

Prepared for



BROWARD METROPOLITAN PLANNING ORGANIZATION

Information Technology Department

IT Managed Services FY26 & FY27

GSA SOLICITATION

May 14, 2025

Prepared by

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GSA: # 47QTCA19D00EY



OneSourcePCS, LLC
3111 PEGGY BOND DR
PENSACOLA, FL 32504



Company Information

Company Name: **OneSourcePCS, LLC**

Company Address: **3111 Peggy Bond Drive
Pensacola, FL 32504**

Corporation Type: **S Corp**

Diversity Type: **Minority-Owned Business, Asian-Pacific American Owned**

Tax ID: **611417520**

DUNS: **124112371**

CAGE: **37QL4**

GSA: **#47QTCA19D00EY**

UEI: **JUA2VCLKMHF9**

NAICS: **334111, 518210, 541330, 541511, 541512, 541513, 541519,
541611, 541715, 621111, 561311, 561320, 541990, 561110**

Business Size **Small Business**

NAICS **541512**

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1. Introduction

1.1 We Make IT Happen

With sound management principles and a focus on delivering premier enterprise-wide Information Technology (IT) Infrastructure, Clinical Informatics, Healthcare Staffing, and Information Management support services, OnesourcePCS, LLC (“OPCS”) serves as one of the United States (U.S.) Department of Navy and Air Force trusted partners. Established in 2002, OPCS is a Joint Commission-certified, Minority-Owned, Florida Department of Transportation (FDOT) Disadvantaged Business Enterprise (DBE) small business. Headquartered in Pensacola, FL, OPCS possesses vast knowledge and expertise in Department of Defense (DoD) network consolidation, data migrations, consolidation planning support, and migration planning.

1.2 How OPCS Helps the Government?

We specialize in revitalizing and enhancing existing programs, leveraging our extensive experience in Helpdesk, IT, and Cloud Services. Our expertise ensures that OPCS delivers high-impact strategies, collaborative solutions, and technical services that provide exceptional value to the government. By partnering with our subcontractor, Hixardt Technologies, Inc., we can seamlessly transition services from one enterprise system to another, minimizing user disruption and ensuring a smooth migration process.

1.3 Differentiators

- ✓ Builds strong partnerships with customers
- ✓ Highly committed to customer’s mission
- ✓ Provides exceptional service and relationships
- ✓ Ensures seamless and transparent transitions

1.4 Government Past Performance



1.5 Commercial Market Past Performance





1.6 Our Certifications

VMware (Enterprise) – Plan, Design, Integration, Operation, Cloud Services

- ✓ Certified Enterprise Level Solutions Provider
- ✓ Certified Enterprise Level Service Provider
- ✓ Specializations (Academic, US Federal, Data Centers)

CISCO (Premier) – Plan, Design, Integration, Operation, Cloud Services

- ✓ Specializations (Routing & Switching, Security, Voice)
- ✓ Virtualization – CISCO UCS Servers

Dell/EMC Storage (Premier) – Plan, Design, Integration, Operation, Cloud Services

Microsoft (Silver Partner) – Plan, Design, Integration, Operation, Cloud Services

- ✓ Specializations (Windows, Exchange, Lync, SharePoint, Office 365)
- ✓ Virtualization of Windows Desktops and Microsoft Applications

Data Center Certifications

- ✓ PCI, HIPAA, SSAE 16, Secret Facility Clearance
- ✓ FISMA High, DHS 4300A, VA6500 compliant

2. Our Services

2.1 Flat Rate / Subscription-Based Cloud Managed Services (CMS)

Firm fixed cost services to support the organizations end users, network security, network environment, server environment, and applications. These fixed fee services are designed to support the organization, provide strategic direction, and execution for your organization. These services include but are not limited to:

- Managed Services for Firewall, Network, Servers, Applications
- Onsite (Deskside) and remote support for the corporate end users
- Technology Infrastructure Design, Build, and Management
- Private Cloud services from our Data Center that automates management, trouble ticketing, escalation, and security
- Public Cloud Services such as Office 365, AWS, and Microsoft Azure
- Highly certified Technical Staff with real world experience
- IT Service / Help Desk that consists of our own W2 employees for greater security, response, and reliability
- Advanced Security Services as a service that provide zero-day protection of corporate data, geared to prevent threats such as “crypto locker”
- IT / Application Design/Build services
- Virtual Chief Information / Technology Officer (CIO/CTO) services
- Support servers, server applications, databases, and development of corporate applications and cloud environments to automate and streamline operations.



- OPCS provides support for critical technology equipment such as servers, switches, routers, and firewalls. This service includes troubleshooting, repair, and 4-hour onsite replacement of the hardware, for fully managed customers. This can also include hardware that has reached its manufacture’s end of life. Items that can be supported with replacement are identified in the onboarding process.
- Management of the vendors that provide technology services to the organization.
- This is a OPCS Consultant assigned to your organization to assist in planning and executing the strategic application of technology in your organization to drive efficiency, and capability that allows the organization to streamline operation.
- Support and development of Office 365, Azure, Amazon Web Services, and VMware Air Cloud Services.
- Provides private cloud services for server and application hosting.
- VerumVi 365 – Provides thin client distributed desktops or virtual desktops as a service integrated into Microsoft 365/Office 365 to provide a complete serverless environment for the small mid-sized business.

2.2 Professional IT Services

Project Services identified as necessary for the organization. These requirements are classified as outside the scope of CMS by OPCS and the organization and quoted as time and material or firm fixed cost.

- **Program Management & Project Management** – EA, SOA, Financial/Acquisition Support, IT Infrastructure, Virtualization, IT Security, Video, IT Storage Design, Implementation, Operation (Seat Management), Staffing – **Discounts offered under GSA and State IT Contracts.**
- **Enterprise Architecture (EA)** – Governance, EA Strategic Direction, Policies & Workflow, Business & Technology Process Reengineering, Planning, Develop EA Context, Develop Site Reference Architecture, Develop Target EA State, Design EA Framework, Integration, and Operational Support.
- **Application Development** – ASP, .NET, Java, C+ & C Sharp, CGI & Animation, SharePoint & Kinteco CMS, Oracle, MS SQL.
- **VerumVi Private Cloud** – Voice as a Service (VaaS), Infrastructure as a Service (IaaS), Platform as a Service (PaaS), Desktops as a Service (DaaS), Email as a Service (EaaS), Applications as a Service (AaaS), Disaster Recovery (DR), Secure Cloud “DropBox”, Cloud Storage, and Software Defined Networks/Data Centers.
- **Network Security** – Information Assurance, Cloud Security, Data Center & Distributed Network Security, Application Hosting & Cloud Application Security, Mobile Device Application Security.



- **Data Center Services** – Next Generation Cloud Data Center / Cloud Infrastructure, Server/Application Hosting, Dedicated Cloud Infrastructure (Server/Storage), Private/Hybrid Cloud Infrastructure (IaaS/PaaS), Colocation Services, and **Data Center Migration & Consolidation Services**.
- **Network/Security Operations Center (NOC/SOC)** – Network and Security Management and Monitoring from our Pensacola, FL NOC/SOC facility.
- **Operations Support** – Enterprise Information Technology Support (EITS) and End User Desktop Support (EUdS) on-site and remote from our **Support Desk** in Pensacola, FL.

3. Proposed Services (GSA Pricing)

3.1 MSP Service Pricing – Co-Managed End User Support

MSP Service Pricing – Co-Managed End User Support - FY26							
Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.1	2	c-msp-fw	MSP Standard - Firewall Seat	\$152.20	\$136.98	\$304.40	\$273.96
3.1	67	c-mssp-s	Managed Cybersecurity - Workstation Seat	\$51.45	\$46.31	\$3,447.15	\$3,102.77
3.1	5	c-msp-dev	MSP Standard - Device Seat (Switch/Printer)	\$131.90	\$118.71	\$659.50	\$593.55
3.1	2	c-msp-dev	MSP Standard - Device Seat (Wireless)	\$131.90	\$118.71	\$263.80	\$237.42
Total						\$4,674.85	\$4,207.70

MSP Service Pricing – Co-Managed End User Support - FY27							
Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.1	2	c-msp-fw	MSP Standard - Firewall Seat	\$154.48	\$139.03	\$308.96	\$278.06
3.1	67	c-mssp-s	Managed Cybersecurity - Workstation Seat	\$52.99	\$47.69	\$3,550.33	\$3,195.23
3.1	5	c-msp-dev	MSP Standard - Device Seat (Switch/Printer)	\$133.88	\$120.49	\$669.40	\$602.45
3.1	2	c-msp-dev	MSP Standard - Device Seat (Wireless)	\$133.88	\$120.49	\$267.76	\$240.98
Total						\$4,796.45	\$4,316.72

3.2 MSP Service Pricing – Physical Server w/ (2) Virtual Hosts

MSP Service Pricing – Physical Server w/ (2) Virtual Hosts - FY26							
Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.2	1	c-mspe-std	MSP Complete - ESX Server/SAN Seat	\$152.20	\$136.98	\$152.20	\$136.98
3.2	2	c-mspsv-std	MSP Complete - Virtual Server Seat	\$172.50	\$155.25	\$345.00	\$310.50
Total						\$497.20	\$447.48

MSP Service Pricing – Physical Server w/ (2) Virtual Hosts - FY27							
Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.2	1	c-mspe-std	MSP Complete - ESX Server/SAN Seat	\$154.48	\$139.03	\$154.48	\$139.03
3.2	2	c-mspsv-std	MSP Complete - Virtual Server Seat	\$175.09	\$157.58	\$350.18	\$315.16
Total						\$504.66	\$454.19

3.3 MSP Service Pricing – Virtual Cloud Server Support



MSP Service Pricing – Virtual Cloud Server Support - FY26

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.3	6	c-mspsv-std	MSP Complete - Virtual Server Seat	\$172.50	\$155.25	\$1,035.00	\$931.50
Total						\$1,035.00	\$931.50

MSP Service Pricing – Virtual Cloud Server Support - FY27

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.3	6	c-mspsv-std	MSP Complete - Virtual Server Seat	\$175.09	\$157.58	\$1,050.54	\$945.48
Total						\$1,050.54	\$945.48

3.4 MSP Service Pricing – Advanced Compute Environment (ACE) – Cloud Servers

Server Name	CPUs	Cores	RAM	Storage
BMPOCOLOARCGIS1		2	2	500
BMPOCOLOARCGIS2		2	2	500
BMPOCOLOARCGIS3		2	2	500
BPMCOLODC3		1	1	200
BPMCOLODC2		1	1	200
BPMCOLOFS2		1	1	300
Total				2200

MSP Service Pricing – Advanced Compute Environment (ACE) – Cloud Servers - FY26

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.4	9	c-vproc	Virtual Processor per Proc	\$60.85	\$54.77	\$547.65	\$492.93
3.4	9	c-vcare	Virtual vCore per Core	\$40.35	\$36.32	\$363.15	\$326.88
3.4	64	c-vram	Virtual RAM per GB Standard	\$11.11	\$10.00	\$711.04	\$640.00
3.4	2200	c-vSSGB	Storage per vGB	\$0.25	\$0.23	\$550.00	\$506.00
3.4	6	win22STD	Windows Server 2022 STD	\$20.25	\$18.23	\$121.50	\$109.38
Total						\$2,293.34	\$2,075.19

MSP Service Pricing – Advanced Compute Environment (ACE) – Cloud Servers - FY27

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.4	9	c-vproc	Virtual Processor per Proc	\$61.76	\$55.58	\$555.84	\$500.22
3.4	9	c-vcare	Virtual vCore per Core	\$40.96	\$36.86	\$368.64	\$331.74
3.4	64	c-vram	Virtual RAM per GB Standard	\$11.28	\$10.15	\$721.92	\$649.60
3.4	2200	c-vSSGB	Storage per vGB	\$0.25	\$0.23	\$550.00	\$506.00
3.4	6	win25STD	Windows Server 2025 STD	\$20.55	\$18.50	\$123.30	\$111.00
Total						\$2,319.70	\$2,098.56



3.5 MSP Service Pricing – M365

MSP Service Pricing – M365 - FY26

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.5	47	MS365E3	Microsoft 365 E3	\$44.41	\$44.41	\$2,087.27	\$2,087.27
3.5	9	MS365E1	Microsoft 365 E1	\$12.95	\$12.95	\$116.55	\$116.55
3.5	5	MS365PJT3	Microsoft 365 Project Plan 3	\$36.95	\$36.95	\$184.75	\$184.75
3.5	1	M365VP2	Microsoft 365 Visio Plan 2	\$18.95	\$18.95	\$18.95	\$18.95
3.5	2	MS365EOK	Microsoft 365 Exchange Online Kiosk	\$3.35	\$3.35	\$6.70	\$6.70
Total						\$2,414.22	\$2,414.22

MSP Service Pricing – M365 - FY27

Section	Quantity	SKU	Description	Commercial	GSA	Com. Total	GSA Total
3.5	47	MS365E3	Microsoft 365 E3	\$44.41	\$44.41	\$2,087.27	\$2,087.27
3.5	9	MS365E1	Microsoft 365 E1	\$12.95	\$12.95	\$116.55	\$116.55
3.5	5	MS365PJT3	Microsoft 365 Project Plan 3	\$36.95	\$36.95	\$184.75	\$184.75
3.5	1	M365VP2	Microsoft 365 Visio Plan 2	\$18.95	\$18.95	\$18.95	\$18.95
3.5	2	MS365EOK	Microsoft 365 Exchange Online Kiosk	\$3.35	\$3.35	\$6.70	\$6.70
Total						\$2,414.22	\$2,414.22

Office 365 Extra File Storage Quan 1000 @.25 for 250.00

3.6 MSP GSA Pricing Summary of all Services

MSP GSA Pricing Summary of all Services - FY26

Section	Desc	Column1	Column2	Column3	Column4	Com. Total	GSA Total
3.1	MSP Service Pricing - Co-Managed End User Support					\$4,674.85	\$4,207.70
3.2	MSPService Pricing - Physical Server w/ (2) Virtual Hosts					\$497.20	\$447.48
3.3	MSP Service Pricing - Virtual Cloud Server Support					\$1,035.00	\$931.50
3.4	MSP Service Pricing - Advance Compute Enviornment					\$2,293.34	\$2,075.19
3.5	MSP Service Pricing - M365 Licensing					\$2,414.22	\$2,414.22
3.6	Monthly GSA IFF Fee .75%					\$0.00	\$75.57
Total Mo						\$10,914.61	\$10,151.66
Total Yr						\$130,975.32	\$121,819.93

MSP GSA Pricing Summary of all Services - FY27

Section	Desc	Column1	Column2	Column3	Column4	Com. Total	GSA Total
3.1	MSP Service Pricing - Co-Managed End User Support					\$4,796.45	\$4,316.72
3.2	MSPService Pricing - Physical Server w/ (2) Virtual Hosts					\$504.66	\$454.19
3.3	MSP Service Pricing - Virtual Cloud Server Support					\$1,050.54	\$945.48
3.4	MSP Service Pricing - Advance Compute Enviornment					\$2,319.70	\$2,098.56
3.5	MSP Service Pricing - M365 Licensing					\$2,414.22	\$2,414.22
3.6	Monthly GSA IFF Fee .75%					\$0.00	\$76.72
Total Mo						\$11,085.57	\$10,305.89
Total Yr						\$133,026.84	\$123,670.67



MSP GSA Pricing Summary of all Services FY26 - FY27

Section	Desc	Column1	Column2	Com. Total	GSA Total
3.1	MSP Service Pricing - Co-Managed End User Support			\$113,655.60	\$102,293.04
3.2	MSPService Pricing - Physical Server w/ (2) Virtual Hosts			\$12,022.32	\$10,820.04
3.3	MSP Service Pricing - Virtual Cloud Server Support			\$25,026.48	\$22,523.76
3.4	MSP Service Pricing - Advance Compute Enviornment			\$55,356.48	\$50,085.00
3.5	MSP Service Pricing - M365 Licensing			\$57,941.28	\$57,941.28
3.6	Monthly GSA IFF Fee .75%			\$0.00	\$1,827.47
Total				\$264,002.16	\$245,490.59

The total not to exceed amount approved by the Broward MPO Executive Committee is **\$245,490.59**.

Note: Per FAR Clause 52.219-14, OnesourePCS as the prime contractor will self-perform at least 50% of the work being done under the awarded contract. Subcontracting to Hixardt Technologies is allowed as long as they do not perform more than 50% of the work and they are a similarly situated entity (i.e. small business).

- The GSA discount for the agreement is 10%.
- The recurring monthly cost is based on GSA pricing at a 10% discount.



4. Appendix – A – Product Service Summary

Product	Class	Information
HaloPSA www.halopsa.com	PSA	<ul style="list-style-type: none"> ➤ Trouble Ticketing. Allows OPCS to provide our customers with a Help Desk Trouble Ticketing system that is integrated into our Service Desk. End users can click the NinjaONE RMM icon in the system tray and open a ticket in HaloPSA. For BMPO, these tickets will open into a BMPO Triage Queue where BMPO administrators will be able to see all Help Desk tickets and assign them to internal staff members or escalate to OPCS Tier II or III. Additionally, OPCS will be able to monitor the BMPO Triage Queue so that when BMPO staff are not available the OPCS service desk can assign and escalate the tickets as needed. ➤ Project Management. The PSA allows OPCS to build and manage Projects for our customers. Customers can view, monitor, and provide input on project items. ➤ Quoting. The PSA allows OPCS to build contracts, and custom quotes for projects, hardware, and software which are electronically forwarded to the customer for approval. Once the customer approves the quote, the system automatically places the order and allows the customer to track order status. ➤ Billing. The PSA bills our customers, customers can log in and view their invoices. ➤ Documentation. The PSA allows OPCS to store documentation about the systems and processes for BMPO. BMPO personnel can also view, add, and modify documents in the document repository. ➤ Knowledgebase. The PSA creates an organization specific knowledge base as tickets are created, worked, documented, and closed. ➤ Self Service. The AI built into the PSA can assist users either from the OPCS website, or the customer portal. The AI will create a response from known knowledgebase articles for the organization or pull solution articles from the software vendor based on information provided to the AI. Additionally, the AI has some limited capability to enact automated scripts against the user's workstation launched from the NinjaONE RMM to clean up hard drive space or address specific Microsoft errors, based on common issues for an organization that has been approved for automated resolution. ➤ Phone/Mobile Bill Auditing. Coming Q4 – HaloPSA will integrate a product from Altaworx which will allow business to control and audit their voice and mobile data plans giving the organization the ability to audit the services that they have and optimize their plans to lower the costs of voice and mobile billing.
NinjaONE www.ninjaone.com	RMM	<ul style="list-style-type: none"> ➤ Remote Monitoring and Management. Allows IY Administrators to manage their endpoints. It provides the Following:



		<ul style="list-style-type: none"> ○ Patch Management (Win, Linux, Mac, ESX) and 240 3rd party applications. ○ Remote Control ○ Asset Inventory Management (Hardware/Software) ○ Endpoint Management (Cybersecurity, Software Installation, Uninstall Software, Policy Management and Enforcement, Automated Remediation of Issues) ○ Unique Dashboard that displays endpoint status graphically ○ Built in tools to enhance automate endpoint management. ○ Activity window to show all activities taken on an endpoint ○ Custom scripts to automate day to day IT administrative functions <p>➤ Switch and Printer Management</p>
<p>Cynet (All in One Package) www.cynet.com</p>	MDR/XDR/AV/NOC	<ul style="list-style-type: none"> ➤ NGAV + EDR ➤ User Behavioral Rules ➤ Network Detection and Response ➤ Deception ➤ 24/7 NOC/MDR ➤ SOAR ➤ Domain Filtering ➤ Mobile Threat Detection ➤ Centralized Log Management (Firewalls, Switches) ➤ SaaS Security Posture Management (M365 Tenant) ➤ Ransomware File Rollback ➤ Ransomware Warranty <p>Note: **(Cynet Battel Cards Attached)</p>
<p>Titan HQ www.titanhq.com</p>	SPAM	<ul style="list-style-type: none"> ➤ Email SPAM Protection ➤ Link Rewrite. Rewrites all links in email to force utilization of sandboxing technology ➤ Phishing/Malware Protection. On first communication with an outside mail server, it forces the mail server to authenticate.
<p>Veeam www.veeam.com</p>	Backup	<ul style="list-style-type: none"> ➤ Veeam provides backup for: <ul style="list-style-type: none"> ○ Servers ○ Workstations ○ Office 365 (SharePoint, Teams, Exchange) ➤ IT Management. OPCS's Veeam Service Provider Portal
<p>Passly Passly Features ID Agent</p>	MFA	<ul style="list-style-type: none"> ➤ Provides MFA for Local user login to workstation and servers by replacing the standard windows login ➤ Provides MFA for M365 login by replacing M365 login with Passly Portal login
<p>Vonhi Security www.vonahi.io</p>	Penetration Testing	<ul style="list-style-type: none"> ➤ Provides internal/external Penetration Testing of network ➤ Penetration testing also attacks laterally, to what other items can be exploited, results are provided monthly