



May 4th, 2026

Quote #: (2) Galaxy VS 40kVA UPS with Installation

END USER:
City of Billings
210 N. 27th St.
Billings, MT 59102

IN CARE OF RESELLER:
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We are pleased to provide our quotation for the following APC products and services:

Qty.	Product	Description	Price	Extended Price
2	GVSUPS40KFS	Galaxy VS UPS 40kW 208V for External Batteries, Start-up 5x8	25,429.98	50,859.96
2	GVSOPT001	Galaxy VS Air Filter Kit for 521mm wide UPS	232.83	465.66
2	GVSOPT002	Galaxy VS Seismic Kit for Modular Battery Cabinet or 521mm wide UPS	264.68	529.36
2	GVSOPT003	Galaxy VS Seismic Kit for Maintenance Bypass Cabinet	198.79	397.58
2	GVSBPUSU80G	Galaxy VS Maintenance Bypass Cabinet, UL, Single-Unit 10-40kW 208V, 20-80kW 480V, 20-80kW 400V	5,128.83	10,257.66
2	LIBSESMG16UL	Galaxy Li-Ion Battery Cabinet UL with 16 x 2.04 kWh battery modules	46,807.42	93,614.84
2	LIBSEDATABMSUL	Galaxy Lithium-ion Battery Cabinet UL Data Kit	664.45	1,328.90
2	WASSEM-VS2-A50	Assembly Service for (1) GVS 30-50kVA	3,574.81	7,149.62
2	WSTRTUP-LB-01	(1) Startup Service for (1) Cabinet Li-Ion Battery solution	2,498.52	4,997.04
2	WUPGEAA-UG-01	1Yr EAA Prev Svc Upgrd to FW or Exstng Svc Plan - (1) 1or3P UPS 10 - 40kVA, Batt Frm, PDU or Acc.	153.74	307.48
2	WASSEMEXBAT-LB-01	(1) Assembly Service for (1) Cabinet Li-Ion Battery solution	3,020.19	6,040.38

Discounted UPS Price

\$175,948.48

Contract: Sourcewell 121923-State of Montana

Installation/Project Management Services:

SCOPE OF WORK

This quote includes a turn-key cost for removal and installation of two existing and two new UPSs at the City of Billings 911 Call Center. The labor includes Davis-Bacon wages during normal 5x8 working hours. Please see below for details regarding the services.

- Replacement of two existing 40kW 208V UPS with VRLA with two new 40kW 208V UPS with +20yr lithium-ion and BMS. All AC & DC connections and alterations to be conducted by a local, licensed electrician and managed by CFT.
- CFT shall have a representative on site for the duration of each change, along with factory personnel, to perform UPS assembly & Start-Up.
- Pre-Delivery & Site Coordination, including the following:
 - Pre-delivery planning and coordination
 - Power requirement consultation with EC & End user; review plans and consult with Subcontractor to ensure proper power requirements for the solution have been accounted for before installation.
 - Prepare an electronic copy of product submittals and technical documents for installers & engineers
 - Scheduling of all APC Engineers for assembly and startup of UPS
 - Coordination with the end-user for product delivery and warranty.
- Post-Delivery Review, including the following:
 - On-site inventory reconciliation with the customer upon receipt of product delivery
 - Provide technical assistance to EC for assembly and placement of power (UPS) equipment.
 - Prepare the Operation and Maintenance Manual in electronic format for the operations department.
 - Provide all Project Management tasks for a successful replacement.

Exclusions & Clarifications

- CFT, Schneider Electric, and the Licensed Electrician are not responsible for the downstream loads being supported during the UPS replacements.
- UPS replacements shall be back-to-back, with one being commissioned and the other starting the next day.

Discounted Project Management Price **\$58,650.00**

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Sub-Total Hardware & PM Price **\$234,598.48**

Taxes **\$0.00**

Total Hardware & Installation Price **\$234,598.48**

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Terms & Conditions:

- Quotation Valid for 30 days
- CDW covers basic dock to dock delivery

The terms and conditions provided on this link apply:

<http://www.cdw.com/content/terms-conditions/default.aspx>