



# COCHISE COUNTY PROCUREMENT DEPARTMENT

1415 Melody Lane, Building C, Bisbee, AZ 85603  
Phone: (520) 432-8390 | Fax: (520) 432-8397

## 20-14-FAC-03 Appendix A - Pricing

Date of Pricing Doc: \_\_\_\_\_  
Vendor Firm Name: \_\_\_\_\_  
Authorized POC: \_\_\_\_\_  
Vendor POC Phone: \_\_\_\_\_  
Vendor POC Email: \_\_\_\_\_

Vendor agrees to furnish the following materials and/or services according to the following pricing schedule: Please submit pricing as applicable to the portion as it affects your company's proposal:

Line Item	Part Number (If Applicable)	Description	Unit of Measure	Price
	N/A	Elevator Maintenance and Monitoring to include assistance to Fire Service Systems	Lump Sum to include monthly elevator service	

Freight: (6 elevators),  
Annual No  
Load Test

Estimated Taxes N/A  
(materials only): \$ \_\_\_\_\_

Tax Rate: \_\_\_\_\_%

Required Delivery By: 45 days

The Vendor agrees to hold pricing valid for 45 days from the date of the document unless otherwise annotated. Additionally, if no other payment terms are specified, it is agreed that Net 30 payment terms apply.

Valid for: \_\_\_\_\_ days

Payment Terms: Net \_\_\_\_\_ days

Discounted Terms: \_\_\_\_\_

As an authorized agent of the Firm, the below signatory official has authority to contractually bind the Vendor as proposed throughout this Appendix.

Authorized Signature: 

**LIST OF ELEVATORS**

**2.0**

<b>Location</b>	<b>Manufacturer</b>	<b>Motor</b>	<b>Serial #</b>	<b>Electrical</b>
Benson Service Center 126 W. 5 <sup>th</sup> St. Benson, AZ 85602	Kone KCM 831	LCE hydraulic	20214414	460 V 3 phase
Cochise County Health Department 1415 Melody Ln. Bldg . A Bisbee, AZ 85603	Kone KCM 831	LCE hydraulic	20214415	460 V 3 phase
Administration Building 4 Ledge Ave. Bisbee, AZ 85603	Dover	DP150-25	E-46774	460 V 3 phase
Cochise County Courthouse 101 Quality Hill Bisbee, AZ 85603	Motion Control Engineering	hmc-1000-phc	20679	208 V 3 phase
Old High School 11 Clawson Ave. Bisbee, AZ 85603	Esco	Unknown	Unknown	230 V 3 phase
Douglas Justice Court 1012 G Avenue, Douglas AZ 85716	Schindler 330A	Pending	Pending	Pending

**3.0**

**Above pricing includes assistance for Fire Services Systems to be provided during Monthly Elevator Maintenance visits as needed, with anticipated Quarterly and Annual Testing by Fires Service Systems Providers occurring during those times. Additional support provided by IronHawk for Fire Service Systems Support outside of regularly scheduled Monthly Elevator PMs would be billed hourly as needed, however IronHawk does not foresee the need to provide assistance outside of times established for regular elevator maintenance, as IronHawk shall only be needed on those occasions during which Fires Service Systems require access to Smoke Detectors located in the overhead in elevator hoistways, which can reasonably be provided any month during regularly scheduled maintenance.**

Should individual days for assisting Fire Service Systems be required outside of regularly scheduled elevator maintenance days, IronHawk shall apply an hourly rate as noted above. One day's hourly rate at \$175.00/hour is \$1,400.00, standard daytime hours.

## PRICING SUMMARY

Item #	Elevator Location	Monthly Inspection Charge
1.	Benson Regional Service Center, 126 W. 5th Street, Benson, AZ 85602	\$ 189.50
2.	Cochise County Health Department, 1415 Melody Lane, Bldg. A Bisbee, AZ 85603	\$ 189.50
3.	Cochise County Courthouse, 101 Quality Hill Rd., Bisbee, AZ 85603	\$ 189.50
4.	Old Bisbee High School, 11 Clawson Ave, Bisbee, AZ 85603	\$ 189.50
5.	Cochise County Admin. Bldg., 4 Ledge Ave. Bisbee, AZ 85603	\$ 189.50
6.	Douglas Service Center/Justice Court 1012 G Avenue Douglas 85607	\$ 189.50
7.	Category 5 Full Load Test <u>Per Machine</u> (Per State Every 5 Years, Currently Due):	\$2,975.00/per machine*
	Hourly rates for miscellaneous repairs not covered by this agreement as authorized by the County	
7.	Mark up percentage on repair parts	52 %
8.	Straight Time	\$ 175.00 per hour
9.	Over Time (Regular OT – Holiday/Sunday OT)	\$ 297.50-350.00 per hour

**GRAND TOTAL MONTHLY CHARGE:** \$189.50 x 6 = \$1,137.00/month and \$13,644.00 Annually for Monthly PM's and Service. Category 5 Full Load Test, Should they come due during the duration of this contract, shall be the above noted price per machine unless otherwise determined.

\*If all the Category 5 tests come due at one time, IronHawk can reduce rates by combining tasking for multiple machines as needed.

**Hourly Rates:**

Per County's letter of January 6, 2020, Straight Time Hours: 8:00 A.M. – 5:00 P.M.

Per County's letter of January 6, 2020, IronHawk will perform support for the County Fire Services Company which, if occurring on Saturdays, shall be billed at Standard Hourly Rates (175.00/hour).

Over Time Hours: Weekdays (3:31 P.M. – 6:59 A.M.); Weekends (Friday 3.31 P.M. – Saturday 11:59 P.M.); Sunday and Holiday (Double Time) 12:00 a.m. p.m Sunday to 6:59 a.m. Monday and Holidays

**Pricing:**

All prices quoted shall remain firm for ninety (90) days after the opening time and date.

**Invoice Terms:** Payment will be net 30 following completion of services for the month. Payment will be made in arrears not prior to service.