

PSS / PROFESSIONAL SALES AND SERVICE, L.C.

Quality Emergency Vehicles Since 1974

August 24, 2024

Chandler Fire Department
151 E. Boston Street
Chandler, AZ 85225

Chief Kelber,

Professional Sales and Service, LC respectfully provides Chandler Fire Department with the following ambulance proposal. We look forward to helping you with your ambulance needs today and in the future.

We hereby propose and agree to furnish new Emergency Medical Vehicles upon your acceptance of this proposal.

NINE (9) 2025 HORTON 623 TYPE I PASS-THROUGH CUSTOM AMBULANCE ON 2024 F-450 4x2 DIESEL CHASSIS

2024 Horton 623 Type I Pass-Through Custom 4x2 Ambulance:

The custom module is 173" long, and has an **interior height of 72" inches**. The module features weight- saving all-aluminum construction (including cabinets). This proposal includes Horton's exclusive Occupant Protection System (HOPS), including MBrace frontal collision safety system, custom cabinet & compartment design, Liquid Spring suspension, Exclusive Horton Cooltech II 100k BTU Condenser, Kussmaul Auto eject Shoreline & Vanner Inverter/Charger, Whelen Duo LED box light warning package, electric compartment and entry door locks, headlight flasher, Whelen scene lights, loading lights, momentary patient compartment light timer, solid surface counter tops, high back captain's chair with 4 point seat belt, SSCOR suction, (2) O2 outlets, custom street side CPR seat cabinet wall, sharps/waste disposal area, computerized i4G electrical system, diagnostic testing, extended radio console, and much more.

AMBULANCE PRICE	\$296,074.00
2024 FORD F-450 4x2 DIESEL CHASSIS.....	\$64,200.00
GRAPHICS PACKAGE.....	\$4,000.00
SHIPPING.....	\$4,800.00
ESTIMATED SALES TAX (7.8%)*	\$27,917.29
TRAVEL FOR (2) FOR FINAL INSPECTION	\$3,500.00
MULTI-UNIT DISCOUNT.....	-\$2,000.00
DELIVERED AMBULANCE PRICE(EACH).....	\$399,361.77

FERNO INX COT W/ INLINE 95 MOUNT(EACH).....	\$63,951.42
ESTIMATED SALES TAX 7.8%.....	\$4,988.21
DELIVERED COT & MOUNT PRICE (EACH).....	\$68,939.63

DELIVERED AMBULANCE PRICE (9) UNITS.....	\$3,594,255.93
FERNO INX COT W/ INLINE 95 MOUNT (10) QTY.....	\$689,396.30
TOTAL DELIVERED CONTRACT PRICE	\$4,283,652.23

** Sales tax is estimated and be updated to current rate at time of invoice.
Price Reflects HGAC contract # AM-10-23. Product Code AM20KA10.*

IMPORTANT INFORMATION TO CONSIDER WHEN EVALUATING PROPOSALS!! Take a look at Horton Emergency Vehicles (HEV) and you will see why they are so well regarded in the ambulance industry and among the finest available anywhere. A Horton emergency vehicle is BUILT TO WITHSTAND the rigors of ambulance service. Horton ambulances are tested and engineered to be incredibly structurally sound which provides the EMS crew and patient with a SAFER WORKING ENVIRONMENT. They are currently the only manufacturer with an ongoing crash simulation testing program to test things like cabinet mounting stability, door structure & latching strength, and body mounting solidity. ALUMINUM CABINETS SAVE PAYLOAD and are much more DURABLE than wood. An Ambulance built to a higher quality standard will provide REDUCED OPERATING COSTS over the many years the vehicle is in service!! When it comes to quality, durability, customization, and safety, Horton continues to be a leader in the ambulance manufacturing industry.

PROPOSAL CONDITIONS

F.O.B. POINT: Chander, AZ

DELIVERY: Current estimate for standard lead time is 25 months to complete all units. Delivery to begin with first units at approx. 20 months ARO, remaining order delivery schedule to be determined by Chandler Fire. Changes can be made to this delivery schedule up until 9/1/2025 to stay on current build timeline. After this date trucks will be in production and cannot be changed. Specification changes after final approval will be subject to our change order policy. This is barring any delays due to strikes, availability of component parts (including chassis), or Acts of God.

SERVICE: Professional Sales & Service has been selling and servicing ambulances since 1975. We have factory trained technicians and a large inventory of parts so you know that in the unlikely event of a problem we are only a phone call away. Please see the included service information for details. Professional Sales & Service understand that local service and repair availability is of the utmost importance to Chandler FD. Please be reassured that nearly every possible repair can be accomplished locally. Which allows PSS to get your ambulances in back in to service as quickly as possible. Professional Sales & Service has a close working relationship with one of the largest dealerships and some of the most experienced paint and body shops in town.

WARRANTY: Horton Emergency Vehicles feature one of the most progressive, no-nonsense warranties around. Horton does not pro-rate their warranties so there are no surprises should ever need it. Please see the included warranty information for details.

PAYMENT TERMS: Payment due upon delivery and acceptance of vehicle by Chandler FD. If the pre-payment discount option is chosen, payment is due upon approval of the specification and when construction begins.

*Unless accepted within sixty **(60) days** from the above date, the right to withdraw this proposal is reserved. If there are any additions/deletions to our bid, please contact us for pricing details or credits.*

We are confident you will be completely satisfied with a quality Horton ambulance and the service which PSS provides. Let us know what we can do to help you with your evaluation process.

Respectfully Submitted,

Chad Barrett,
Sales Manager
Professional Sales & Service, LC

Chandler Fire Department agrees to purchase the vehicles detailed in this proposal, from Professional Sales and Service, L.C. and understands and agrees with the terms specified within these documents.

_____	_____	_____
Authorized by (Print name)	Signed	Date

Please let us know if you have any questions regarding this proposal. We are happy to assist you in any way that we can.