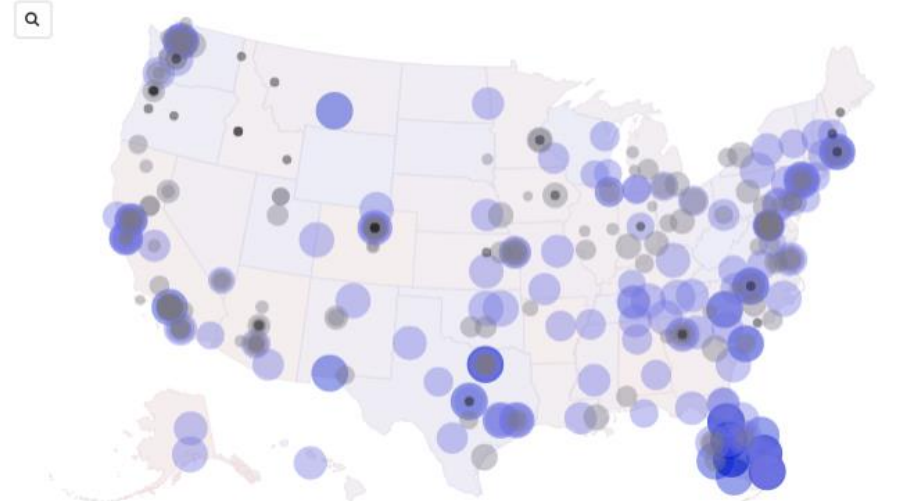


*Welcome to Billings!!*

## 2020 to 2021: Which Cities Were More Popular This Year Than Last?

- Least
- Less
- More
- Most

Billings: 1 out, 3.9 in



Note: Cities ranked by those with the greatest increase in net moves to the greatest decrease in net moves from 2020 to 2021. • Source: U.S. Census (2019 Estimates) **moveBuddha**

### RESOLVE OR SEIZE:

- Survey– 1) crime, homelessness, substance abuse; 2) talent/workforce
- Future funding for parks and trails?
  - Housing!!!
- Downtown/Medical Corridor Investment

**BUILDING**

# REMARKKABLE

**ROCK31**



# BUILDING A THRIVING ENTREPRENEURIAL ECOSYSTEM IN BILLINGS

## WHAT IS ROCK31?

Rock31 is a Business Accelerator and Future Coworking Space for Innovative Entrepreneurs, Freelancers and Creators



# ROCK31

## MEMBERSHIP AND SPACE

- Private Offices
- Dedicated Desks
- Shared Workspace
- Large Training Room
- Conference Rooms



# BARISTA & CONSUMER PRODUCTS INCUBATOR





# Building Tours

Every Thursday  
at 1:30 pm

*Tours end April 2022*

Schedule a Tour!



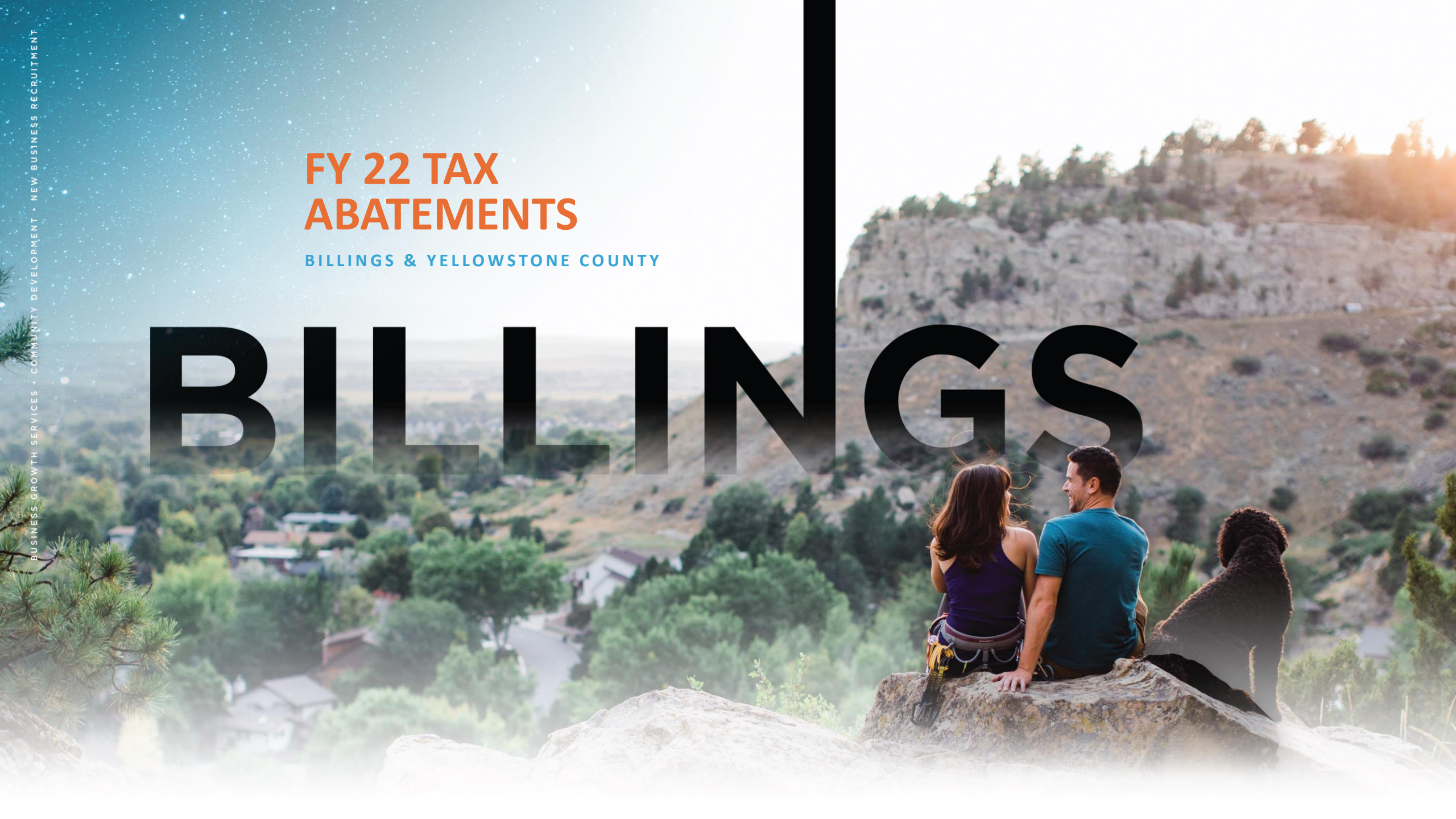
[tours@bigskyeda.org](mailto:tours@bigskyeda.org)



# FY 22 TAX ABATEMENTS

BILLINGS & YELLOWSTONE COUNTY

# BILLINGS



# TAX ABATEMENT PROGRAM

## YELLOWSTONE COUNTY | CITY OF BILLINGS

In 1988 the State of Montana gave local governments authority to implement tax abatement programs. Since then, Yellowstone County and the City of Billings have successfully used the program to attract new businesses and grow existing businesses.

- **October 1994** | The 10-year incentive (MCA 15-24-1401/1402) was adopted in by the Yellowstone County Commissioners.  
**December 2005** | the City of Billings adopted the 10-year program
- **August 2002** | Yellowstone County Commissioners adopted the five-year tax incentive for remodel, expansion, and reconstruction (MCA 15-24-1501). **December 2005** | The City of Billings adopted the program.

# TAX ABATEMENT PROGRAMS

## 5-YEAR PROGRAM

- Allows **tax reductions** on remodeling, reconstruction, and/or expansion of existing real property when a project makes improvements exceeding \$500,000 to the property.
- **Tax relief** is received only on the incremental increase in taxable valuation of the existing property.
- Under the Remodeling, Reconstruction or Expansion Tax Incentive Program, the property taxes levied on the value of the improvements may be **reduced by 100%** for the first 5 years of the project.
- After the 5th year, the property would return to its **full taxable value**.
- A **leased building** is typically not eligible for this tax incentive program as the property owner applies.

# APPLIED

## 5-YEAR SAVINGS INITIATED UPON CONSTRUCTION COMPLETION

**1st Year Following Construction:** 0% New Taxable Value (100% Savings)

**2nd Year Following Construction:** 0% New Taxable Value (100% Savings)

**3rd Year Following Construction:** 0% New Taxable Value (100% Savings)

**4th Year Following Construction:** 0% New Taxable Value (100% Savings)

**5th Year Following Construction:** 0% New Taxable value (100% Savings)

**Following Years:** 100% New Taxable Value (0% Savings)

# TAX ABATEMENT PROGRAMS

## 10 YEAR PROGRAM

Allows tax reductions under the New & Expanding Industry Tax Incentive Program, the taxable value of the real property can be reduced by 50% in the first 5 years. This abatement increases 10%/year to full value.

In years 6-10, the tax obligation gradually increases, and the savings decreases until the full 100% liability is required and the abatement expires in year 10.

The 2017 MT Legislature passed House Bill 226 providing discretion to governing bodies to increase the application of tax savings regarding the 10-year program. Taxable value of the incremental increase in valuation can be reduced by 75% in years 1-5, then increased by 15% in years 6-10.

The 10-year program is for businesses owning the building and property as the owner applies. There are certain criteria; primarily that 50% of the company's revenues are generated from out of state. Job creation is also strongly encouraged for both programs.

# TAXED AT 25% OF BUSINESS'S NEW TAXABLE VALUE

TAXED AT 25% OF BUSINESS'S NEW TAXABLE VALUE

Years 1-5	25% Taxable Value	75% Savings
Year 6	40% Taxable Value	60% Savings
Year 7	55% Taxable Value	45% Savings
Year 8	70% Taxable Value	30% Savings
Year 9	85% Taxable Value	15% Savings
Year 10	100% Taxable Value	0% Savings

TAXED AT 50% OF BUSINESS'S NEW TAXABLE VALUE

Years 1-5	50% Taxable Value	50% Savings
Year 6	60% Taxable Value	40% Savings
Year 7	70% Taxable Value	30% Savings
Year 8	80% Taxable Value	20% Savings
Year 9	90% Taxable Value	10% Savings
Year 10	100% Taxable Value	0% Savings

# ABATEMENT SAVINGS

## CAPITAL INVESTMENT & PRESENT TAX

Date Approved	Term	Abatement %	Company	Capital investment	2019 Yearly Payroll	Tax Savings 2019	2020 Yearly Payroll	Tax Savings 2020	Jobs 2019		Jobs 2020	
									Jobs 2019 FT	PT	Jobs 2020 FT	PT
7/5/2013	5yr	50%	Aspen Air	\$7,156,703.00	\$1,078,579.00	\$23,770.00	\$1,135,417.00	\$12,501.65	17	1	17	2
12/27/2016	10yr	50%	Billings Flying Service	\$2,200,000.00	\$8,086,127.00	\$13,846.00	\$10,736,125.17	\$12,594.51	96	8	119	29
2/23/2016	10yr	50%	CHS Inc., Laurel, MT Refinery	\$13,000,000.00	\$59,772,773.00	\$557,925.00	\$50,684,754.00	\$469,358.34	393	51	388	52
6/26/2018	10yr	50%	CHS Inc., Laurel, MT Refinery	\$99,028,042.00	Included above	Included above	Included above	Included above				
4/11/2017	5yr	50%	Home 2 Suites by Hilton	\$12,773,000.00	\$633,605.00	\$65,962.00	\$581,203.00	\$71,918.07	2	40	6	28
10/25/2011	10yr	50%	Subaru of Billings	\$2,150,000.00	\$1,135,013.00	\$39,239.00	\$2,434,405.00	\$40,778.24	14	2	44	0
11/19/2013	10yr	50%	Montana Peterbilt	\$5,600,000.00	\$6,337,485.00	\$16,705.00	\$6,337,485.00	\$9,138.47	102	0	90	0
11/19/2013	10yr	50%	Northwest Scientific	\$2,122,328.00	\$1,053,424.00	\$4,859.00	\$1,075,717.74	\$1,564.68	18	0	19	0
11/14/2017	10yr	75%	Phillips 66 *only approved 25%	\$298,803,000.00	\$50,000,000.00	\$3,031,263.00	\$50,000,000.00	\$2,707,497.30	311	0	319	0
12/23/2014	10yr	50%	Summit Resource International	\$2,300,000.00	\$707,726.00	\$10,133.00	\$3,715,882.59	\$6,183.05	17	21	63	9
									<b>970</b>	<b>123</b>	<b>1065</b>	<b>120</b>
<b>Totals</b>				<b>\$445,133,073.00</b>	<b>\$128,804,732.00</b>	<b>\$3,763,702.00</b>	<b>\$126,700,989.50</b>	<b>\$3,331,534.31</b>				

## 2020 ACTIVE TAX ABATEMENTS

TOTAL CAPITAL	TOTAL PAYROLL	TOTAL TAX SAVINGS OF ALL PARTICIPANTS
<b>\$410,831,042</b>	<b>\$126,700,989.50</b>	<b>\$3,331,534.31</b>
Investment of all active (11) abatements	For all businesses receiving a tax abatement or expired in 2020	Businesses in 2020

### ABATEMENTS EXCLUDING P66 & CHS

TOTAL CAPITAL	TOTAL PAYROLL	TOTAL TAX SAVINGS OF ALL PARTICIPANTS
<b>\$34,302,030</b>	<b>\$26,632,510</b>	<b>\$154,679</b>

# HIGHLIGHT

## EXPIRED '19 ABATEMENT

COMPANY	CAPITAL INVESTMENT	BEGINNING MARKET VALUE	ENDING MARKET VALUE	INCREASE IN MARKET VALUE	BEGINNING GENERAL TAX BILL	ENDING GENERAL TAX BILL	INCREASE IN GENERAL TAXES
Motor Power Equipment	\$2,530,000	\$1,900,000	\$5,400,400	\$3,500,400	\$42,555	\$75,319	\$32,764
<b>Totals</b>	<b>\$2,530,000</b>	<b>\$1,900,000</b>	<b>\$5,400,400</b>	<b>\$3,500,400</b>	<b>\$42,555</b>	<b>\$75,319</b>	<b>\$32,764</b>

# THANK YOU!

## QUESTIONS?

Steve Arveschoug, Executive Director  
[stevea@bigskyeda.org](mailto:stevea@bigskyeda.org)

Kevin Scharfe, Director of Rock31  
[kevin@bigskyeda.org](mailto:kevin@bigskyeda.org)

Steve Simonson, Senior Project Manager  
[steves@bigskyeda.org](mailto:steves@bigskyeda.org)

Building  
**REMARKABLE**

BUSINESS GROWTH SERVICES • COMMUNITY DEVELOPMENT • NEW BUSINESS RECRUITMENT

REMARKABLE  
**BUILDERS**  
CELEBRATING  
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BIG SKY  
ECONOMIC  
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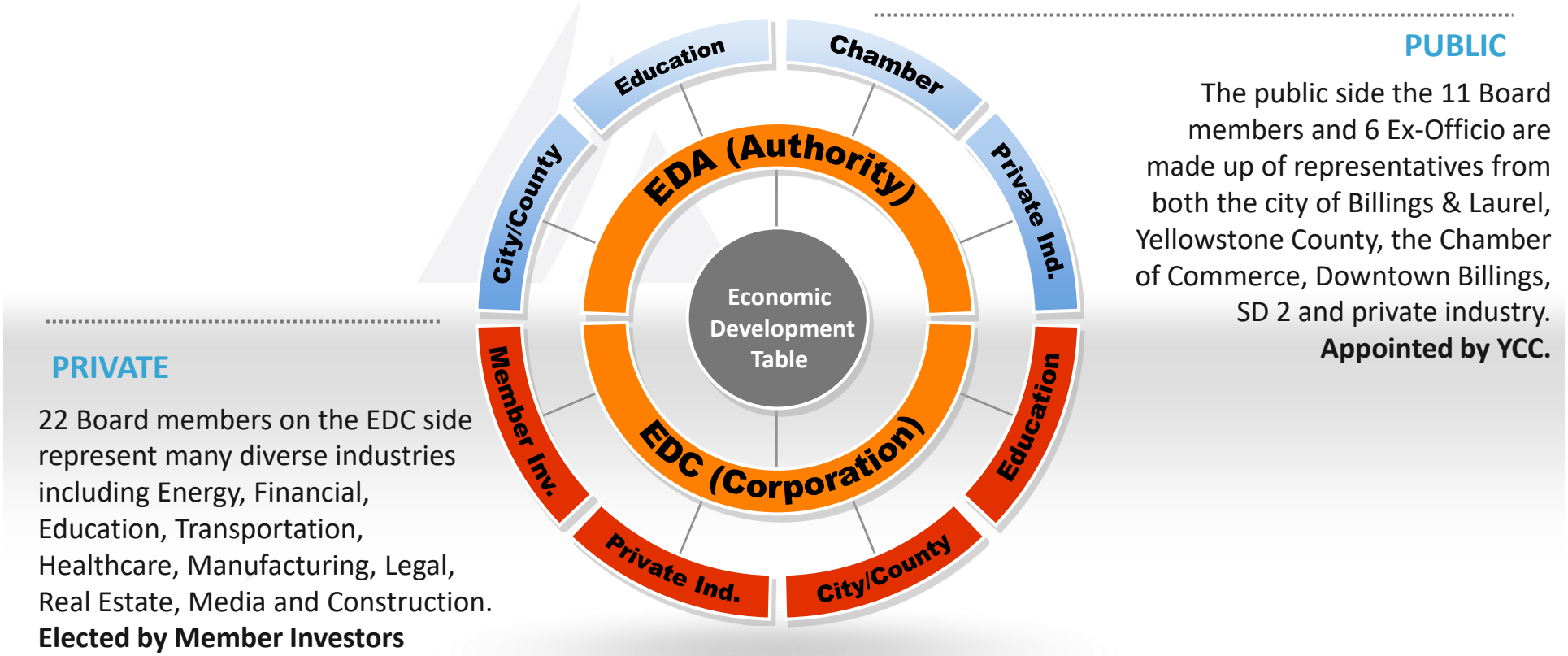
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2022

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# BIG SKY ECONOMIC DEVELOPMENT

## PUBLIC/PRIVATE PARTNERSHIP



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**REMARKABLE**

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M O N T A N A

NEW  
BUSINESS

RECRUITMENT

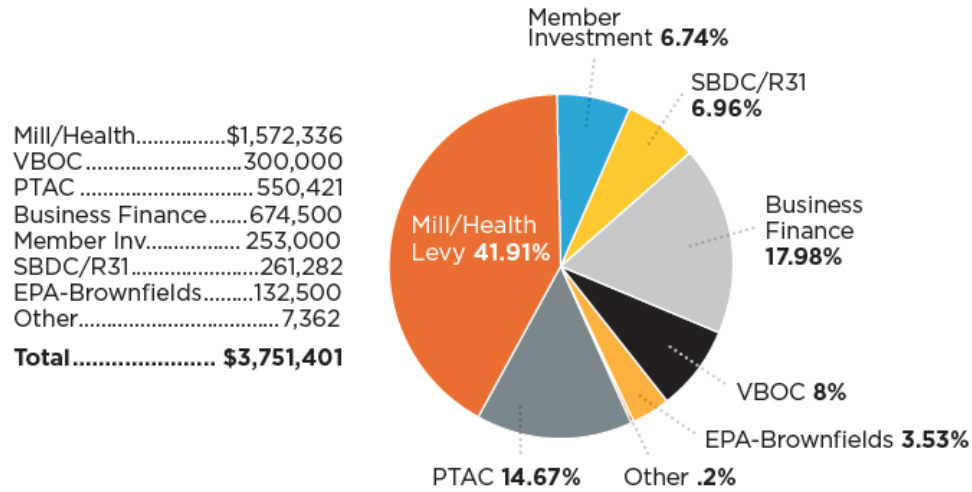
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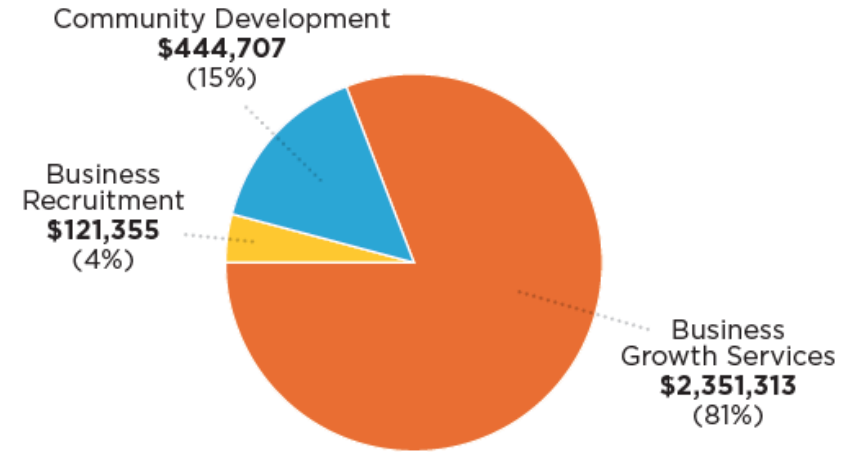


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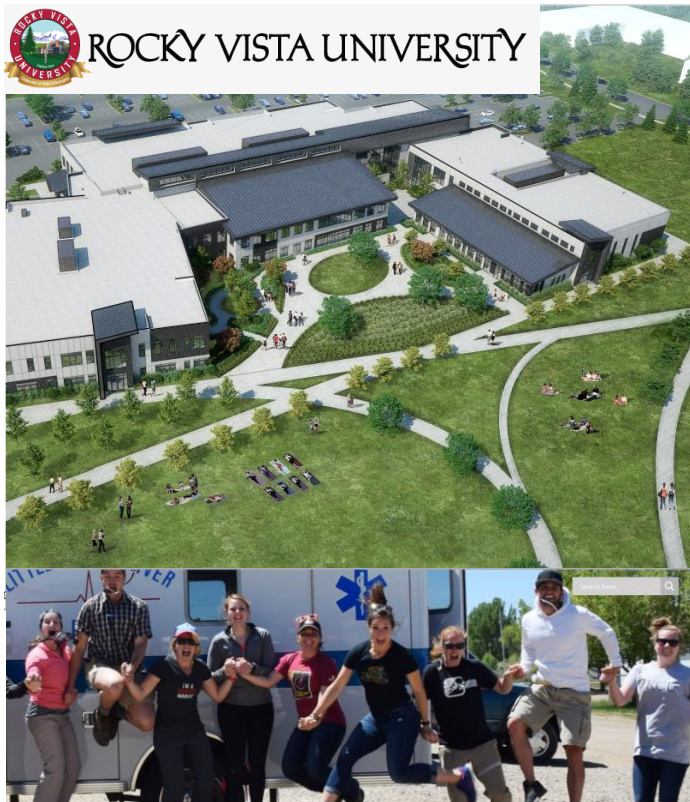
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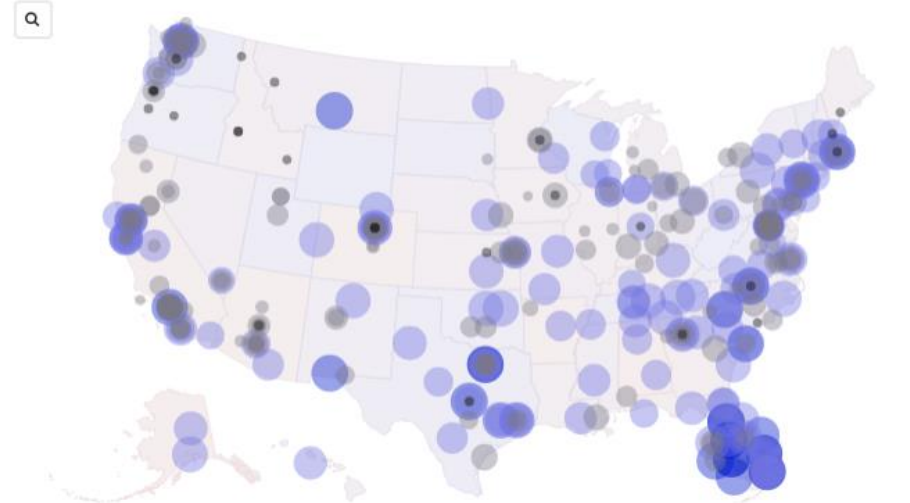


*Welcome to Billings!!*

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- Least
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Billings: 1 out, 3.9 in



Note: Cities ranked by those with the greatest increase in net moves to the greatest decrease in net moves from 2020 to 2021. • Source: U.S. Census (2019 Estimates) **moveBuddha**

### RESOLVE OR SEIZE:

- Survey– 1) crime, homelessness, substance abuse; 2) talent/workforce
- Future funding for parks and trails?
  - Housing!!!
- Downtown/Medical Corridor Investment

**BUILDING**

# REMARKKABLE

**ROCK31**



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- Private Offices
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*Tours end April 2022*

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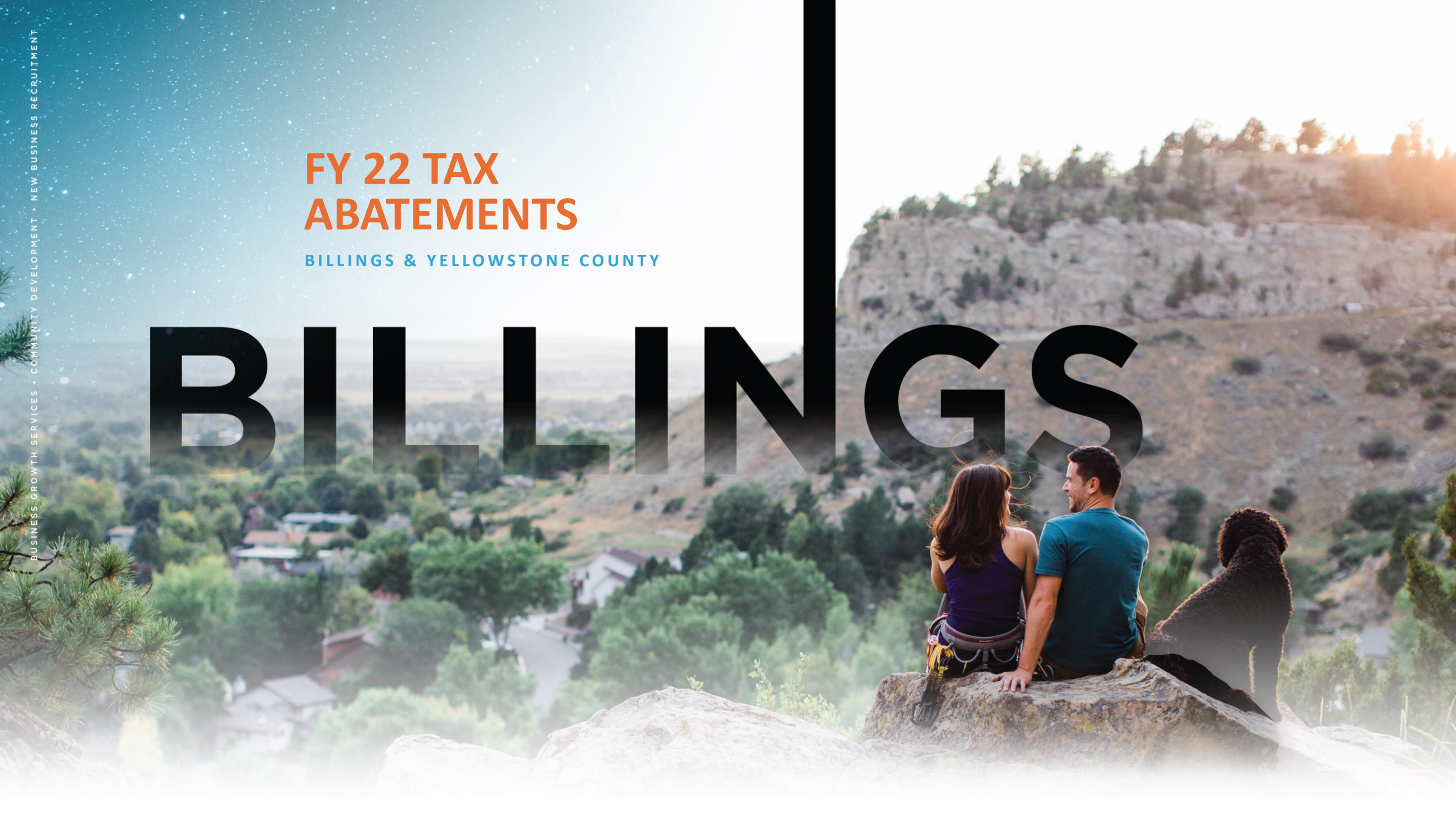
[tours@bigskyeda.org](mailto:tours@bigskyeda.org)



# FY 22 TAX ABATEMENTS

BILLINGS & YELLOWSTONE COUNTY

# BILLINGS



# TAX ABATEMENT PROGRAM

## YELLOWSTONE COUNTY | CITY OF BILLINGS

In 1988 the State of Montana gave local governments authority to implement tax abatement programs. Since then, Yellowstone County and the City of Billings have successfully used the program to attract new businesses and grow existing businesses.

- **October 1994** | The 10-year incentive (MCA 15-24-1401/1402) was adopted in by the Yellowstone County Commissioners.  
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## 5-YEAR PROGRAM

- Allows **tax reductions** on remodeling, reconstruction, and/or expansion of existing real property when a project makes improvements exceeding \$500,000 to the property.
- **Tax relief** is received only on the incremental increase in taxable valuation of the existing property.
- Under the Remodeling, Reconstruction or Expansion Tax Incentive Program, the property taxes levied on the value of the improvements may be **reduced by 100%** for the first 5 years of the project.
- After the 5th year, the property would return to its **full taxable value**.
- A **leased building** is typically not eligible for this tax incentive program as the property owner applies.

# APPLIED

## 5-YEAR SAVINGS INITIATED UPON CONSTRUCTION COMPLETION

**1st Year Following Construction:** 0% New Taxable Value (100% Savings)

**2nd Year Following Construction:** 0% New Taxable Value (100% Savings)

**3rd Year Following Construction:** 0% New Taxable Value (100% Savings)

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**Following Years:** 100% New Taxable Value (0% Savings)

# TAX ABATEMENT PROGRAMS

## 10 YEAR PROGRAM

Allows tax reductions under the New & Expanding Industry Tax Incentive Program, the taxable value of the real property can be reduced by 50% in the first 5 years. This abatement increases 10%/year to full value.

In years 6-10, the tax obligation gradually increases, and the savings decreases until the full 100% liability is required and the abatement expires in year 10.

The 2017 MT Legislature passed House Bill 226 providing discretion to governing bodies to increase the application of tax savings regarding the 10-year program. Taxable value of the incremental increase in valuation can be reduced by 75% in years 1-5, then increased by 15% in years 6-10.

The 10-year program is for businesses owning the building and property as the owner applies. There are certain criteria; primarily that 50% of the company's revenues are generated from out of state. Job creation is also strongly encouraged for both programs.

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# ABATEMENT SAVINGS

## CAPITAL INVESTMENT & PRESENT TAX

Date Approved	Term	Abatement %	Company	Capital investment	2019 Yearly Payroll	Tax Savings 2019	2020 Yearly Payroll	Tax Savings 2020	Jobs 2019		Jobs 2020	
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12/27/2016	10yr	50%	Billings Flying Service	\$2,200,000.00	\$8,086,127.00	\$13,846.00	\$10,736,125.17	\$12,594.51	96	8	119	29
2/23/2016	10yr	50%	CHS Inc., Laurel, MT Refinery	\$13,000,000.00	\$59,772,773.00	\$557,925.00	\$50,684,754.00	\$469,358.34	393	51	388	52
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11/19/2013	10yr	50%	Northwest Scientific	\$2,122,328.00	\$1,053,424.00	\$4,859.00	\$1,075,717.74	\$1,564.68	18	0	19	0
11/14/2017	10yr	75%	Phillips 66 *only approved 25%	\$298,803,000.00	\$50,000,000.00	\$3,031,263.00	\$50,000,000.00	\$2,707,497.30	311	0	319	0
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## 2020 ACTIVE TAX ABATEMENTS

TOTAL CAPITAL	TOTAL PAYROLL	TOTAL TAX SAVINGS OF ALL PARTICIPANTS
<b>\$410,831,042</b>	<b>\$126,700,989.50</b>	<b>\$3,331,534.31</b>
Investment of all active (11) abatements	For all businesses receiving a tax abatement or expired in 2020	Businesses in 2020

### ABATEMENTS EXCLUDING P66 & CHS

TOTAL CAPITAL	TOTAL PAYROLL	TOTAL TAX SAVINGS OF ALL PARTICIPANTS
<b>\$34,302,030</b>	<b>\$26,632,510</b>	<b>\$154,679</b>

# HIGHLIGHT

## EXPIRED '19 ABATEMENT

COMPANY	CAPITAL INVESTMENT	BEGINNING MARKET VALUE	ENDING MARKET VALUE	INCREASE IN MARKET VALUE	BEGINNING GENERAL TAX BILL	ENDING GENERAL TAX BILL	INCREASE IN GENERAL TAXES
Motor Power Equipment	\$2,530,000	\$1,900,000	\$5,400,400	\$3,500,400	\$42,555	\$75,319	\$32,764
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# THANK YOU!

## QUESTIONS?

Steve Arveschoug, Executive Director  
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Building  
**REMARKABLE**

BUSINESS GROWTH SERVICES • COMMUNITY DEVELOPMENT • NEW BUSINESS RECRUITMENT

REMARKABLE  
**BUILDERS**  
CELEBRATING  
**ENTREPRENEURS**



BIG SKY  
ECONOMIC  
DEVELOPMENT

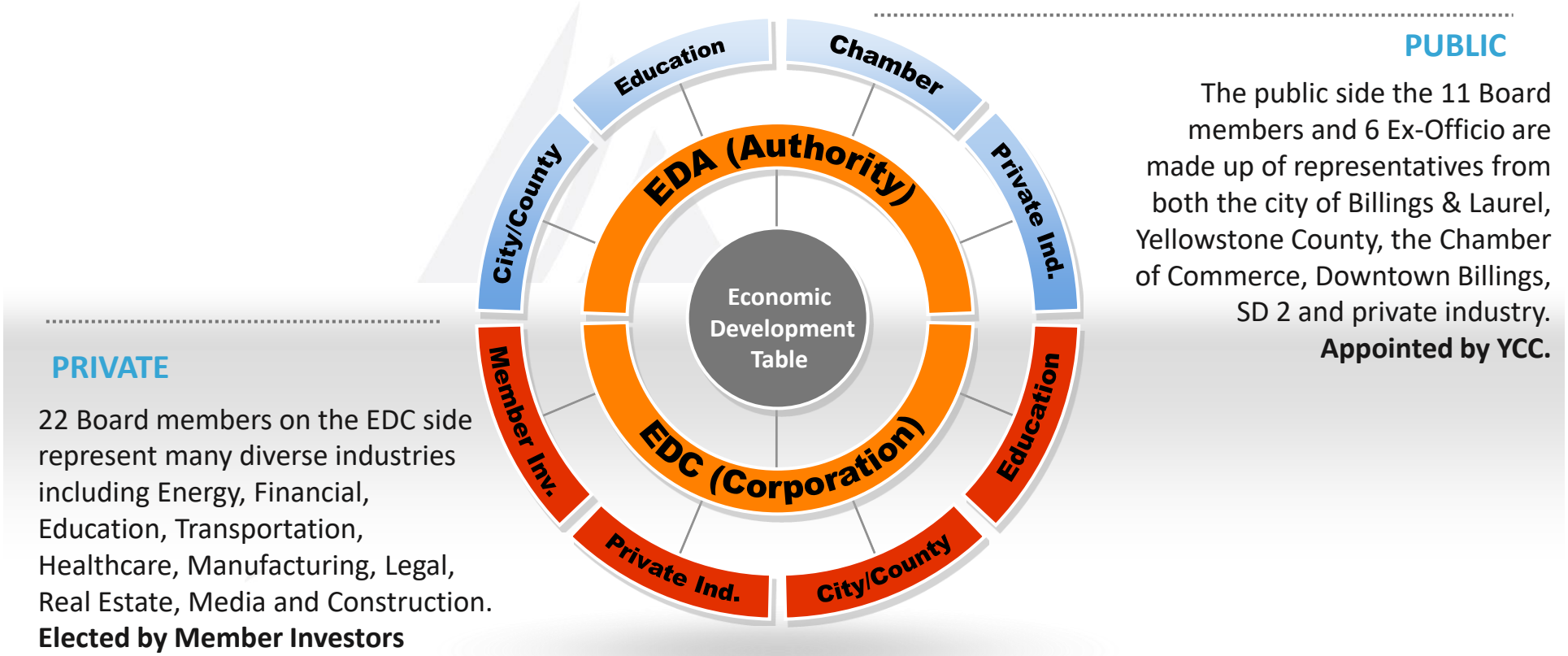
**BSED  
OVERVIEW**

2022

[BIGSKYECONOMICDEVELOPMENT.ORG](http://BIGSKYECONOMICDEVELOPMENT.ORG)

# BIG SKY ECONOMIC DEVELOPMENT

## PUBLIC/PRIVATE PARTNERSHIP



### Economic Development in Yellowstone County

*Building*  
**REMARKABLE**

**BIG SKY**  
**ECONOMIC**  
**DEVELOPMENT**



**THE MISSION**

Focused on sustaining and growing our region's vibrant economy and outstanding quality of life, Big Sky Economic Development provides leadership and resources for business creation, expansion, retention, new business recruitment and community development.

Building  
**REMARKABLE**

BUSINESS

# GROWTH

SERVICES

*Are You Ready to Start or Grow Your Business?*

Do you want to talk to an experienced professional about what the next step is? Then meet "your team for business growth services."



*Building*  
**REMARKABLE**

# COMMUNITY DEVELOPMENT

*Building the Foundation  
for a Vibrant Economy*

Community Development provides the leadership and resources to plan and initiate programs, projects, and partnerships that stimulate public and private investment, provide a better quality of place, and enhance the community's economic wellbeing, providing the foundation for economic development and a vibrant economy.

*Where Blue Sky  
Meets Bottom Line*

We call Billings home. We love it here. We're proud to be the regional hub for financial services, world-class healthcare and consumer product manufacturing. This is our home and the place where businesses succeed, families flourish and the life balance most can only dream of is a reality. Interested in growing your business here in Billings?



THINKBILLINGS  
M O N T A N A

NEW  
BUSINESS

RECRUITMENT

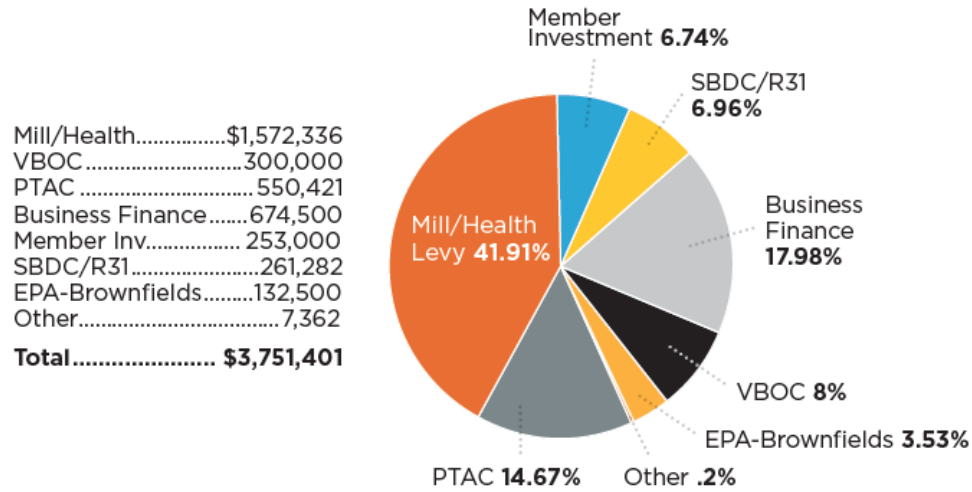
BUSINESS GROWTH SERVICES • COMMUNITY DEVELOPMENT

*Building  
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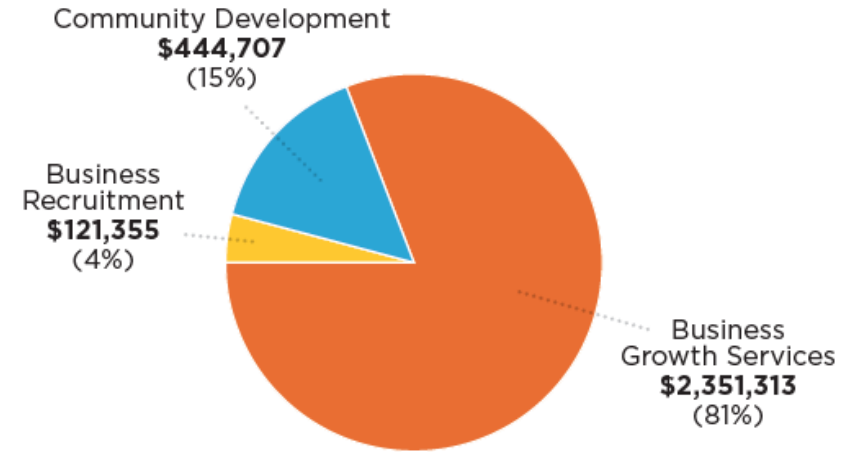


# ALLOCATION OF RESOURCES

## BSED REVENUE FY21 Budget



## BSED EXPENSES FY21 Budget



BIG SKY ECONOMIC DEVELOPMENT SUCCESSFULLY LEVERAGES TAXPAYER DOLLARS NEARLY

**3:1**

# WE ARE ASPIRATIONS

OUR VISION FOR THE FUTURE OF YELLOWSTONE COUNTY CAN BE REALIZED, IN PART, BY EXECUTING ON OUR STRATEGIC PRIORITIES. WE CALL THESE VISION STATEMENTS OUR “WE ARE ASPIRATIONS.”

## WE ARE...

A thriving community that is open and safe for business, with a strong community wellbeing

The top choice for talent and a place that succeeds at developing its workforce

Attracting new private investment and job creation at an accelerated rate

A destination for the development and attraction of innovative companies

A growing, world-class healthcare destination

# STRATEGIC PRIORITIES | FY 22

ACHIEVING OUR ASPIRATIONS THROUGH ACTION | ADDING VALUE AND MAKING AN IMPACT

1. Make community development investments for a measurable impact to our quality of place
2. Invest in essential infrastructure that directly drives new private investment
3. Build upon our leadership status as a regional healthcare hub
4. Grow and attract innovative companies
5. Retain, develop and attract the next generation of our workforce

# STRATEGIC PRIORITIES | FY 22

## OBJECTIVES

### 1. Make community development investments for a measurable impact to our quality of place

- Advocate for a comprehensive approach/investment in public safety (Board and ED)
- Incentivize downtown revitalization by identifying and securing shovel-ready sites to spur new private investment (ED, OF, RT, and DBP)
- Support the redevelopment of MetraPark, and associated private investment and entryway beautification (CD with MetraPark)
- Secure the \$250,000 match requirement for Phase I Coulson Park development, and advocate for a comprehensive approach to new parks and trails development (CD and ED)
- Support concept-development for the Native American cultural center (CD)

### 2. Invest in essential infrastructure that directly drives new private investment

- Secure \$6.0 million to kickoff water and sewer infrastructure development in the TEDD (CD)
- Support the development of three new business/industry parks: Laurel at west interchange; Hwy 3 Airport corridor; and I-90 South Frontage Road (RT, CD)
- Align our business recruitment efforts with these developments and secure new private investment (RT)

# STRATEGIC PRIORITIES | CONTINUED

## OBJECTIVES

### 3. Build upon our leadership status as a regional healthcare hub

- Shepherd the development of the Montana College of Osteopathic Medicine from the permit process to opening (July 2023), propose and advocate clerkship and residency program development, and facilitate private sector partnership opportunities, including applied research and bioscience (ED, RT)
- **Incentivize downtown redevelopment that complements and connects the medical corridor to downtown** (RT, ED, CD)
- Partner with the MIST initiative to secure research and lab space for the attraction of bioscience companies (RT, ED)

### 4. Grow and attract innovative companies

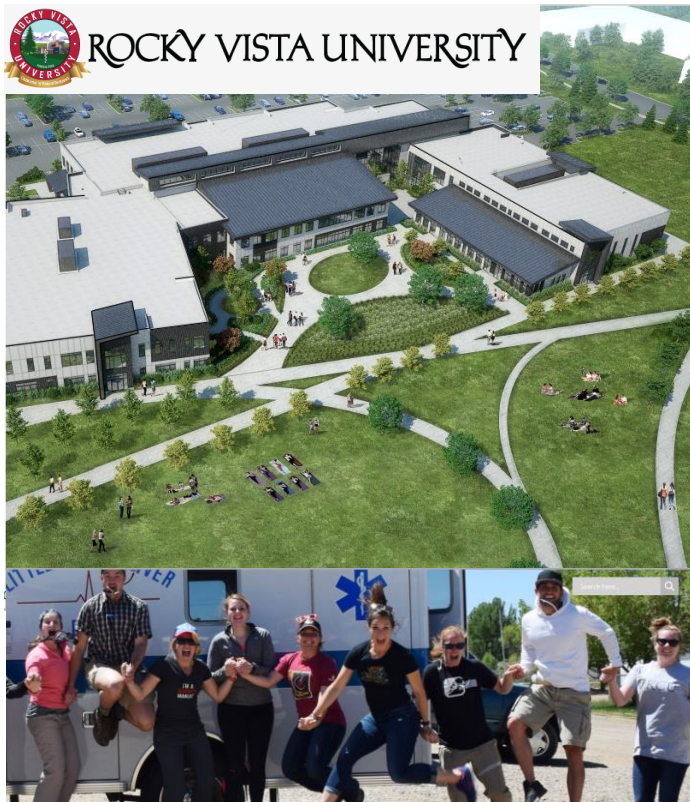
- **Complete the Rock31/BSED building to support a strong, growing entrepreneurship ecosystem and deliver BSED services** (R31, DO, ED, Bd)
- Foster the growth of a talent pool (through effective partnerships) that aligns with the needs of innovative companies (BW, R31)
- Deploy a targeted business expansion and recruitment strategy to realize measurable job growth and investment in this sector (RT)

### 5. Develop, retain and attract the next generation of our workforce

- Facilitate business/education partnerships that serve to strengthen the alignment of workforce needs and workforce development efforts to meet current and future workforce needs (BW)
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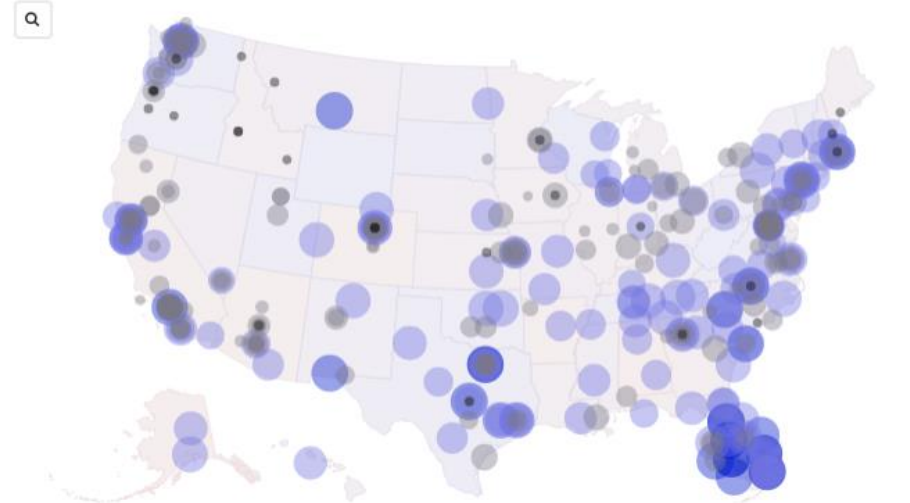


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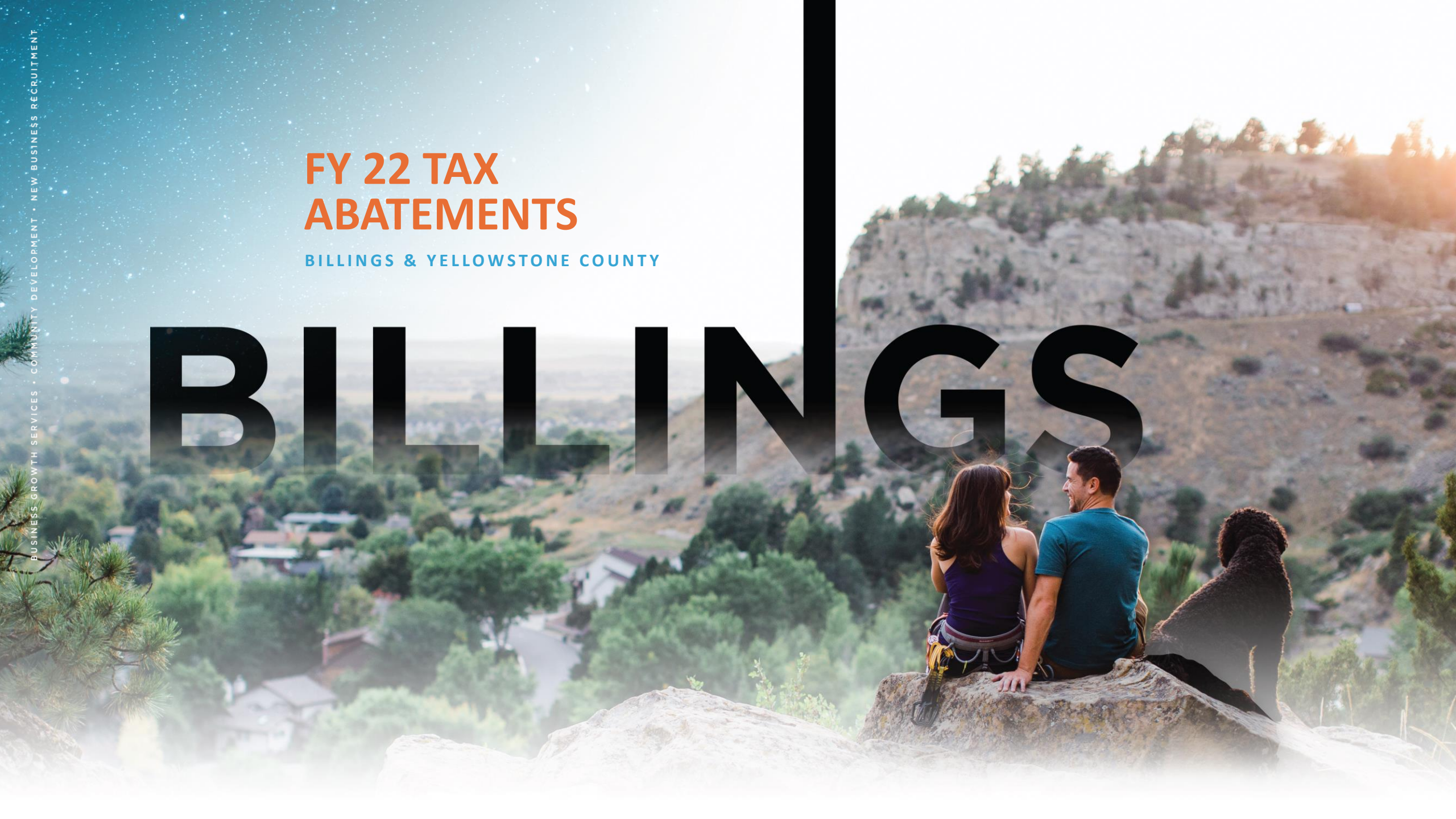
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# FY 22 TAX ABATEMENTS

BILLINGS & YELLOWSTONE COUNTY

# BILLINGS



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# HIGHLIGHT

## EXPIRED '19 ABATEMENT

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**City Council Work Session**

**Date:** 02/22/2022  
**Title:** Substance Abuse Connect update  
**Presented by:** Chris Kukulski, City Administrator  
**Department:** City Hall Administration  
**Presentation:** Yes

**RECOMMENDATION**

No action or direction is being requested. The presentations and anticipated dialogue is designed to update the Council and public on our progress to improve mental health and substance abuse services to lower crime and trauma in our community.

**BACKGROUND (Consistency with Adopted Plans and Policies, if applicable)**

Review the attached Crisis Map.

<b>GOAL: Educate Council about the work of Substance Abuse Connect; nexus with Police Department, Fire Department, Public Safety</b>	
10 minutes	<p><b>Kristin Lundgren</b>                      Overview of CONNECT</p> <ul style="list-style-type: none"> <li>• Introduce Crisis Leaders</li> <li>• 2 Priority Areas: Prevention, Treatment &amp; Diversion</li> <li>• High level overview of handout</li> <li>• Include description of 988 as no one else will cover that</li> <li>• Crisis Leader proposal to County</li> <li>• Commitment to being data-driven: evaluation, quarterly and annual metrics</li> </ul>
10 minutes	<p><b>Katy Easton</b>                      Success story of COSSAP Grant (PROJECT HOT)</p> <ul style="list-style-type: none"> <li>• What happens when we work together</li> <li>• SAC was able to secure funds because we had a coalition plan</li> <li>• Impact of PEER Support to downtown outreach</li> </ul>
10 minutes	<p><b>Jason Banfield</b>                      Mobile Crisis Support</p> <ul style="list-style-type: none"> <li>• What is Mobile Crisis Support</li> <li>• Status report</li> <li>• What Council can expect in coming months</li> </ul>
5 minutes	<p><b>Chief Valdez</b>                      Nexus to Fire Department need/plan</p>
5 minutes	<p><b>Chief St. John</b>                      Nexus to Police Department need/plan</p>
	<p><b>Questions after each section</b></p>

**ALTERNATIVES**

City Council may:

- Approve; or,

- Not Approve

**FISCAL EFFECTS**

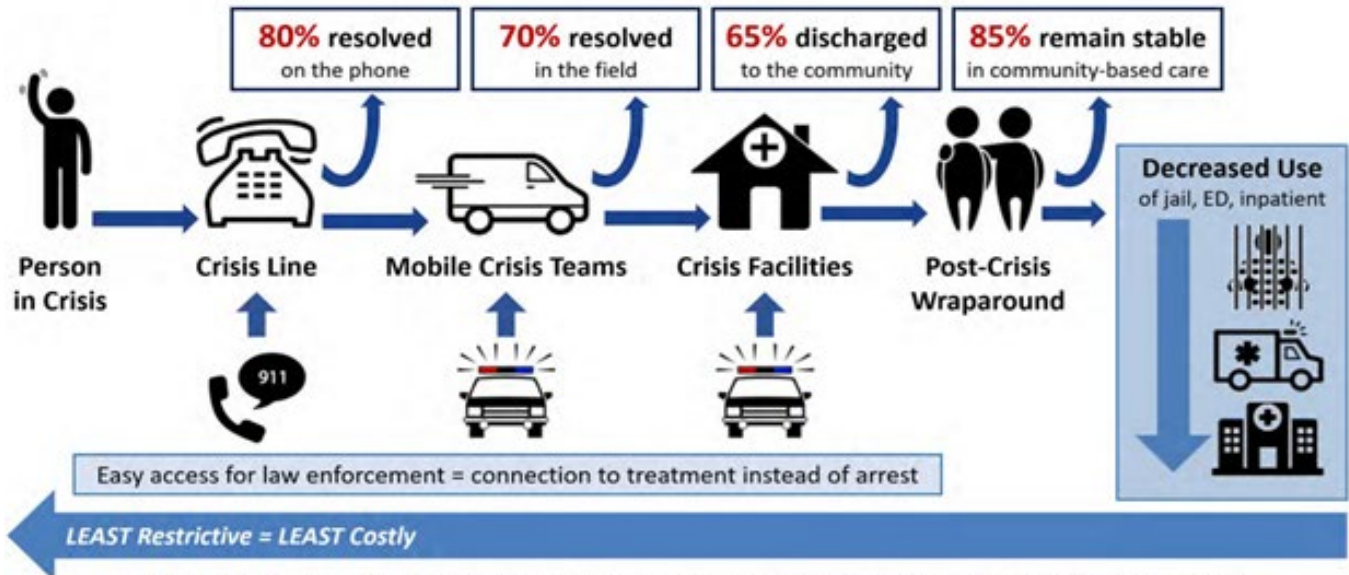
NA

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**Attachments**

SAC Handout

# Crisis System: Alignment of services toward a common goal



Balfour ME, Hahn Stephenson A, Winsky J, & Goldman ML (2020). Cops, Clinicians, or Both? Collaborative Approaches to Responding to Behavioral Health Emergencies. Alexandria, VA: National Association of State Mental Health Program Directors. <https://www.nasmhpd.org/sites/default/files/2020paper11.pdf>

## Key Terms Defined

**CRISIS:** In this instance, crisis refers to *mental health and/or substance use disorder crisis where an individual is in need of professional assessment and stabilization support in a crisis facility.*

**CRISIS LINE:** Currently, Yellowstone County does not have a crisis line. Montana is launching 988 as the Crisis Call Line for the state of Montana in July 2022. The 211 Resource Data Base is the resource data base that will be used by 988. A strong 211 is essential for a strong 988. CONNECT is working with 988, 211, and 911 to ensure the 988 resource functions optimally for our region.

**MOBILE CRISIS TEAMS:** Currently, Yellowstone County does not have a Mobile Team. Mobile teams deploy with law enforcement to respond where the person in crisis is. CONNECT is working to get Mobile Crisis in place.

**CRISIS FACILITIES (RECEIVING AND STABILIZATION):** These facilities provide drop off for individuals in crisis and provide 24-hour to 8-day stabilization services, after which these individuals exit the crisis system to treatment or other support services. Examples of stabilization services are social detox and medical detox. The Community Crisis Center (CCC) and Rimrock provide Crisis Receiving and Stabilization.

**POST-CRISIS WRAPAROUND and CRISIS PREVENTION:** Post-Crisis Wraparound and Crisis Prevention refer to services which prevent individuals from entering or re-entering crisis services due to mental health and/or SUD crisis. Examples include shelter for individuals who are homeless, mental health and SUD treatment, care coordination, medication management, education, job training, life skills, monitoring.

**CONNECT CRISIS LEADER MEMBERS:** 911/Dispatch, 988 and 211 Provider, Alternatives, Inc., Billings Fire, Billings Police, Community Crisis Center, Downtown Billings Alliance MAAP program, Montana Rescue Mission, Region IV Probation and Parole, Rimrock, The Continuum of Care, Yellowstone County Sheriff's Office. Additional members are being on boarded this spring.

# YELLOWSTONE COUNTY CRISIS MAP



CONNECT seeks to decrease human suffering and the cost of mental health and substance use crisis in our community through a unified approach to individuals currently in crisis AND individuals at risk for crisis. Working together we will improve communication, support existing effective practices, and fill service gaps to get individuals to the lowest cost, most appropriate service, right now. CONNECT's team of crisis leaders is committed to using research-based approaches with accountability to quarterly and annual metrics.

## CRISIS NOW

### ENTRY TO CRISIS SYSTEM



**ENTRY**  
911/Dispatch



**ENTRY**  
988 Crisis Line & 211

### CRISIS RESPONSE

**DANGER = Law Enforcement/Corrections**

**Acute Crisis Stabilization = Emergency Dept and Psychiatric Stabilization Unit**



**Mobile Crisis Response = Mobile Team Deployed, Resolve on site or transport**

**Crisis Receiving and Stabilization = triage, 24-hour to 8-day stabilization, social detox, medical detox**



### CORRECTIONS

  
**JAIL**

  
**PRISON**

## CRISIS PREVENTION & POST CRISIS

### TEMPORARY SHELTER



**DOES NOT NEED**  
subacute crisis stabilization  
**NEEDS**  
Shelter to mitigate personal or public safety risk

### SUPPORT SERVICES

**NEEDS**  
Housing and services to support recovery, prevent relapse, and promote long-term income and health stability

Recovery Supports	Parenting Supports	Housing Supports
Income Supports	Health Supports	Legal Assistance

### TREATMENT

State Treatment Facility

Private Treatment Facility

Drug Courts