



Cochise County Procurement Department

Public Programs...Personal Service
www.cochise.az.gov

From: Brandon L. Morrison, Contracts Administrator
Subject: Cost and Price Analysis for 20-09-ENG-01, Only One Offer Received
Date: 6/28/19

1. IFB 20-09-ENG-01 for Robbs Road Improvements was release on Bonfire on 6/18/2019, with a close date of 6/27/2019. One offer was received by KE&G Construction, Inc. on 6/27/2019 at 12:37PM. The following table depicts the pricing offered, after adjustment by way of clarifications, by the Vendor against our Engineer's estimate, which was derived from the Arizona Department of Transportation (ADOT) website.

Vendor Offer	Engineers Estimate	Total Variance
\$1,417,903.47	\$2,448,144.05	-\$1,030,240.58

2. Depicted by the table above, the Vendors offer is \$1,030,240.58 below the engineering estimate. This data is derived from, and available on the ADOT website available to the public in order to estimate costs for new construction. These estimation factors are estimations based upon previous jobs completed by ADOT. Additionally, ADOT does not typically conduct site-visits, however, Cochise County conducted a site-visit for this project in order to answer further questions and address concerns given the actual project location, thereby allowing us to better communicate our needs to the competitive pool.
3. Given the above information, the single offer received by the Vendor has been determined to be fair and reasonable based upon previous contract data derived from ADOT. For any further questions, please contact the undersigned by email at bmorrion@cochise.az.gov or by phone at (520) 432-8391.

Signed,

Brandon L. Morrison
Contracts Administrator