



**COCHISE COUNTY
PROCUREMENT DEPARTMENT**

1415 Melody Lane, Building C, Bisbee, AZ 85603
Phone: (520) 432-8390 | Fax: (520) 432-8397

19-22-ITD-01

Appendix A - Pricing

Date of Pricing Doc: 2/20/2019
 Vendor Firm Name: Pre-venTronics
 Authorized POC: Spencer Bledsoe/Project Manager
 Vendor POC Phone: Office (520) 790-4960, Cell (520) 500-6005
 Vendor POC Email: SBledsoe@preventronics.com

Vendor agrees to furnish the following materials and/or services according to the following pricing schedule:

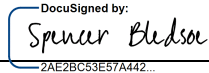
Line Item	Part Number (If Applicable)	Description	Unit of Measure	Price
01	N/A	Melody Lane Complex Installation Project	LT	\$86,590.75
01A	N/A	Building A	LT	\$20,212.50
01B	N/A	Building B	LT	\$14,918.00
01C	N/A	Building C	LT	\$15,593.00
01D	N/A	Building E	LT	\$10,455.25
01E	N/A	Building F	LT	\$11,128.25
01F	N/A	Building G	LT	\$14,283.75

Freight: N/A
 Estimated Taxes: \$ 3226.39
 Tax Rate: 6.10 %
 Required Delivery By: 120 days

The Vendor agrees to hold pricing valid for 45 days from the date of the document unless otherwise annotated. Additionally, if no other payment terms are specified, it is agreed that Net 30 payment terms apply.

Valid for: 60 days
Payment Terms: Net 30 days
Discounted Terms: N/A

As an authorized agent of the Firm, the below signatory official has authority to contractually bind the Vendor as proposed throughout this Appendix.

Authorized Signature:  _____
2AE2BC53E57A442...

2/19/2019

Proposal 8092 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building A
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawings for Building A.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on eleven doors in main floor and one on the basement level of Building A. Drawings have twelve doors listed, four have existing door strikes installed on them now, we will connect to and re-use four existing strikes. Each of the new access-controlled doors shall have one card reader, one door strike and new locking hardware if identified in walk-thru. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX eight reader access control panel, one new DSX four reader access control panel (expandable to eight reader with two dual reader boards), and two, DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

- 1-DSX Access Control Panel Eight Reader
 - 1-DSX Access Control Panel Four Reader
 - 2-DSX Access Control Eight Output Power Supply
 - 1-DSX Access Control Lan Module
 - 6-Access Control Batteries
 - 12-AptiQ Prox Card Readers
 - 7-Door Strikes
- Continue>

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- 1-Double Maglock
- 1-Exit Button
- 1-Exit Motion
- 2-Door Release Buttons
- 1-Cylinder Door Lockset Keyed One-side, Storeroom Function
- 4-Door Closer
- 1-Lot Access Control Wiring
- 1-Lot As-built Drawings
- 1-Lot Install Labor
- 1-Functional Test
- 1-Lot Training

BASE PROJECT: Materials and Installation (tax included) \$ 20,981.86

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

Pre-venTronics

a division of Circuit-Tron Corporation

1635 S. Alvernon Way

Tucson, AZ 85711-5645

E-mail: sbledsoe@preventronics.com

Cell: (520) 500-6005

Office: (520) 790-4960

2/19/2019

Proposal 8093 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building B
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawing for Building B.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on eight doors in main floor of Building B. Drawing has eight doors listed. Each of the new access-controlled doors shall have one card reader, one door strike and new locking hardware if identified in walk-thru. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX eight reader access control panel, and one DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

1-DSX Access Control Panel Eight Reader
1-DSX Access Control Eight Output Power Supply
1-DSX Access Control Lan Module
3-Access Control Batteries
8-AptiQ Prox Card Readers
8-Door Strikes
2-Door Release Buttons
1-Adams-Rite Exit Door Latch Hardware
1-Cylinder Door Lockset Keyed One-side, Storeroom Function
1-Lot Access Control Wiring
Continue>

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- 1-Lot As-built Drawings
- 1-Lot Install Labor
- 1-Functional Test
- 1-Lot Training

BASE PROJECT: Materials and Installation (tax included) \$ 15,456.20

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

Pre-venTronics

a division of Circuit-Tron Corporation

1635 S. Alvernon Way

Tucson, AZ 85711-5645

E-mail: sbledsoe@preventronics.com

Cell: (520) 500-6005

Office: (520) 790-4960

Pre-venTronics

a division of Circuit-Tron Corporation

2/19/2019

Proposal 8094 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building C
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawings for Building C.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on eight doors in main floor of Building C. Drawings have eight doors listed. Each of the new access-controlled doors shall have one card reader, one door strike. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX eight reader access control panel, and one DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

- 1-DSX Access Control Panel Eight Reader
- 1-DSX Access Control Eight Output Power Supply
- 1-DSX Access Control Lan Module
- 3-Access Control Batteries
- 8-AptiQ Prox Card Readers
- 8-Door Strikes
- 1-Lot Access Control Wiring
- 1-Lot As-built Drawings
- 1-Lot Install Labor
- 1-Functional Test
- 1-Lot Training

BASE PROJECT: Materials and Installation (tax included) \$ 16,172.38

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

Pre-venTronics
a division of Circuit-Tron Corporation
1635 S. Alvernon Way
Tucson, AZ 85711-5645
E-mail: sbledsoe@preventronics.com
Cell: (520) 500-6005
Office: (520) 790-4960

2/19/2019

Proposal 8096 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building E
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawing for Building E.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on five doors in main floor of Building E. Drawing has five doors listed. Each of the new access-controlled doors shall have one card reader, one door strike. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX six reader access control panel, (expandable to eight reader with one dual reader boards) and one DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

1-DSX Access Control Panel Six Reader
1-DSX Access Control Eight Output Power Supply
1-DSX Access Control Lan Module
3-Access Control Batteries
5-AptiQ Prox Card Readers
5-Door Strikes
1-Lot Access Control Wiring
1-Lot As-built Drawings
1-Lot Install Labor
1-Functional Test
1-Lot Training

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BASE PROJECT: Materials and Installation (tax included) \$ 10,871.29

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

Pre-venTronics

a division of Circuit-Tron Corporation

1635 S. Alvernon Way

Tucson, AZ 85711-5645

E-mail: sbledsoe@preventronics.com

Cell: (520) 500-6005

Office: (520) 790-4960

2/19/2019

Proposal 8097 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building F
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawing for Building F.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on five doors in main floor of Building F. Drawing has five doors listed. Each of the new access-controlled doors shall have one card reader, one door strike and new locking hardware if identified in walk-thru. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX six reader access control panel, (expandable to eight reader with one dual reader boards) and one DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

1-DSX Access Control Panel Six Reader
1-DSX Access Control Eight Output Power Supply
1-DSX Access Control Lan Module
3-Access Control Batteries
5-AptiQ Prox Card Readers
5-Door Strikes
1-Door Release Buttons
1-Adams-Rite Exit Door Latch Hardware
1-Lot Access Control Wiring
Continue>

Pre-venTronics

a division of Circuit-Tron Corporation

- 1-Lot As-built Drawings
- 1-Lot Install Labor
- 1-Functional Test
- 1-Lot Training

BASE PROJECT: Materials and Installation (tax included) \$ 11,548.74

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

Pre-venTronics

a division of Circuit-Tron Corporation

1635 S. Alvernon Way

Tucson, AZ 85711-5645

E-mail: sbledsoe@preventronics.com

Cell: (520) 500-6005

Office: (520) 790-4960

2/19/2019

Proposal 8098 Rev.1

RFP-19-22-ITD-01
Cochise County
Melody Lane Building G
Bisbee, AZ
Brandon Morrison, Procurement
BMmrrison@cochise.az.gov

Dear Brandon:

I appreciate the opportunity to provide our proposal for your consideration on this project. Pre-venTronics strives to be a leader in the market by using only the best and latest product accompanied with highly qualified and trained technicians for installation and service. You will discover this first hand as you choose us to assist you in this project.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, identification of responsibilities, and estimated fees.

OBJECTIVE / SCOPE: Expansion of complex access control system for doors as listed on drawings for Building G.

SCOPE OF INSTALL:

Base Project:

PrevenTronics will install new access control on seven doors in main floor of Building G. Drawing has seven doors listed, one has existing door strike installed on it now, we will connect to and re-use one existing strike. Each of the new access-controlled doors shall have one card reader, one door strike and new locking hardware if identified in walk-thru. From all of the new access-controlled doors we will run new wiring back to com-room and install wiring into new DSX access control panels. In com-room we will install a one new DSX eight reader access control panel, and one, DSX eight output power supply. Customer to provide IP network lan drop connected to existing access control network.

PrevenTronics will work with customer on install schedule, door names, panel time schedules, access levels, and access to work area.

Customer to provide any and all 120VAC power and network connections.

Material Install:

1-DSX Access Control Panel Eight Reader
1-DSX Access Control Eight Output Power Supply
1-DSX Access Control Lan Module
3-Access Control Batteries
7-AptiQ Prox Card Readers
5-Door Strikes
1-Double Maglock
1-Exit Button
1-Exit Motion
Continue>

Pre-venTronics

a division of Circuit-Tron Corporation

- 2-Door Release Buttons
- 1-Cylinder Door Lockset Keyed One-side, Storeroom Function
- 1-Door Closer
- 1-Lot Access Control Wiring
- 1-Lot As-built Drawings
- 1-Lot Install Labor
- 1-Functional Test
- 1-Lot Training

BASE PROJECT: Materials and Installation (tax included) \$ 14,789.67

WARRANTY

Pre-venTronics warranties all materials and labor for one year of complete system.

TERMS & CONDITIONS

Payment due upon completion.

EXCEPTIONS

- Acts of God and or Terrorism are beyond our control and Pre-venTronics is not responsible for these acts or as to the impact that they may have on this scope of services or delivered pricing.
- Extra labor costs if installation needs to take place after normal business hours, weekends, or holidays.
- Extra costs for expediting of products and installation.
- Warranty of components not supplied by Pre-venTronics. Repairs and/or replacements will be done on a time and material basis upon approval of the work.
- Extra costs for materials and labor not included in the above scope of services.
- Extra costs for insurance requirements that exceed Pre-venTronics standard provisions.
- Painting of doors, door frames, walls, ceiling or floors.
- Condition and integrity of exiting site

CLOSING

Once again, we appreciate the opportunity to assist you in this project, and if chosen to do so, will guarantee your complete satisfaction. If you have any questions at all concerning this project or any other matter, please do not hesitate to contact me at (520) 500-6005 or feel free to call our office at (520) 790-4960. I hope this is a start of a strong, long lasting relationship!

Sincerely,

Spencer Bledsoe

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Tucson, AZ 85711-5645

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Cell: (520) 500-6005

Office: (520) 790-4960