

# PRICE PROPOSAL

## Request for Proposal (RFP): 23-14-REC-01

PREPARED FOR:

### COCHISE COUNTY PROCUREMENT DEPARTMENT ON BEHALF OF THE COCHISE COUNTY RECORDER'S

1415 Melody Lane, Building C  
Bisbee, AZ 85603  
[procurement@cochise.az.gov](mailto:procurement@cochise.az.gov)



Authentix, Inc.  
Corporate HQ  
4355 Excel Parkway, Suite 100  
Addison, Texas 75001  
Office: +1 469.737.4400  
[www.authentix.com](http://www.authentix.com)



Kent Mansfield  
Chief Sales and Marketing Officer  
[Kent.Mansfield@authentix.com](mailto:Kent.Mansfield@authentix.com)  
Office: +1 469.737.6422



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## Task 1

### Pricing

<b>Total Price (USD)</b>
\$22,000

### Assumptions

- Quoted price is a fixed fee for Task 1 for the delivery of the security paper with countermeasures imbedded within the paper to be used for voting ballots.
- Includes 8,000 total ballots\*
  - 4,000 ballots each, in two sizes (8.5 x 11 and 8.5 x 14)
    - 500 each based on seven required individual countermeasures.
    - 500 each containing all seven required countermeasures.
- Security features are only detectable on the primary side of the voting ballots.
- Item level serialization excluded but can be provided at an additional cost.
- Includes the following devices for detection and authentication of the security features:
  - Two (2) Fixed Double Filament UV 120-volt UV lamp fixtures
  - Ten (10) Handheld Rechargeable Battery-Operated UV Torches
  - Ten (10) Handheld Magnification Loupes (for viewing microtext)
  - Five (5) Authentix HVX 1500 Portable and Rechargeable Handheld Detectors for Machine Readable Ink Verification
- The ballots will be supplied in a roll format, printed two-across, and centered on the roll.

*\*In order to produce the Secured Ballots in this format, there is a minimum print run size, including artwork design, layout and press plate preparation, minimum ink and material required for each of the multiple print station reservoirs on the press line, and a minimum print run size for initializing, testing, quality control, pull through, cutting, finishing, and waste. Large economies of scale are reached at higher volumes of 250,000, 500,000 and especially over 1,000,000 ballot counts that would significantly reduce the average price per ballot in the two sizes noted above.*



## Task 2

### Pricing

<b>Total Price (USD)</b>
\$8,800

### Assumptions

- Quoted price is a fixed fee to print/personalize the secure ballot paper in Task 1 with the visible variable ink printing for voter election choices to be located on the primary ballot (front and back).
- The pricing for Task 2 assumes that Authentix is also awarded Task 1.
- Printing will include the ballots in both sizes (8.5 x 11 and 8.5 x 14) noted in Task 1. The layout and print requirements for Task 2 are expected to be different for each of the two ballot forms.
- Customer to provide specifications for the sample layout of the printed election information to be printed on the ballot forms for each size format along with the required hash marks or registration mark requirements (from the voting machine provider) that will provide for proper voting machine or tabulation machine tracking and registering.

## Task 3

### Pricing

Authentix would like to support Customer to successfully accomplish Task 3. However, we will need to understand the scope in greater detail to properly scope and price the effort. We will work with Customer post-award to define any applicable support that is required to complete Task 3.

## About Authentix

As the authority in authentication solutions, Authentix thrives in supply chain complexity. We provide advanced authentication solutions for governments, central banks and commercial companies, ensuring local economies grow, banknote security remains intact, and commercial products have robust market opportunities. Our partnership approach and proven sector expertise inspires proactive innovation, helping customers mitigate risks to promote revenue growth and gain competitive advantage.



### CORPORATE HEADQUARTERS

4355 Excel Parkway, Suite 100

Addison, TX 75001

[info@authentix.com](mailto:info@authentix.com)

NORTH AMERICA | EUROPE | MIDDLE EAST | AFRICA | ASIA