



**Spark Purchase and Subscription Quote
for Cochise County, AZ**

RFP 19-27-HEA-02

March 4, 2019

Cochise County Procurement Department
1415 Melody Lane
Building C
Bisbee, AZ 85603

Ms. Diaz,

The following quotes reflect two of CorrecTek's pricing models.

Option one is the **purchase model**, with a minimal upfront cost that covers everything associated with the development and implementation of the software from start to finish (detailed deliverables are listed in the estimates). The monthly recurring cost is the technical support and upgrades fee that will not be billed until you go-live with the software.

Option two is the **subscription model**, ranging from a three year term to a five year term, which only requires that you pay for the travel costs associated with implementation upfront. All other costs are included in the monthly fee.

Sincerely,
Christa Sullivan
CorrecTek National Accounts Manager

Date: 03/04/19

Prepared for: Cochise County RFP 19-14-HEA-02

ESTIMATE

OPTION 1: PURCHASE ESTIMATE

Initial Investment **\$27,930.00**

Deliverables

- License to use the CorrecTek Spark software in one facility
- The CorrecTek Standard database consisting of 125 Forms, 125 Orders, & 120 Reports. The database can be configured to meet the facility's needs.
- Database Configuration
- Standard Project Management Services
- Standard OMS Interface
- Standard Pharmacy Interface
- Standard Lab Interface
- CorrecTek Environment Readiness Inspection
- Training/Go-Live Support
- Dedicated CorrecTek Resources to train up to 25 end users on-site
- Unlimited access to the online CorrecTek Spark eLearning Library

Travel Costs **\$3,640.00**

Includes travel, transportation, lodging and meal expenses for CorrecTek resources

TOTAL UPFRONT COST **\$31,570.00**

Monthly Recurring Cost **\$1,000.00**

- 24/7 Technical Support
Technical support and upgrade fees include unlimited telephone technical support and all scheduled software upgrades which will be provided as they are developed.

OPTION 2: LEASE ESTIMATE

Deliverables

- License to use the CorrecTek Spark software in one facility
- The CorrecTek Standard database consisting of 125 Forms, 125 Orders, & 120 Reports. The database can be configured to meet the facility's needs.
- Database Configuration
- Standard Project Management Services
- Standard OMS Interface
- Standard Pharmacy Interface
- Standard Lab Interface
- CorrecTek Environment Readiness Inspection
- Training/Go-Live Support
- Dedicated CorrecTek Resources to train up to 25 end users on-site
- Unlimited access to the online CorrecTek Spark eLearning Library
- 24/7 Technical Support
Technical support and upgrade fees include unlimited telephone technical support and all scheduled software upgrades which will be provided as they are developed.

Initial Investment

\$3,640.00

- Travel Costs
Includes travel, transportation, lodging and meal expenses for CorrecTek resources

MONTHLY FEE **Includes technical support and upgrade fee*

60 MONTH LEASE OPTION	\$1,510.00
48 MONTH LEASE OPTION	\$1,630.00
36 MONTH LEASE OPTION	\$1,830.00

OPTIONAL SERVICES**CorrecTek Advantage Plan** (to be utilized after go-live) **\$500/Month**

- Unlimited configuration requests. We will create and modify your forms, protocols, reports, workflows, etc. at your request.
- Unlimited online training

Dedicated Account Manager **\$500/Month**

- Act as the Subject Matter Expert (SME) on the CorrecTek application as configured and implemented for the County.
- Stay up-to-date on current CorrecTek related interfaces for the County and participate in troubleshooting any issues reported for CorrecTek related interfaces.
- Stay up-to-date on current CorrecTek related projects for the County and participate in current CorrecTek related projects as business needs dictate.
- Be responsible for overseeing the entire queue of CorrecTek Support tickets for the County and providing on-going assistance for ticket resolution.
- For any CorrecTek Support tickets requiring escalation, the Account Representative will be the primary contact.
- Generate, review, prepare, and disseminate weekly CorrecTek Support reports for the County.
- Review all CorrecTek Support tickets looking for trends in order to provide suggestions to the County point of contact on how to better utilize the CorrecTek application.
- Keep the CorrecTek team aware of "new issues" and County specific workflow to help escalate the closure of support tickets.