



Cochise County Procurement Department

Public Programs...Personal Service
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March 1, 2019

From: Brandon L. Morrison, Contracts Administrator

Subject: Price/Cost Analysis for 19-33-HFP-01

1. It is the intent of Cochise County to enter into a contract with JE Fuller/Hydrology & Geomorphology, Inc. ("Vendor") for Cochise County San Pedro Watershed Monitoring services on the basis of A.R.S. §41-2537, R2-7-E303, "Competition Impracticable Requirements". The County has ascertained that this is to the benefit of the County as Vendor is the incumbent contractor who has been performing these services since the completion of the Palominas Watershed project (Project 1) and has equipment mobilized, ready to monitor; reporting procedures and formats that fit the requirements of the County; and has the background knowledge in order to remain compliant with the Walton Family Foundation grant requirements for Project 1.
2. Below is a table of proposed pricing submitted by the Vendor:

Position	Proposed Labor Rate	GSA Awarded Ceiling (AVG)
Project Manager II	\$135.00/hour	\$139.00/hour
Project Engineer II	\$110.00/hour	\$154.00/hour

The information outlined within the table above, the Vendor has proposed an hourly rate for Project Manager II at \$135.00 per hour, which is \$4.00, or 2.9% less per hour than the average of awarded ceiling prices for contracts awarded by the General Services Administration (GSA). Additionally, the proposed Project Engineer II labor rate at \$110.00 per hour is \$44.00, or 28.6% lower than the average awarded ceiling price. According to this labor rate, it is \$8.00 higher than the -1-standard deviation at \$102.00.

3. According to the information outlined above, the proposed pricing has been found to be fair and reasonable and the Cochise County Procurement Department recommends award to the Vendor based on A.R.S. §41-2537, R2-7-E303. For any questions regarding this information, please contact the undersigned by phone at (520) 432-8391 or by email at bmorrison@cochise.az.gov.

Signed,

Brandon L. Morrison
Contracts Administrator