

AVIATION & TRANSIT DEPARTMENT

FY 2025 BUDGET



BILLINGS LOGAN INTERNATIONAL AIRPORT



AIRPORT ACCOMPLISHMENTS

- **Error Free Federal Aviation Administration Inspection.**
- **Completing the Final Phases of the Terminal Remodel and Expansion Project and opened the New Lobby.**
- **Received \$1 million Air Service Development Grant From USDOT.**
- **Successfully hosted the 2023 State Aviation Conference and Yellowstone International Airshow.**

AIRPORT CHALLENGES

- **Lack of Commercial Service Flights/Seats and Continued Higher Air Fares.**
- **Increased Cost of Doing Business Due to Economy.**
- **Airlines Customer Service Complaints Due to Issues and Staffing Shortages.**
- **Ongoing Airport Staffing Vacancies Due to Low Wages, Lack of Interest, and Unqualified Candidates.**
- **The Airport May Have to Begin Screening Employees Which Will Cost the Airport an Additional \$250,000.**

AIR SERVICE DEVELOPMENT EFFORTS

Terminal Expansion Project

- Improved Facilities for Existing Air Service Providers
- Increased Capacity for Additional Air Service

Outreach

- Air Service Development Conferences
- Air Carrier Headquarters Visits

SCASD Grant

- Small Community Air Service Development Grant to Incentivize Additional Air Service

Montana Air Service Rendezvous Will Take Place in Billings on August 20 and 21, 2024



AIRPORT ENPLANEMENTS

	CY 2020	CY 2021	CY 2022	CY 2023	CY 2024
TOTALS	248,597	384,070	395,619	427,843	463,276

NUMBERS
IN GREEN
ARE
ESTIMATE

AIR CARGO (Pounds)

	CY 2020	CY 2021	CY 2022	CY 2023	CY 2024
Landed Weight	517,340,932	571,068,860	543,269,518	519,508,325	496,785,031
Freight (Pounds)	112,480,703	100,403,850	93,701,084	77,816,344	66,822,174

AIRPORT OPERATING REVENUES

	FY 24	FY 25
Concessions	\$5,483,355	\$5,597,373
Land/Building Leases	2,084,028	2,119,168
Airlines	2,647,990	3,970,589
Other	<u>760,231</u>	<u>795,049</u>
TOTAL	<u>\$10,975,604</u>	<u>\$12,482,179</u>

Airport Concessions

	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024 Est
Food & Beverage	\$159,874	\$170,362	\$108,084	\$226,605	\$201,587	\$263,356
Gift Shop	178,059	126,626	*44,802	*40,419	238,532	283,220
Parking	2,411,310	1,858,712	1,337,569	2,244,941	2,619,780	2,837,307
Car Rental	2,055,730	1,617,238	1,626,420	2,200,689	2,199,418	2,426,274
Totals	4,804,972	3,772,939	3,116,875	4,712,654	5,259,317	5,810,158

*Gift shop was operating in a temporary location in the Great Room during the Terminal Expansion Project.

AIRPORT NON OPERATING REVENUES

	FY24	FY25
ARPA Funds	\$1,899,891	\$1,600,000
Interest Income	241,485	520,000
Refunds/Reimbursements	<u>192,300</u>	<u>228,480</u>
TOTALS	<u><u>\$2,333,676</u></u>	<u><u>\$2,348,480</u></u>

AIRPORT OPERATING EXPENSES

	FY 24	FY 25
Administration	\$2,056,570	\$2,679,067
Marketing	128,371	127,511
Building Maintenance	2,484,575	2,625,420
Airfield Operations/ARFF	2,925,478	2,991,351
Airport Police	1,018,277	1,155,860
QTA / Business Park	<u>594,685</u>	<u>553,553</u>
TOTAL	<u>\$9,207,956</u>	<u>\$10,132,762</u>

AIRPORT CAPITAL REVENUES

FY 25

Federal Grants (AIP)	\$11,710,000
Passenger Facility Charges (PFC)	1,400,000
Customer Facility Charges (CFC)	<u>750,000</u>
TOTAL	<u>\$14,034,894</u>

AIRPORT EXPENSES COVERED BY GRANTS

Airport Access Road Rehab – Overlook Drive	\$635,000
Pavement Condition Report	75,000
Runway 7/25 Improvements	11,000,000
Personnel Expenses (Paid with COVID Relief Funds-ARPA)	<u>1,600,000</u>
TOTAL	<u>\$13,310,000</u>

AIRPORT REVENUE FUNDED PROJECTS

	FY 25
Airfield Painting (FAA Required)	\$35,000
Airfield Software Management Program	50,000
DEF – Diesel Exhaust Fluid Bulk Tank	15,000
Plane Skate – (Recovery device for moving disabled aircraft off of the runway)	75,000
Westend Water Line Improvements for Commercial Development	253,086
Compact Vertical Man Lift to Reach New Higher Ceilings	20,000
Tasers for Airport Police Officers	25,000
Airport Access Road – Overlook Drive	565,000
Airport Police Vehicle 4 X 4 SUV	45,812
Pavement Condition Report (PFC Funds)	8,333
Runway 7/25 Improvements (PFC Funds)	3,100,000
Two Fire Trucks (PFC Funds)	<u>2,000,000</u>
TOTAL	\$6,192,231

FY 25 AIRPORT BUDGET TOTALS

Total Revenues \$28,980,329

Total Expenditures \$29,994,169

Projected Cash decrease \$(1,013,840)

AIRPORT COVID RELIEF FUNDS

	<u>Capital</u>	<u>Operating</u>	<u>Remaining</u>
CARES Act	\$7,970,216	\$4,750,795	- 0 -
CRRSA Act	- 0 -	\$3,543,629	- 0 -
ARPA Act	- 0 -	\$6,142,967	\$1,600,000

TERMINAL PROJECT FUNDING

AIP Grant/PFC Funds	\$43,700,000
Local Share Match	2,010,000
Local Funds/Not Eligible	4,680,000
Local Funds	<u>9,610,000</u>
TOTAL COSTS	\$60,000,000

FY 26 – 30 Budget Requests

- Complete Capital Improvement Projects identified on the 5-year CIP Plan.
<https://www.billingsmt.gov/DocumentCenter/View/50843/FY25-FY29-Approved-CIP-v1>
- Begin Implementing Master Plan Capital Project Recommendations.
- Personnel Requests
 - Reclassify ten positions and adjust the pay due to increased responsibilities.
 - Add one position each year to increase the number of Building Maintenance Mechanics and Custodians to maintain the additional terminal space and provide additional staff to cover longer hours of Airport operation.
- Add Consultant Contract for Airport Governance Study.

THANK YOU!

QUESTIONS?