

Odysseyware®

**2017 ODYSSEYWARE PILOT
AGREEMENT**

Daniel Dill
Regional Director
Arizona



DESCRIPTION OF SERVICES

Odysseyware's award-winning K-12 Core, Elective and CTE curriculum and instructional tools are utilized by thousands of schools and districts. Dynamic and customizable, Odysseyware provides administrators, teachers and students with powerful and flexible learning solutions that can be utilized in a myriad of instructional settings and supports:

Blended Learning
High Stake, Standards-based Assessments
Career and Technical Education (CTE/CATE)
Response to Intervention (RtI)
Project-based Learning (PBL)
Special Education
High School Equivalency-College & Career Readiness
Alternative Education

High School EOC
English Language Learners
Credit Recovery
Virtual Laboratories
Writing Labs
Academic Services
Core Subject Area
Gifted and Talented (G/T)

ODYSSEYWARE'S RESPONSIBILITIES

- To Provide seamless support from import to implementation
- To deliver high quality content to maximize student growth and teacher time
- To train and develop teachers to be autonomous within the Odysseyware platform
- To demonstrate to teachers the effectiveness of program in multitude of instructional settings and support areas
- To communicate praise and concerns with all district stakeholders
- To provide an upfront, financial stake during the term of the pilot

DISTRICT'S RESPONSIBILITIES

- To provide student data in a timely manner in effort to support training of teachers and maximize time
- To provide time for teachers to properly be trained in solution
- To help ensure fidelity of program use from teacher and student perspective
- To communicate praise and concerns with OW staff and stakeholders
- To budget for full financial commitment after the pilot term ends





2017 Pilot Pricing

300 N. McKemy Avenue, Chandler, AZ85226
 P: (877) 795-8904 F:

Educational Specialist: Daniel Dill Email: ddill@odysseyware.com Phone: 602-370-8951 Date: 10/11/17

LICENSES

Qty	License Type	Product	Pilot Price	Line Total
50	Concurrent	Odysseyware	\$0.00	\$0.00
Subtotal				\$0.00

IMPLEMENTATION AND PROFESSIONAL DEVELOPMENT

1	In-House Professional Development and Training		\$1500.00	\$1,500.00
Subtotal				\$1,500.00

GRAND TOTAL

Subtotal			\$1,500.00
State Tax (if applicable)			.078
Tax Amount			\$117.00
Grand Total			\$1,617.00

COMMENTS/NOTES

Six Month Grant, License cost waived with purchase of In-House Professional Development and Training Package. Please e-mail purchase order to ddill@odysseyware.com or fax to 480-323-2159.

Still waiting for updated pilot pricing sheet - Per conversation between Dan & Jagui, one year grant to preview product in exchange for PD/training package \$1,500 + tax

The quote is valid for 30 days. Total may be adjusted as necessary to reflect applicable state and local taxes.

For the non-binding Letter of Intent only: While this letter shall not constitute a legally binding license, it is an expression of the intent of both to work towards

* formalizing a legally binding agreement.

OW

Approval: Daniel Dill

Tax: AZ-.078, CT-.01, GA-.07, IL-.0625, MI-.06, NC-.07, ND-.07, NE-.07, NJ-.07, NM-.07, PA-.06, TX-.0625, UT-.07, VA-.053, WA-.09



Post-Pilot Budget Requirements

300 N. McKemy Avenue, Chandler, AZ85226
 P: (877) 795-8904 F:

Educational Specialist: Daniel Dill Email: ddill@odysseyware Phone: 602-370-8951 Date: 10/11/17

LICENSES

Qty	License Type	Product	Unit Price	Line Total
TBD	To BE Determined at Pilot Expiration	Odysseyware	TBD	TBD
Subtotal				TBD

IMPLEMENTATION AND PROFESSIONAL DEVELOPMENT

TBD	To Be Determined at Pilot Expiration		TBD	TBD
Subtotal				TBD

GRAND TOTAL

			Subtotal	TBD
			State Tax (if applicable)	
			Tax Amount	
Grand Total				TBD

COMMENTS/NOTES

At end of the Grant based on uses and usage the appropriate license model and number of licenses to achieve district goals will be determined and offered at standard pricing along with any volume or multi-year discounts available.

SCHOOL DISTRICT:

Cochise County Office of Education
School District Name

Jacqui Clay
School Contact (print)

Superintendent
Title

Signature

ODYSSEYWARE:

Daniel Dill
Odysseyware Contact (print)

Regional Director
Title

X
Signature



Martinez, Rose

From: Clay, Jacqui
Sent: Monday, November 13, 2017 4:20 PM
To: Martinez, Rose
Subject: FW: Odysseyware Demo Site Access for Cochise County Office of Education
Attachments: Student Navigation - Quick Start Guide.pdf

Jacqui Clay, Ed.S.
Cochise County School Superintendent
100 Clawson Ave.
PO Drawer 208
Bisbee, AZ 85603
520-432-8950
520-432-7136 fax
www.cochise.az.gov
<https://www.facebook.com/CochiseCountySuperintendent/>

"Upon the subject of education, I can only say that I view it as the most important subject which we as a people can be engaged in."

~Abraham Lincoln

From: Daniel Dill [ddill@odysseyware.com]
Sent: Thursday, November 02, 2017 8:42 AM
To: Clay, Jacqui
Subject: Odysseyware Demo Site Access for Cochise County Office of Education

Thank you for your interest in exploring Odysseyware, 21st century Online Learning Solutions for ALL students, K-12!

We believe it's important for you to see how Odysseyware will work for both YOU and YOUR STUDENTS:

- (1) Phase 1 -- Review of the Odysseyware Student Demo Site just as a student would use Odysseyware (Student View)
- (2) Phase 2 -- Review of the Odysseyware Teacher/Admin Demo Site just as a teacher/admin would use Odysseyware (Teacher/Admin View)

Getting Started with Student View is as Easy as 1, 2, 3...

1. Watch the 3 Minute Student Navigation Tutorial Video –
[Student Navigation Tutorial](#)
2. Print/review the Student Navigation Quick Start Guide (Attached) to help you explore the Student Demo Site on your own.

3. Distribute a unique student log in to each of your team members you wish to review the Odysseyware Student Site (see chart of student demo logins below)

First name	Last name	username	password
Student	Demo1	CCOEstudent1	owdemo
Student	Demo2	CCOEstudent2	owdemo
Student	Demo3	CCOEstudent3	owdemo
Student	Demo4	CCOEstudent4	owdemo
Student	Demo5	CCOEstudent5	owdemo
Student	Demo6	CCOEstudent6	owdemo
Student	Demo7	CCOEstudent7	owdemo
Student	Demo8	CCOEstudent8	owdemo
Student	Demo9	CCOEstudent9	owdemo
Student	Demo10	CCOEstudent10	owdemo
Student	Demo11	CCOEstudent11	owdemo
Student	Demo12	CCOEstudent12	owdemo
Student	Demo13	CCOEstudent13	owdemo
Student	Demo14	CCOEstudent14	owdemo
Student	Demo15	CCOEstudent15	owdemo
Student	Demo16	CCOEstudent16	owdemo
Student	Demo17	CCOEstudent17	owdemo
Student	Demo18	CCOEstudent18	owdemo
Student	Demo19	CCOEstudent19	owdemo
Student	Demo20	CCOEstudent20	owdemo
Student	Demo21	CCOEstudent21	owdemo
Student	Demo22	CCOEstudent22	owdemo
Student	Demo23	CCOEstudent23	owdemo
Student	Demo24	CCOEstudent24	owdemo
Student	Demo25	CCOEstudent25	owdemo

*Patricia
David
Roland
Jeresa
Rita
Vicki*

Enjoy your exploration of the student Odysseyware experience! Please feel free to contact me at any time if you have questions or need further assistance!

Daniel Dill

Northwest Regional Director

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E ddill@odysseyware.com

Odysseyware
SMARTER
ONLINE LEARNING

