Industrial Development Authority Regular Meeting

May 13, 2025 | 7:30 a.m.

Chandler City Council Chambers 88 E. Chicago St., Chandler, AZ or <u>Webex</u> 1-602-666-0783 code: 2664 476 1463 password: CBpimrBW432





Directors

President Charles Ertl Vice President William Nolde Secretary Shannon Wilson Treasurer John Lok Director Lee Kroll Director Anthony Yang Director Sunil Das

Pursuant to Resolution No. 4464 of the City of Chandler and to A.R.S. § 38-431.02, notice is hereby given to the members of the Industrial Development Authority and to the general public that the Industrial Development Authority will hold a REGULAR MEETING open to the public on Tuesday, May 13, 2025, at 7:30 a.m., at City Council Chambers, 88 E. Chicago Street, Chandler, AZ. One or more Directors may be attending by telephone or via <u>webex</u>.

Persons with disabilities may request a reasonable modification or communication aids and services by contacting the City Clerk's office at (480) 782-2181(711 via AZRS). Please make requests in advance as it affords the City time to accommodate the request.

Agendas are available in the Office of the City Clerk, 175 S. Arizona Avenue.

Industrial Development Authority Regular Meeting Agenda - May 13, 2025

Call to Order/Roll Call

Unscheduled Public Appearances

Members of the audience may address any item not on the agenda. State Statute prohibits the Board or Commission from discussing an item that is not on the agenda, but the Board or Commission does listen to your concerns and has staff follow up on any questions you raise.

Approval of Minutes

Minutes of the April 8, 2025 Regular Meeting
 Move the Industrial Development Authority to approve the minutes from the April 8, 2025, Regular Meeting

Briefing Items and Discussion

- 2. Chandler Career Center Grant 3rd Quarter Report
- 3. March 2025 Financials Ms. Goucher
- 4. Discussion Regarding a Request Submitted by Brinshore Development, LLC, for an Extension of the Preliminary Approval of the Authority to issue its Multi-Family Housing Revenue Bonds in an Amount not to Exceed \$55,000,000 for Brinshore Development, LLC or its Affiliates - Ms. Lang

Action Agenda

- 5. Consideration and Possible Adoption of Resolution No. 2025-02, Granting an Extension of the Preliminary Approval for the Authority to Issue its Multi-Family Housing Revenue Bonds in an Amount not to Exceed \$55,000,000 for Brinshore Development, LLC, or its Affiliates - Ms. Lang
- 6. Request Approval of the FY 2025-26 Budget Ms. Goucher
- 7. Election of Officers (President, Vice President, Secretary and Treasurer) Ms. Lange

Member Comments/Announcements

Calendar

8. Next Meeting Date: June 10, 2025

Information Items

Adjourn



Industrial Development Authority

Management Services

Date:	05/13/2025
То:	Industrial Development Authority
Thru:	Dawn Lang, Deputy City Manager CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
From:	Karla Lange, Management Assistant
Subject:	Minutes of the April 8, 2025 Regular Meeting

Proposed Motion:

Move the Industrial Development Authority to approve the minutes from the April 8, 2025, Regular Meeting

Attachments

Minutes 4-08-25

Meeting Minutes Industrial Development Authority Regular Meeting

April 8, 2025 | 7:30 a.m. Chandler City Council Chambers 88 E. Chicago Street, Chandler, AZ



Call to Order

The meeting was called to order by Secretary Shannon Wilson at 7:44 a.m.

Roll Call

Commission Attendance

President Charles Ertl Secretary Shannon Wilson Director Lee Kroll Director Anthony Yang

Staff Attendance

Dawn Lang, Deputy City Manager | CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager Jenny Winkler, Assistant City Attorney Karla Lange, Management Assistant

Other Attendees

Zach Sakas, Bond Counsel, Greenberg Traurig, LLP

Absent

Vice President William Nolde Treasurer John Lok Director Sunil Das

Scheduled and Unscheduled Public Appearances

None.

Approval of Minutes

1. President Ertl moved to approve the March 11, 2025, Regular Meeting Minutes. Director Kroll seconded the motion. Motion approved unanimously (4-0).

Briefing Items

2. Ms. Lang introduced new IDA Board Member Mr. Anthony Yang. Mr. Yang voiced that he has lived in Chandler for seven years and works at Deloitte as a management consultant. He continued that he applied to serve on the Board because he is interested in giving back to his city and it ties directly back to what he does for work.

Ms. Lang conveyed that the other new member is Mr. Sunil Das, who was unable to attend today, but we look forward to meeting him at the May meeting.

3. Ms. Goucher presented the Financials for February 2025, attached to these minutes as **Exhibit A**.

Responding to Director Yang, Ms. Lang voiced that the IDA funds are raised via annual administrative fees charged as a percentage of the overall bond transaction. These funds accumulate over time and are utilized for various grant opportunities that benefit economic development in the community.

Action Agenda

None.

Member Comments/Announcement

Mr. Sakas, Bond Counsel, Greenberg Traurig, LLP reminded the Board that earlier this year they approved a preliminary inducement resolution for the affordable multifamily project on Hamilton. He reported that in order to move forward with this project, they have to get volume cap from the Arizona Finance Authority. The past two years the demand for volume cap has far exceeded the supply available, which is an anomaly relative to what has happened in the past, likely due to interest rates rising. He continued that the Arizona Finance Authority did a mid-year lottery to provide another round of allocations just in the affordable residential space. There were approximately \$950M worth of projects requesting an allocation, with between \$40M-\$60M available to allocate. The developer that the IDA Board is working with opted to not participate in the April lottery, because that would have created a rush to close the deal and not lose the allocation, and they would also be required to pay extra interest for a period. He concluded that this project is still active

and that the developer is waiting until closer to the end of 2025, to see if the volume cap allocations free up.

Ms. Lange offered a reminder to the board members that the annual Board and Commissions Appreciation event, hosted by the City Clerk's office, will be held next Wednesday, April 16, 2025, at 7:30 a.m. in the City Hall Courtyard.

Calendar

The next regular meeting will be held on Tuesday, May 13, 2025, at 7:30 a.m.

Informational Items

None.

Adjourn

The meeting was adjourned at 7:55 a.m.

Charles Ertl, President

Exhibit A

CHANDLER INDUSTRIAL DEVELOPMENT AUTHORITY STATEMENT OF NET POSITION FEBRUARY 28, 2025

ASSETS CURRENT ASSETS:			
Cash in bank	\$ 108,770		
TOTAL CURRENT ASSETS		\$	108,770
OTHER ASSETS:			
Investments	1,381,167		
TOTAL OTHER ASSETS		_	1,381,167
TOTAL ASSETS		\$	1,489,937
LIABILITIES CURRENT LIABILITIES:	2000		
Application deposits TOTAL CURRENT LIABILITIES	3,000		3,000
TOTAL LIABILITIES			3,000
CAPITAL:			
BEGINNING NET POSITION Year-to-date change in net position	\$ 1,325,396 161,541		
ENDING NET POSITION		\$	1,486,937

CHANDLER INDUSTRIAL DEVELOPMENT AUTHORITY STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN NET POSITION February 28, 2025

	February 28, 2025	8 Months Ended February 28, 2025
OPERATING REVENUES: Annual Admin Fees (Intel) Other Revenue	\$ -	\$ 140,539 10,418
TOTAL INCOME		150,957
TOTAL OPERATING REVENUES		150,957
OPERATING EXPENSES: Refunded Admin Fees Legal Fees Miscellaneous (Account Analysis Settlement Bank Charge, IRS Filings)		6,000 7,418 190
Grant Payment TOTAL OPERATING EXPENSES		9,100
OPERATING INCOME (LOSS)		128,249
NONOPERATING REVENUE: Investment Income (LOSS)-Note 1	4,673	132,922
TOTAL NONOPERATING REVENUE	4,673	33,292
NET CHANGE IN NET POSITION	\$ 4,673	\$ 161,541
Note 1 - Interest Income (Loss) is as follows: Realized interest to date	4,673	33,292



Industrial Development Authority Management Services

Date:	05/13/2025
То:	Industrial Development Authority
Thru:	Dawn Lang, Deputy City Manager CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
From: Subject:	Karla Lange, Management Assistant Chandler Career Center Grant - 3rd Quarter Report

Attachments

Grant Report



IDA Grant Report 4: Chandler Career Center FY2024-25 Q3

SUBMITTED TO: CHANDLER IDA BOARD

RECIPIENT: CITY OF CHANDLER ECONOMIC DEVELOPMENT



Chandler Career Center

As part of our ongoing commitment to enhancing Chandler's local economy through workforce development, this report provides an update on the Chandler Career Center initiatives and performance metrics for Q3 of FY 2024-25.

The data below illustrates our performance in relation to our FY 2024-25 goals:

Performance Measure	Performance from 01/01/25 - 03/31/25	Running Total	FY 2025 Goal
Chandler Companies Utilizing Chandler Career Center	14 Advantest Andretti Indoor Karting & Games Applied Materials ArmorWorks Bashas' Family of Stores Cirrus Logic Everspin Technologies Focus LCDs Isola Kovach Majestic Neighborhood Cinema Shanti Hospice Tempe Mechanical VB Cosmetics	 46 1. 3D Barrier Bags 2. AboutCare 3. Advantest 4. AeroSpec 5. Andretti Indoor Karting & Games 6. Applied Materials 7. ArmorWorks 8. Avnet 9. Axus Technology 10. AZ Liver Health 11. AZ Nutritional Supplements 12. Bashas' Family of Stores 13. Bestway Corporation 14. Black Diamond Advanced Technology 15. Chandler-Gilbert Arc 16. Cirrus Logic 17. DCS Consulting 18. Dignity Health East Valley Rehab Hospital 19. EMD Electronics 20. Everspin Technologies 21. Focus LCDs 22. Gummi World 23. Intel 24. Intra Edge 25. Isola 26. It Takes a Village 27. JX Metals USA 28. Kowach 29. Laser Components 30. Majestic Neighborhood Cinema 31. Microchip 32. NewVixMD 33. NXP Semiconductors 34. Dasis Behavioral Health Hospital 35. Fon Foster Group 36. Rogers Corporation 37. Shanti Hospica 39. The SPEAK Center 40. Tokyo Electron 41. Uttra Clean Technology 42. VIAVI Solutions 44. WIAVI Solutions 46. Walgreens 	45
Chandler Companies Job Postings on Chandler Career Center	312	637	200
Job Seekers Utilizing Chandler Career Center	110	689	200
Workforce Development Event Presentations/Partnered Trainings	4 Chandler Chamber Small Business Expo Curiosity Cube CUSD Build4Tomorrow Event Lunch and Learn #4	14 Chandler Chamber Small Business Expo Curiosity Cube CUSD Build4Tomorrow Event Lunch and Learn #4 Transferable Skills Workshop Series Lunch and Learn #3 Vensure Employer Solutions Job Fair Lunch and Learn #3 Northrup Grumman Hiring Event Downtown Library Job Center Lunch and Learn #1 Maricopa Community College Advanced Manufacturing Career Event City of Chandler Advanced Manufacturing Career Event City of Chandler Advanced Manufacturing Career Event City of Chandler Advanced Manufacturing Career Event Chandler-Gilbert Community College Semiconductor Technician Bootcamp	6



FY2024-25 Q3 Highlights

During the third quarter of Fiscal Year 2024-25, the Chandler Career Center experienced its most impactful quarter to date, reinforcing its importance as a cornerstone of the city's workforce development strategy. 14 new companies were successfully onboarded to the platform, bringing the total to 46, with notable additions including Advantest, Andretti Indoor Karting & Games, Applied Materials, Bashas' Family of Stores, and Isola. Job seeker engagement also continued to grow this quarter, with 110 additional users registering, raising the total to 689 local job seekers. In support of these efforts, 312 new positions were manually posted on behalf of Chandler employers, bringing the platform's cumulative job postings to 637. A 4th Lunch and Learn event was held in January to provide further support to our employers, and the team was also able to facilitate the arrival of the Curiosity Cube, a hands-on science education event from EMD Electronics and Millipore Sigma that introduced Shumway Leadership Academy 4th and 6th grade students to artificial intelligence concepts through interactive experiments, furthering long-term workforce development goals by sparking early interest in STEM careers. To further expand visibility and accessibility, a new Chandler Career Center Bus Shelter Poster was developed and deployed at 10 different bus stops around the city, targeting local transit routes to connect job seekers with local employment opportunities. Looking ahead, efforts will continue to focus on onboarding diversified employers, building out internship programming with Chandler Unified School District, and increasing student awareness of the platform through targeted outreach at local educational institutions.



Chandler Unified School District's "Build 4 Tomorrow" Career Event



Chandler Career Center Bus Shelter Posters



Curiosity Cube Event at Shumway Leadership Academy





Industrial Development Authority Management Services

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Attachments

Financial Statements MAR-25

CHANDLER INDUSTRIAL DEVELOPMENT AUTHORITY STATEMENT OF NET POSITION MARCH 31, 2025

ASSETS CURRENT ASSETS: Cash in bank	\$ 108,770	
TOTAL CURRENT ASSETS		\$ 108,770
OTHER ASSETS: Investments TOTAL OTHER ASSETS	 1,386,252	 1,386,252
TOTAL ASSETS		\$ 1,495,022
LIABILITIES CURRENT LIABILITIES: Application deposits TOTAL CURRENT LIABILITIES	 3,000	 3,000
TOTAL LIABILITIES		3,000
CAPITAL:		
BEGINNING NET POSITION Year-to-date change in net position	\$ 1,325,396 166,626	
ENDING NET POSITION		\$ 1,492,022

CHANDLER INDUSTRIAL DEVELOPMENT AUTHORITY STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN NET POSITION March 31, 2025

	March 31, 2025	9 Months Ended March 31, 2025
OPERATING REVENUES: Annual Admin Fees (Intel) Other Revenue	\$ - -	\$ 140,539 10,418
TOTAL INCOME		150,957
TOTAL OPERATING REVENUES	<u>-</u>	150,957
OPERATING EXPENSES: Refunded Admin Fees Legal Fees Miscellaneous (Account Analysis Settlement Bank Charge, IRS Filings) Grant Payment	- - - -	6,000 7,418 190 9,100
TOTAL OPERATING EXPENSES		22,708
OPERATING INCOME (LOSS)	<u> </u>	128,249
NONOPERATING REVENUE: Investment Income (LOSS)-Note 1	5,085	38,377
TOTAL NONOPERATING REVENUE	5,085	38,377
NET CHANGE IN NET POSITION	\$ 5,085	\$ 166,626
Note 1 - Interest Income (Loss) is as follows: Realized interest to date	5,085	38,377



Industrial Development Authority

Management Services

Date: 05/13/2025

To: Industrial Development Authority

- **Thru:** Dawn Lang, Deputy City Manager | CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
- **From:** Karla Lange, Management Assistant
- Subject: Discussion Regarding a Request Submitted by Brinshore Development, LLC, for an Extension of the Preliminary Approval of the Authority to issue its Multi-Family Housing Revenue Bonds in an Amount not to Exceed \$55,000,000 for Brinshore Development, LLC or its Affiliates

Attachments

Letter

Brinshore Development, L.L.C. Application for Financing By The Industrial Development Authority of the City of Chandler, Arizona In an Amount Not to Exceed \$55,000,000 Application Date: November 5, 2024

AFFIDAVIT IN SUPPORT OF REQUEST FOR EXTENSION OF RESOLUTION GRANTING PRELIMINARY APPROVAL

I, <u>Richard Sciortino</u>, being authorized to make this Affidavit on behalf of Brinshore Development, L.L.C. the (the "Applicant"), upon my oath depose and say:

- 1. The Applicant received preliminary approval from The Industrial Development Authority of the City of Chandler, Arizona (the "Authority") on November 12, 2024.
- 2. Since the date of preliminary approval, the Applicant has taken the following action in furtherance of the Application:
 - A. <u>Made application for 4% housing tax credits</u>
 - B. <u>Made application for Bond Volume Cap</u>
 - C. Commenced design development
- 3. The Applicant is not now in a position to seek final approval from the Authority nor close on the issuance of the Bonds because of the following reasons:
 - A. Did not receive volume cap allocation from the Arizona Finance Authority in January 2025; we will continue to pursue an allocation.
- 4. The Applicant believes that the reasons set forth in paragraph 3 constitute good cause for extending the Authority's approval until November 4, 2026, within which time the Applicant will request final approval from the Authority and perform all acts necessary to close on the issuance of the Bonds for which approval had been granted;
- 5. The Applicant hereby requests the Authority to extend the preliminary approval heretofore granted Applicant until November 4, 2026;
- 6. In consideration of the Authority's willingness to consider the requested extension of Preliminary Approval, the Applicant is tendering \$500 as an additional non-refundable fee to the Authority which will be deemed earned upon receipt regardless of whether or not the extension is granted by the Authority; and
- 7. The initial capitalized terms used in this Affidavit shall have the meanings ascribed to such terms in the Authority's Procedural Pamphlet effective as of September 9, 2008.

Dated: May 6, 2025.

BRINSHORE DEVELOPMENT, L.L.C.

By: Richard Sciortino

Its: President

STATE OF TEXAS

)) ss.

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County of HARRIS

SUBSCRIBED AND SWORN to before me this 6th day of May, 2025.

Emily Abeln My Commission Expires 1/25/2026 Notary ID 126535506 Notary Public

My Commission Expires:

1/25/2026



Industrial Development Authority

Management Services

Date: 05/13/2025

To: Industrial Development Authority

- **Thru:** Dawn Lang, Deputy City Manager | CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
- From: Karla Lange, Management Assistant
- Subject: Consideration and Possible Adoption of Resolution No. 2025-02, Granting an Extension of the Preliminary Approval for the Authority to Issue its Multi-Family Housing Revenue Bonds in an Amount not to Exceed \$55,000,000 for Brinshore Development, LLC, or its Affiliates

Attachments

Resolution IDA 2025-02

RESOLUTION NO. 2025-02

RESOLUTION OF THE BOARD OF DIRECTORS OF THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF CHANDLER, ARIZONA, GRANTING AN EXTENSION OF THE PRELIMINARY APPROVAL FOR THE ISSUANCE BY THE AUTHORITY OF ITS MULTIFAMILY HOUSING REVENUE BONDS IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$55,000,000 TO FINANCE AN AFFORDABLE HOUSING PROJECT.

WHEREAS, the Board of Directors (the "Board") of The Industrial Development Authority of the City of Chandler, Arizona (the "Authority"), a nonprofit corporation designated as a political subdivision of the State of Arizona, previously adopted Resolution No. 2024-03, dated November 12, 2024 (the "Preliminary Approval Resolution"); and

WHEREAS, pursuant to the Preliminary Approval Resolution, the Authority granted preliminary approval to Brinshore Development, L.L.C. (the "Borrower") and declared its intention to issue the Authority's Multifamily Housing Revenue Bonds in an aggregate principal amount not to exceed \$55,000,000 (the "Bonds") to finance the acquisition, construction, improvement, equipping and/or operation of a multifamily residential rental housing project and functionally related facilities consisting of approximately 250 units within at least two buildings situated on certain real property located at 73 South Hamilton Street in the City of Chandler, Arizona; and

WHEREAS, in accordance with the Authority's Procedural Pamphlet, the preliminary approval granted pursuant to the Preliminary Approval Resolution will expire 180 days after the date of the Preliminary Approval Resolution; and

WHEREAS, the Borrower has submitted a request for an extension of the Preliminary Approval Resolution dated May 6, 2025; and

WHEREAS, the Authority now desires to grant an extension of the Preliminary Approval Resolution until November 4, 2026, as requested in the Borrower's application, and to authorize other actions in connection therewith;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of The Industrial Development Authority of the City of Chandler, Arizona, as follows:

- <u>Section 1.</u> The Authority hereby accepts and approves the Borrower's request and hereby grants an extension of the Preliminary Approval Resolution until November 4, 2026. The Authority hereby confirms all other sections, paragraphs, clauses and provisions of the Preliminary Approval Resolution.
- Section 2. All actions of the officers and agents of the Authority including the Board which conform to the purposes and intent of this Resolution and which further the extension of the Preliminary Approval Resolution as contemplated by this Resolution, whether heretofore or hereafter taken, are hereby ratified, confirmed and approved. The proper officers and agents of the Authority are hereby authorized and directed to do all such acts and things and to execute and deliver all such documents on behalf of the Authority as may be necessary to carry out the terms and intent of this Resolution.

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PASSED AND ADOPTED by the Board of Directors of The Industrial Development Authority of the City of Chandler, Arizona, this 13th day of May, 2025.

PRESIDENT

APPROVED AS TO FORM:

Auts ZACHARY D.

Greenberg Traurig, LLP, Counsel to the Authority



Industrial Development Authority Management Services

Date:	05/13/2025
То:	Industrial Development Authority
Thru:	Dawn Lang, Deputy City Manager CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
From:	Karla Lange, Management Assistant
Subject:	Request Approval of the FY 2025-26 Budget – Ms. Goucher

Attachments

Budget FY2025-26

Chandler Industrial Development Authority Proposed Budget for FY 2025-26

	l	roposed Budget (2025-26
Revenues		
Investment Income		25,000
Annual Admin Fees (1)		140,539
CCAP Fees (2)		1,500
Total Income	\$	167,039
Expenditures		
Legal Fees - General Admin	\$	1,000
Miscellaneous		500
Total Expenditures	\$	1,500
Additions to Fund Balance	\$	165,539

Note 1: Annual Adimin Fees will end 12/1/2035 for Intel Series 2005, 12/1/2037 for Intel Series 2007, 6/1/2049 for Intel Series 2019 and 6/1/2052 for Intel Series 2022

Note 2: Chandler Collateral Assistance Program (CCAP) fees for two \$50,000 pledges.



Industrial Development Authority

Management Services

- Date: 05/13/2025
- **To:** Industrial Development Authority
- **Thru:** Dawn Lang, Deputy City Manager | CFO Kristi Smith, Financial Services Director Julie Goucher, Accounting Senior Manager
- From: Karla Lange, Management Assistant
- Subject: Election of Officers (President, Vice President, Secretary and Treasurer) Ms. Lange

Attachments

Election of Officers FY2025-26

CHANDLER INDUSTRIAL DEVELOPMENT AUTHORITY

FY 2025-26 Election of Officers

Election of officers will take place during the **Annual** CIDA meeting. If the election cannot be held at such meeting, it will be held as soon after as possible.

During the annual meeting, the board can choose to elect new officers or keep the current officers and forgo the election.

BOARD OF DIRECTORS:

	PREVIOUS FY 2023-24 ((Appointed 5/10/23)	CURRENT FY 2024-25 (Appointed 5/14/24)	PROPOSED FY 2025-26 (To be Appointed 5/13/25)
President	Shannon Wilson	Charles Ertl	William Nolde
Vice President	Charles Ertl	William Nolde	Shannon Wilson
Secretary	Ed Salanga	Shannon Wilson	John Lok
Treasurer	William Nolde	John Lok	Lee Kroll
Director	James Baglini, Jr.	Lee Kroll	Anthony Yang
Director	John Lok	Anthony Yang	Sunil Das
Director	Lee Kroll	Sunil Das	Charles Ertl

Reminders:

0	Arizona Corporation Commission Change _	5/13/2025
~	Bank account signers (if change)	5/13/2025

Bank account signers (if change) _____ 5/13/2025