HGACBuy	CONTRACT PRICING WORKSHEET For Standard Equipment Purchases	Contract No.:	SM10-20	Date Prepared:	19-Sep

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Burnet County, TX	Contractor:	Sakai America
Contact Person:	Megan Schumann	Prepared By:	Linden Talley
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Fax:		Fax:	
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Product Code:	SM20435B	Description:	Sakai SW504 - 51" dual-drum, smooth, 4.5 ton

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: $ 64,304.00

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal	$ -

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
ROPS Canopy (Sunshade mounted to existing ROPS)	$781		
Ext Warranty 5yr/3000hr Premier (Full)	$1,195		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	$ 1,976.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 3%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	$ 66,280.00	=	Subtotal D:	$ 66,280.00

E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Freight inbound (Sakai to Dealer)	$ 1,750.00		
Freight outbound (Dealer to End-User)	$500		
PDI / Other	$900		
		Subtotal E:	$ 3,150.00

Delivery Date:	TBD	F. Total Purchase Price (D+E):	$ 69,430.00