



ESTIMATE 100228-R2

Date: 4/4/2025

From:

Dale Hourlland, President
Hourlland Enterprise LLC
15543 Territorial Road
Maple Grove, MN 55369
(570) 687-8662

Customer:

Chandler Center for the Arts
Attn: Dean Hanula, Production Supervisor
250 N Arizona Ave
Chandler, AZ 85225
480-782-2687

ELEMENT	QTY	DESCRIPTION	TOTAL
Powerlift 1812VE	28	Replace inverter with Siemens VFD in original enclosure, re-terminate hoist to new VFD, replace connection modules with new modules in existing control connectors, install new software, commission, test. All hoist components including encoders to remain in use.	\$117,666.78
Powerlift 0220VE	7	Replace inverter with Siemens VFD in original enclosure, re-terminate hoist to new VFD, replace connection modules with new modules in existing control connectors, install new software, commission, test. All hoist components including encoders to remain in use.	\$20,302.80
Lineshaft Hoist	4	Replace PLC in original enclosure, re-terminate hoist to new PLC, install new software, commission, test. All hoist components including encoders to remain in use.	\$8,864.40
Speaker hoist	4	Replace PLC in original enclosure, re-terminate hoist to new PLC, install new software, commission, test. All hoist components including encoders to remain in use.	\$4,432.20
Central Cabinet	1	Update central cabinet with Hourlland GRID control components, motion, and safety software	\$15,356.75
Console	1	Hourlland console to replace JR Clancy SC500	\$30,000.00
Control Port	2	Hourlland console control port with E-Stop	\$2,988.00
Network	TBD	Allowance for network distribution hardware (switches, routers, etc.)	\$1,200.00

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ELEMENT	QTY	DESCRIPTION	TOTAL
Wireways	35	Replacement modules for hoist control connection to wireway	\$ 13,125.00
Drawings and Design	Lot	Design of components custom to the venue	\$7,200.00
Field labor and Expenses	Lot	Installation, Commissioning, Training on site, Flights, Hotel, ground transportation, Meals & Incidental Expenses. Includes two (2) mobilizations of two (2) people and one (1) mobilization of one (1) person	\$107,475.00
Load Encoders	35	Replacement load side encoders on PowerLifts	\$15,277.50
Load Brake Rectifier	35	Replacement load brake rectifiers on PowerLifts	\$3,150.00
Motor Brake Rectifier	5	Contingency for any damaged motor brake rectifiers	\$787.50
Controls Inspection	2	Annual inspection of control system. Quantity two (2) to cover years one and two. Hourlland Enterprise LLC annual control system inspections will increase the system warranty from one (1) calander year to three (3) calander years from the date of commissioning.	\$13,800.00
Because we truly believe that the show <i>really</i> must go on, emergency telepono support is provided at no cost during the warranty period.			

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ELEMENT	QTY	DESCRIPTION	TOTAL
Drum Replacement	Lot	Labor, Materials to replace four (4) Wenger PowerLift drum assemblies (drum assemblies included). All Lift Lines to be reused (8 lift lines per drum).	\$100,618.55
		Five (5) DRS Crew members total. Hotels, Airfare, Car Rental, one (1) DRS Vehicle & Mileage w/tools &supplies from Bloomington, IN (Included).	
		Note: Lifts by others; two (2) lifts will be required for the exclusive use of Hourlland Enterprise LLC and DeLong Rigging Solutions while the work is in progress.	
		Shipping Allowance	\$2,500.00
		SUBTOTAL	\$464,744.48
		AZ STATE USE TAX	\$18,571.40
		TOTAL:	\$483,315.88

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SPECIAL NOTES AND INSTRUCTIONS

It is understood that Chandler Center is not liable for county or city sales and use taxes, so such taxes are not included. Any electrical enclosures or containment that is in servicable condition will be re-used. Custom electrical enclosures on Powerlifts will be re-used in order to maintain hoist spacing and placement. Where possible, cabinet layout will be preserved. Electrical components that are at or beyond end-of-life will be replaced. All others will be re-used. Customer to provide safe access to components. Estimate does not include personnel lift rental(s). Load cell replacement requires a qualified mechanic. If this is required, a separate quote will be provided. The accompanying proposal cover letter is part of this quote; see letter for additional notes.

SYSTEM WARRANTY

Hourlland Enterprise LLC warrants the system to be free of defects in materials or workmanship for a period of one (1) year from the date of system commissioning. If Hourlland Enterprise LLC is contracted to perform two (2) annual control system inspections at the end of the first and second years after commissioning, then the warranty period will be extended to three (3) years. It is the responsibility of the owner to schedule the inspections in a timely fashion; failure to do so will cause the warranty to revert back to one (1) year. Safe access (personnel lifts, scaffolding, etc.) shall be provided by the owner and at the owner's expense for inspections and for any warranty work. Hourlland Enterprise LLC will repair or replace the system or parts thereof using new or replacement parts, subject to availability and at the discretion of Hourlland Enterprise LLC. This warranty does not cover damage resulting from negligence, misuse, unauthorized modification, natural disaster, or accident. This warranty does not cover theft or loss. In order to obtain warranty service, please contact Hourlland Enterprise LLC using the contact information provided during system training. Hourlland Enterprise LLC is not liable for consequential or incidental damages, including loss of use, loss of profits, delays, personal injury, or property damage.

TERMS

Pricing is valid for 90 days from the date above; written acceptance and deposit required. Payment terms - 50% Deposit, then Net 30 after completion. Check, Credit Card, ACH or other direct transfer accepted. Please make checks payable to "Hourlland Enterprise LLC"

Thank you for your business