

<b>COCHISE COUNTY PROCUREMENT DEPARTMENT</b>					
<b>IFB NO: 17-18-FMD-03</b> <b>Fleet Vehicles</b> <b>Opening Date: 12/15/2016</b> <b>Buyer: Maria Morales</b>				<b>Evaluated Discount Price</b>	
		<b>Courtesy Chevrolet, Phoenix, AZ</b>	<b>Lawley Motors Sierra Vista, AZ</b>	<b>Lawley Motors Sierra Vista, AZ</b>	<b>Midway Chevrolet Phoenix, AZ</b>
Vehicle Description	Qty				
<b>Bid Item 1:</b> Mfg: Chevrolet, Model Year: 2017, Silverado 1500 2WD Crew Cab 143.5" Work Truck, Model code CC15543	1				
<b>Bid Price</b>		\$26,813.18	\$26,777.00	\$26,777.00	No Bid
<b>Local 3% Vendor Preference Discount</b>				\$803.31	
<b>Unit Price</b>		\$26,813.18	\$26,777.00	\$25,973.69	
<b>Extended Unit Price</b>		\$26,813.18	\$26,777.00	\$25,973.69	
<b>Tax</b>		\$3,084.66	\$2,155.55	\$1,961.01	
<b>Total Purchase Price</b>		\$29,897.84	\$28,932.55	\$27,934.70	
<b>Bid Item 2:</b> Mfg: Chevrolet, Model Year 2017, Silverado 1500 Double Cab 4WD 143.5 Work Truck, w/Cross Bed Toolbox Model Code CK15753	2				
<b>Bid Price</b>		\$26,504.75	\$25,977.00	\$25,977.00	No Bid
<b>Local 3% Vendor Preference Discount</b>				\$779.31	
<b>Unit Price</b>		\$26,504.75	\$25,977.00	\$25,197.69	
<b>Extended Unit Price</b>		\$53,009.50	\$51,954.00	\$50,395.38	
<b>Tax</b>		\$5,258.96	\$4,182.30	\$3,804.85	
<b>Total Purchase Price</b>		\$58,268.46	\$56,136.30	\$54,200.23	

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<b>Bid Item 3: Mfg: Chevrolet, Model Year 2017,</b> <b>Silverado 2500HD 2WD Double Cab 158.1" Work</b> <b>Truck Model Code CC25953</b>		1				
<b>Bid Price</b>			\$26,278.56	\$26,777.00	\$26,777.00	No Bid
<b>Local 3% Vendor Preference Discount</b>					\$803.31	
<b>Unit Price</b>			\$26,278.56	\$26,777.00	\$25,973.69	
<b>Extended Unit Price</b>			\$26,278.56	\$26,777.00	\$25,973.69	
<b>Tax</b>			\$3,040.29	\$2,155.55	\$1,961.01	
<b>Total Purchase Price</b>			\$32,359.14	\$28,932.55	\$27,934.70	
<b>Bid Item 4: Mfg: Chevrolet, Model Year: 2017,</b> <b>Silverado 1500 4WD Crew Cab 143.5" Work Truck,</b> <b>Model code CK15543</b>		1	\$30,150.13	\$29,977.00	\$29,977.00	No Bid
<b>Bid Price</b>						
<b>Local 3% Vendor Preference Discount</b>					\$899.31	
<b>Unit Price</b>			\$30,150.13	\$29,977.00	\$29,077.69	
<b>Extended Price</b>			\$30,150.13	\$29,977.00	\$29,077.69	
<b>Tax</b>			\$3,361.63	\$2,413.15	\$2,195.37	
<b>Total Purchase Price</b>			\$33,511.76	\$32,390.15	\$31,273.06	

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<b>Bid Item 5: Mfg: Chevrolet, Model Year 2017, Tahoe 4WD 4dr Commercial Model CodeCK15706</b>		<b>1</b>				
<b>Bid Price</b>		<b>\$33,402.98</b>	<b>\$34,577.00</b>	<b>\$34,577.00</b>	<b>No Bid</b>	
<b>Local 3% Vendor Preference Discount</b>				<b>\$1,037.31</b>		
<b>Unit Price</b>		<b>\$33,402.98</b>	<b>\$34,577.00</b>	<b>\$33,539.69</b>		
<b>Extended Price</b>		<b>\$33,402.98</b>	<b>\$34,577.00</b>	<b>\$33,539.69</b>		
<b>Tax</b>		<b>\$3,631.62</b>	<b>\$2,783.45</b>	<b>\$2,532.25</b>		
<b>Total Purchase Price</b>		<b>\$37,034.60</b>	<b>\$37,360.45</b>	<b>\$36,071.94</b>		
<b>Bid Item 6: Mfg: Chevrolet, Model Year 2017, Tahoe 2WD 4dr Commercial Model Code CC15706</b>		<b>2</b>				
<b>Bid Price</b>		<b>\$31,200.98</b>	<b>\$32,377.00</b>	<b>\$32,377.00</b>	<b>No Bid</b>	
<b>Local 3% Vendor Preference Discount</b>				<b>\$971.31</b>		
<b>Unit Price</b>		<b>\$31,200.98</b>	<b>\$32,377.00</b>	<b>\$31,405.69</b>		
<b>Extended Price</b>		<b>\$62,401.96</b>	<b>\$64,754.00</b>	<b>\$62,811.38</b>		
<b>Tax</b>		<b>\$6,038.53</b>	<b>\$5,212.70</b>	<b>\$4,742.26</b>		
<b>Total Purchase Price</b>		<b>\$68,440.49</b>	<b>\$69,966.70</b>	<b>\$67,553.64</b>		

Courtesy Chevrolet tax rates are 8.6% for the first \$10,000 and 8.3% for remaining balance

Lawley Motors tax rate 8.05%

Lawley Motors evaluated tax rate is 7.55% (8.05% - .5% Cochise County business privelage tax for evaluation purposes only)