

Price Quote

November 18, 2025 | EXPIRES December 31, 2025



One Easy-to-Use Platform for Everything HR

Account Name
Burnet County

Prepared For Contact
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Total Employee Count

435



Estimated 1st Year Cost

\$48,157.20



Estimated Monthly Cost*

\$4,013.10



Total 1st Year Savings

\$40,582.80 45.7%

*Monthly fees based on # of active employees

Plus sales tax if applicable

See following pages for line item breakdown of services

A handwritten signature in blue ink, appearing to read "Bullard".

Monthly

Product	PEPM List Price	Effective PEPM	Quantity	Months	Volume Discount	Prepayment Discount	Total (USD)
HR							
Pro	\$17.00	\$9.23	435	12	36.53%	5.00%	\$4,013.10**
Estimated Total Monthly Cost							\$4,013.10

* This is your monthly price based on the quoted headcount and products. You will be billed for the employee headcount quoted above until that number is exceeded. If your total employee count changes, so will your total monthly cost.

¶ 10% discount on your monthly bill, each month, for your first 12 months. Promotion and discount are valid for Core, Pro, and Elite plans.

** Applicable sales tax may be added.

Month-to-Month | No Long-Term Commitment

Annual Costs

Pro	\$88,740.00
Annual List Price	\$88,740.00
Effective Total Discount	(45.73%) (\$40,582.80)
Total Cost Per Year	\$48,157.20

Due at Activation

First Year of Pro	\$48,157.20
Total Due at Activation**	\$48,157.20

Stallone

Product Details

Pro Includes:

- Employee Records
- Company Directory & Org Chart
- Document Storage - 20 GB + 500 MB per active employee
- Applicant Tracking System - 25 Job Openings
- Standard & Custom Reporting & Analytics
- Custom Access Levels
- Custom Email Alerts
- Custom Tabs & Fields
- Time-Off Management
- Training Tracking
- Benefits Tracking
- Company Calendar
- Mobile App
- Onboarding/Offboarding
- eSignatures
- Company Branding
- Audit Trail
- Access to the VirgilHR platform
- Access to the Partner Marketplace
- • Open API *(Talk to Tyler)*
- Performance Management
- Total Rewards
- Employee Community
- Advanced Reporting
- Employee Wellbeing
- Employee Satisfaction with eNPS
- • 15 Compliance Training courses (Powered by EasyLlama)

Add-ons: BambooHR Time Tracking, Payroll, and Benefits Administration may be purchased as add-on products. Benefits Administration and Payroll are currently available for US-based employees only.

BambooHR will not do custom programming efforts or any development work with the BambooHR API in integrating with external systems. Utilization of the BambooHR API is completed by the customer with technical support available via email. Maintenance of integrated external systems is the sole responsibility of the client. The enablement of BambooHR Marketplace partners is also the responsibility of the client.



Things you need to know in connection with this price quote:

1. Prices quoted above are based on your agreement to subscribe to the above noted services, and represents the number of active employees that you have indicated will be added to BambooHR when fully implemented. You will be billed for the employee headcount quoted above until that number is exceeded. Should your number of employees change after your quoted headcount is exceeded, or subscribe to additional services, your prices may increase or decrease.
2. Payment for services, including implementation, are due immediately upon acceptance of this price quote. Core/Pro/Elite and add-ons monthly per employee rates or monthly flat rate subscriptions will renew on a month-to-month basis until terminated.
3. HR pricing is dependent on the number of employees using each product. In months where 25 or fewer employees you will be charged a flat monthly rate of \$425.00.
4. This prepayment request is an estimation of service based on your current headcount, subscription and pricing. Note that any changes to your headcount, subscription products, or pricing will affect the estimated coverage period. Once paid, this will be added to your account as a credit. The actual number of active employees in the account during the month will be used to calculate your invoices. Those invoices will be deducted from the prepayment credit balance.
5. BambooHR's services are governed by our Terms of Service found at <https://www.bamboohr.com/legal/terms-of-service>; payroll services are governed by our Payroll Services Agreement found at <https://www.bamboohr.com/legal/payroll-services-agreement>. Both agreements are formally accepted in the product.
6. Please contact your BambooHR sales representative with any questions or changes, or you may contact customer support at 801-724-6600.

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