

Prepared for: Elizabeth Edwards, Burnet County

2026 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XLT (W2B)

Price Level: 630



Client Proposal

Prepared by:

Paul Neagle

Office: 512-563-3290

Quote ID: BCS26W2B

Date: 10/06/2025



Mac Haik Ford | 7201 South Interstate 35, Georgetown, Texas, 78626

Office: 512-930-3673 | Fax: 512-863-7348

Prepared for: Elizabeth Edwards

Burnet County

Prepared by: Paul Neagle

10/06/2025



Mac Haik Ford | 7201 South Interstate 35 Georgetown Texas | 78626

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Elizabeth Edwards, Burnet County

Re: Quote ID BCS26W2B 10/06/2025

Dear Elizabeth,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Paul Neagle

512-563-3290

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Warranty

Standard Warranty

Basic Warranty

Basic warranty 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty 60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty 60 months/60,000 miles

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As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
W2B	Base Vehicle Price (W2B)	\$56,500.00
Packages		
603A	Order Code 603A	N/C
Powertrain		
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and Operator Commanded Regeneration (OCR).</i>	\$10,995.00
	<i>Includes:</i> <i>- Dual AGM 68 AH Battery</i> <i>- 34 Gallon Fuel Tank</i>	
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i>	N/C
X3H	Electronic-Locking w/3.31 Axle Ratio	\$430.00
68U	F-250 >10K GVWR Package	Included
Wheels & Tires		
TCW	Tires: LT275/65Rx20E BSW A/T <i>Spare may not be the same as road tire.</i>	Included
646	Wheels: 20" Ebony Black High Gloss <i>Black premium painted aluminum. Includes gloss black hub cover/center ornament.</i>	Included
Seats & Seat Trim		
2	Cloth 40/Console/40 Front Seats <i>Includes 8-way power driver (includes power lumbar) and 2-way adjustable driver/passenger headrests.</i>	\$525.00
	<i>Includes:</i> <i>- Flow-Through Console</i> <i>Includes 400W pro power onboard in rear.</i>	
Other Options		
160WB	160" Wheelbase	STD

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As Configured Vehicle (cont'd)

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
NONRD	Radio: B&O Sound System by Bang & Olufsen <i>Includes HD Radio with 8 speakers including subwoofer.</i> <i>Includes:</i> - SiriusXM w/360L <i>Includes a 3-month trial subscription for all new SiriusXM-equipped Ford vehicles. Service will automatically stop at the end of your trial subscription period unless you decide to continue service. Trial is non-transferable. If you do not wish to enjoy your trial, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i> - Ford Connectivity Package (1-Year Included) <i>Includes unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> - SYNC 4 w/Enhanced Voice Recognition <i>Includes 12" center display, information on demand panel, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owner's manual, conversational voice command recognition and connected navigation. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will revert to a moving-map and active routing will no longer be available. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass app, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.</i>	Included
17P	XLT Premium Package <i>Includes:</i> - F-250 >10K GVWR Package - 360-Degree Camera Package <i>Includes wired auxiliary trailer camera compatibility.</i> - 360-Degree Camera <i>Includes picture in picture capability.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i> - LED Center High-Mounted Stop Lamp (CHMSL) Camera <i>Includes LED center high-mounted stop lamp (CHMSL).</i> - Rear Parking Sensors <i>Includes reverse brake assist.</i> - Body-Color Door Handles - Bright Chrome Grille w/Chrome Inserts - LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i> - LED Fog Lamps <i>Includes LED reflector lamps.</i> - Automatic High Beam - Heated Front Seats - Electrochromic Self-Dimming Rearview Mirror	\$4,500.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	- PowerScope Trailer Tow Mirrors w/Heat Includes power-folding with Autofold, telescoping, power glass, turn signal, high intensity LED security approach lamps and utility lighting system (LED side-mirror spotlights). - Radio: B&O Sound System by Bang & Olufsen Includes HD Radio with 8 speakers including subwoofer. - SiriusXM w/360L Includes a 3-month trial subscription for all new SiriusXM-equipped Ford vehicles. Service will automatically stop at the end of your trial subscription period unless you decide to continue service. Trial is non-transferable. If you do not wish to enjoy your trial, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries. - Ford Connectivity Package (1-Year Included) Includes unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan. - SYNC 4 w/Enhanced Voice Recognition Includes 12" center display, information on demand panel, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owner's manual, conversational voice command recognition and connected navigation. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will revert to a moving-map and active routing will no longer be available. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass app, compatible with select smartphone platforms, is available via a download. Message and data rates may apply. - Intelligent Access w/Push-Button Start - Remote Start System - Remote Tailgate Release - SiriusXM w/360L (3-Year Plan) Also referred to as an extended service subscription plan by SiriusXM, is included with your newly purchased or leased vehicle will stop at the end of the subscription period unless you decide to continue service. Plan is non-transferable and non-refundable. If you do not wish to enjoy your subscription, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the service term. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio LLC and its respective subsidiaries.	
17L	Black Appearance Package <i>Includes front and rear black Ford ovals, box side decal (4x4, FX4 or Tremor).</i> <i>Includes:</i> - 6" Ebony Black Angular Running Boards - Wheels: 20" Ebony Black High Gloss Black premium painted aluminum. Includes gloss black hub cover/center ornament. - Tires: LT275/65R20E BSW A/T Spare may not be the same as road tire. - Body Color Front & Rear Bumpers - Black Painted Front Grille Surround - Rear Wheel Well Liners (Pre-Installed)	\$4,295.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
17X	- Tough Bed Spray-In Bedliner Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts. FX4 Off-Road Package Includes: - Hill Descent Control - Off-Road Specifically Tuned Shock Absorbers Includes front/rear. - Transfer Case & Fuel Tank Skid Plates - Unique FX4 Off-Road Box Decal	\$600.00
874	360-Degree Camera Package Includes wired auxiliary trailer camera compatibility. Includes: - 360-Degree Camera Includes picture in picture capability. - BLIS w/Cross-Traffic Alert Includes trailer coverage. - LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL). - Rear Parking Sensors Includes reverse brake assist.	Included
86M	Dual AGM 68 AH Battery	Included
54F	PowerScope Trailer Tow Mirrors w/Heat Includes power-folding with Autofold, telescoping, power glass, turn signal, high intensity LED security approach lamps and utility lighting system (LED side-mirror spotlights).	Included
66L	LED Box Lighting Includes LED Center High-Mounted Stop Lamp (CHMSL).	Included
52E	SiriusXM w/360L (3-Year Plan) Also referred to as an extended service subscription plan by SiriusXM, is included with your newly purchased or leased vehicle will stop at the end of the subscription period unless you decide to continue service. Plan is non-transferable and non-refundable. If you do not wish to enjoy your subscription, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the service term. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio LLC and its respective subsidiaries.	Included
85G	Tailgate Step & Handle	\$375.00
85S	Tough Bed Spray-In Bedliner Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.	Included
43B	Fixed Rear Window w/Privacy Glass & Defrost Includes: - Privacy Glass	Included

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As Configured Vehicle (cont'd)

Code	Description	MSRP
435	Power-Sliding Rear-Window w/Defrost <i>Includes:</i> <i>- Fixed Rear Window w/Privacy Glass & Defrost</i> <i>- Privacy Glass</i>	\$505.00
76S	Remote Start System	Included
66S	Upfitter Switches (6) <i>Located in overhead console.</i>	\$250.00
61M	Rear Wheel Well Liners (Pre-Installed)	Included
153	Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i>	N/C

Fleet Options

WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
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Emissions

425	50-State Emissions System	STD
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Exterior Color

M7_05	Carbonized Gray Metallic	N/C
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Interior Color

2S_02	Medium Dark Slate w/Cloth 40/Console/40 Front Seats	N/C
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SUBTOTAL	\$78,975.00
Destination Charge	\$2,595.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
TOTAL		\$81,570.00

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Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$81,570.00
Subtotal		\$81,570.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Dealer Discount	Dealer Discount	-\$2,800.00
GPC	Government Pricing Concession	-\$2,700.00
Subtotal		\$76,070.00
<i>Post-Tax Adjustments</i>		
Code	Description	MSRP
INSP FEE	GOV VEH INSP REPL FEE	\$16.75
Doc	Doc Fee	\$225.00
BUY BOARD FEE 2	Buy Board Contract # 724-23	\$400.00
Subtotal		\$76,711.75
Total		\$76,711.75

Customer Signature

Acceptance Date

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