

# COCHISE COUNTY

## FY 18/19 Budget Outlook

Edward Gilligan, County Administrator  
Lynette Nowlan, Finance Director



***Public Programs...Personal Service***

# Agenda

- FY17/18 Revenue & Expenses
- FY19 Projected Revenue
- FY19 Increased Expenses
- FY19 Strategic Initiatives



# COCHISE COUNTY

## FY17/18 Revenue

		Current YTD		Prior YTD	
		Actual	% Inc/Dec	Actual	% Inc/Dec
General Fund					
Thru 3-31-18					
Property Tax (Real)	15,494,006.91	15,661,537.60	1.08%	14,335,711.15	9.25%
Property Tax (Personal)	544,101.99	504,960.43	-7.19%	458,213.11	10.20%
Property Tax P&I	622,875.00	917,762.89	47.34%	953,302.22	-3.73%
Total Property Tax	16,660,983.89	17,084,260.92	<b>2.54%</b>	15,747,226.48	<b>8.49%</b>
Thru 3-31-18					
State-Shared Sales Tax	7,201,920.00	7,962,682.00	10.56%	7,244,805.00	9.91%
County 1/2 Cent	3,704,320.00	3,911,969.00	5.61%	3,765,397.00	3.89%
County Auto Lieu (VLT)	2,030,166.00	2,222,932.18	9.50%	2,159,232.64	2.95%
Total General Fund	12,936,406.00	14,097,583.18	<b>8.98%</b>	13,169,434.64	<b>7.05%</b>
Thru 3-31-18					
HURF	4,433,340.60	5,213,282.42	17.59%	4,909,610.25	6.19%
Highways Auto Lieu (VLT)	1,063,601.00	1,164,526.74	9.49%	1,198,568.29	-2.84%
Total HURF	5,496,941.60	6,377,809.16	<b>16.02%</b>	6,108,178.54	<b>4.41%</b>



# COCHISE COUNTY

## FY17/18 Expenses

Budget	\$64,392,013
Actuals	\$39,691,987
Estimated PS & ERE	\$11,134,426
thru 6/30/18 (8 pay periods left)	
Encumbrances	\$ 3,065,584
Remaining (Estimate)	\$ 9,509,143

at 6/30/18

- ❖ Of the remaining estimate, it is unknown what will be spent on other operating



## COCHISE COUNTY

# Positive Outlook

- Projections are higher

Budgeted	FY18	FY19
Revenue	\$52,627,052	\$54,042,745

- \$1,415,693 or 2.7% Increase



## COCHISE COUNTY

# Property Tax

	FY18	FY19
Levy	\$24,420,089	\$24,828,984
Rate	2.6747	2.6747

- \$408,895.00 or 1.7% Increase



## COCHISE COUNTY

### Other Taxes

	FY18	FY19
State Shared	\$12,400,000	\$12,800,000
½ Cent	\$ 6,400,000	\$ 6,600,000
VLT	\$ 3,600,000	\$ 3,650,000

- \$650,000 or 2.9%



## COCHISE COUNTY

# While Revenue is Increasing..... Expenses are too

- Expenses are expected to be higher than revenue at the end of FY18 by \$2.25M
- FY19 Health Insurance - \$106,000
- FY19 Retirement Plans - \$1,343,953
  - CORP - \$271,901
  - EORP - \$657,639
  - PSPRS - \$414,413



## COCHISE COUNTY

# While Revenue is Increasing..... Expenses are too

- SEACOM operations
  - \$300,000 to \$450,000
- State Cost Shift impact not yet determined



## Strategic Initiatives

- Economic Development
  - BDI
    - FY18 \$900,000 carryover
    - FY19 include an additional \$600,000
  - Port of Entry
    - FY18 \$225,000 carryover
  - Marketing
    - \$16,000 in addition to current tourism budget



# Strategic Initiatives

- Environmental Issues
  - FY 18 \$10,000 additional legal services
- Infrastructure
  - \$2M Colonia de Salud construction



## Strategic Initiatives

- Workforce Development
  - Human Capital Management System \$292,570 the first year
  - \$1M annual step to reach market median
  - Training and education

