

To the Honorable Cochise County Board of Supervisors

To the Honorable Mayor of Sierra Vista

My four years on Sierra Vista City Council taught me a great number of things. Those of us who have been successful in our roles as elected leaders have balanced the need for constant action with the responsibility of transparency, while minimizing partisan behavior and building coalitions. As leaders and servants, we must act, but cannot act alone. It is an invaluable lesson, that took me a year or two to understand, not because I was overly political – but because I was overly confident in my ability to do things on my own. I have grown so much, both as a citizen and a leader, over the last few years as a public representative. I found it easier to work with others to achieve common goals. It is within these lessons I found both the endurance, pleasure and humility to serve the public. It is something that I miss, even with the hardships that it brings. I've served my entire life – from volunteering to join the military after 9/11, to volunteering for dangerous combat missions, to volunteering to serve my community as a representative...it has always been spiritually, mentally and emotionally satisfying to put effort into things that require selfless service. I stand ready to volunteer for more service should you wish to accept it. To not at least offer, knowing I have so much of the public's confidence to do the job, would be a great regret.

As a city council representative, I was fortunate enough to spearhead some amazing and positive policies and reforms for the residents of Sierra Vista. Sometimes those efforts failed because I didn't build a strong enough case or convince most of the council, but often, together, we passed great policy and it has a positive effect on our community. My voting record shows that it was beyond partisanship and rooted in something much more tangible – economic success for our community. I still dream of a community that is vibrant and thriving, full of opportunities for young professionals, that is safe and welcoming and without crime or illness. But those things don't come to pass by sitting around on the sidelines.

Instead some of us are motivated by work and action, and the sacrifice that comes with it. We face uncertain times, but I believe we have amazing opportunities right before us and in the future. Appointing someone who is known in the community and successful is important to achieve our common goals, not just for Sierra Vista, but the entire county. Right now, we need a proven representative that the public trusts.

**I offer up my services once again and formally submit my Letter of Intent (for your consideration) to be appointed the vacated Cochise County Division 1, County Supervisor seat.**

I strongly believe that my resume speaks for itself. I am a proven representative for the people of Sierra Vista, earning 49.4 percent of the public vote four months ago in the Sierra Vista Mayor's Race. Never once did I resort to personal attacks on my opponent. I lost with grace and never made excuses. But the numbers prove that it was a close race and many in the area would welcome the appointment. The message during that campaign (if not my entire time on council) was entirely about making our community a better place and continuing to focus on rebuilding our economy. Half the community believed in the message that we can be a better city (and thus a better county). Many in the county also supported that message. Many of them still believe that is possible. I stand ready to continue that mission for all of them.

As a young professional, business owner, homeowner, resident and now a father, I am committed more than ever to the success of our community. I believe I speak for a great many others who have a common

goal for overwhelming economic success and prosperity. I believe my professional and political record, as shown on my resume, prove that I am more than capable of continuing toward the goal of economic stability for Cochise County. We have an amazing opportunity to stay on course and appoint a successful business person and business friendly person as the County Supervisor – something that will send a strong message to the entire community and the state.

Furthermore, as you all know, I have the recent experience serving our community and am imminently familiar with our current challenges – from water rights, to the protecting the Fort, to intergovernmental partnerships, and environmental challenges, and more. I will not seek to introduce more problems or challenges, or to fight old battles and relitigate past arguments with this appointment. My only desire is to continue serve and to help solve our common problems.

I also seek a seamless transition during this appointment process to guarantee our common success and ensure our current path. We need a familiar face within Sierra Vista, our county enclaves and the Division 1 communities for this appointment. More importantly we need a familiar face with a known record of transparency and honesty, with a solid professional, educational, and community engagement record who needs little in processing to start working for the public.

**My goal is not to seek the Cochise County Supervisor position beyond the appointment period (and remainder of the existing term), but to ensure the appointment is something that most Division 1 residents will accept until the next public election.** This will ensure there is minimal public backlash that prevents the continuation of governance or casts the shadow of doubt on the selection. My reputation for honesty and transparency, along with my public service record will ensure a continuation and acceptance of the current direction of our county and city. I will finish out the term then stand aside for a formally elected representative to start the next new term. (I will not run for this position or any other position in the future). This act will ensure that the appointment fulfills its intended purpose of finishing the original term and remove any possibility of an appointed incumbent with a decided advantage in the next election. It will be well accepted by the public for this reason. It is the safe and honest decision and I am more than qualified for the position.

I have learned a lot in my time on council. I know we cannot make everyone happy any one decision. That is that nature of duality within government. However, in this case many will be satisfied and content with appointing someone who has already proven themselves to much of the public they going to represent. Maintaining the public trust and ensuring confidence in this appointment is vital to immediate success for our community. I am confident that the rest of my resume will speak for itself and show my ability and expertise across many important subjects. My record is well known and has been vetted and accepted by the public.

I don't seek this office for anything other than to ensure we stay on course to overcome our challenges, achieve common community success, and ensure a seamless transition to the next elected representative for the seat. Being appointed will be a great sacrifice and not something that I take lightly. I know what the experience will be like and have proven able to handle the stress of public office. More importantly, I know that many, many people are asking for me to submit my name to you for consideration. My hope is that you will hear them. **It is for those reasons that I humbly request your consideration and the appointment for the Cochise County Division 1 Supervisor to once again serve the public until the formal election of a new supervisor.**

Graciously,

*Craig Mount*

Craig Mount

Former Sierra Vista City Council Member and Mayoral Candidate

# Craig A. Mount

MA, MPA, PMP

Top Secret Clearance US Army Veteran

**OBJECTIVE:** I wish to continue to serve the People of Sierra Vista as their County Supervisor for the remainder of the outgoing Supervisor's term, ensuring a successful transition to the next County Supervisor following the next election. I will maintain a professional, dynamic policy discussion, focused on needs, wants, and common goals of all Citizens within Cochise County District 1. I will promote constant improvement and success at the policy level while maintaining an open mind for all ideas. I will uphold governmental and organizational standards of ethics, honesty and character.

## SUMMARY OF QUALIFICATIONS

- Served four years as an elected, and trusted, City Council Member for Sierra Vista, AZ with honor and distinction – Never sacrificed personal integrity for political power or personal favors. Well researched and well spoken. Opinions were fact-based, thoughtful and realistic. Often argued the counter-point of issues to ensure that the entire public has a voice, regardless of personal beliefs or philosophy.
- Over ten years of diverse management experience within Department of Defense (DoD) Contracting, including project management, human resource management, organizational structure and design strategy for government customers. Professional, qualified and experienced project manager, program manager, analyst, manager, team leader and executive.
- Since 2016, strong performance and delivery record closing increasingly complex and risky projects requested by the US Government resulting in over a dozen unique experiments of conceptual technologies, capabilities and organizational structures.
- Executive management and program management experience within areas of large scale organizational (re)structure planning and development. Executive experience leading/managing all corporate functions and department stakeholders.
- Established and qualified program/project manager/analyst; specializing in forecasting risk and environmental change, project planning and control, and implementing governmental, educational, and corporate stakeholder communication and “reach-back” capabilities to ensure project success.
- Team-centric leader experienced in mentoring, coaching and team building that utilize the very best of team members' talent, skill, education and interests based on years of proven training and education from the US military, academia and practical experience.
- Proficiently develops adaptive and unique solutions for projects in resource-constrained environments that meet customer requirements and deliverables while maintaining cost, scope, quality and schedule constraints. Master stakeholder management qualifications- served on regional non-profit boards, city council, university adjunct faculty and developed and championed a small business outreach program.

## EDUCATION AND CERTIFICATIONS

**Project Management Professional (PMP)** - 2014 - Project Management Institute (PMI) – (Recertified 2018)

**Six Sigma & LEAN Six Sigma Black Belt(s)** - 2012 - Villanova University

**Masters Public Administration (MPA)** - 2012 - Wayland Baptist University, Sierra Vista, AZ

**MA, Management (Business)** - 2010 - Wayland Baptist University, Sierra Vista, AZ

**BS, Bachelor of Science in Occupational Education (Intelligence Operations)** - 2008 - Wayland Baptist University, Sierra Vista, AZ

**US Army Military Intelligence Analyst Course** - 2002 - *Specialty: 35F (96B) Military Intelligence Analyst*  
United States Army Military Intelligence Academy, Fort Huachuca, AZ

## PERFORMANCE SUMMARY

### City Council Member (Elected) – City of Sierra Vista (2014 – 2018)

- Responsible for approving an annual \$60-70M city budget and approving all city regulatory, fiscal and legal polices, grants, and capital projects. Known and proven Fort Huachuca community member.
- Served as a member of the Municipal Planning Organization (MPO). Helped support and pass policy to fund our local streets, roads, and transportation projects. Familiar with the current levels of effort and will not need time to learn the policies. Will maintain the current direction post-election and help ensure successful policy moves forward and continue to education the public on the role of the MPO within our country and city organizational structure.
- Developed, and helped pass, several thoughtful resolutions/policies intended to promote fiscal responsibility, flexibility, and economic growth; including, but not limited to: West End Partnership Program, the City of Sierra Vista's current Fiscal Policy (semi-annual budgeting process), updated City Council Travel Policy, and more.
- Spearheaded the first City of Sierra Vista Budget Town Hall. Promoted constant communication with local constituents using social media. Always operated from a metric-based system of government policy creation, as opposed to strict political ideology or partisanship. Accustom and unfazed by being in the community spot-light and understand the rigors of public political office.
- Served as the City of Sierra Vista's Council Liaison for the Industrial Development Authority (IDA), Upper San Pedro Partnership, Airport Commission, Library Commission, Arts and Humanities Commission (to replace council member who was unable to attend), and Cultural Diversity Commission.
- Holds a Master's Degree in Public Administration, focused on government finance and public policy development. Has taught and lectured university government and management courses for nearly eight years.
- Well known and respected within the Division 1 Country Area: Named "Person Making a Difference" by the first ever Sierra Vista Herald's "Best Of" Readers Poll (the only time the award has been given). Named one of the "Top 40 under 40" Young Professionals by the Sierra Vista Herald. Earned several community recognitions for volunteer work with youth sports, local scouting troops, education programs and served as a frequent guest speaker at numerous community clubs, organizations and events.
- Trusted, proven and safe represented within the Sierra Vista area. Earned nearly 49.4 percent (6,854 votes) of the public vote for Mayor of Sierra Vista in the November, 2018 election in a close race, without resorting to personal attacks, political partisanship, or slanderous tactics. Ran, much like my time in office, a completely open and honest campaign that answered every question publicly.
- Has extensive familiarity and understanding of the history and current state of issues pertaining to local water rights, land rights, economic development, mental health, transportation and local law enforcement. Non-stop, open-minded student that would listen and learn about all facets of public policy pertaining to the local area from all subject matter experts, peers, community leaders, and elected leaders.
- Unmatched knowledge of Fort Huachuca and its missions, with nearly 20 years of combined success and experience as a Military Intelligence Student, Intelligence Warfighter, Project Manager, and Business Owner. Knowledgeable and familiar with Fort Huachuca leadership, organizational structure, policies, and connection to the local community. Member of the Veterans of Foreign Wars (VFW).
- Former Board Member of University South Foundation, Former Board Member of Southeast Arizona Hospitality Association (SEAHA).
- Ready to start Day 1 of Appointment.

### President, Co-Founder - Nemean Solutions, LLC (2017 – Current)

- Successful Cochise County entrepreneur and employer. Closed over a million dollars in federal contracts within first 18 months of formal business operations; achieved profitability within the three months; acquired SDVOSB and TS Facility Clearance certifications within 180 days of opening; entirely appreciates the challenges and rewards of effective small business subcontracting, communication and multi-company contract team performance. Committed to helping others start Women-Owned, Minority-Owned, and Service-Disabled Owned Small Businesses in the community.
- Intimately familiar with US Army contracting and industry subcontracting policies/best practices; FAR/DFAR regulatory compliance; security and classification procedures; ITAR and intergovernmental/international communications/trade regulations.
- Extremely informed of NETCOM missions, operations and strategic objectives; Currently supports NETCOM with a team of highly qualified and cleared computer engineers and Critical Infrastructure Risk Management (CIRM) subject matter expert support.
- Founder and owner rapidly growing company in Cochise County, with intimate familiarity with the government and public policy of the Small Business Development Center (SBDC), the Small Business Agency (SBA), Arizona Regional Economic Development Foundation (AREDF), and other agencies. Corporate member of both the Hispanic Chamber of Commerce and the Sierra Vista Chamber of Commerce.
- Wide industry connections within most major federal contracting companies and many smaller ones. Member of the Global Special Operations Forces (SOF) Foundation. Intimately familiar with US Army, Joint Forces, and Special Forces missions and emerging technologies pertaining to Military Intelligence and Cyber Operations.

**Vice President, Business Operations - Intelligence, Communication and Engineering, Inc. (ICE Inc.) (2015 – Current)**

- Organized and managed corporate headquarters staff operations, human resources, finance and accounting, security, recruiting and Program Management Office (PMO) for a \$40M/yr. corporation, with nearly 200 employees performing in 13 states and operating in over two dozen countries internationally.
- Served as local Program Manager for five (5) Fort Huachuca service contracts as an additional duty; mentored and taught corporate project managers Project Management Institute (PMI) best practices. Developed teams, conducted capture, won awards, and recruited and retained senior level subject matter experts.
- Directly responsible for developing and managing annual corporate staff operating budget exceeding \$5M. Successfully initiated innovative cost-saving measures, reducing the operating budget every year, while increasing corporate profitability.
- Earned Master's Degree in Business Management and industry leading certifications in Project Management and Six Sigma Process improvement.

**PM - US Army Intelligence Battle Lab/Experimentation Analysis Element (EAE) – ICE Inc. (2010 – 2015)**

- Applied Program/Project Management Professional (PMP) principles to initiate, plan, execute, control and close over a dozen multi-million-dollar experiments for the US Army, including Enterprise Challenge (EC), Unified Challenge (UC), Army Expeditionary Warfighter Experiment (AEWE). Applied Six Sigma and Lean Sigma principles to control and improve Project Management processes that increased the quality of experiments, ultimately increased government funding, contactor personal, scope and corporate recognition for the organization over a six-year period.
- Personally responsible/accountable for planning, managing, and controlling the largest experiment/operational test on Fort Huachuca, AZ, for several years which included over a dozen commercial companies, US and allied military organizations, government agencies, and dozens of personnel resulting in data collection exercises determining future military decisions on military programs, funding levels and strategy. Led the team that conducted similar events at locations around the country.
- Programmatically responsible for ensuring the network accreditation policies were adhered to during operations for multiple classified networks used in the EAE. Successfully passed two major network accreditation audits, during initial audits, with top scores within the Battle Lab Collaborative Simulation Environment (BLCSE) federation within in a five-year span. Recruited and retained senior level, cleared and certified computer programmers, engineers and administrators for duration of contract.
- Successfully planned, procured and installed nearly \$1 million dollars in computer hardware to modernize a US Army Battle Lab; this project came in under cost by utilizing benchmarked procurement processes and accurate scheduling. Recognized as Department of Defense Architecture Framework (DODAF) subject matter expert (SME). Army CHES system trained and procurement specialist.

**Task Lead/Military Intelligence/Modeling and Simulation SME – ICE Inc. (2009-2010)**

- Successfully planned, organized, and controlled nine distributed constructive simulation experiments incorporating military and commercial Modeling and Simulation software, military computer systems, and organization design and modernization diagrams that produced data for stakeholders to enable risk reduction with military modernization decisions. Coordinated work across an extensive network of military organizations from the US Joint Forces and partner DoD labs.

**Operational Test NCOIC, Intelligence Electronic Warfare Test Directorate (IEWTD) - United States Army - (2005 – 2009)**

- Over a four-year period, assisted in the planning, organization, leading, and controlling of seven military operational test events determining the technical maturity, feasibility of use or tactical advantage of enhanced US Warfighter capabilities and survivability, coordinating several hundred military, government and contract personnel.
- Awarded MICA Knowlton Award for work modernizing, planning and executing operationally realistic electronic warfare test and evaluation events for multiple DoD/Joint Counter Remote Controlled Improvised Explosive Device (RCIED) Electronic Warfare (CREW) systems under various Joint rapid acquisition authorities.

**All Source Intelligence Analyst, 1<sup>st</sup> Squadron, 7<sup>th</sup> United States Cavalry - United States Army (2001 – 2005)**

- Participated in major combat operations throughout the Baghdad, Iraq Area of Operations; created and delivered highly detailed verbal and written analytical reports to senior military leaders that affected military decision-making processes of combat operations and threat elimination (March 2004 – March 2005).
- Selected to serve of 1-7 CAV Personal Security Detachment for the Commander and Command SGT Major during combat operations in Baghdad, Iraq.
- Earned Order of the Combat Spur and Combat Action Badge, and other honors, for actions during combat operations in Baghdad, Iraq.
- Dean's List Graduate from the US Army Military Intelligence School, Fort Huachuca, AZ.

## **OTHER NOTEWORTHY EMPLOYMENT**

**Professor of Management (Adjunct)** - Wayland Baptist University (2011 – Current); Cochise College (2018)

- Received consistent and superior course reviews for lectures on the theory, significance, and practical application of the Principles of Management, Human Resource Management, Organizational Design, and subsequent other leadership and management topics over four years of instruction at a private, regionally accredited university.
- Taught PMI courses pertaining to Program and Project Management to local workforce through college's Continuing Education program – preparing them for the PMI PMP exam and to bring back to their respected corporations.

**Procurement Professional** - Xerox Corp. (Pre-military)

- Conducted Program Management and logistics of post-contract services for Delta Airlines and Bank of America nationwide valued at nearly \$100M.

### **COMMUNITY MEMBERSHIPS & SERVICE**

**Project Management Institute (PMI) Tucson Chapter (Member)**

**Global Special Operations Forces (SOF) Foundation (Member)**

**Huachuca 50 (Member)**

**Sierra Vista Hispanic Chamber of Commerce (Member)**

**Veterans of Foreign Wars (Member)**

**City of Sierra Vista (Former City Council Member, 2014-2018)**

**Southeastern Arizona Hospitality Association (Former Board Member)**

**University South Foundation (Former Board Member)**

### **HONORS AND AWARDS**

#### **Sierra Vista Community**

**“Top Twenty Young Professionals Under 40” – Sierra Vista Herald (2018)**

**“The Person Making a Difference in Sierra Vista” Best of Sierra Vista Awards– Sierra Vista Herald (Readers Poll) (2016)**

#### **Wayland Baptist University**

**Honors Graduate, MA Management (3.66 GPA)**

**Honors Graduate, MPA (3.78 GPA)**

#### **United States Army**

**Combat Action Badge**

**Military Intelligence Corps Association (MICA) Knowlton Award**

**Order of the Combat Spur**

**Dean's List, MI Analyst Course**

**Meritorious Service Medal**

**Army Commendation Medal (2)**

**Army Good Conduct Medal (2)**

**References available upon request**