

**COCHISE COUNTY**  
PROCUREMENT DEPARTMENT

IFB NO: 18-07-FMD-03  
Fleet Vehicles

Opening Date: 09/07/17  
Buyer: Maria Morales

Courtesy  
Chevrolet,  
Phoenix, AZ

Lawley Motors  
Sierra Vista, AZ

**Evaluated  
Discount Price**  
  
Lawley Motors  
Sierra Vista, AZ

O'Reilly  
Tucson, AZ

Vehicle Description

Qty

Mfg: Chevrolet, Model Year: 2018, Chevrolet  
Silverado 1500 2WD Reg Cab 119.0" Work Truck  
Model code CC15703 or acceptable alternate

0

WILL NOT BE PURCHASED

Bid Price

\$20,199.03

\$28,900.00

\$28,900.00

\$20,972.03

**Local 3% Vendor Preference Discount**

\$867.00

Unit Price

\$20,199.03

\$28,900.00

\$28,033.00

\$20,972.03

Extended Unit Price

\$0.00

\$0.00

\$0.00

\$0.00

Tax

\$0.00

\$0.00

\$0.00

**Total Purchase Price**

**\$0.00**

**\$0.00**

**\$0.00**

**\$0.00**

Mfg: Chevrolet, Model Year: 2018, Chevrolet  
Silverado 1500 4WD Dbl Cab 143.5" Work Truck  
Model code CK15753 or acceptable alternate.

2

Bid Price

\$20,018.05

\$36,500.00

\$36,500.00

\$24,791.05

**Local 3% Vendor Preference Discount**

\$1,095.00

Unit Price

\$20,018.05

\$36,500.00

\$35,405.00

\$24,791.05

Extended Unit Price

\$40,036.10

\$73,000.00

\$70,810.00

\$49,582.10

Tax

\$4,182.17

\$5,876.50

\$5,346.16

\$4,264.06

**Total Purchase Price**

**\$44,218.27**

**\$78,876.50**

**\$76,156.16**

**\$53,846.16**

<b>COCHISE COUNTY</b> <b>PROCUREMENT DEPARTMENT</b>						
<b>IFB NO: 18-07-FMD-03</b> <b>Fleet Vehicles</b>  <b>Opening Date: 09/07/17</b> <b>Buyer: Maria Morales</b>			<b>Courtesy</b> <b>Chevrolet,</b> <b>Phoenix, AZ</b>	<b>Lawley Motors</b> <b>Sierra Vista, AZ</b>	<b>Evaluated</b> <b>Discount Price</b>  <b>Lawley Motors</b> <b>Sierra Vista, AZ</b>	<b>O'Reilly</b> <b>Tucson, AZ</b>
<b>Mfg: Chevrolet, Model Year: 2018, Chevrolet Silverado 2500 2WD DBL CAB 158.1" Work Truck Model code CC25953 or acceptable alternate.</b>		2				
<b>Bid Price</b>			\$25,664.06	\$36,000.00	\$36,000.00	\$26,437.06
<b>Local 3% Vendor Preference Discount</b>					\$1,080.00	
<b>Unit Price</b>			\$25,664.06	\$36,000.00	\$34,920.00	\$26,437.06
<b>Extended Unit Price</b>			\$51,328.12	\$72,000.00	\$69,840.00	\$52,874.12
<b>Tax</b>			\$5,119.40	\$5,796.00	\$5,272.92	\$4,547.17
<b>Total Purchase Price</b>			<b>\$56,447.52</b>	<b>\$77,796.00</b>	<b>\$75,112.92</b>	<b>\$57,421.29</b>
<b>Mfg: Chevrolet, Model Year: 2018, Chevrolet 2500HD Silverado Reg Cab 4WD 133.6" Work Truck Model code: CK25903 or acceptable alternate.</b>		1				
<b>Bid Price</b>			\$26,645.06	\$37,000.00	\$37,000.00	\$27,418.06
<b>Local 3% Vendor Preference Discount</b>					\$1,110.00	
<b>Unit Price</b>			\$26,645.06	\$37,000.00	\$35,890.00	\$27,418.06
<b>Extended Price</b>			\$26,645.06	\$37,000.00	\$35,890.00	\$27,418.06
<b>Tax</b>			\$3,070.71	\$2,978.50	\$2,709.70	\$2,357.95
<b>Total Purchase Price</b>			<b>\$29,715.77</b>	<b>\$39,978.50</b>	<b>\$38,599.70</b>	<b>\$29,776.01</b>

**COCHISE COUNTY**  
PROCUREMENT DEPARTMENT

IFB NO: 18-07-FMD-03  
Fleet Vehicles

Opening Date: 09/07/17  
Buyer: Maria Morales

Courtesy  
Chevrolet,  
Phoenix, AZ

Lawley Motors  
Sierra Vista, AZ

**Evaluated  
Discount Price**  
  
Lawley Motors  
Sierra Vista, AZ

O'Reilly  
Tucson, AZ

Mfg: Chevrolet, Model Year: 2018, Chevrolet 2500 Silverado Reg Cab 2WD 133.6" Work Truck Model Code: CC25903 or acceptable alternate.	5				
Bid Price		\$24,424.00	\$34,000.00	\$34,000.00	\$25,197.00
<b>Local 3% Vendor Preference Discount</b>				\$1,020.00	
Unit Price		\$24,424.00	\$34,000.00	\$32,980.00	\$25,197.00
Extended Price		\$122,120.00	\$170,000.00	\$164,900.00	\$125,985.00
Tax		\$10,995.13	\$13,685.00	\$12,449.95	\$10,834.71
<b>Total Purchase Price</b>		<b>\$133,115.13</b>	<b>\$183,685.00</b>	<b>\$177,349.95</b>	<b>\$136,819.71</b>
Mfg: Chevrolet, Model Year: 2018, Chevrolet Colorado Ext Cab 2WD 128.3" Work Truck Model Code: 12M53 or acceptable alternate.	3				
Bid Price		\$21,984.19	\$24,800.00	\$24,800.00	\$22,575.19
<b>Local 3% Vendor Preference Discount</b>				\$744.00	
Unit Price		\$21,984.19	\$24,800.00	\$24,056.00	\$22,575.19
Extended Price		\$65,952.57	\$74,400.00	\$72,168.00	\$67,725.57
Tax		\$6,333.23	\$5,989.20	\$5,448.68	\$5,824.40
<b>Total Purchase Price</b>		<b>\$72,285.80</b>	<b>\$80,389.20</b>	<b>\$77,616.68</b>	<b>\$73,549.97</b>
Mfg: Chevrolet, Model Year: 2018, Chevrolet Colorado Crew Cab 2WD 128.3" WORK TRUCK Model Code: 12M43 or acceptable alternate.	1				
Bid Price		\$23,128.00	\$26,100.00	\$26,100.00	\$23,719.00
<b>Local 3% Vendor Preference Discount</b>				\$783.00	
Unit Price		\$23,128.00	\$26,100.00	\$25,317.00	\$23,719.00

**COCHISE COUNTY**  
PROCUREMENT DEPARTMENT

IFB NO: 18-07-FMD-03  
Fleet Vehicles

Opening Date: 09/07/17  
Buyer: Maria Morales

		Courtesy Chevrolet, Phoenix, AZ	Lawley Motors Sierra Vista, AZ	Evaluated Discount Price Lawley Motors Sierra Vista, AZ	O'Reilly Tucson, AZ
Extended Price		\$23,128.00	\$26,100.00	\$25,317.00	\$23,719.00
Tax		\$2,778.79	\$2,101.05	\$1,911.43	\$2,039.83
<b>Total Purchase Price</b>		<b>\$25,906.79</b>	<b>\$28,201.05</b>	<b>\$27,228.43</b>	<b>\$25,758.83</b>
Mfg: Chevrolet, Model Year: 2018, Chevrolet Impala 4DR SDN LS/1FL Model Code: 1GX69 or acceptable alternate.	10				
Bid Price		\$21,151.55	\$27,800.00	\$27,800.00	\$22,557.95
<b>Local 3% Vendor Preference Discount</b>				\$834.00	
Unit Price		\$21,151.55	\$27,800.00	\$26,966.00	\$22,557.95
Extended Price		\$211,515.50	\$278,000.00	\$269,660.00	\$225,579.50
Tax		\$18,414.96	\$22,379.00	\$20,359.33	\$19,399.84
<b>Total Purchase Price</b>		<b>\$229,930.46</b>	<b>\$300,379.00</b>	<b>\$290,019.33</b>	<b>\$244,979.34</b>
Mfg: Chevrolet, Model Year: 2018, Chevrolet Traverse FWD 4DR LS/1FL Model Code: 1NB56 or acceptable alternate.	3				
Bid Price		\$24,857.99	\$32,100.00	\$32,100.00	\$24,971.59
<b>Local 3% Vendor Preference Discount</b>				\$963.00	
Unit Price		\$24,857.99	\$32,100.00	\$31,137.00	\$24,971.59
Extended Price		\$74,573.97	\$96,300.00	\$93,411.00	\$74,914.77
Tax		\$5,389.64	\$7,752.15	\$7,052.53	\$6,442.67
<b>Total Purchase Price</b>		<b>\$79,963.61</b>	<b>\$104,052.15</b>	<b>\$100,463.53</b>	<b>\$81,357.44</b>
<b>PURCHASE OF ALL VEHICLES</b>	<b>27</b>	<b>\$671,583.35</b>	<b>\$893,357.40</b>	<b>\$862,546.70</b>	<b>\$703,508.76</b>

**COCHISE COUNTY**  
**PROCUREMENT DEPARTMENT**

IFB NO: 18-07-FMD-03  
Fleet Vehicles

Opening Date: 09/07/17  
Buyer: Maria Morales

**Courtesy  
Chevrolet,  
Phoenix, AZ**

**Lawley Motors  
Sierra Vista, AZ**

**Evaluated  
Discount Price**  
  
**Lawley Motors  
Sierra Vista, AZ**

**O'Reilly  
Tucson, AZ**

Courtesy Chevrolet tax rates are 8.6% for the first \$10,000 and 8.3% for remaining balance

Lawley Motors tax rate 8.05%

Lawley Motors evaluated tax rate is 7.55% (8.05% - .5% Cochise County business privilege tax for evaluation purposes only)

O'Rielly Chevrolet Tax Rate is 8.6%