



Katie Hobbs
GOVERNOR

STATE OF ARIZONA
DEPARTMENT OF EMERGENCY AND MILITARY AFFAIRS

5636 East McDowell Road
Phoenix, Arizona 85008-3495
(602) 267-2700 DSN: 853-2700



Major General Kerry L. Muehlenbeck
THE ADJUTANT GENERAL

Agreement Type: Agreement
M22-0060

Effective Date: October 1, 2022
Termination Date: December 31, 2024

Agreement Title: Cochise County, Border Fencing and Technology, Laws 2022 Chapter 334, Section 1.

COCHISE COUNTY AGREEMENT ADMINISTRATORS

Cochise County
Address: 1415 Melody Lane,
Bldg. G
Bisbee, AZ 85603
Contact Name: Richard Karwaczka, County Administrator
Phone Number: (520) 432-9200
Email: RKarwaczka@cochise.az.gov

Cochise County Sheriff's Office
205 N Judd Drive
Milepost 345, Highway 80
Bisbee, AZ 85603
Contact Name: CPT Randy Wilson, Program Manager
Phone Number: (520) 432-9505
Email: RWilson@cochise.az.gov

DEMA AGREEMENT ADMINISTRATOR

Arizona Department of Emergency and Military Affairs
5645 East McDowell Road,
Bldg. M5800
Phoenix, AZ 85008
Contact Name: Kyle Matthew, Chief Procurement Officer
Phone Number: (602) 464-6491
Email: Kyle.Matthew@azdema.gov

THIS AGREEMENT, (hereinafter referred to as "Agreement") is between the **STATE OF ARIZONA DEPARTMENT OF EMERGENCY AND MILITARY AFFAIRS** [hereinafter referred to as "DEMA", a "budget unit" as defined in A.R.S. § 35-101 authorized to contract pursuant to A.R.S. § 26-102] and **COCHISE COUNTY** and the **COCHISE COUNTY SHERIFF'S OFFICE** [hereinafter referred to together as "County", authorized to contract pursuant to A.R.S. § 11-201]. The purpose of this Agreement is to establish the process for oversight of activities conducted by the County and reimbursed by DEMA pursuant to Appropriation Legislation 2022-2023, approved by the Governor on June 28, 2022, and authorized in accordance with Laws 2021 Chapter 408, Section 106 to distribute to the County for the purposes outlined in Section 26-105, Arizona Revised Statutes.



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IN WITNESS WHEREOF, the Parties hereto agree to carry out the terms of this Agreement

Executed this day by the duly authorized officer of the Eligible Entity:

Cochise County	Arizona Department of Emergency and Military Affairs
Signature	Signature
Printed Name Ann S. English	Printed Name Major General Kerry L. Muehlenbeck
Title Chair, Cochise County Board of Supervisors	Title The Adjutant General
Date _____	The above referenced Agreement is hereby executed this _____ Day of _____, 20_____

Cochise County Sheriff's Office
Signature
Printed Name Mark Dannels
Title Cochise County Sheriff
Date _____



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AGREEMENT TERMS

1. Recitals: The purpose of this Agreement is to define the terms under which DEMA will reimburse the County for costs incurred to purchase or install border security technologies including cameras, sensors, drones, software and other surveillance equipment, and to pay administrative costs, conducted by the County to be reimbursed by DEMA.

2. Definitions: The Parties agree to expeditiously initiate and complete the Scope of Work under this Agreement. The Parties warrant, represent and agree that they, their employees, and representatives will comply with all applicable provisions provided herein. The following definitions shall apply to the terms used in this Agreement, except where the context necessarily requires otherwise.

2.1. "A.R.S." means Arizona Revised Statutes.

2.2. "Agreement" means the terms and conditions of this Agreement between the State of Arizona Department of Emergency Management and Military Affairs (STATE) and Cochise County and the Cochise County Sheriff's Office together (The County), and its addendums: Scope of Work, (Addendum A), Price Sheet (Addendum B), and Budget and Justification (Addendum C), constitute the entire Agreement between the Parties and supersede other understandings, oral or written.

2.3. "County" means Cochise County and the Cochise County Sheriff's Office together, unless context requires that they be treated as separate entities. Unless treated as separate entities, Cochise County and the Cochise County Sheriff's Office shall be treated as a single Party to this Agreement, and shall jointly have, exercise, and be responsible for the same rights and obligations under this Agreement.

2.4 "FY" means State Fiscal Year.

2.5. "Party" and/or "Parties" means DEMA and/or Cochise County.

2.6. "Project" means activities conducted within Scope of Work and from Border Security funds.

2.7. "State" means the State of Arizona.

3. Access to Information: Subject to statutory confidentiality requirements of the State of Arizona, the Parties to this Agreement shall have full, complete, and equal access to data and information prepared under this Agreement on a no-charge basis.

4. Amendment: This Agreement, excluding Addendums, may be modified only by written Amendment signed and dated by authorized representatives of each signatory (treating Cochise County and the Cochise County Sheriff's Office as separate signatories for this purpose) to this Agreement. Amendments to this Agreement shall be executed with the same formalities as this Agreement and become effective upon the dated signature of the last signatory (again, treating Cochise County and the Cochise County Sheriff's Office as separate signatories for this purpose). Executed copies of any Amendment shall be provided to each signatory.

4.1. Addendum Amendments: Addendums to this Agreement may be amended or modified, as necessary, only by the Parties' authorized contracting and procurement officers.



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5. Budget: The amount of \$2,626,000.00 was appropriated in FY2023 and transferred to the Border Security Fund effective October 1, 2022. Payments shall be made within thirty (30) days after receipt of a valid invoice and supporting documentation from the County. Payments shall be made by electronic funds transfer in lieu of a State warrant whenever possible. Funds provided by DEMA to the County under this Agreement shall be used only for the purposes identified in this Agreement. Funds provided by DEMA to the County under this Agreement shall not be used to supplant Federal, State, County or local funds that would otherwise be available to the County for the purposes identified in this Agreement and shall be used to supplement funds already available to the County for the purposes identified in this Agreement.

6. Non-Availability of Funds: Pursuant to A.R.S. § 35-154(A), every payment obligation under this Agreement is conditioned upon the availability of funds appropriated or allocated for the payment of such obligation. If funds are not allocated and available for the continuance of this Agreement, this Agreement may be terminated by either Party at the end of the period for which funds are available. No liability shall accrue to either Party in the event this provision is exercised, and the Parties shall not be obligated or liable for any future payments or for any damages as a result of termination under this paragraph.

7. Payment Mechanism: Payments shall be made within thirty (30) days after receipt of a valid invoice and supporting documentation from the County.

8. Conflict Resolution Procedures:

8.1. This Agreement shall be governed by and construed in accordance with the laws of the State of Arizona.

8.2. In the event of any judicial proceeding related to this Agreement the Parties agree that venue shall be proper in Maricopa County, Arizona.

8.3. The Parties to this Agreement agree to resolve all disputes arising out of or relating to this Agreement through arbitration, after exhausting applicable administrative review, to the extent required by A.R.S. § 12-1518 except as may be required by other applicable statutes.

9. Assignment: Neither Party may assign rights hereunder without the express, written, prior consent of the other Party.

10. Conflict of Interest: Either Party may cancel this Agreement for conflict of interest in accordance with the termination terms of this Agreement, without penalty or further obligation, pursuant to A.R.S. § 38-511.

11. Agreement Term: The term of this Agreement shall be from October 1, 2022, to December 31, 2024.

12. Effective Date: This Agreement shall become effective upon the date of the last signatory's signature

13. Notices, Correspondence, Reports:

13.1. Any notice given pursuant to this Agreement shall be in writing and shall be considered to have been given when actually received by the following persons at the following addresses: Notices and correspondence (except for correspondence relating to the execution of the Agreement, clarification of this Agreement, and Amendments to this Agreement) shall be sent to:



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For Cochise County:	For DEMA:
Name: Randy Wilson	Name: Darlene Quihuis
Title: Captain, Program Manager	Title: Assistant Director
Phone: (520) 432-9505	Phone: (602) 464-6454
Email: RWilson@cochise.az.gov	Email: Darlene.Quihuis@azdema.gov

13.2. Correspondence relating to the execution of the Agreement, clarification of this Agreement, and Amendments to this Agreement shall be sent to:

For Cochise County:	For DEMA:
Name: Randy Wilson	Name: Kyle A. Matthew
Title: Captain, Program Manager	Title: Chief Procurement Officer
Address: 205 N Judd Drive Milepost 345, Highway 80 Bisbee, AZ 85603	Address: 5645 East McDowell Road, Phoenix AZ 85008
Phone: (520) 432-9505	Phone: (602) 464-6491
Email: RWilson@cochise.az.gov	Email: Kyle.Matthew@azdema.gov

13.3 Reports and deliverables shall be sent in accordance with Scope of Work, Reporting Requirement & Deliverables.

13.4. Either Party to this Agreement may designate a new contact by delivering written notice to all other signatories in accordance with these notice requirements.

14. Ownership of Information: Both Parties retain title to all documents, reports, data, and other materials prepared as a part of the Project. DEMA and The County shall have full and complete rights to reproduce, duplicate, disclose, perform, and otherwise use all information prepared under this Agreement.

15. Project Review: It is the responsibility of the County to coordinate with DEMA regarding the progress of the Project as defined in the Scope of Work and related attachments. DEMA may request in writing, at its discretion, written progress updates, which the County shall provide to DEMA within 15 calendar days of DEMA’s request.

16. Severability: The provisions of this Agreement are severable to the extent that any provision or application to be invalid shall not affect any other provision or application of the Agreement, which shall remain in effect without the invalid provision or application.



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17. Termination:

17.1. DEMA or the County may terminate this Agreement at any time, with or without cause, after giving 30 days written notice of termination to DEMA or the County, as appropriate. The notice shall specify the effective date of termination. Any deviation or failure to comply with the purposes and/or conditions of this Agreement by the County without written permission from DEMA may constitute cause for DEMA to terminate this Agreement.

17.2. In the event the Agreement is terminated, the County shall deliver all financial and programmatic records, supporting documents, statistical records, electronic data, and other related records. All records and documents of both Parties shall be maintained and available for access in accordance with A.R.S. §§ 35-214, 39-101, 41-151 and any other State or local rule or regulation. Repayment to DEMA of a portion or full payment received by the County may be required.

17.3. Upon notice of termination of this Agreement, the Parties will cooperate and work diligently to prepare a transition plan to include a transition schedule and circumstances for transfer of deliverables including, but not limited to, records, funds (both unexpended and any previously expended funds that may have been spent in violation of the purposes and conditions of this Agreement), and compliance with closing auditing requirements to be performed at the County's expense.

18. Indemnification: Each Party (as "Indemnitor") agrees to defend, indemnify, and hold harmless the other Parties (as "Indemnitee") from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (hereinafter collectively referred to as "Claims") arising out of bodily injury of any person (including death) or property damage, but only to the extent that such Claims which result in vicarious/derivative liability to the Indemnitee are caused by the act, omission, negligence, misconduct, or other fault of the Indemnitor, its officers, officials, agents, employees, or volunteers. The State of Arizona is self-insured per A.R.S. § 41-621.

In addition, should the County utilize contractor(s), the County's contract with each such contractor shall (a) include the following language: (b) require that the following language be included by the contractor in all its subcontracts; and (c) require the contractor to require all its subcontractors include the following language in their contracts with all of their subcontractors:

To the fullest extent permitted by law, the Contractor shall defend, indemnify, and hold harmless Cochise County, DEMA and the State of Arizona, and any jurisdiction or agency issuing any permits for any work arising out of this Agreement, and its departments, agencies, boards, commissions, universities, officers, officials, agents, and employees (hereinafter referred to as "Indemnitee") from and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation and litigation) (hereinafter referred to as "Claims") for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by the negligent or willful acts or omissions of the Contractor or any of the directors, officers, agents, or employees or subcontractors of such Contractor. This indemnity includes any claim or amount arising out of or recovered under the Workers' Compensation Law or arising out of the failure of such contractor to conform to any federal, state or local law, statute, ordinance, rule, regulation or court decree. It is the specific intention of the Parties that the Indemnitee shall, in all instances, except for Claims arising solely from the negligent or willful acts or omissions of the Indemnitee, be indemnified by such contractor from and against any and all claims. It is agreed that such contractor will be responsible for primary loss investigation, defense, and judgment costs where this indemnification is applicable. Additionally, on all applicable insurance policies, the Contractor and its subcontractors shall name Cochise County, the State of Arizona, and its departments, agencies, boards, commissions, universities, officers, officials, agents, and employees as additional insureds and also include a waiver of subrogation in favor of Cochise County, the State of Arizona, and its departments, agencies, boards, commissions, universities, officers, officials, agents, and employees.



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19. E-Verify: To comply with A.R.S. § 41-4401(A), each Party hereby warrants its compliance with federal immigration laws and regulations that relate to its employees and A.R.S. § 23-214(A). If either Party uses contractors in performance of this Agreement, the contractors shall warrant their compliance with federal immigration laws and regulations that relate to its employees and A.R.S. § 23-214(A). A breach of this warranty shall be deemed a material breach of the Agreement subject to penalties up to and including termination of this Agreement. Each Party retains the legal right to inspect the papers of any contractor or subcontractor employee who works on the Agreement to ensure that the contractor or subcontractor is complying with this warranty.

20. Waiver: The waiver or failure to enforce any provision of this Agreement will not operate as a waiver of any future breach of any such provision or any other provision hereof.

21. Non-Discrimination: Pursuant to Title 41, Chapter 9, Article 4 of the A.R.S. and Executive Order 2009-09, the County shall provide access to equal employment opportunities for all persons, regardless of race, color, religion, sex, age, national origin, or political affiliation, and to all other applicable State and Federal employment laws, rules, and regulations, including the Americans with Disabilities Act. The Parties shall take affirmative action to ensure that applicants for employment and employees are treated without regard to race, age, color, religion, sex, or national origin and in compliance with the Americans with Disabilities Act.

22. Implied Consent Terms: Each provision of law and any terms required by law to be in this Agreement are a part of this Agreement as if fully stated in it.

23. Record Keeping Requirements: Pursuant to A.R.S. §§ 35-214 and 35-215, the Parties shall retain all data, books, accounts and other records ("records") relating to this Agreement for a period of five years after completion of the Agreement, after any litigation, claim, negotiation, audit, cost recovery, or action involving the records has been completed or from the date of complete resolution of any dispute and any applicable appeals, unless a longer period is required by statute or rule. All records shall be subject to inspection and audit by the State at reasonable times. Upon request, either Party shall produce the original of any or all such records.

24. Lobbying: Upon signature of this Agreement, the County shall disclose all lobbying activities to DEMA to the extent they are an actual or potential conflict of interest or where such activities would create an appearance of impropriety. The County shall implement and maintain adequate controls to ensure that monies paid this Agreement shall not be used for lobbying.

23. Antitrust Recovery: The County assigns to DEMA any claim for overcharges resulting from antitrust violations to the extent that such violations concern materials or services supplied by third parties to the County toward fulfillment of this Agreement.

24. Compliance with Laws. The County agrees to comply with all state and local laws and regulations applicable to the terms and conditions of this Agreement including but not limited to State of Arizona Accounting Manual (SAAM) and State and local procurement codes; whichever is more restrictive will apply.



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ADDENDUM A
SCOPE OF WORK

1. **Project Title:** Cochise County, Border Fencing and Technology.
2. **Project Timeline:** October 1, 2022, to December 31, 2024.
3. **Purpose:**
 - a. Reimburse the County for the costs incurred purchasing or installing border security technologies including cameras, sensors, drones, software and other surveillance equipment; and paying administrative costs.
4. **Tasks:**
 - a. Enter into contract with Motorola Solutions in accordance with the DEMA-approved budget. Copies of all contracts are to be provided to DEMA upon request.
5. **Cost**
 - a. Not to exceed \$2,626,000.00.
6. **Reporting Requirements and Deliverables:**

Timeframe	Deliverable	Description	Due Date	Send To:
Quarterly	Financial Expenditure Report	Provide an accurate and detailed expenditure report with backup documentation. Period of Performance: Qtr. 1: July 1 – Sept. 30 Qtr. 2: Oct.1 – Dec.31 Qtr. 3: Jan.1 - March 31 Qtr. 4: April 1 - June 30	Qtr. 1: Oct. 15 Qtr. 2: Jan. 15 Qtr. 3: April 15 Qtr. 4: July 15 In the event that the 15 th falls on a weekend or holiday, it is due the next business day.	Grants.border@azdema.gov with a copy to: Dema.Finance@azdema.gov
Final	Financial Summary Report	Provide an accurate and detailed expenditure financial summary report of project period.	Due 30 Days after the end of the period of performance or completion of the Project.	Grants.border@azdema.gov with a copy to: Dema.Finance@azdema.gov



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Timeframe	Deliverable	Description	Due Date	Send To:
Quarterly	Programmatic Report	Provide a progress report of all Border Security Fund activities & metrics by the jurisdiction during the reporting period. <u>Period of Performance:</u> Qtr. 1: July 1 – Sept. 30 Qtr. 2: Oct.1 – Dec.31 Qtr. 3: Jan.1 - March 31 Qtr. 4: April 1 - June 30	Qtr. 1: Oct. 15 Qtr. 2: Jan. 15 Qtr. 3: April 15 Qtr. 4: July 15 In the event that the 15 th falls on a weekend or holiday, it is due the next business day.	Grants.border@azdema.gov with a copy to: Dema.Finance@azdema.gov
Final	Programmatic Report	Provide a final report to include a summary narrative of annual accomplishments and metrics.	Due 30 Days after the end of the period of performance or completion of the Project.	Grants.border@azdema.gov with a copy to: Dema.Finance@azdema.gov

7. Additional Requirements:

- a. Ensure all procurement of goods and services are following established applicable procurement law and the County’s written policies and procedures. All procurement transactions shall be conducted in a manner to provide to the maximum extent practical, open, and free competition.
- b. All Border Security funds must be accounted for by the County in writing and in compliance with the State of Arizona Accounting Manual (SAAM), available at <https://gao.az.gov/publications/saam>.



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ADDENDUM B
PRICE SHEET

Budget October 1, 2022, to December 31, 2024

ACCOUNT CLASSIFICATION	AMOUNT
Personnel (Not Applicable)	\$0
Fringe (Not Applicable)	\$0
Travel (Not Applicable)	\$0
Equipment (Not Applicable)	\$0
Supplies (Not Applicable)	\$0
Contractual	\$2,626,000.00
Other (Not Applicable)	\$0
Total Direct Costs	\$2,626,000.00
Administration (Not Applicable)	\$0
TOTAL (Not to Exceed)	\$2,626,000.00

With prior written approval, the County is authorized to transfer up to a maximum of 10% of the total budget amount between line items. Transfers of funds are only allowed between funded line items. Transfers exceeding 10% or to a non-funded line item shall require a DEMA review and amendment to the Price Sheet, Addendum B.



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ADDENDUM C
BUDGET AND JUSTIFICATION
October 1, 2022, to December 31, 2024

- A. **Personnel:** Not Applicable
- B. **Fringe Benefits:** Not Applicable
- C. **Travel:** Not Applicable
- D. **Equipment (Over \$5,000 per item):** Not Applicable
- E. **Supplies: (Items Costing Less Than \$5,000.00 per unit):** Not Applicable
- F. **Contractual:**

Name (1)	Service (2)	Rate (3)	Other (4)	Total Cost (5)
Motorola Solutions	Integrate CCSO ASTRO 700MHz radio system to YRCS ASTRO 700MHz radio system.	\$536,000.00	Estimated One-Time Project Cost	\$536,000.00
Motorola Solutions	Add redundant core to CCSO ASTRO 700 MHz radio system.	\$1,100,000.00	Estimated One-Time Project Cost	\$1,100,000.00
Motorola Solutions	Increase channel capacity to CCSO ASTRO 700MHz radio system.	\$990,000.00	Estimated One-Time Project Cost	\$990,000.00
TOTAL CONTRACTUAL REQUEST				\$2,626,000.00



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JUSTIFICATION:

In 2013, CCSO started a project to replace its failing county-wide VHF radio system with a 700MHz system with the intent that it would eventually be part of an interoperability radio system at the state level with the Yuma Regional Communication System (YRCS) and AZDPS. Private foundation and local government funds were used to finance the project. This project, using 700MHz technology, works well on the border and mountainous regions of Cochise County. Since the VHF frequency agreement with Mexico has expired, moving to the 700MHz frequency range would guarantee that border county public safety radios systems would not have interference from Mexico. The CCSO 700MHz system was being used primarily by law enforcement; however, fire departments have their own channels on the system. Currently, fire departments are still using their VHF systems, but have been testing their 700MHz channels with success. They discovered the 700MHz system works better than their VHF systems and are actively looking to move onto the 700MHz system.

Currently, Cochise County is in the middle of a historic border immigration crisis that affects all public safety personnel in Cochise County. During 2021, CCSO began to see a major surge of unlawful border crossers along the international border between Arizona and Mexico. This surge was confirmed by the increasing numbers of unlawful border crossers images being generated by our border camera system and border calls for service. Load drivers were being paid anything from \$1,000 to \$2,300 per body. Statistical data from March 1, 2022, through September 30, 2022, revealed that CCSO experienced 751 Human Smuggling Events, 693 Load Drivers and Assistant Load Driver, 73 Juvenile Load Drivers, 395 Victims, 42 Failure to Yield (Pursuits), 17 Weapon Seizures and 2,009 Unlawful Border Crossers. Victims are identified as any person who is recklessly endangered by another person with substantial risk of death or physical injury. Many of these smuggling events result in the need for Fire and Emergency Medical Services due to vehicle crashes, injuries, and rescues involving unlawful border crossers and citizens. The legislative funding that has been appropriated for border security is unprecedented in Arizona history. By connecting the CCSO 700MHz radio system to YRCS 700MHz radio system, adding a redundant Core to CCSO radio system, and increasing capacity to the CCSO radio system will ensure solid public safety radio communication along the border with Mexico.

Investing in this system will provide that continuity of radio communications between local, county, state and federal partners involved in fighting criminal border activity.

It needs to be noted that the 700MHz radio systems are Motorola ASTRO systems.

G. Other: Not Applicable

H. Total Direct Charges:

TOTAL DIRECT CHARGES	\$2,626,000.00
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JUSTIFICATION:

The scope of this project is to leverage the radio technology being used by Cochise County Sheriff’s Office (CCSO), Yuma Regional Communication System (YRCS), and the Arizona Department of Public Safety (AZDPS) in fighting criminal activity along the border with Mexico. This project has three goals:

Adding CCSO 700MHz radio system assets to the YRCS 700 MHz radio assets will increase the coverage of the CCSO system to include all the YRCS system coverage allowing seamless roaming from Deming, New Mexico to Yuma Arizona and north to Phoenix. Ultimately in the future, CCSO will integrate these assets with AZDPS radio assets to establish a state radio network that can operate seamlessly involving criminal activity along the Mexico border as it moves north into the interior of Arizona.

Currently, CCSO does not have a redundant Core. A Core is composed of a server, direct attached storage, LAN switch, backhaul switch, router, and firewall. The Core is the hub of the communications network. Both YRCS and the AZDPS radio system have redundant Cores. Adding another Core to the CCSO radio system will provide a second level of redundancy that is not currently in place. Should the current Core fail, the redundant Core will take over seamlessly.

As the CCSO radio system expands, increasing a radio channel at each of the nine tower sites will accommodate the additional users joining the system, and any roaming users from YRCS and AZDPS. Fire and EMS organizations in Cochise County are realizing the benefits of using 700MHz radios. Adding this capacity will ensure the system is not plagued with congestion failure.

I. **Administration:** Not Applicable

J. **Total Project Costs:**

TOTAL REQUEST- TOTAL PROJECT COSTS (Sum of Total Direct Costs and Admin Costs)	\$2,626,000.00
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K. BUDGET SUMMARY:

Category	Year 1	Year 2*	Total Project Costs
Personnel			
Fringe			
Travel			
Equipment			
Supplies			
Contractual	\$2,626,000.00		\$2,626,000.00
Other			
Total Direct Charges			
Administration			
Total Project Costs	\$2,626,000.00		\$2,626,000.00

*FOR FUTURE REQUESTED YEARS