

| Vendor              | Model                                                                                                                  | Purchase Price | 36 month lease | 36 month lease total cost | B/W Included | est. B/W monthly charges (25000) | B/W Overages | Color included | est. Color monthly charges (10000) | Color overages | Services included                                                                                                                                                                                                                                                                                                      |
|---------------------|------------------------------------------------------------------------------------------------------------------------|----------------|----------------|---------------------------|--------------|----------------------------------|--------------|----------------|------------------------------------|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Canon               | ImageRUNNER 393Si                                                                                                      | \$ 5,847.00    | \$ 182.89      | \$ 6,584.04               | 25000        |                                  | 0.005        | 10000          |                                    | 0.035          | service calls, maintenance, toner & consumables included with pricing.                                                                                                                                                                                                                                                 |
|                     | ImageFORCE 3150                                                                                                        | \$ 8,442.48    | \$ 264.08      | \$ 9,506.88               | 25000        |                                  | 0.005        | 10000          |                                    | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | ImageRUNNER 494Si                                                                                                      | \$ 5,907.15    | \$ 184.78      | \$ 6,652.08               | 25000        |                                  | 0.005        | 10000          |                                    | 0.035          |                                                                                                                                                                                                                                                                                                                        |
| CTWP                | ECOSYS MA2600cwf (small)                                                                                               | \$ 558.80      | \$ 18.66       | \$ 671.76                 |              | 250                              | 0.01         |                | 1000                               | 0.1            | Delivery & installation, setup & network configuration, end-user training, preventative maintenance, service response within 4 hrs, parts and labor included, toner and consumables included. The tiered billing for color prints will be based how much color is on each page                                         |
|                     | Taskalfa M23501ci (medium)                                                                                             | \$ 3,437.73    | \$ 114.79      | \$ 4,132.44               |              | 100                              | 0.004        |                | 150/250/300                        | .015/.025/.03  |                                                                                                                                                                                                                                                                                                                        |
|                     | Taskalfa M25501ci (High Vol.)                                                                                          | \$ 4,165.17    | \$ 139.08      | \$ 5,006.88               |              | 100                              | 0.004        |                | 150/250/300                        | .015/.025/.03  |                                                                                                                                                                                                                                                                                                                        |
|                     | ECOSYS MA3500wfx (small black MFP)                                                                                     | \$ 313.71      | \$ 10.47       | \$ 376.92                 |              | 250                              | 0.01         |                | 1000                               | 0.1            |                                                                                                                                                                                                                                                                                                                        |
|                     | Additional Accessories                                                                                                 |                |                |                           |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
|                     | Hole Punch                                                                                                             | \$ 231.11      | \$ 7.72        | \$ 277.92                 |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
|                     | Fax System                                                                                                             | \$ 379.33      | \$ 12.67       | \$ 456.12                 |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
| ImageNet Consulting | Large Capacity Tray                                                                                                    | \$ 474.67      | \$ 15.85       | \$ 570.60                 |              |                                  |              |                |                                    |                | the \$2000 charge is for monthly service within that you have 100,000 BW prints & 30,000 color prints included. All parts, labor, supplies, & toner are included. They can make it \$0 and just pay per print if that is what we wish                                                                                  |
|                     | HP Color LaserJet MFP E877                                                                                             | \$ 5,036.00    | \$ 161.00      | \$ 5,796.00               | 100000       |                                  |              | 30000          | 390                                | 0.039          |                                                                                                                                                                                                                                                                                                                        |
| Ricoh               | HP MFP E47528f                                                                                                         | \$ 720.00      | \$ 23.00       | \$ 828.00                 | 100000       |                                  |              | 30000          | 390                                | 0.039          | preventative and remedial maintenance/replacement of components (fusers, drums, rollers) and relocation support at no cost, toner, staple refills, parts & labor, delivery installation and operator training                                                                                                          |
|                     | Ricoh IM C 401F (small)                                                                                                | \$ 2,650.00    |                |                           |              | 137.5                            | 0.0055       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | Ricoh IM C4510 (medium)                                                                                                | \$ 6,553.00    |                |                           |              | 137.5                            | 0.0055       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | Ricoh IM C6010 (High vol.)                                                                                             | \$ 9,100.00    |                |                           |              | 137.5                            | 0.0055       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
| Toshiba             | Brother MFC-L9670CDN (small multi)                                                                                     | \$ 1,447.31    | \$ 45.78       | \$ 1,648.08               |              | 335                              | 0.0134       |                | 580                                | 0.058          | parts, labor, toner, preventative maintenance, remote monitoring, automatic meter collection, delivery & installation, end-user training, and no travel charges                                                                                                                                                        |
|                     | Toshiba e-STUDIO3025AC                                                                                                 | \$ 3,503.30    | \$ 110.81      | \$ 3,989.16               |              | 162.5                            | 0.0065       |                | 460                                | 0.046          |                                                                                                                                                                                                                                                                                                                        |
|                     | Toshiba e-STUDIO4525AC                                                                                                 | \$ 4,089.01    | \$ 129.34      | \$ 4,656.24               |              | 162.5                            | 0.0065       |                | 460                                | 0.046          |                                                                                                                                                                                                                                                                                                                        |
|                     | Additional Accessories                                                                                                 |                |                |                           |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
|                     | Saddle Stitch/booklet maker                                                                                            | \$ 760.22      |                |                           |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
| Xerox               | Hole Punch Kit                                                                                                         | \$ 118.00      |                |                           |              |                                  |              |                |                                    |                | all supplies(excluding paper), all replacement parts, all labor associated with break/fix, all preventative maintenance, device cleaning, capability to monitor toner levels remotely and proactively order and send supplies when levels are low                                                                      |
|                     | VersaLink C415                                                                                                         | \$ 1,377.12    | \$ 39.91       | \$ 1,436.76               |              | 187.5                            | 0.0075       |                | 700                                | 0.07           |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8235T w/ office finisher & fax                                                                               | \$ 7,079.79    | \$ 205.17      | \$ 7,386.12               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8235T w/ fax                                                                                                 | \$ 6,160.13    | \$ 178.52      | \$ 6,426.72               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8235T w/ office finisher & 2/3 hole punch                                                                    | \$ 7,008.69    | \$ 203.11      | \$ 7,311.96               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8235T w/ office finisher                                                                                     | \$ 6,831.69    | \$ 197.98      | \$ 7,127.28               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8235T                                                                                                        | \$ 5,912.04    | \$ 171.33      | \$ 6,167.88               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8255H w/ office finisher, fax, envelope tray & high capacity feeder                                          | \$ 8,775.74    | \$ 254.32      | \$ 9,155.52               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8255H w/ office finisher & fax                                                                               | \$ 7,539.69    | \$ 218.50      | \$ 7,866.00               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink C8255H w/ business ready booklet maker finisher & fax                                                         | \$ 8,342.59    | \$ 241.77      | \$ 8,703.72               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | AltaLink B8255H w/ office finisher & fax                                                                               | \$ 7,638.65    | \$ 221.37      | \$ 7,969.32               |              | 97.5                             | 0.0039       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
| Sharp               | BP51C36, center exit tray, 550 sheet paper tray, postscript                                                            | \$ 2,588.00    | \$ 94.75       | \$ 3,411.00               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          | Our full-service maintenance plan includes all parts, labor, toner, and staples (everything excluding paper). We perform preventative maintenance and update the firmware upon release. Internal software that allows us to capture meter readings and automate toner replenishment is included at no additional cost. |
|                     | BP51C36, center exit tray, 550 sheet paper tray, postscript, fax expansion kit                                         | \$ 3,159.00    | \$ 115.65      | \$ 4,163.40               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C36, inner staple finisher, 550 sheet paper tray, postscript, punch                                                | \$ 3,104.00    | \$ 113.64      | \$ 4,091.04               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C36, inner staple finisher, 550 sheet paper tray, postscript, fax expansion kit                                    | \$ 3,512.00    | \$ 128.57      | \$ 4,628.52               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C36, inner staple finisher, 550 sheet paper tray, postscript                                                       | \$ 2,941.00    | \$ 107.67      | \$ 3,876.12               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C36, inner staple finisher, 550 sheet paper tray, hole punch, postscript                                           | \$ 3,247.00    | \$ 118.87      | \$ 4,279.32               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C45, inner staple finisher, 550 sheet paper tray, fax expansion kit, postscript                                    | \$ 3,881.00    | \$ 142.08      | \$ 5,114.88               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     | BP51C45, paper pass, 1k saddle stitch staple finisher, hole punch, fax expansion kit, 550 sheet paper tray, postscript | \$ 4,719.00    | \$ 172.76      | \$ 6,219.36               |              | 162.5                            | 0.0065       |                | 350                                | 0.035          |                                                                                                                                                                                                                                                                                                                        |
|                     |                                                                                                                        |                |                |                           |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |
|                     |                                                                                                                        |                |                |                           |              |                                  |              |                |                                    |                |                                                                                                                                                                                                                                                                                                                        |

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