



ANNUAL REPORT

JULY 2020 TO JUNE 2021



Photo: 208 acres in Graham County, AZ – Lands of America

VADA J. PHELPS, EXECUTIVE DIRECTOR

Equal Opportunity Employer/Program.
Auxiliary Aids and Services are Available upon Request to Individuals with Disabilities.
Funded by WIOA Federal dollars serving Adults, Youth and Dislocated Workers.



Annual Report – July 2020-June 2021

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ARIZONA@WORK - Southeastern Arizona

Annual Report – July 2020–June 2021

On behalf of the ARIZONA@WORK - Southeastern Arizona Workforce Board of Directors and staff, I am proud to present our Annual Report. We are pleased to share with you the report highlighting events and accomplishments from July 2020 to June 2021. We are proud of our accomplishments and ongoing efforts to support local businesses in our three county area, to provide them access to a skilled workforce and job seekers access to meaningful employment.

This report is a testament to the efficient and effective services that our system has provided to job seekers and business over the past year. Our ability to find innovative and unique approaches to service delivery for our communities continues to thrive.

Our goals include creating workforce solutions to deliver excellent job opportunities to our citizens, by partnering with area businesses, education and government. We are identifying in-demand sectors and working with our community colleges and other training facilities to designing programs to meet these demands.

The Board of Directors, appointed by the Board of Supervisors, is made up of a majority of private sector business owners and decision making staff who have their finger on the pulse of the local economy. The board capitalizes on the diverse skills of its residents by helping develop a trained workforce.

In our three county area we have 4 physical job center locations and one administration office:

Cochise:

2600 E. Wilcox Drive – Room H-106
Sierra Vista, Arizona 85635
(520) 458-9309

515 E. 7th Street
Douglas, Arizona 85607
(520) 364-8906

Graham:

1910 W. Thatcher Blvd.
Safford, Arizona 85546
(928) 432-6936

Administration Office:

900 Carmelita Drive
Sierra Vista, Arizona 85635

Greenlee:

P.O. Box 816
558 N. Coronado Blvd.
Clifton, Arizona 85533
(928) 439-4632

GENERAL INFORMATION:

ARIZONA@WORK- Southeastern Arizona is a nonprofit, federally funded employment and training agency that provides customer-focused workforce development services. We work closely with local businesses, educators and job seekers to ensure that our programs provide the needs of the communities we serve by facilitating skill development and career mobility, aligned with the business community needs and enhance people's ability to live and work in our three county region.

HISTORY:

President Barack Obama signed the Workforce Innovation and Opportunity Act (WIOA) into law on July 22, 2014. As with the preceding Workforce Investment Act (WIA), WIOA is overseen by the U.S. Department of Labor (DOL) and is designed to help job seekers access employment, education, training and support services to succeed in the labor market and to match employers with the skilled workers the need to compete in the global economy. Congress passed the Act by a wide bipartisan majority; it is the first legislative reform in 15 years of the public workforce system.

WIOA provides a new opportunity to ensure that America's Job locations remain effective and job-driven – responding to the needs of employers and preparing workers for jobs. WIOA will be in effect for the next four years (2015-2020)

The purpose is to better align the workforce with education and economic development. The private sector will continue to be the majority of the Local Boards. The balance of the Board is made up of: Labor Representatives, Adult Education/Literacy, Vocational Rehabilitation, Higher Education, Wagner-Peyser, and Economic Development.

The law maintains the current One-Stop partners. It consists of Title I Adult Services, Youth Services, Dislocated Workers; Title II Adult Education and Literacy; Title III Wagner-Peyser Act of 1933 and Title IV Rehabilitation Act of 1973. There are more comprehensive performance measures. If you would like to look at the law you may obtain it on the Department of labor web site or the State of Arizona web site. The Department of Labor has already issued TEGL's (Training and Employment Guidance) and the state is putting out Guidance Letters. These are also posted on the website www.azdes.gov.

Now more than ever, effective education and workforce development opportunity are critical to a stronger economy of our three counties. We are preparing workers for the 21st century jobs, while helping businesses find the skilled workers they need.

Our goals are to align workforce training goals with the economic and education goals of our counties and make workforce programs more customer-focused.

We provide real-time labor market information about in-demand jobs, job search workshops, programs for job seekers, staffing and recruitment assistance, pre-layoff assistance and

outplacement services, employee training and retention services, as well as professional development programs.

THE BOARD:

1. **PURPOSE STATEMENT:** The purpose as outlined in the WIOA law H.R. 803 signed into law on in the City of Washington on Friday the third day of January 2014. “It is to amend the Workforce Investment Act of 1998 to strengthen the United States workforce development system through innovation in, and alignment and improvement of, employment, training and education programs in the United States and to promote individual and national economic growth and other purposes.” Statewide and Local Workforce Investment Systems is to provide workforce investment activities, through statewide and local workforce investment systems, that increase the employment, retention and earnings of participants and increase occupational skill attainment by participants. As a result improve the quality of the workforce, reduce welfare dependence and enhance the productive and competitiveness of the Nation.

2. **MISSION STATEMENT:** The ARIZONA@WORK Southeastern Arizona Workforce Board will lead the regional workforce development system and collaborate with all partners to help businesses and job seekers prosper.

3. **VALUES STATEMENT:** Integrity – Self-Sufficiency – Respect – Teamwork – Initiative – Commitment and Individual Responsibility for Team Success.

4. **VISION STATEMENT:** ARIZONA@WORK Southeastern Arizona Workforce Development Board will position our citizens and businesses for increased and sustained economic prosperity.

5. **BOARD RETREAT:** The results of the Board retreat of June 2021 are attached.

6. **BOARD MAKEUP:**

Workforce Investment Boards are appointed by the Local Elected Officials:

1. 51% Representatives of business who are owners, chief executives or operating officers of the business or other decision makers
2. Representative of local educational entities
3. Representatives of Labor organizations (not less than 20% of the Board) can include community-based organizations that have demonstrated experience and expertise in addressing the employment, training, or education needs of individuals with barriers to employment.
4. Representatives of education and training
5. Representatives of governmental, economic and Community development
6. President of the Board must be from the Private Sector.
7. List of current Board Members is attached.
8. Also attached is the calendar of meetings for next year.

SERVICES:

ADULT AND DISLOCATED SERVICES:

We provides customized services to the jobseekers, including the Dislocated Workers of Cochise, Greenlee and Graham Counties through its job centers in Sierra Vista, Douglas, Safford and Clifton. Our Staff is dedicated to providing job seekers the tools needed to enter the unique workforce of our three counties.

The clients meet with experienced career advisors and discuss their specific needs. They can then attend workshops that focus of varies topics to understand how to negotiate the best possible employment situation. The list of our workshops can be found at the end of the narrative.

We also provide specialized services to specific populations such as veterans, youth, dislocated workers and older workers. We work closely with local businesses, educators, and individuals to ensure we provide opportunities that build the knowledge, skills and attitudes necessary to address the workforce needs of our three counties.

YOUTH SERVICES:

We provide Youth Services which is an information-rich environment where youth ages 16-24 can learn to conduct an effective job search, research careers, access job listing, find volunteer opportunities and much more. Staff provide resources, mentorship and assistance which also includes work experience where their careers are matched with employers offering work experience opportunities in the areas of their employment interests. The youth gain valuable skills, learn responsibility and receive income - the employers gain a motivated intern whose wages are subsidized by us.

Job Training is also provided to eligible youth and they are assisted with job-search assistance and employment placement following training.

BUSINESS SERVICES:

We work very closely with local businesses to ensure that our programs provide opportunities that build the skilled workforce needed by their businesses. When businesses need to grow their business or a new business moves into our community, we can help find the quality candidates for their job openings. We can work to meet staffing needs, directly or through our quality connections with relevant community organizations.

We know that running a business comes with considerable challenges. If the business is considering layoffs, closing or shutting down the business operations we can help with a smooth transition with ensuing compliance with legal requirements. We can save them time and help them to understand all the options available to them. We can help them with their outplacement services and retaining opportunities.

When they need to upgrade their employees skills we can provide the employees with professional development and help the business assess their training needs and connect them with resources that suit their business.

Finding and hiring good employees with the right skill set can be challenging. In many cases, candidates may have the right combination of enthusiasm and ability but lack specific skills required and needed by the employers. Therefore we can provide an On-the-Job-Training experience which is an intern position. We can then pay up to 50% of the salary of this position for a period of time. This allows the job seeker to learn specialized and complicated work on the job specific to that employer's needs. After which the employer has had the opportunity see that potential employee's abilities and be ready to offer the intern a full-time position.

Funding Allocations

1. Congress determines total allocation which goes to Department of Labor (DOL).
2. DOL disburses it to the states based on a formula consisting of three parts:
 - a. 1/3 based on number of economic disadvantaged
 - b. 1/3 based on the relative excess number of unemployed individuals
 - c. 1/3 based on number of unemployed in areas of substantial unemployment compared to total number of unemployed
3. State disburses the funds to the local workforce areas based on the same formula as above. Therefore, it does not matter how well or how poorly your areas perform the allocation is the same.

Next is a chart showing our allocations for the 2021-2022 program/fiscal year compared to the 2020-2021 program/fiscal year. Overall, we actually have a decrease of \$396,438 for the fiscal year 2021-2022. None of the Local Areas received a Rapid Response allocation for the 2021-2022 program/fiscal year as the Governor's office decided to retain the allocation at the State level. We have been informed the Arizona Department of Economic Security will be doing all Rapid Response events at the State level. To date, we have not been informed how the State will implement the Rapid Response changes.

	2020-2021		2021-2022	Increase
	Allocation		Allocation	(Decrease)
Adult	\$749,476		\$602,861	\$(146,615)
Youth	\$727,876		\$593,749	\$(134,127)
D/W	\$1,170,857		\$1,055,161	\$(115,696)
RR	\$ 0		\$ 0	\$ 0
Total	\$2,648,209		\$2,251,771	\$(396,438)

BUDGET TO ACTUAL REPORT

Included in this annual report is the 2020-2021 budget to actual report. The independent audit report and the state audit for the year 2019-2020 were completed with one finding, which has been corrected. We, for the past nine years have had no findings and we are still considered a low-risk auditee. The independent audit for the 2020-2021 should be complete soon. If you would like a copy of the independent audit report (when completed) please let me know.

PERFORMANCE MEASURES:

The state is trying to be able to prepare a red and green report for all the required partners. They have not been able to do this. We can't get a workforce report for our area either as the state has not been able to program their system based on the new multi-regression model now required by the federal government. However, we have been able to pull the numbers, a copy of which can be found at the end of this report.

CLIENTS IN TRAINING-EXITED OUT OF TRAINING

For the period July 1, 2020 to June 30, 2021, 261 participants were enrolled in our adult, dislocated worker, and youth training programs. During the same period, we exited 110 participants from training which are now either employed, moved on to secondary education or looking for employment.

K.E.Y.S. (KEEP ENHANCING YOUR SUCCESS) PROGRAM

We are offering workshops to job seekers. Below is a schedule of the classes and class descriptions:

Monday	Tuesday	Wednesday	Thursday	Friday
Introduction 9:00AM	Introduction 9:00AM	Introduction 9:00AM	Introduction 9:00AM	Introduction 9:00AM
Community Resource Information 10:00-10:30AM	Resume Building 10:00-11:30AM	Effective Job Search 10:00-11:30AM	Job Applications 10:00-11:30AM	Interviewing Tips & Hints 10:00-11:30AM

Class Descriptions

Introduction Learn: about services in the Job Center and what ARIZONA@WORK can do for you.

Community Resource Information Learn: about community resources in the local area and how to access the information.

Resume Building Learn: The Role of the Resume in your Job Search Activities; choose a format-Which is best for you? ; resume guidelines, and target your resume to the job desired.

Effective Job Search Learn: How to submit resumes and applications online; networking, and pluses of assertive job search techniques.

Job Applications Learn: Etiquette-Do’s and Don’ts; discover how to successfully answer sticky questions; successfully complete on-line applications, and how to email your application and submit attachments.

Interviewing with Confidence Learn: Four parts of an Interview; basic interview practices; how to negotiate and ace the interview; first impressions count/dress to impress; attract vs. distract.

CAREER FAIRS

HIRING FAIRS

- Held 9 in-person Hiring Events during this quarter in which 96 job seekers attended and 30 were hired. At least 53 hired this quarter from hiring events and job posts.
- 28 August 2020 – Census Hiring Event, Douglas office
- 17 November 2020 – Vision Quest Hiring Event, Douglas office
- 16 March 2021- Department of Corrections hiring event in Safford office
- 16 March 2021 – Southwest Irrigation Job Fair, Clifton office
- 31 March 2021 – National Guard Job Fair, Clifton office
- 6 April 2021 Host Sgt. Orosco for AZ Department of Corrections hiring event
- 26 April 2021 – CSL Plasma Hiring Event, Douglas office
- 26 April 2021 – ACT Call Center Hiring Event, Douglas office
- 26 March 2021 Hosted Federal Correctional Inst. hiring event Safford office
- 10 May 2021 Hosted job fair for Mears Group (Safford office)
- 14 May 2021 Hosted Federal Correctional Inst. hiring event in Safford office
- 20 May 2021 Hosted AZ State Department of Corrections for recruitment event in Safford office.
- 25 June 2021 Hosted in person job fair in Safford office for Sollers Construction
- 29 June 2021 Hosted in person job fair in Clifton office, for Southwest Irrigation

EDUCATION FAIRS

STAFF PRESENTATIONS

- 28 October 2020: Presented WIOA programs at EAC Counselor's lunch.
- 12 March 2021 – Provided training for Pre-separation brief at SFL-TAP.
- 25 March 2021 – Provided training to Medical Assistant Class, on resumes and online profiles
- 19 April 2021 - Provided training to Medical Assistant Class, on resumes and online profiles
- 12 May 2021 – Provided training for Veterans Business Outreach Center (VBOC)

EVENTS

- 24 June 2020 – Network at Noon – Virtual
- 25 June 2020 – JACOBS Virtual Job Fair
- 30 June 2020 – Facebook Live with Sierra vista Chamber of Commerce
- 9 July 2020 – Southern Arizona Virtual Job Fair
- 23 July 2020 – Southern Arizona Virtual job Fair
- 6 August 2020 – Southern Arizona Virtual Job Fair
- 3 September 2020 – Virtual Job Fair -Southern Arizona
- 16 September 2020 – Southern Arizona Virtual hiring Fair
- 16 – 20 September 2020 – Vietnam Wall Arrives in Benson

- 19 September 2020 – Food Drive for Warrior Healing Center
- 30 September 2020 – Network at Noon
- 1-4 October 2020 – Booth at Rex Allen Days in Willcox
- 6 October 2020 – Spouses New Comers Briefing on Fort Huachuca
- 6 October 2020 – Meeting with Grasshopper Landscaping
- 13 October 2020 – Good Morning Sierra Vista – Virtual
- 13 October 2020 – Briefing with Medical Assistance Class about online profiles, job searches and virtual presence.
- 23 October 2020 – 7th Annual Cochise Serving Veterans Resource Fair
- 3 November 2020 – Spouses Newcomers Meeting – Fort Huachuca
- 3 November 2020 – Vision Quest Hiring Event-Sierra Vista
- 17 November 2020 – Vision Quest hiring Event -Douglas
- 26 November 2020 – Grand Canyon University Meet and Greet
- 12 November 2020 – Zoom Meeting with Jacqui Clay
- 1 December 2020 – Spouses New Comers Briefing – Fort Huachuca
- 2 February 2021 – Spouses New Comers Briefing – Fort Huachuca
- 3 February 2021 – Workforce Live – Who are You
- 10 February 2021 – Workforce Live – Working from Home
- 17 February 2021 – Workforce Live – What does it take to get a job in this town
- 24 February 2021 – Workforce Live – Who Wants a Job
- 26 February 2021 – Ribbon Cutting and Grand Opening of “Martin Rubber Corporation” in Willcox.
- 3 March 2021 – Workforce Live on Facebook
- 10 March 2021 – Workforce Live on Facebook
- 17 March 2021 – Workforce Live on Facebook
- 24 March 2021 – Workforce Live on Facebook
- 26 March 2021 – Hiring Event for Advanced Call Center Technologies
- 31 March 2021 – Workforce Live on Facebook
- 2 April 2021 – Resource Event with New horizons Computer Learning Center
- 7 April 2021 – Workforce Live on Facebook
- 12 April 2021 – Cochise Jobs Today on Coolfmonline.com
- 14 April 2021 – Workforce Live on Facebook
- 15 April 2021 – Hiring Event for Texas Roadhouse
- 19 April 2021 - Cochise Jobs Today on Coolfmonline.com
- 19 April 2021 – Hiring Event for the Windemere Hotel & Tandem Upscale Dining
- 21 April 2021 – Workforce Live on Facebook
- 21 April 2021 – Hiring Event for Dillard’s
- 21&22 April 2021 - Arizona Coalition for Military Families- 11th Annual Statewide Symposium in Support of Service Members, Veterans & Their Families
- 22 April 2021 – Business @Twilight
- 26 April 2021 - Cochise Jobs Today on Coolfmonline.com
- 26 April 2021 – Hiring Event for Advanced Call Center Technologies (ACT)
- 27 April 2021 – Hiring Event for Arizona Department of Corrections
- 28 April 2021 – Workforce Live on Facebook

- 3 May 2021 - Cochise Jobs Today on Coolfmonline.com
- 5 May 2021 – Workforce Live on Facebook
- 10 May 2021 - Cochise Jobs Today on Coolfmonline.com
- 12 May 2021 – Workforce Live on Facebook
- 13 May 2021 – Hiring event for Tombstone Unified School District
- 17 – 19 May 2021 – NAWDP Virtual Conference
- 18 May 2021 – Facebook Live with the Sierra Vista Chamber of Commerce
- 19 May 2021 – Workforce Live on Facebook
- 19 May 2021 – LA Frontera-SEABHS Hiring Event (non-workforce)
- 21 May 2021 - Cochise Jobs Today on Coolfmonline.com
- 26 May 2021 – Network @ Noon
- 26 May 2021 – Hiring Event for Windemere Hotel & Conference Center
- 27 May 2021 – Jacobs Hiring Fair (non-workforce)
- 28 May 2021 - Cochise Jobs Today on Coolfmonline.com
- 1 June 2021 – Spouses New Comer’s Briefing -Fort Huachuca
- 4 June 2021 – Cochise Jobs Today with CoolFm Online
- 9 June 2021 – Workforce Live
- 10 June 2021 – Stepping Stones Care Hiring Event at Goodwill
- 11 June 2021 – Business in Bisbee – Sierra Vista Chamber Event
- 11 June 2021 – Cochise Jobs Today with CoolFm online
- 16 June 2021 – Workforce Live
- 17-19 June 2021 – Board Retreat
- 23 June 2021 – Workforce Live
- 25 June 2021 – City of Bisbee Hiring and Resource Fair
- 28 June 2021 – Local Business Service Reps Input for State Technology System Requirements
- 30 June 2021 – Workforce Live

MEETINGS

- 22 June 2020 – Virtual meeting with Land of Dreams
- 22 June 2020 – Meeting (Telephonic) with Karen G. of Colorado State – LRAM/RTLA Coordinator
- 22 June 2020 – Meeting with Jennifer C. (Working both as Workforce and BSR)
- 23 June 2020 – Meeting with CoolFm
- 30 June 2020 – Meeting with Shalene G. (Working as both Workforce and BSR)
- 2 July 2020 – Meeting with Karl G. – Assistant Dean of Workforce Development at Cochise College
- 9 July 2020 – Meeting with Brisa R. (LocalJobNetwork.com)
- 29 July 2020 - Meeting (telephonic) with Ghost City Tours
- 3 August, 2020 – Meeting with Ethan B. (Working both as Workforce and BSR)
- 17 August 2020 – Meeting (Telephonic) with Berg’s Heating & Air
- 20 August 2020 – Meeting with Sonia G. (Working both as workforce and BSR)
- 21 August 2020 – Meeting with Kimberly M. – Career Skills Program – Fort Huachuca

- 25 August 2020 – Meeting (Telephonic) with Facility Services Inc Fort Huachuca
- 31 August 2020 Meeting (Telephonic) DPI Industries – Fort Huachuca
- 3 September 2020 – Virtual Job Fair -Southern Arizona
- 16 September 2020 – Southern Arizona Virtual hiring Fair
- 16 – 20 September 2020 – Vietnam Wall Arrives in Benson
- 19 September 2020 – Food Drive for Warrior Healing Center
- 30 September 2020 – Network at Noon
- 1-4 October 2020 – Booth at Rex Allen Days in Willcox
- 6 October 2020 – Spouses New Comers Briefing on Fort Huachuca
- 6 October 2020 – Meeting with Grasshopper Landscaping
- 13 October 2020 – Good Morning Sierra Vista – Virtual
- 13 October 2020 – Briefing with Medical Assistance Class about online profiles, job searches and virtual presence.
- 23 October 2020 – 7th Annual Cochise Serving Veterans Resource Fair
- 3 November 2020 – Spouses Newcomers Meeting – Fort Huachuca
- 3 November 2020 – Vision Quest Hiring Event-Sierra Vista
- 17 November 2020 – Vision Quest hiring Event -Douglas
- 26 November 2020 – Grand Canyon University Meet and Greet
- 12 November 2020 – Zoom Meeting with Jacqui C.
- 11 September Virtual meeting with Acti-labs
- 11 September 2020 – Meeting with CSL Plasma
- 14 September 2020 – Initial meeting for Education Sector Partnership Opportunity with OEO, School district and AZ@WK
- 15 September 2020 – Meeting with Unisea
- 15 September 2020 – Meeting with Mr. Fix-it
- 15 September 2020 – Meeting with Kaitlyn L. of VAUSA
- 18 September 2020 – Meeting with Great Expectations ELC
- 24 September 2020 – Meeting with Country House Restaurants
- 24 September 2020 – Meeting with Lorel D.– Vision Quest
- 28 September 2020 – Meeting with Michael T. of Executive Barbers club
- 29 September 2020 – Meeting with Good Neighbor Alliance – Brad R.
- 29 September 2020 – Meeting with Dependable Health Services
- 30 September 2020 – Meeting with Suzanne H. – Interim Town Manager of Huachuca City
- 13 October 2020 – Meeting with Cartvertising
- 16 October 2020 – Meeting with UniSea
- 16 October 2020 – Meeting with SSVEC
- 20 October 2020 – Meeting with Huachuca Library to re-launch Access Point
- 21 October 2020 – Meeting with Hearing Dynamics
- 22 October 2020 – Meeting with Cochise College Financial Aid
- 23 October 2020 – Education Sector Partnership Meeting – Virtual
- 26 October 2020 – Meet with Stephen C.
- 28 October 2020 – Meeting with Cochise College Center for Life Long Learning
- 28 October 2020 – Meeting with Pioneer Van

- 28 October 2020 – Meeting with Ghost City Tours
- 30 October 2020 – Meeting with Kelsey from the Herald review
- 10 November 2020 – Meeting with new recruiter for ACT in Douglas
- 5 November 2020 – Meeting with CEO of Sierra vista Chamber of Commerce
- 6 November 2020 – Meeting with Copper Queen Community Hospital
- 6 November 2020 – Meeting with Aleut Management Services
- 9 November 2020 – Meeting with Benson Hospital
- 9 November 2020 – Meeting with Via Elegante
- 9 November 2020 – Meeting with Frank G., General Dynamic
- 10 November 2020 – Meeting with American Family Insurance
- 10 November 2020 – Meeting with Holy Trinity Monastery Center
- 10 November 2020 – Meeting with Grad Solutions
- 18 November 2020 – Meeting with Community Partners Integrated Healthcare
- 19 November 2020 – Virtual Hiring Event
- 23 November 2020 - Meeting with Outside Inn’s new owners
- 30 November 2020 – Meeting with DPI Staffing
- 1 December 2020 – Meeting with the Economic Recovery Coordinator for Southeastern Arizona Governments Organization (SEAGO) to follow up, discuss and distribute a link for them to local businesses – “SEAGO Economic Resilience Survey”.
- 1 December 2020 – Meeting with Vista Cleaning Services for job opportunities and job posting.
- 2 December 2020 – Virtual meeting with Huachuca City’s city manager to follow-up on applications for their Transit Bus Driver position.
- 2 December 2020 – Virtual meeting with Eden Health to follow-up and help promote their Blanket Drive.
- 3 December 2020 – Telephonic meeting with the Herald/Review to discuss renewal of our ad in the Bisbee & Tombstone Tourism guide for 2021.
- 3 December 2020 – Meeting with Roberts Chiropractic about job openings
- 3 December 2020 – Virtual meeting with DPI Staffing to discuss job openings in Willcox, AZ.
- 4 December 2020 – Telephonic meeting with Grasshopper Landscaping to discuss job openings.
- 4 December 2020 - Virtual Meeting with Andrew R., the Workforce Program Manager, to discuss our role in the ACRC and changes made to the program.
- 7 December 2020 – Telephonic meeting with the new point of contact for University of Arizona, Sierra Vista.
- 8 December 2020 – Telephonic meeting with Iron Bow Technologies to discuss job posting.
- 8 December 2020 – Telephonic meeting with Mr. Fix It to discuss job openings.
- 8 December 2020 – Telephonic meeting with new client connected through social media looking for a job in this area.
- 10 December 2020 – Telephonic meeting with new client connected through social media looking for work in this area. – New to the area.
- 11 December 2020 – Telephonic meeting with Advanced call Center Technologies, LLC to discuss hiring event in the area.

- 14 December 2020 – Telephonic meeting with PPEP to discuss job opening.
- 14 December 2020 – Telephonic meeting with Automotive Training Authority to discuss upcoming training opportunities.
- 14 December 2020 – Telephonic meeting with new client looking for employment, connected through social media.
- 15 December 2020 – Meeting with Grad Solutions
- 15 December 2020 – Meeting with The Herald/Review to discuss ad opportunities and program reports
- 16 December 2020 – Virtual meeting with the University of Arizona, Assistant Vice Provost, Distance Education, to discuss the need for Cochise Cat Advisors for the area.
- 4 January 2020 – Telephonic meeting with Stewart Transportation to discuss job openings and areas of work in Southeastern Arizona.
- 4 January 2021 – Virtual meeting with Cartvertising Tucson to discuss potential to advertise on shopping carts.
- 4 January 2021 – Meeting with Sierra Police Department to discuss “Better Bucks” proposal
- 11 January 2021 – Meeting with Jen F.
- 12 January 2021 – Telephonic meeting with Sparrow’s Helping Hands to discuss job openings and needs.
- 12 January 2021 – Telephonic meeting with Holy Trinity Monastery in St. David to discuss job openings.
- 13 January 2021 – Virtual meeting with Jacobs Electronic Proving Grounds Director to discuss new open positions.
- 15 January 2021 – Meeting with JMS Products to discuss job openings.
- 20 January 2021 – Telephonic Meeting with the City of Sierra Vista Transit Administrator to discuss advertisement opportunities for us.
- 18 January 2021 – Meeting with Nicholas M. to discuss jobs available and discuss options. He was one of the former Outback Employees.
- 22 January 2021 – Virtual Meeting with New horizons to discuss Virtual Job Fairs and referred them to Coye Trujillo our local LVER.
- 22 January 2021 – Telephonic meeting with D&M Trucking to discuss open positions.
- 25 January 2021 – Telephonic meeting with TailTopia to discuss job opening and needs.
- 25 January 2021 – Telephonic meeting with the Whetstone Fire District to discuss job openings.
- 27 January 2021 – Telephonic meeting with the Corporate Recruiter for National Bank of Arizona in Sierra Vista to discuss job openings and AJC.
- 28 January 2021 – Virtual meeting with Nancy B. to discuss job openings and needs.
- 29 January 2021 – Telephonic meeting with SOS International to discuss job openings.
- 29 January 2021 – Telephonic meeting with Lowell J., PLC to discuss job openings and needs.
- 2 February 2021 – Meeting with the Small Business Development Center to discuss job openings.
- 3 February 2021 – Virtual meeting and introduction of Advanced Call Center Technologies Director of Recruiting

- 4 February 2021 – Telephonic meeting with Casa Sierra Bella LLC about job openings and needs.
- 4 February 2021 – Telephonic meeting with San Pedro Apartments to discuss job openings and needs.
- 4 February 2021 – Meeting with Rick W. to review and work on resume, register in AJC and discuss jobs available. Connection made through Social media.
- 4 February 2021 – Meeting with State Workforce/Business Services Team as well as Tucson team to discuss new virtual job fair platforms and directions.
- 10 February 2021 – Telephonic meeting with CSL Plasma to discuss job openings.
- 12 February 2021 – Telephonic meeting with Tandem Upscale Dinning & Lounge to discuss job openings and needs.
- 16 February 2021 – Telephonic meeting with the Herald Review to discuss job opening and needs for the Herald and Wick Communications.
- 16 February 2021 – Telephonic meeting with Dolce Amore to discuss job openings.
- 18 February 2021 – Telephonic Meeting with Brightstar Care to discuss job opening and potential Internships/training programs for Caregivers.
- 18 February 2021 – Telephonic meeting with Sierra Suites to discuss job openings and needs.
- 19 February 2021 – Meeting with representative for Cruz Farm in Douglas.
- 22 February 2021 – Telephonic meeting with Via Elegante to discuss their job openings, their new expansion project and their needs.
- 23 February 2021 – Telephonic meeting with Jacobs EPG- to discuss job openings and needs.
- 23 February 2021 – Telephonic meeting with Simpson Representation Tax Service to discuss job openings.
- 26 February 2021 – Telephonic meeting with Economic Development office to discuss a new SEABHS-Benson opening and programs as well as updates on local economic development.
- 26 February 2021 – Telephonic meeting with local T-Mobile store to discuss job openings.
- 26 February 2021 – Telephonic meeting with Rockford Corporation to discuss job openings and needs.
- 1 March 2021 – Meeting and tour of Cruz Farms in Douglas area.
- 4 March 2021 – Meeting with Sierra Vista Police Department to discuss funding for cadets going to the police academy.
- 16 March 2021 – Meeting with Bright Star Home Health to discuss services, WIOA grants and partnerships
- 16 March 2021 – telephonic meeting with Love’s Travel Stops to discuss job vacancies and postings.
- 18 March 2021 – Meeting with the City of Willcox city manager and chamber to discuss partnership to help and assist the Hispanic population and local businesses.
- 19 March 2021 – Meeting with Landmark Café owner.
- 1 April 2021 – Telephonic meeting with Holy Trinity Monastery Center to discuss job vacancies and postings.
- 1 April 2021 – Meeting with the Herald/Review

- 2 April 2021 – Telephonic meeting with the Herald Review to discuss programmatic program renewal.
- 5 April 2021 – Zoom meeting with Sierra Vista Chamber of Commerce to discuss surveys for businesses and individuals to find out why no one is going back to work.
- 5 April 2021 – Telephonic meeting with Flora’s Dry Cleaning to discuss job vacancies and postings.
- 7 April 2021 – Telephonic meeting with the Herald/Review to discuss March 2021 programmatic reports results.
- 8 April 2021 – Telephonic meeting with recruiter for DSA to discuss job vacancies and postings.
- 8 April 2021 – Meeting with job seeker & veteran looking for work. Saw me on Facebook.
- 9 April 2021 – Telephonic meeting with Barrett’s towing to discuss job vacancies and postings.
- 10 April 2021 – Telephonic meeting with Tandem Upscale Dining & Lounge to discuss job vacancies and postings.
- 12 April 2021 – Telephonic meeting with Superior Protection to discuss job vacancies and postings.
- 14 April 2021 – Telephonic meeting with Tandem Upscale Dining & the Windemere Hotel to discuss a hiring event and job posting.
- 16 April 2021 – Telephonic meeting with Unisea to discuss job vacancies and postings.
- 16 April 2021 – Telephonic meeting with SVUSD to discuss job vacancies and postings.
- 16 April 2021 – Telephonic meeting with SVPD and SEACOM to discuss a hiring event for their organizations.
- 19 April 2021 – Telephonic meeting with Teleperformance to discuss job vacancies and postings.
- 20 April 2021 – Telephonic meeting with the Center for Academic Success to discuss job vacancies and postings.
- 20 April 2021 – Telephonic meeting with the editor of the Herald/Review to discuss job vacancies and postings.
- 20 April 2021 – Telephonic meeting with the VFW Post 9972 to discuss job vacancies and postings.
- 20 April 2021 – Telephonic meeting with In Balance Academy to discuss job vacancies and postings.
- 21 April 2021 – Meeting with Dairy Queen. Follow-up on opening and previous hiring event.
- 21 April 2021 – Telephonic meeting with Canyon Vista Medical Center to discuss job vacancies and postings. Also discussed the potential success of an individual hiring event.
- 21 April 2021 – Telephonic meeting with Arish Hospitality about contacts in Yavapai so they can do an in person hiring event there like we did in Sierra Vista. The CEO & President were very pleased and impressed.
- 22 April 2021 – Meeting with one of the Medical Assistant students from the class I spoke to about resumes. Reviewed her resume and offered tips and hints.

- 23 April 2021 – Meeting with Chuck Stilwell to discuss him moving back to Sierra Vista and using our resources to help him find workers.
- 28 April 2021 – Telephonic meeting with Valley Images solutions to discuss job vacancies and postings.
- 29 April 2021 – Zoom meeting – AZ Economic Recovery Community Partner Meeting
- 30 April 2021 – Meeting with Copper Queen Library San Jose Annex to partnership and services we can provide. Also discussed a hiring and resource event for the city.
- 3 May 2021 – Telephonic with JMS Products to discuss job vacancies and postings.
- 4 May 2021 – Meeting with the Herald/Review
- 4 May 2021 – Meeting with Logan Giessuebel to discuss resume and job leads.
- 4 May 2021 – Meeting with U.S. Army Recruiting Team from Sierra vista to discuss some partnerships and resources.
- 4 May 2021 – Telephonic meeting with Western Dairy Transport to discuss job vacancies and postings.
- 5 May 2021 – Telephonic meeting with Big Bird Cleaners to discuss job vacancies and postings.
- 6 May 2021 – Telephonic meeting with the Outside in to discuss opening and follow-up on hires and needs.
- 7 May 2021 – Telephonic meeting with Castle & Cook to discuss job vacancies and postings.
- 11 May 2021 – Telephonic meeting with Karen Recore to discuss resume and job leads.
- 12 May 2021 – Meeting with the city manager and team from Bisbee to discuss partnership and WIOA grants for police cadets to attend the academy.
- 18 May 2021 – Meeting with Re-Bath to discuss job vacancies and postings.
- 20 May 2021 – Telephonic meeting with Stepping Stones Care AZ to discuss job vacancies and postings. Also introduced them to the right contacts in Tucson and Phoenix.
- 21 May 2021 – Telephonic meeting with National Bank of Arizona recruiter to discuss job vacancies and postings.
- 24 May 2021 – Telephonic meeting with DSA to discuss job vacancies and postings.
- 24 May 2021 – Telephonic meeting with Huachuca Shuttle to discuss job vacancies and postings.
- 25 May 2021 – Telephonic meeting with BSR in Pima County to discuss Tucson business Rite Way Heating Cooling and Plumbing looking for representative in the Sierra Vista area.
- 26 May 2021 – Google Meets, meeting with Ben Flores to discuss rebranding and other items.
- 27 May 2021 – Telephonic meeting with University South Foundation to discuss job vacancies and postings.
- 28 May 2021 – Meeting with the Herald Review to discuss advertising for the upcoming Hiring Fair
- 3 June 2021 – Meeting with Thalassa K. of DPI Staffing
- 3 June 2021 – Meeting with TailTopia
- 3 June 2021 – Meeting with WW Associates Management & Consulting
- 3 June 2021 – Meeting with VBOC

- 3 June 2021 – Meeting with Stephanie F. of Huachuca City
- 4 June 2021 – Meeting with Stilwell’s Learning Center.
- 7 June 2021 – Meeting with Arrow Indian Contractors, Inc.
- 10 June 2021 – Meeting with Martin Rubber Corporation
- 10 June 2021 – Meeting with Buildings and Barns Inc.
- 11 June 2021 – Meeting with Sierra Vista Chamber of Commerce
- 11 June 2021 – Meeting with Shayden D. – Job Search
- 11 June 2021 – Meeting with Brandy D. – Job Search
- 14 June 2021 – Meeting with Kelsie S., Recruiter for G4S Secure Solutions
- 15 June 2021 – Meeting with Castle & Cook
- 15 June 2021 – Meeting with Thorsen family to discuss job openings
- 15 June 2021 – Meeting with Re-Bath
- 16 June 2021 – Meeting with Joelle L., City of Bisbee Personnel Director
- 16 June 2021 - Meeting with Center for Academic Success
- 21 June 2021 – Meeting with Mary L. of Resource MFG
- 24 June 2021 – Meeting with SOS International
- 24 June 2021 – Meeting with Lorraine B. of UniSea
- 25 June 2021 – Meeting with Matthew M. of SAIC
- 29 June 2021 – Meeting with SSVEC
- 30 June 2021 – Meeting with Krystal Q.of Allied Universal

ECONOMIC DEVELOPMENT

June 17, 2020 to August 31, 2020

- Connected with over 331 businesses in Cochise County assessing their needs and providing resources and proposals during the COVID-19 Pandemic.
- Posted over 90 jobs Facebook and Linked-In as well as submitted to Fort Huachuca Soldier Family Readiness Center and Soldier for Life Transition.
- Established a 90% response rate on Facebook with over 2500 followers.
- Averaging over 5000 posts reached per week.

September 1, 2020 to November 30, 2020

- Connected with over 355 businesses in Cochise County assessing their needs and providing resources
- Posted over 100 + job in either AJC or Social media or both during this quarter
- Received over 120 resumes for review and screen for open jobs
- We have over 3000 followers on our Facebook page
- People reached just in the last 28 days is 23, 272
- Posts engaged just in the last 28 days is 8,334
- Connected with over 400 businesses in Cochise County assessing their needs and providing resources with
- Posted over 82 jobs alone.
- Over 5300 views on our Facebook Live Stream this quarter.
- Assisted approximately 20 Job seekers in resume writing and job searches.
- 19 Jobs have been filled of the 82 posted.

December 1, 2020 to February 28, 2021

- Connected with over 400 businesses in Cochise County assessing their needs and providing resources with
- Posted over 82 jobs alone.
- Over 5300 views on our Facebook Live Stream this quarter.
- Assisted approximately 20 Job seekers in resume writing and job searches.
- 19 Jobs have been filled of the 82 posted.

March 1, 2021 to May 31, 2021

- Connected with over 300 businesses in Cochise County assessing their needs and providing resources.
- Posted over 130 jobs this quarter.
- Held 9 in-person Hiring Events during this quarter in which 96 job seekers attended and 30 were hired. At least 53 hired this quarter from hiring events and job posts.
- Over 13,773 views on our Facebook Live Stream this quarter.
- Assisted approximately 20 Job seekers in resume writing and job searches.

INVOLVEMENTS

June 17, 2020 to August 31, 2020

- June to August 2020 – Have been contacted by 35 employers this quarter, 31 are new clients, posted/shared 93 jobs and have since filled 24.
- June to August 2020 – Have Assisted over 70 jobseekers in looking and applying for work.
- 30 June 2020: Interviewed by Sierra Vista Chamber of Commerce on their Facebook Live Show.
- Contacted over 331 businesses bi-weekly to follow-up and offer assistance.
- 6 August 2020 – Launched First Pod Cast on Facebook and Podbean
- 26 August 2020: Launched First Ever Facebook Live stream with over 1400 views
- Processed 31 Job Orders in AJC

September 1, 2020 to November 30, 2020

- 22 October 2020 – Sent request for “Letters of Commitment” to businesses to help us in applying for the H-1B HealthCare Grant.
- October – November 2020 – Proctored or assisted in completing 23 Arizona Career Readiness Credentials – Professional Skills Certifications for SSVEC
- 2 November 2020 – Sent requests for “Letters of Commitment” to businesses to help us in applying for the h1B Workforce grant
- We have published 13 Facebook Live Episodes and receive anywhere from 1100 to 2200 views per episode
- We have reached over 7K this quarter at any given time
- September 2020 11, 543 people found us on Google
- October 2020 – 11, 939 people found us on Google
- 24 November 2020 – Posted and Shared “Good News Story” of 4 successful clients involved in 1 project.

- 24 November 2020 – The Cochise County Superintendent launched a Staffing needs Survey comprised by her and I, to find out the needs in the Cochise County School System so we can see how AZ@WK can help.

December 1, 2020 to February 28, 2021

- 3 December 2020 – Received Novembers Programmatic and run site reports. Our programmatic report is doing excellent with a .18% click through rate and 13 conversions. The click through rate is .07% above the national average.
- 8 December 2020 – Ran personal job search in local area and published to the AZ@WK team. Found approximately 240 jobs.
- 14 December 2020 – Memorandum of Understanding signed between AZ@WK-Southeastern Arizona and Good Neighbor Alliance.
- 4 January 2021 – Received and shared Cochise College’s Center for Life Long Learning online class information on social media.
- 11 January 2021 – Met with the Cochise College Police Academy class in Douglas our first ever involvement with them.
- 4 January 2021 – Received December’s Programmatic report from the Herald/Review. We are doing excellent with a click through rate of .24% which is .13% higher than the national average.
- 8 January 2021 – Received Rapid Response notification for Outback Steak House in Sierra Vista.

March 1, 2021 to June 30, 2021

- 5 May 2021 – Ran personal job search in local area and published to the AZ@WK team. Found approximately 360 jobs.
- 7 April 2021 – Received March 2021 Programmatic report from the Herald/Review. We are doing excellent with a click through rate of .14% which is .03% higher than the national average. We had 37,184 impressions and 28 conversions.
- March 2021 – 22 Job Orders entered into AJC. Posted 36 jobs on Facebook.
- April 2021 – 14 Job Orders Posted to AJC. Posted 23 jobs to Facebook
- May 2021 – 8 Job Orders Posted to AJC. Posted 31 jobs to Facebook
- 6 May 2021 – Received the April 2021 programmatic report form the Herald/Review. Our campaign is doing excellent with a click rate of .38%, which is .27% over the national average. We had 31,829 impressions and 14 conversions.
- Facebook posts have reached over 18,414 people in the month of May 2021 alone.
- 60 NEW people liked and followed ARIZONA@WORK-Southeastern Arizona in May 2021 alone.
- Posted 11 new Jobs in June

COMMUNITY PARTNERSHIPS AND PANEL MEETINGS

- **Aug. 12, 2020** – Attended Freeport McMoran Graham County Community Partnership Panel virtual meeting.
- **Aug. 20, 2020** – Attended Freeport McMoran Greenlee County Community Partnership Panel virtual meeting.
- **Nov. 10, 2020** Attended quarterly Freeport McMoran Community Partners meeting both Graham and Greenlee Counties, held virtually.

- **May 11, 2021** Attended Freeport McMoran Community Partners meeting Greenlee County (virtual)
- **May 12, 2021** Attended Freeport McMoran Community Partners meeting Graham County (virtual)

BUSINESS OUTREACH/DEVELOPMENT

- **June 3, 2020** – Attended virtual meeting with Dr. Janice L., EAC regarding upcoming new Commercial Driver’s License program.
- **June 3 & 4, 2020** – Hosted Accent Care for in person training in our conference room.
- **June 22, 2020** – Met with Elizabeth Lee H., regarding a new taxi service in Graham County and hopefully, Greenlee County to follow.
- **July 1, 2020** – Greenlee County, Phone meeting with Cheryl P., owner, Daley Diner post new job openings.
- **July 14, 2020** – Meet with President Todd H. and Dr. Janice L. regarding the release of information on new programs at college, CDL and HVAC.
- **July 15, 2020** – First Buy Local Committee Meeting via phone
- **Aug. 5, 2020** – Greenlee County, Meeting with Dawnee Q., Manager, National Bank of Arizona- Morenci regarding job openings/post job
- **Aug. 10, 2020** – Hosted Get a Grip in conference room for private interviews.
- **Aug. 17, 2020** – Greenlee County- Attended Grand Opening for Con Carino Salon.
- **Aug. 17, 2020** – Greenlee County – Met with Dorsha F. Greenlee County Chamber President
- **Aug. 21, 2020** – Phone meeting with Martha L., Freeport McMoran-Morenci, Community Development & Townsite Manager
- **Aug. 24, 2020** – Meeting with Adam O., CEO, United Way Graham and Greenlee Counties Regarding joining Committee for United Way grant review.
- **Aug. 28, 2020** – Greenlee County – Hosted a booth for a Greenlee County Census response blitz.
- **Sept. 4, 2020** - Post open positions for Aunni’s Health Care Services Job Order in AJC. Worked with contact Kelsey Haley to create flyers and post for social media
- **Sept. 8, 2020** Met with Graham County Rehabilitation Center (GCRC) Director Lane Hegel and HR officer Roxanne Cobos-Dramse regarding how we could hold a job fair.
- **Sept. 10, 2020** Re-Entry project committee virtual meeting
- **Sept. 11, 2020** Greenlee County- Took information around to local police and sheriff departments regarding our Youth Programs.
- **Sept. 16, 2020** Working with Graham Co. Chamber and Our Neighbors Farm and Pantry on Buy Local project.
- **Sept. 17, 2020** Virtual meeting with Graham County Health Department/ Mental Health Collaboration
- **Sept. 22, 2020** Invited by Jack in the Box for a “first look” before Oct. opening
- **Sept. 23, 2020** Attend webinar **Using Career One Stop to Provide Virtual Career and Job Services**

- **Sept. 28, 2020** Meeting with EAC regarding upcoming Commercial Drivers' License (CDL) program
- **Oct. 5, 2020** Met with Julia Kidd- Red Oven Pizza
- **Oct. 7, 2020** Greenlee County – Akos Kovach, regarding youth programs.
- **Oct. 8, 2020** Virtual meeting for Re-Entry project
- **Oct. 14, 2020** Attended in person meeting with Vickie & Lisa at EAC to meet the new Vice President of Academic and Student Affairs Susan Wood, and discuss WIOA programs
- **Oct. 19, 2020** Attend Grand Opening for Jack in the Box
- **Oct 20, 2020** Received Certificate of Completion for **NAWDP Business Solutions Certification Virtual Academy**
- **Oct. 20, 2020** Check out Semi Truck simulator at EAC They will be trying to have one on campus for help in training for the CDL program.
- **Oct. 26, 2020** Met with Adam O'Doherty, United Way of Graham and Greenlee Counties and Merlin Baldwin, Baldwin Stucco, Mr. Baldwin is looking into starting a program to teach construction- (Cement, Carpentry etc....)
- **Oct. 27, 2020** United Way Grant Review Committee meeting (in person)
- **Oct. 28, 2020** Held information table at EAC to talk to students and staff about WIOA
- **Oct. 30, 2020** Greenlee County, continue to engage employers who could be partners for Youth Programs.
- **Nov. 2, 2020** Met with Sam Curtis, Valley Furniture
- **Nov. 3, 2020** Substance Abuse Coalition meeting
- **Nov. 5, 2020** Attended Ribbon Cutting for Gila Valley Made
- **Nov. 12, 2020** Had a meeting with Danny Smith, Graham County Supervisor, to discuss youth programs in Graham County.
- **October 14, 2020** Attended EAC meeting with Vice President Susan W., Vickie S., Janice L, Bobbie R., Counselors and Instructors.
- **October 2020** Attended Truck Simulator presentation at EAC.
- **October 28th & November 4th & 18th** EAC Student services building. 1:00-3:00pm advise students on WIOA.
- **November 12, 2020** Meeting with Danny Smith BOS on WIOA youth program.
- **March 4, 2021** Meeting with Adam O'Doherty, CEO United Way Graham and Greenlee Counties.
- **March 29, 2021** Host Sgt. Taylor, Arizona National Guard for recruitment event Safford Office
- **March 31, 2021** Host Sgt. Taylor, AZ National Guard in Greenlee County for recruitment event
- **April 8, 2021** Attended Local First Arizona Economic Recovery meeting (virtual)
- **April 8, 2021** Attended EAC CDL Advisory Committee Meeting
- **April 8, 2021** Met with Superior Court Judge Peterson to talk about programs that we provide to help probationers.

- **April 12, 2021** At Judge Peterson’s request we visited his Drug Court to speak directly with some of his probationers.
- **April 23, 2021** Attended House of Hope Sober Living facility grand opening and ribbon cutting
- **June 10, 2021** Attended Graham County Chamber/Eastern AZ Hispanic Chamber Mixer
- **June 18, 2021** Meet with Jacob Sanchez, Sollers Construction, to discuss a job fair.
- **June 24, 2021** Meeting with Erica Gonzales, Greenlee County Economic Development.
- **June 24, 2021** Meeting with Sabrina Dumas, Director for Clifton Library, to discuss Youth Programs and Work Experience
- **June 28, 2021** Virtually attended ARIZONA@WORK NGA WIN Grant- Employer Services sessions
- **June 29, 2021** Hosted in person job fair in Clifton office, for Southwest Irrigation

JOB CENTER STATISTICS BY LOCATION:

Below is a summary of the number of visits to our job centers during 2019-2020 and 2018-2019:

	<u>2020-2021</u>	<u>2019-2020</u>	<u>Difference</u>
Sierra Vista	8,513	11,010	(2,497)
Douglas	10,674	8,188	2,486
Graham County	7,376	7,932	(556)
Greenlee County	464	499	(35)
Grand Totals	27,027	27,629	(602)

SUCCESS STORIES – CLIENTS

Success Story # 1:

Tell us about yourself before enrollment in WIOA:

I was a first-generation college student from a family of 6! My family was not able to help out with the expenses of a college education so I worked full time and went to school and relied on grants (Pell grant) and loans until I no longer qualified for the Pell grant!

Tell us about your successes after enrollment in WIOA:

WIOA helped with the financial burden of my college education. I was able to focus more on school than about how I was going to pay my tuition or travel expenses while participating in nursing clinicals out of town.

What was your goal coming to our office/program?

To receive assistance to allow myself to complete nursing school and obtain a degree in nursing.

How did the program assist in you meeting your goals?

The program allowed me to complete a degree in nursing by helping with various expenses from tuition, books, travel, etc.

What would you say are your greatest accomplishments after completing our program?

After completing this program, I was able to obtain a degree in nursing, take the NCLEX (national licensing examination) and passed. I have also been offered a full-time position as an RN at Mt. Graham Regional Medical Center.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Yes! Not only did I receive financial assistance to help me with completing my education, my advisor, Mary Ann R, has been so supportive and influential throughout my time enrolled in WIOA.

Additional Comments:

I am so grateful to have been given this opportunity. Thank you to ARIZONA@WORK, Safford and most importantly, thank you Mary Ann!

Success Story # 2:

What was your goal coming to our office/program?

As a homeless student w/o family in the area, I hoped to gain the financial means to finish nursing school at Cochise College.

How did the program assist in you meeting your goals?

Vickie S (Career Advisor) and the team at ARIZONA@WORK assisted me financially, granting me the required books and supplies I would not have otherwise. I had access to the office computers and printers which allowed me to complete assignments.

What would you say are your greatest accomplishments after completing our program?

I accomplished my goal of becoming an RN! Additionally, I completed my LPN and gained work and invaluable experience in the healthcare field while the nation fought the pandemic. I grew as a person as well, gaining confidence and self-worth.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

YES!! Without ARIZONA@WORK, I would not have had the means to become an RN. My new career has allowed me financial freedom I would not otherwise be afforded. My life has taken an incredibly positive turn. I am now in a position to pay this fantastic experience forward!

Additional Comments:

Thank you, Vickie S and the incredible team, at ARIZONA@WORK for forever impacting my life for the better. On the outside, I completed nursing school, but my internal transformation may be even be greater. I look forward to aiding my community in a positive way, just as this program has aided me in bringing out my very best self. I cannot thank ARIZONA@WORK enough!!!

Because of this program, I no longer have to live in “survival mode.” I have a steady career that allows for endless growth and I’ve secured my DREAM JOB with the help of interview and resume building services. THANK YOU!!!!

Success Story # 3:

Tell us about yourself before enrollment in WIOA:

Became disabled in 1996 due to major depression and chronic pain and could not work as a certified nursing assistant any longer. After years of counseling and pain management treatments strength returned enough to pursue C.N.A. work again. Was employed as an assistant but needed to be certified again.

Tell us about your successes after enrollment in WIOA:

Since being enrolled in the program I was able to afford the training necessary to continue my chosen career path. With my previous knowledge and skills, I was able to help my classmates better and I received an A in the class.

How did the program assist in you meeting your goals?

The program assisted me by paying for my tuition paying for supplies such as a stethoscope, blood pressure cuff, gait belt and name badge. The program paid for my book, uniform and shoes.

The program helped me to meet the financial burden so I could attend school. Sylvia also helped me to feel good about returning to school at the age of 54.

What would you say are your greatest accomplishments after completing our program?

I am now multiskilled due to my previous experience and my current certification so I am able to work as a hospice, home health aide and home care aide which many of my co-workers are not certified to do so.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

During the program it helped me to realize how many assets and skills I really do have and it inspired me to go further with my education and gain further skills.

Additional Comments:

My goal was to get my C.N.A. certification renewed and to be able to be more of an asset to my employer and to increase my learning capacity. Also, I plan to continue my education in nursing.

Success Story # 4:

Tell us about yourself before enrollment in WIOA:

I was a security receptionist just looking for assistance paying for the Security+ exam.

Tell us about your successes after enrollment in WIOA:

I took the Security+ exam and received a passing score. I was offered a position with a team that is more technical than I currently have. During a pandemic, I managed to receive a raise.

What was your goal coming to our office/program?

To obtain assistance with studying and paying for COMPTIA'S Security+ certification exam.

How did the program assist in you meeting your goals?

The program introduced me to Sylvia Thorp, an AMAZING, detailed oriented Career Advisor. The program purchased my exam. voucher as well as study material that was helpful in my success with taking the exam.

What would you say are your greatest accomplishments after completing our program?

Passing the Security+ certification exam.
Getting promoted to access management.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Yes, this program was introduced to me during a time where dishing out several hundred dollars to take the exam. They provided a way to take the exam. As well as study material to aid me passing the exam.

Success Story # 5:

Tell us about yourself before enrollment in WIOA:

Before learning about Workforce, I was working a full time and part time job in order to pay for my prereq. nursing classes. I was fortunate enough to have a job as a Medical Assistant, but it was a lot at times.

Tell us about your successes after enrollment in WIOA:

After enrollment into WIOA, I felt such a relief. Prior to WIOA, I had no idea how I was going to pay for nursing school. Working full time and going to school full time was the plan, but it was my only pain at the time. With WIOA I was able to fully focus on my classes while working only part time.

What was your goal coming to our office/program?

My goal was to qualify. I was worried I wasn't going to qualify and be back at square one. The advisors were all very friendly and helpful. They made the process easy and quick.

How did the program assist in you meeting your goals?

The program helped me by fully covering my tuition, books, and even paid for my licensure.

What would you say are your greatest accomplishments after completing our program?

Greatest accomplishment was definitely passing state boards and receiving my RN.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

I feel like this program made it possible to reach my goal. Without this program I am not sure I could have done it. The amount of stress that comes with Nursing school is insane. WIOA was there to take that away from me and help in any way they could.

Success Story # 6:

Tell us about yourself before enrollment in WIOA:

I was working as a proxy administrator and had to complete my CEH certification to keep my job. The company I worked for paid for my training and one take, but I failed my first take. The test was too expensive for me to pay on my own and WIOA helped me pay for a second take, which I passed.

Tell us about your successes after enrollment in WIOA:

Unfortunately, everything closed down due to COVID and by the time I was able to get the test online my company had already let me go. I started the process of looking for a new job and WIOA was there to help out every step of the way when I needed it.

What was your goal coming to our office/program?

To receive the funding, I needed to afford taking a second test for a certification I needed to keep my job.

How did the program assist in you meeting your goals?

Giving me the funds, I needed to take the CEH certification, they also offered to get me additional training for the test if I needed it. They also worked with me to help find new work when things didn't work out.

What would you say are your greatest accomplishments after completing our program?

Passing my exam and finally getting a job.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

It helped me get a good paying job.

Success Story # 7:

Tell us about yourself before enrollment in WIOA:

Newly divorced, single mother of 2, moved back to the States from living overseas for 8 years. Needed a career I could grow with, move with and love for the sake of my children and myself. I

was accepted into the College of Nursing and was willing to put myself in massive debt to accomplish this until a little bird whispered to me about ARIZONA@WORK.

Tell us about your successes after enrollment in WIOA:

Enrolling was easy and with my focus off finances and on the real prize. I was able to tick along just fine. Communication with Tammy was effortless, getting reimbursed for covered items was easy. Every time I met up with Tammy, it was just one great thing after another.

What was your goal coming to our office/program?

Obtaining any kind of financial assistance. I had used my Pell grants during my B.A. degree and we all see how well that turned out. I had heard before that this program might be able to help, so I gave it a shot, and what a great decision that was!

How did the program assist in you meeting your goals?

I was able to focus on my schooling and children rather than the expected financial burden on my back.

What would you say are your greatest accomplishments after completing our program?

Reaching my goal of completing my RN degree and being able to pay off all my student loans in the same month!

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Absolutely yes!!! I cried in Tammy's office when she told me I was approved for the program and how much it covered. It was such a relief to get help in every way, and I also immensely enjoyed meeting up with Tammy.

Additional comments:

All the staff at this location have been nothing but welcoming and lovely. My heart hurts a lot to have had to move on to a new city, with a NEW CAREER in all thanks to you and the program. Tammy was seriously the sweetest and I have been so very blessed to have had this opportunity to work with her and this program!

Success Story # 8:

Tell us about yourself before enrollment in WIOA:

After a bad marriage and worse divorce, close to the age I should look forward to upcoming retirement I found myself with very little to show for my life. I had been an LPN for 24 years. I always wanted an ADN degree, but was never able to make it a reality.

Tell us about your successes after enrollment in WIOA:

I was amazed by what WIOA had to offer. It afforded me the opportunity to attain my ADN degree, allowing me the confidence to pursue the degree and eventual financial stability.

What was your goal coming to our office/program?

Successfully complete an ADN and realize a lifetime goal.

How did the program assist in you meeting your goals?

I had tried many times to continue my education to receive my ADN, but due to financial constraints I was never able to financially support myself for the time required to attain my degree.

What would you say are your greatest accomplishments after completing our program?

The confidence in myself to be successful. I was able to secure my dream job, which I love, and prove to be an asset to the company and my patients.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Absolutely. When I started, I felt I had hit rock bottom in my life. This program has allowed me the opportunity to prove to myself I can do whatever I set my sights on.

Success Story # 9:

Tell us about yourself before enrollment in WIOA:

I was in a job that, while it was high-paying and with a reputable company, it still required that I go to school and obtain a degree in order for me to promote. I was not interested in staying with a company that did not offer me an opportunity to promote, in other words, it was a dead-end job. I knew I had to go back school and finish prerequisites for nursing program in order for me to be successful in life.

Tell us about your successes after enrollment in WIOA:

Not only was I able to successfully complete the nursing program, but it also helped me in having peace of mind when it came to the financial part of my education. It guaranteed me that I would be able to continue in the program when it came to money.

What was your goal coming to our office/program?

To obtain any type of assistance while enrolled in the nursing program, successfully complete the program, and give back and/or comply with the requirements with WIOA post-graduation and/or getting hired at my new job.

How did the program assist in you meeting your goals?

It provided me with financial assistance to pay for the portion of my education and/or supplies that financial aid did not cover. I was able to focus and attend school full-time and not having to work to cover what WIOA helped me with.

What would you say are your greatest accomplishments after completing our program?

Having obtained my Associate's Degree in Nursing, having a license to practice as an RN and now working full-time as a nurse in a big hospital.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Yes, it definitely has, as it gave me hope when it came to meeting with Tammy, my counselor. I didn't think there was a program out there that would assist me as I had been turned down many times before.

Additional comments:

I am very appreciative of the assistance I received from WIOA, it enabled me to pursue my dream of becoming a nurse, a dream that I didn't think I would reach due to not having financial assistance prior to meeting with Tammy, my advisor at WIOA.

Tammy, my advisor was great! She was understanding, helpful and listened to me when I needed someone to talk to. She is great! I am so glad I had her as my advisor. She pushed me to keep going, and I can't count the many times she reminded me "It's almost here...your dream is around the corner." She is a great person that cares... truly cares. Thank you, Tammy, for giving me the opportunity of getting to know you, for the conversations we had, and for all your kindness!!

To WIOA, Thank you. I will forever be grateful for providing me with this lifetime opportunity that will keep on giving. Now I can provide for my family.

Success Story # 10:

Tell us about yourself before enrollment in WIOA:

Before WIOA I was a stay at home Mom going to college slowly to be able to afford it. I got info WIOA at the beginning of the third block of nursing school.

Tell us about your successes after enrollment in WIOA:

WIOA was so amazing. It helped with so much! Knowing I didn't have to stress about coming up with money for books and hotel rooms was a huge weight off my chest.

How did the program assist in you meeting your goals?

I was able to graduate from EAC with my associates in nursing. I also, passed the NCLEX.

What would you say are your greatest accomplishments after completing our program?

Passing the NCLEX and the hard work paid off.

Would you say that this program has impacted your life in any way from when you entered to when you completed, if so, please explain:

Yes! Mary Ann was so encouraging during the whole process and so helpful. I am a nurse and able to help provide well for my family and help the community.

Social Media Sites

Please follow us on our social media sites for more information and upcoming events:

Facebook: www.facebook.com/SEAZWorks

Twitter: www.twitter.com/SEAZWorks

LinkedIn: www.linkedin.com/company/seazworks



STRATEGIC THINKING NOTES



Arizona@Work Brainstorming Survey Results

1. Do you see the AZ@Work board's role as being a catalyst for community-wide workforce planning or primarily in terms of overseeing programs?

ANSWER CHOICES	RESPONSES	
Community catalyst	20.00%	3
Overseer of programs	6.67%	1
Both roles	73.33%	11
Other (please specify)	0.00%	0
TOTAL		15

2. What would you say is the primary value of AZ@Work to SE Arizona communities?

ANSWER CHOICES	RESPONSES	
System-builder and change agent	6.67%	1
Integrating the needs of job seekers with needs of business	80.00%	12
Being a general resource	13.33%	2
Marketing one-stops	0.00%	0
Locating funding	0.00%	0
Other (please specify)	0.00%	0
TOTAL		15

3. From your perspective, what are the 3 most important workforce development challenges in your area?

ANSWER CHOICES	RESPONSES	
Training/educating workers	66.67%	10
Funding	13.33%	2
Finding/creating better jobs	13.33%	2
Affordable housing	13.33%	2
Meeting employer needs	60.00%	9
Working with partners	6.67%	1
Aligning workforce and economic development	60.00%	9
Transportation	6.67%	1
Accessing partner resources	0.00%	0
Meeting performance goals	0.00%	0
Local economy	0.00%	0
Availability of quality community resources (e.g. healthcare, education, etc.)	6.67%	1
Attracting and retaining skilled labor	53.33%	8
Other (please specify)	0.00%	0
Total Respondents: 15		

4. From your perspective, what are the 3 most important goals for Arizona@Work in our communities?

ANSWER CHOICES	RESPONSES	
Provide community leadership	13.33%	2
Meet local employer needs	80.00%	12
Meet needs of job seekers	80.00%	12
Align education to address employer needs	60.00%	9
Link workforce and economic development	46.67%	7
Change established mind-sets	13.33%	2
Serve youth	6.67%	1
Other (please specify)	0.00%	0
Total Respondents: 15		

5. What other services could be offered to job seekers, employers, education partners, community, or others?

RESPONSES

- 1 local businesses offering supervised volunteer experiences
- 2 Common focus for economic prosperity for community, businesses, and workers
- 3 Need to think about providing service to where people are, i.e. schools. Provide mobile services.
- 4 skills training specific for the needs of our employers
- 5 Effective convening actions at a high level that can foster collaborative actions which can improve education, economic development, and individual prosperity.
- 6 I think we offer a good range of services but need to let more people know about them. Need stronger community partnerships with economic development groups such as Chambers, education organizations (Cochise College has a workforce development dean but do we work with him?) etc.

IDEAS BRAINSTORMED BY STAKEHOLDER GROUPS

WORKFORCE BOARD

- Meet the needs and expectations of businesses
- Plan how to prepare raw material for getting and keeping a job
- Address business response to: *I won't move in if i don't have workers*
- Develop a performance management dashboard in addressing business needs
- Get transferable skills input
- Work with stakeholders: youth, job seekers, employers, educators, economic developers

JOB SEEKERS

- Provide opportunities to develop and/or enhance skills and knowledge:
 - *Work Experience*
 - *ACRC*
 - *Coaching and/or Counseling*
 - *Internships*
 - *Computer Skills*
 - *Interview Workshops*
 - *Transitional Jobs*
 - *Supportive Services*
 - *Dress for Success*
 - *Writing Resume Workshops*
 - *Skills Assessment*
 - *On the Job Trainings*
 - *Personalize their experience*
 - *Financial Support*
 - *Employers hiring*
 - *Equipping*
 - *Personal Assessments*
 - *Meet them where they are*
 - *Online application training*
 - *Upskilling and/or training*
 - *Online profiles*
 - *Attainable livable wage*
 - *Expectation management*
 - *Referrals*

- *Launch into Life*
- *Life Skills Training*
- *Job Shadowing*

EMPLOYERS

- Tax benefits
- Share Success Stories
- Partner with education to provide training and education
- Good environment fit
- Workforce assessment needs analysis
- Find out their needs
- Refer skills and job seekers to employers
- Counsel job seekers based on employer needs
- Recruit workers that meet their needs
- Find training for needs or work with education to create
- Identify employer needs
- Identify workforce needs
- Offer workforce development services – demand criteria
- Train to maintain skilled in demand workers
- Build a trusted relationship with employers

EDUCATION

- Develop in-house training programs
- Convene/host event between education and employers
- Survey and find out capabilities
- Work with higher education schools to developed skilled trade apprenticeships
- Work with EAC to update curriculum
- Survey potential large employers
- Survey business to find out education needs
- Inventory programs that already exist

CHALLENGES AND CALL TO ACTION AREAS

Challenges:

1. Communication
2. The Voice of Youth
3. Do Not Know What the Three Counties Need
4. Tendency to Leave Small Business Out of Conversation

Calls to Action:

1. Convene business focused breakfast or lunch to find out their needs, challenges, and expectations.
 - a. Possibly offer training on a topic of interest to business.
 - b. Find out business in-demand jobs.
 - c. Could partner with chamber, college, business center).
 - d. Cochise County currently has a networking breakfast but primarily focused on community-based resources.
 - e. Identify if there is an existing advisory task force of business people to work with instead of creating new group.

Action Statement - Hold a business breakfast quarterly with Workforce Board as convener. (Lead: Eric)

- Invite businesses, coordinate space/food/discussion.
- Start with post-pandemic challenges and change they will experience and then break down into sector focused sessions after first quarterly breakfast.

2. Organize a training session for business that is related to recreational marijuana experts including attorneys.
 - a. Put together curriculum of what small business needs to know and then seek speakers/experts to address topics.
 - b. Determine if Workforce Board will be the collaborator or a joiner to an existing group.
 - c. Check with chamber, college, and small business development center to determine if Workforce Board should sponsor or co-sponsor training.

Action Statement – Workforce Board will convene a business breakfast quarterly independent or as a co-sponsor. (Leads – Kathleen and Sam)

3. Sponsor local business events.
 - a. Business at Twilight utilizes sponsors.
 - b. Good Morning Sierra Vista utilizes sponsors

- c. Network at Noon provides elevator speech of what business does.

Action Statement – The Workforce Board will sponsor a *Business at Twilight* and *Good Morning Sierra Vista*. (Lead: Jason)

- 4. Survey business overall and by sector.
 - a. Prepare precise and minimal number of questions.
 - b. Contact Monique James and Mr. Wiltbank in Graham County.

Action Statement – The Workforce Board will research, prepare, and distribute business surveys. (Lead – Amanda; Eric will recruit Monique James; Bobby will contact Mr. Wiltbank in Graham County)

ARIZONA@WORK-Southeastern Arizona

September 2021

Name	Company / Address	Phone / Email	Board Category	Committee
Ron Curtis (President)	American Southwest Credit Union 3090 East Fry Boulevard Sierra Vista, AZ 85635	520-452-3088/ rcurtis@ascu.org	Business	Executive
Kathleen Bullock (Vice President)	Above Board Consulting 2496 South Ridge Street Sierra Vista, AZ 85650	520-378-4623/ kathleen.bullock@cox.net	Business	Executive
Wick Lewis (Treasurer)	Cochise College 901 North Colombo Avenue Sierra Vista, AZ 85635	520-452-2619/ lewisw@cochise.edu	Education	Executive/ Finance
Doris Tolbert (Secretary)	AVON Representative 2101 Crestwood Drive Sierra Vista, AZ 85635	520-249-0146/ doriswt@cox.net	Business	Executive/ Finance
Jack Bauer	AAG Reverse Mortgages 500 East Fry Boulevard, Ste L4 Sierra Vista, AZ 85635	520-458-2800/ jbauer@aag.com	Business	
Matt Bolinger	Botanical Pharmacy P.O. Box 908, 235 5th Street Clifton, AZ 85533	928-701-7000/ mbolinger@co.greenlee.az.us	Business	
Tony Boone	City of Sierra Vista 1011 North Coronado Drive Sierra Vista, AZ 85635	520-439-2184/ tony.boone@sierravistaaz.gov	Economic Development	
Jason Bowling	SSVEC 311 E. Wilcox Drive Sierra Vista, AZ 85635	520-458-4691 x 3480/ jbowling@ssvec.com	Business/ Labor	
Evonne Cummins	Iron Bow Technologies 17060 South Mesa Shadows Drive Vail, AZ 85641	520-221-3625/ evonne.cummins@ironbow.com	Business	
Sam Curtis	Valley Furniture & Appliance 350 East Armory Road Safford, AZ 85546	928-348-9340/ valleyfurniture@gmail.com	Business	
Edward Dummitt	Fred G. Acosta Job Corps 901 South Campbell Avenue Tucson, Arizona 85719	520-792-3015/ dummitt.ed@jobcorps.org	Community Based Org.	
Merritt Essig	International Chemical Workers Union Council, Local 184C Benson, AZ 85602	520-720-2152/ MWEssig@apachenitro.com	Labor	

ARIZONA@WORK-Southeastern Arizona

September 2021

Mark Gallego	UA Local Union #469 3109 North 24th Street Phoenix, AZ 85016	602-956-9350 x 118/ mgallego@ualocal469.org	Labor	
Jelensky Irons	Arizona Department of Economic Security Employer Engagement Administration 400 West Congress St., Ste. 42, Mail Drop 5521, Tucson, AZ 85701-1311	480-271-3302/ JIrons@azdes.gov	Wagner Peyser	
Rebekah Kimmel	Canyon Vista Medical Center 5700 East Highway 90 Sierra Vista, AZ 85635	520-263-3875/ rebekah.kimmel@canyonvistamedicalcenter.com	Business	
Elizabeth Kinder	Vocational Rehabilitation Services 1140 F Avenue Douglas, AZ 85607- Mail Drop 5363	520-638-2701/ mkinder@azdes.gov	Rehabilitation Services	
Martha Lujan	Freeport-McMoran 4521 US-191 Morenci, AZ 85540	928-865-6669(work)/ mlujan@fmi.com	Business	
Jacob Williams	DRG Technologies, Inc 300 East Fourth Street Safford, AZ 85546	928-348-2527/ jacob.williams@drgrtech.com	Business	
Susan Wood	Eastern Arizona College 615 North Stadium Avenue Thatcher, AZ 85552	928-428-8215/ susan.wood@eac.edu	Education	
Amanda Baillie		520-432-9214/ archaillie@gmail.com	Ex Officio (non-voting)	
Arizona@Work Support Staff				
Vada Phelps - Executive Director	900 Carmelita Drive, Sierra Vista, AZ 85635	520-439-3542/ vphelps@cpic-cas.org		
Lori Barron - Executive Assistant/Board Clerk	900 Carmelita Drive, Sierra Vista, AZ 85635	520-439-3541/ lbarron@cpic-cas.org		
Michelle Huff - Finance Director	900 Carmelita Drive, Sierra Vista, AZ 85635	520-439-3554/ mhuff@cpic-cas.org		
Vickie Simmons - Deputy Director	900 Carmelita Drive, Sierra Vista, AZ 85635	520-438-3544/ vickie.simmons@cpic-cas.org		



SOUTHEASTERN ARIZONA

Southeastern Arizona Workforce Development Board (LWDB)

2022 Meeting Schedule

March 17, 2022 **10:00 a.m.**
Arizona Electric Power Cooperative
1000 Arizona 80, Benson, AZ 85602*

June 16, 2022 **10:00 a.m. (Retreat)**
To be determined

September 15, 2022 **10:00 a.m.**
Eastern Arizona College, Activities Center
615 North Stadium Avenue, Thatcher, AZ 85552*

December 15, 2022 **10:00 a.m.**
Cochise College Downtown Center, Arizona@Work Job Center
2600 E. Wilcox Drive, Sierra Vista, AZ 85635*

*Location subject to change



DEPARTMENT OF ECONOMIC SECURITY

Your Partner For A Stronger Arizona

Douglas A. Ducey
Governor

Michael Wisehart
Director

July 21st, 2021

Chairwoman Ann English
Cochise County Board of Supervisors
1415 Melody Ln Bldg G
Bisbee AZ 85603

Dear Chairwoman English:

The following are the Workforce Innovation and Opportunity Act Title I-B Adjusted Performance Factors and Levels for Program Year 2019 based on Arizona’s Statistical Adjustment Model.

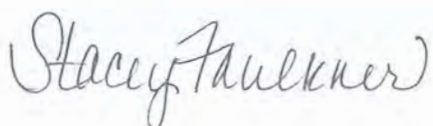
	Negotiated Performance Level for PY19	Adjustment Factor for PY19	Adjusted Performance Level for PY19	Actual Performance Level for PY19	Percent of Goal Achieved for PY19
Adult					
Employment 2 nd Quarter after exit	75.1%	7.9%	83.0%	87.8%	105.8%
Employment 4th Quarter after exit	67.0%	0.5%	67.5%	73.0%	108.2%
Median Earnings in the 2 nd quarter after exit	\$5,900	\$321	\$6,221	\$7,757	124.7%
Credential attainment rate	66.0%	26.9%	92.9%	83.0%	89.3%
Measurable Skills Gain	Baseline			62.4%	
Dislocated Worker					
Employment 2 nd Quarter after exit	77.5%	2.7%	80.2%	84.6%	105.5%
Employment 4th Quarter after exit	72.0%	3.1%	75.1%	75.0%	99.9%
Median Earnings in the 2 nd quarter after exit	\$7,500	\$1,374	\$8,874	\$11,486	129.4%
Credential attainment rate	57.8%	7.8%	65.6%	100.0%	152.4%
Measurable Skills Gain	Baseline			75.0%	

Youth					
Employment 2 nd Quarter after exit	68.5%	2.8%	71.3%	90.9%	127.5%
Employment 4th Quarter after exit	66.0%	-0.3%	65.7%	83.3%	126.8%
Median Earnings in the 2 nd quarter after exit	Baseline			\$5,693	
Credential attainment rate	54.0%	8.2%	62.2%	64.3%	103.4%
Measurable Skills Gain	Baseline			82.8%	

If you have any questions, please contact Rachael Tashbook, WIOA Project Specialist at RTashbook@azdes.gov or (480)466-4140.

Thank you for your continued efforts to improve employment outcomes for employers and job seekers in Southeastern Arizona.

Sincerely,



Stacey Faulkner
WIOA Manager
Division of Employment and Rehabilitation Services
Department of Economic Security

cc:
Ron Curtis
Local Workforce Development Board Chair
ARIZONA@WORK-Southeastern Arizona
900 Carmelita Dr
Sierra Vista AZ 85635-1927

Vada Phelps
Executive Director/CEO
ARIZONA@WORK-Southeastern Arizona
900 Carmelita Dr
Sierra Vista AZ 85635-1927

ARIZONA@WORK SOUTHEASTERN ARIZONA BUDGET REPORT THROUGH JUNE 30, 2021

AZ@Work Southeastern Arizona 2020-2021 Budget Report		Budget AZ	Actual AZ				
	Community Foundation Grant	Community Foundation Grant	Community Foundation Grant	% Received	Cumulative Received	% Received	
INCOME							
Carryover from prev year							
Contract 20/21	5,665			0%	1,176,232	93%	
Program Income					827,233	31%	
TOTAL INCOME	5,665			0%	2,003,465	51%	
EXPENDITURES							
	Budget AZ	Actual AZ					
	Community Foundation Grant	Community Foundation Grant	Community Foundation Grant	% Spent	Cumulative Spent	% Spent	
Salaries					725,232	94%	
ERES					200,633	82%	
Professional Services					45,064	73%	
Staff Training					6,149	46%	
Utilities - Non Energy					2,552	107%	
Building Maintenance Service					17,121	98%	
Repair & Maintenance Service					5,888	60%	
Rent					94,270	74%	
Rental-Equipment					85	73%	
Insurance					16,770	93%	
Telephone Communications					42,393	86%	
Advertising/Publications					278	19%	
Information & Marketing					11,641	57%	
Printing					1,104	31%	
Board Expense					29,093	102%	
In State Travel					15,139	56%	
Out of State Travel					2,041	8%	
Building Maintenance Supplies					2,624	69%	
Office Supplies					5,861	67%	
Utilities - Energy					9,431	94%	
Equipment/Fixed Assets	5,665				18,701	14%	
Supplies - Technology					2,240	57%	
Membership Dues					4,440	87%	
Client Training					300,782	20%	
Client Support					84,545	38%	
Youth Contracts					360,781	66%	
Contingency					-	0%	
TOTAL EXPENDITURES	5,665			0%	2,004,858	51%	

