

Sales Quote

DANA SAFETY SUPPLY, INC
4809 KOGER BLVD
GREENSBORO, NC 27407

Telephone: 800-845-0405

Sales Quote No.	484898
Customer No.	BURNETTCSO

Bill To
BURNET COUNTY PO BOX 1249 BURNET, TX 78611 US

Ship To
DANA SAFETY SUPPLY ROUND ROCK, TX US

Contact: DEREK MARCHIO
Telephone: 512-715-5262
E-mail: dmarchio@burnetcountytexas.org

Contact: SCOTT BEAL
Telephone:
E-mail:

Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method	
05/01/23	GROUND SHIPMENT	QUOTED FREIGHT		NET30	
Entered By		Salesperson	Ordered By	Resale Number	
Scott Beal		SCOTT BEAL ROUND ROCK	DEREK MARCHIO		
Order Quantity	Approve Quantity	Tax	Item Number / Description	Unit Price	Extended Price
4	4	Y	EMPSCG2QMS4J mpower 4" Fascia Light w/ Quick Mount, Red/Blue Warehouse: RROC Vin #: ONE EACH SIDE FACING ON GRILLE GUARD. ONE EACH SIDE OF BED AT TOP OF FENDERWELL- SIDE FACING.	114.3300	457.32
2	2	Y	MISC SOI: ENT2B3RBG UNDER MIRROR INTER R/B/G Warehouse: RROC Vin #: ONE UNDER EACH SIDE VIEW MIRROR.	173.6000	347.20
1	1	Y	5025B BlueSea 6 Circuit ST Fuse Block w/ Cover & Ground Bus Warehouse: RROC Vin #:	55.0000	55.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: RROC Vin #: LOOM, WIRE, HARDWARE, CONNECTORS, ETC *****	225.0000	225.00
1	1	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: RROC Vin #: LOOM, WIRE, HARDWARE, CONNECTORS, ETC *****	1,260.0000	1,260.00

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			Approved By: _____ ☐ Approve All Items & Quantities Quote Good for 30 Days			

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Subtotal	3,990.63
Freight	195.00
Order Total	4,185.63

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1	1	N	INFO TIPS USA CONTRACT #210102 Warehouse: RROC Vin #:		0.0000	0.00
1	1	N	INFO BURNET EMERGENCY MGMNT SILVERADO Z71 CREW CA Warehouse: RROC Vin #:		0.0000	0.00
1	1	Y	MISC SOI: ENFWB00LG7 Front 2 Piece 19.5+ Silverado R and B Warehouse: RROC Vin #:		871.7300	871.73
1	1	Y	DRIVER: RED/BLUE/ RED/BLUE PASSENGER: RED/BLUE/RED/BLUE EMPTC00SM0 SOI 39" 6 Head Rear mpower® Traffic CONTOLLER Warehouse: RROC Vin #: 39" 6 Head Rear mpower® Traffic Controller w/ 15' LIN DSC Technology (DRV) D12 D12 D12 D12 D12 D12 (PAS) X R_A R_A R_A B_A B_A B_A Housing Color - Black Extrusion Lens Color - All Clear Lenses Accessories - PNFLBSPLT1 Mount Kit - PMPTCM07 (x2) X-Long 7- Hole		774.3800	774.38

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Budget Worksheet Condensed

For Fiscal: 10/2022-09/2023 Period Ending: 03/31/2023

		10/2020-09/2021	10/2021-09/2022	10/2022-09/2023	10/2022-09/2023	
		Total Activity	Total Activity	Total Budget	YTD Activity	
Department: 4060 - EMERGENCY MANAGEMENT						
<u>100-4060-3300</u>	OPERATING SUPPLIES	8,017.38	1,442.23	4,407.00	622.91	
<u>100-4060-3310</u>	GASOLINE/DIESEL/OIL/ETC	749.32	746.42	1,500.00	389.57	
<u>100-4060-4010</u>	PROFESSIONAL SERVICES	30,780.96	30,993.75	44,218.00	22,108.98	
<u>100-4060-4200</u>	TELEPHONE/CELL/MOBILE BB	0.00	0.00	0.00	116.71	
<u>100-4060-4270</u>	CONFERENCE/DUES/TRAINING	466.92	1,072.76	1,800.00	0.00	
<u>100-4060-4370</u>	UTILITIES-TOWER LEASES	10,094.60	8,371.22	9,800.00	4,239.53	
<u>100-4060-4510</u>	VEHICLE REPAIR & MAINT	671.78	3,648.41	1,000.00	67.23	
<u>100-4060-4520</u>	REPAIR & MAINTENANCE	12,200.00	5,838.80	16,550.00	450.00	
Budget Detail						
Budget Code	Description	Units	Price	Amount		
FY 2023 PROPOSED	Generator/AC/Elect Maint	5.00	550.00	2,750.00		
FY 2023 PROPOSED	Other	1.00	6,500.00	6,500.00		
FY 2023 PROPOSED	Propane Maintenance	1.00	100.00	100.00		
FY 2023 PROPOSED	Tower Pest/Weed Control	4.00	1,800.00	7,200.00		
<u>100-4060-4640</u>	RADIO SERVICE/TOWER LEASES	11,145.91	11,320.49	11,320.49	11,499.99	
Budget Detail						
Budget Code	Description	Units	Price	Amount		
FY 2023 PROPOSED	575 Williams Rd Tower site	1.00	2,400.00	2,400.00		
FY 2023 PROPOSED	ATOP - Shovel Mnt	1.00	3,547.00	3,547.00		
FY 2023 PROPOSED	Council Creek Tower	1.00	1,611.94	1,611.94		
FY 2023 PROPOSED	Shovel Mnt	1.00	1,361.55	1,361.55		
FY 2023 PROPOSED	Wildcat Tower	1.00	2,400.00	2,400.00		
<u>100-4060-4960</u>	EMERG COMMAND TRAILER EXP...	1,700.07	6,584.75	8,000.00	0.00	
<u>100-4060-5750</u>	MACH/EQUIP (INVENTORIED)	617.49	14,316.31	0.00	0.00	
Department: 4060 - EMERGENCY MANAGEMENT Total:		76,444.43	84,335.14	98,595.49	39,494.92	0.00

Operating Supplies				
Item	Unit Cost	Units	Total Cost	Justification
Easel	\$ 46.99	2	\$ 93.98	EOC-in-a-Box
Post-it Sticky Easel Pads (4-pads)	\$ 91.08	1	\$ 91.08	EOC-in-a-Box
Scotch Laminator and Pouch Bundle	\$ 49.47	1	\$ 49.47	EOC-in-a-Box
Tempest Weather Station	\$ 339.00	1	\$ 339.00	Weather in the field (ie - wildland fire, Hazmat, etc) EOC-In-a-Box
Pelican Case	\$ 587.95	1	\$ 587.95	EOC-In-a-Box
T-Card Set	\$ 75.00	1	\$ 75.00	EOC-in-a-Box
Canvas T-Card Holder	\$ 125.00	2	\$ 250.00	EOC-in-a-Box
5.11 TacLite Pro Short Sleeve Shirt	\$ 58.00	4	\$ 232.00	Personalization and Recognizability
Total			\$ 1,718.48	

Command Trailer				
Item	Unit Cost	Units	Total Cost	Justification
Starlink Roam	\$ 649.00	1	\$ 649.00	Failover digital communications
Cradlepoint	\$ 3,500.00	1	\$ 3,500.00	Primary digital communications
Laptop w/ at least 32GB Ram	\$ 1,500.00	2	\$ 3,000.00	Mobile Dispatch Solution
Total			\$ 7,149.00	

→ MONTHLY FEE? CAD FEE

Starlink Roam - Standard

This option has lower capabilities than Mobile, but is still viable.

Both options have the possibility of being throttled during high traffic times

Service	\$150.00/mo
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Hardware	\$599.00
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Shipping & Handling	\$50.00
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Tax	\$53.55
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DUE TODAY	\$702.55
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Starlink Roam - High Performance

Higher performance dish capable of connecting to more satellites and operating on the move

Higher buy-in cost

Higher monthly service cost

Pausible Service

Service	\$250.00/mo
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Hardware	\$2,500.00
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Shipping & Handling	\$50.00
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Tax	\$210.38
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DUE TODAY	\$2,760.38
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PLACE ORDER

Attachment 1 – EOC-In-A-Box

