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Agenda Item Request Form

BURNET COUNTY COMMISSIONER'S COURT

Meetings – 9:00am – 1st through 4th Tuesday of Every Month

**NO ITEM WILL BE ON AN AGENDA
WITHOUT PRIOR APPROVAL BY A MEMBER OF COMMISSIONER'S COURT**

All **Contracts** must be approved by County Auditor's
And County Attorney's office prior to being on the Agenda

Agenda items and supporting documents are due to Court Coordinator's Office (Rm. 201) no later than noon on Thursday prior to the meeting date requested.

Ph: 512-715-5276 Fax: 512-715-5217 email: comcrt@burnetcountytexas.org

Presenters are to limit presentation time to no more than 5 minutes.

Today's Date: 07/30/2025

Requested by:

Commissioners Court Date: 08/5/2025

AGENDA ITEM: Discussion/Action to approve the Alpha Omega Wireless quote from TIPS contract # 240101 for a re-cable installation that is causing occasional outages at a radio site.

Judge Wilson

Commissioner Pct. 1 Luther

Commissioner Pct. 2 Beirele

Commissioner Pct. 3 Collier

Commissioner Pct. 4 Dockery

Agreement for

Burnet County

BURNETCOUNTY2025I - 175 County Rd 208 - Re-Cable

TIPS - 240101

7/17/2025

Presented by:



Alpha Omega Wireless, Inc.

8708 S. Congress Ave, Suite B-260

Austin, TX 78745

800-997-9250 main

512-298-1646 fax

www.aowireless.com

info@aowireless.com



This document contains strict, proprietary, and confidential information that has been developed and/or obtained by **Alpha Omega Wireless™**. The enclosed information in this document is an asset of **Alpha Omega Wireless™** which provides a significant competitive advantage, and requires protection from improper disclosure. No part of this document in any manner, either directly or indirectly, shall be disclosed, divulged, duplicated, or used, in whole or in part for any purpose outside of the Client mentioned with in this document, its employees, agents, and representatives other than for client evaluation.

CONFIDENTIAL



Product & Services Agreement

Burnet County
Attention:
220 S. Pierce Stree

Date
7/17/2025

Valid To
10/14/2025

Quote Number
BURNETCOUNTY2025I - 175
County Rd 208 - Re-Cable

Alpha Omega Wireless, Inc.
8708 S Congress Ave
Suite B260
Austin, TX 78745
800-997-9250

Alpha Omega Wireless is providing the following prices for product and/or services listed below as a budgetary statement. For a complete Statement of Work and complete build of materials list, a site survey must be performed.

Costs	Quantity	Rate	Amount
Installation - Tower Crew - Day Rate	1.00	2,880.00	2,880.00
Cable - Cat6 - Outdoor Shielded - Cable Kit	1.00	148.00	148.00
Surge Protection - POE Outdoor	1.00	151.20	151.20
		Subtotal	3,179.20
		Auto Look Up	0.00
		Total	3,179.20

Options	Quantity	Rate	Amount
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CONFIDENTIAL

Annual Maintenance and Support

Alpha Omega Wireless offers to its clients an annual maintenance and support program at various levels to suit our clients' needs. This service is in addition to any Extended Warranty plans by the manufacture for equipment failure. This service includes on call support and annual recertification of each link.

Annual Support and Preventative Maintenance Plans



	Silver Support	Gold Support	Platinum Support
What is Included:			
Support Services			
8 Hours of on-call annual support	X		
16 Hours of on-call annual support		X	
Unlimited Hours of on-call annual support			X
Technical Phone Support- 8AM to 5PM / Monday - Friday	X		
Technical Phone Support- 7AM to 7PM (7 days a week)		X	
Technical Phone Support 24/7			X
Respond within 1 hour by phone	X	X	X
Onsite visits for troubleshooting or repair*	X	X	X
Onsite visit by next business day AM	X		
Onsite within 6 hours (if call received by 2 PM / Mon - Fri)		X	
Onsite within 6 hours (if call received by 2 PM / 7 days a week)			X
Onsite next day if call received after 2:00 PM (excluding Sundays)		X	X
Perform Site Visit			
Test the stability of the wireless link	X	X	X
Test RSL's against bench marked standard	X	X	X
Test antenna alignment & performance	X	X	X
Test cabling for functionality and damage	X	X	X
Inspect weather proofing	X	X	X
Inspect power and connections	X	X	X
Inspect grounding and lightning protection	X	X	X
Update radio firmware	X	X	X
Verify throughput and system settings	X	X	X
Perform Spectrum Analysis	X	X	X
Serviceable Equipment Exchange			
Will handle RMA process	X	X	X
Will perform all services to de-install the failed system	X	X	X
Will re-install the replacement system	X	X	X
*Support and maintenance does not cover replacement of a failed radio or power supply hardware. Optional manufacture warranty should be purchased for hardware replacement.			
Note: Any physical work on rooftops or towers can only occur during daylight hours and weather permitting due to safety requirements. Physical work on rooftops and/or towers in winds greater than 20mph, rain, or snow/ice may be called off by technicians until work can safely be performed.			
Note: Preventative Maintenance must be performed within the first 6 months of the current term			

Wireless Network Monitoring Services (WNMS)



What is Included:

Support Services (per node)	Bronze Support	Silver Support	Gold Support	Platinum Support
Cloud Portal		X	X	X
Ping (reports availability, round trip, lost packets, etc.)	X	X	X	X
Radio bandwidth (interface statistics, packet loss, error packets)		X	X	X
RSL/RSSI, SNR, Frequency, Modulation		X	X	X
Alarms	X	X	X	X
Uptime		X	X	X
Ethernet Data (Packet loss, CRC, etc)			X	X
Utilization			X	X
Monitoring				X
Analysis				X
Optimization				X

*WNMS requires a one time set up fee of \$500 for provisioning a Smart Node Device which will be placed on the clients network and must have internet connectivity.

1. AO Wireless will provide a 100% money back guarantee that the solution provided (*must be full turnkey by AO Wireless for design, engineering, product and installation*) will perform at the stated throughput and at >99.9% predictable reliability for a period of one year (*does not include an Act of God*). AO Wireless provides a 1-year guarantee for the installation and workmanship of all work performed for the services outlined in this agreement. AO Wireless is not responsible for the quality or functionality of any products not purchased by AO Wireless. AO Wireless is also not responsible for changes made to any work performed by AO Wireless by the client or any other party at any time. Any corrections that have to be made by AO Wireless will be considered billable.
2. AO Wireless does not guarantee the structural worthiness or against any damages caused by the failure of any such structure whether installed by AO Wireless, its subcontractor, or the use of any structure provided by the client. The Client is responsible for providing a proper dedicated earth ground that AO Wireless will use to ground the systems installed by AO Wireless.
3. The client is responsible for all costs for any local government permitting required and must notify AO Wireless if a permit is required.
4. The actual data rates and aggregate throughput of any devices installed or provided by AO Wireless can vary depending on each individual environmental condition. AO Wireless does not guaranty any specific data rate or throughput will be achieved.
5. AO Wireless does not guarantee against any future potential interference that can be encountered by the client from other competing RF signals. The use of any RF frequencies is governed under FCC rules and regulations. If interference occurs the client can request AO Wireless to work with the client to best of its ability to restore any wireless network system to the original engineered specifications. Any such work or troubleshooting will be considered billable.
6. A wireless link is considered to be successfully completed once the link has been tested for data transfer from one radio to the other radio on each end of the link as a standalone network (disconnected from Client's network) and the network is handed over to the Client. Once completed any additional work or technical issues will be considered warranty work. AO Wireless is only responsible for the wireless link from the point of wireless demarcation point on both sides of the link. The Client is responsible for the integrity, security, and configuration of their data/voice (LAN/WAN) network. AO Wireless will not make any alterations or changes to the Client's network outside of the requirements of the project listed in this document.
7. Prices are based on the client's current environment. Prices and times will be adjusted with any increase of variables in the client's environment that pertain to the scope of the services outlined in this document. Any such changes can be agreed upon in a change order document. All sales are final. Any items returned will incur a 25% restocking fee. AO Wireless will not except returned items past 30days from date of receipt. The client will be billed at the hourly rate of \$325.00, for any necessary calls or site visits that occur for services above and beyond the services outlined as part of this document. A minimum of four (4) hours will be billed. AO Wireless will not provide technical support for any product sold if not installed by AO Wireless. The client must call the product manufacture for support on any product purchased without services. For AO Support Agreements all Preventative Maintenance must be performed in the first 6 months of the term of the agreement. Otherwise any remaining PM's will be performed once the renewal is in place.
8. AO Wireless will invoice the client with progress billing for materials at time of order or invoice 50% of the project total costs up front for the services as outlined in this document due upon receipt. A final invoice will be issued the same day the project is completed. A penalty of 10% and a late fee of 1% monthly will be charged on the full invoiced amount for invoices that are past due more than seven (7) days. In the event legal action is instituted by AO Wireless for enforcement of claim or any terms of this agreement, Client agrees to pay all collection agency and/or attorneys' fees and costs. (*Note: payment of invoices related to the services as stated in this document signifies all services performed were completed satisfactory*).
9. The client must provide AO Wireless with any Purchase Orders and/or any specific billing requirements prior to services being performed, otherwise this signed document is considered all that is necessary for invoicing and payment to AO Wireless. A Purchase Order provided by the Client signifies the Client's agreement to these terms and conditions. AO Wireless' expenses, if incurred, will be billed to the client at reasonable and actual rates.
10. Client will indemnify, defend and hold AO Wireless, its partners, agents and employees, and their respective successors and assigns, harmless from and against any and all costs, claims, expenses, or damages for any claims arising from (a) any wrongful or negligent act, error, or omission committed by Client or its employees, (b) the failure of Client to observe and comply with any state or federal law or regulation applicable to the business conducted by Client pursuant to this document, and (c) the material breach by client of any of the terms of this document. AO Wireless makes no guarantee and does not warrant that any of AO Wireless' employees will produce any particular result or solution to the Client's particular needs. AO Wireless will not be responsible for any disaster recovery after a natural disaster, fire, lightning, etc., modifications made by anyone other than AO Wireless, or other circumstance outside of AO Wireless' control.
11. AO Wireless reserves the right to extend the terms and conditions of this contract and/or agreement to any and all other agencies within the United States that require these commodities and/or services. A copy of the contract pricing and the bid requirements incorporated in this contract will be supplied to requesting agencies. This shall include all schools, colleges, cities, counties, state agencies, and/or utilities (both public and private). Each participating organization or agency shall enter into its own contract with AO Wireless and this contract shall be binding only upon the principals signing such an agreement. AO Wireless does not assume any responsibility other than to obtain pricing for the specifications provided.
12. Price valid for 90 days

By signing below, the Client and Alpha Omega Wireless agree upon the terms and the information, services, and/or deliverables as outlined in this document.

ACCEPTED BY:
Burnet County

ACCEPTED BY:
Alpha Omega Wireless

Name: _____
(Please Print)

Title: _____
(Please Print)


Signature

Date: _____

Name: Joe Wargo
(Please Print)

Title: President
(Please Print)


Signature

Date: 7/17/2025

If you have any questions concerning this agreement, please contact:

Joe Wargo
512-966-8770 (direct)
512-298-1646 (fax)
wargo@aowireless.com



THANK YOU FOR YOUR BUSINESS!



Megan Schumann <mschumann@burnetcountytexas.org>

Re: Alpha Omega Wireless

5 messages

Helen Cummins <hcummins@burnetcountytexas.org>

Fri, Jul 25, 2025 at 5:04 PM

To: Colin Zapalac <czapalac@burnetcountytexas.org>, Kelley Glaeser <kglaeser@burnetcountytexas.org>, Megan Schumann <mschumann@burnetcountytexas.org>

Hi Colin,

I understand from Kelley this agreement will need to go to court. Megan will request an agenda item for court on 8/5/25.

Thanks,
HelenOn Mon, Jul 21, 2025 at 4:09 PM Colin Zapalac <czapalac@burnetcountytexas.org> wrote:
For this repair, it will be a one time charge.Please note new phone number below
Colin Zapalac
Radio System Manager, Burnet County CRO
Western Region Radio System (GATRRS Sub-System)
512-755-2387On Mon, Jul 21, 2025 at 4:08 PM Helen Cummins <hcummins@burnetcountytexas.org> wrote:
Hi Colin,

Please let us know if this will be a one time charge for this repair.

Thanks,
Helen

----- Forwarded message -----

From: **Colin Zapalac** <czapalac@burnetcountytexas.org>
Date: Mon, Jul 21, 2025 at 3:47 PM
Subject: Re: Alpha Omega Wireless
To: Helen Cummins <hcummins@burnetcountytexas.org>

A cable which connects the microwave backhaul to the equipment has gotten loose from the tower and is resulting in an occasional outage with the radio site. The quote is to reattach the cable to the tower (it's loose starting 80ft up all the way up to the 270 ft level) and replace it (which is only \$350 more expensive than just securing the potentially damaged cable that is currently loose).

Please note new phone number below
Colin Zapalac
Radio System Manager, Burnet County CRO

Western Region Radio System (GATRRS Sub-System)
512-755-2387



On Mon, Jul 21, 2025 at 3:10 PM Helen Cummins <hcummins@burnetcountytexas.org> wrote:
Hi Colin,

We received your PO request for Alpha Omega Wireless. Can you please
give us some details on this?

Thanks,
Helen

Colin Zapalac <czapalac@burnetcountytexas.org>

Fri, Jul 25, 2025 at 7:16 PM

To: Helen Cummins <hcummins@burnetcountytexas.org>

Cc: Kelley Glaeser <kglaeser@burnetcountytexas.org>, Megan Schumann <mschumann@burnetcountytexas.org>

This wasn't a contract but a quote to climb a tower and replace damaged cable.

Please note new phone number below

Colin Zapalac

Radio System Manager, Burnet County CRO

Western Region Radio System (GATRRS Sub-System)

512-755-2387



[Quoted text hidden]

Megan Schumann <mschumann@burnetcountytexas.org>

Tue, Jul 29, 2025 at 11:30 AM

To: Colin Zapalac <czapalac@burnetcountytexas.org>

Hey Colin,

I am working on getting this item added to 8/5/25 CCT. Is this the only quote you received for this? Or were there others?
if there were others could you please forward those over to me to include with the agenda request?

Thank you,

Megan Schumann
Assistant Auditor
512-756-5412 Office



[Quoted text hidden]

Megan Schumann <mschumann@burnetcountytexas.org>
To: Colin Zapalac <czapalac@burnetcountytexas.org>

Wed, Jul 30, 2025 at 9:18 AM

Or is this a sole source purchase?

Thank you,

Megan Schumann
Assistant Auditor
512-756-5412 Office



[Quoted text hidden]

Colin Zapalac <czapalac@burnetcountytexas.org>
To: Megan Schumann <mschumann@burnetcountytexas.org>

Wed, Jul 30, 2025 at 11:17 AM

Sole source.

Please note new phone number below
Colin Zapalac
Radio System Manager, Burnet County CRO
Western Region Radio System (GATRRS Sub-System)
512-755-2387



[Quoted text hidden]



EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM

PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT.

Notice:

Many Vendors utilize specific warranties, subscription agreements, license agreements, EULA's, etc. ("Supplemental Agreements") when you purchase specific goods or services from that Vendor. Since the Supplemental Agreements do not necessarily apply to every Member, every jurisdiction, or every purchase, TIPS does NOT now negotiate the terms of those agreements on Members' behalf. If you are required to sign such a supplementary agreement by the TIPS Vendor, TIPS strongly encourages Members not to proceed with a purchase until they have carefully reviewed and negotiated all applicable Supplemental Agreements. TIPS recommends you work with your entity's legal counsel to ensure compliance with the legal requirements of your entity and your jurisdiction.

TIPS Member PO Process

OVERVIEW

DUE DILIGENCE

CONTACTS

PRINT PROFILE



Print

VENDOR **Alpha Omega Wireless Inc**

8708 S Congress Ave, Suite B260 Austin TX, 78745

WEBSITE www.aowireless.comSERVICE/PRODUCTS
DESCRIPTION

Alpha Omega Wireless is an experienced integrator of broadband wireless network technology, complete end-to-end wireless backhaul, and communication tower solutions. We provide a full range of point to point wireless backhaul, point to multipoint wireless bridges, WiMax backhaul, LTE Networks, wireless mobility, wireless repeaters, Smart Grid wireless backhaul, indoor, outdoor, and municipal Wi-Fi, DAS - Distributed Antenna Systems, DC Power Distribution, and wireless mesh products and services.

CONTRACT: **240101 Technology Solutions, Products, and Services**End Date: May-31-2029 EDGAR COMPLIANCE: [View Doc.](#)CONTRACT: **240303 Telephone and Communications Data Systems and Solutions**End Date: May-31-2027 EDGAR COMPLIANCE: [View Doc.](#)