



**COCHISE COUNTY
PROCUREMENT DEPARTMENT**

1415 Melody Lane, Building C, Bisbee, AZ 85603
Phone: (520) 432-8390 | Fax: (520) 432-8397

**24-19-TRE-01
Appendix A - Pricing**

Date of Pricing Doc: 03/29/2024
Vendor Firm Name: Wells Fargo Bank N.A.
Authorized POC: Stephany Jordan-Slider
Vendor POC Phone: 480-215-2969
Vendor POC Email: stephany.jordan@wellsfargo.com

Vendor agrees to furnish the following materials and/or services according to the following pricing schedule:

Line Item	Description	Unit of Measure	*Price Tab 1	*Price Tab 2	*Price Tab 3	*Price Tab 4
01	Base Period (3-Year Period) Total for Services	YR	\$54,790.68	\$106,407.84	\$79,477.44	\$131,653.20
02	Option Year 1 (1-Year Period) Total for Services	YR	\$54,790.68	\$106,407.84	\$79,477.44	\$131,653.20
03	Option Year 2 (1-Year Period) Total for Services	YR	\$54,790.68	\$106,407.84	\$79,477.44	\$131,653.20

** Price for products and/or services are based on pricing proposals methodology outlined in our Cover Letter and pricing pages that follow Appendix A - Pricing*

Freight: \$ 0.00

Estimated Taxes: \$ 0.00

Tax Rate: 0%

Required Period of Performance:

Base Year: 7/1/2024 – 6/30/2025

Option Year 1 7/1/2025 – 6/30/2026

Option Year 2 7/1/2026 – 6/30/2027

The Vendor agrees to hold pricing valid for 45 days from the date of the document unless otherwise annotated. Additionally, if no other payment terms are specified, it is agreed that Net 30 payment terms apply.

As an authorized agent of the Firm, the below signatory official has authority to contractually bind the Vendor as proposed throughout this Appendix and as agreed to the terms and conditions of the solicitation.

Authorized Signature: Stephany Jordan-Slider

Cochise County

Pricing as of March 2024

Note: Average Collected Balance and Volumes are based on the County's 06-30-2022 Client Analysis Statement

ANALYSIS SUMMARY	
Average Positive Collected Balance	\$ 36,081,180.00
Target Investable Balance for Earnings Allowance Calculation	\$ 2,222,066.00
* Calculated Balance to Earn Interest with Stagecoach Mutual Fund Investment Sweep (current rate of 5.18%)	\$ 33,859,114.00
Reserve Requirement @ 0.00%	\$ 0.00
Investable Balance Available for Services	\$ 36,081,180.00

Monthly Analyzed Charges	\$ 4,565.89
Earnings Allowance @ 2.50%	\$ 4,565.89
Current Month Position	\$ (0.00)
Total Amount Due	\$ 0.00
Interest Earned @ 5.18%	\$ 144,156.20

* Rate based on Government Money Market Institutional Share Class. Current 30-Day yield of fund is 5.18% as of 02-29-24

WF Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges
ACH Fraud Filter					
34333	*** ACH FRAUD FILTER REVIEW MO BASE	Account	5.00000	8	40.00
34335	*** ACH FRAUD FILTER REVIEW - ITEM	Transaction filtered	1.00000	10	10.00
	Subtotal				50.00
ACH Origination					
34340	ACH RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	10.00000	1	10.00
ES280	ACH MONTHLY BASE	Company ID	10.00000	14	140.00
ES211	ACH FUTURE DATED ITEM	Transaction	0.03000	5,369	161.07
ES216	ACH SAME DAY	Transaction	0.50000	26	13.00
ES206	ACH ORIGINATED - ADDENDA REC	Addenda record	0.03500	56	1.96
06502	ACH RETURN ITEM-ELECTRONIC	Return	2.00000	0	0.00
ES803	ONLINE PAYMENTS BATCH RELEASE	Batch/file	5.00000	0	0.00
ES801	ACH TRANSMISSION CHARGE	Batch/file	5.00000	51	255.00
34377	ONLINE PAYMENTS BASE FEE	Company ID	20.00000	2	40.00
ACH1D	ONLINE PAYMENTS NEXT DAY ITEM	Transaction	0.06000	0	0.00
ACHYD	ONLINE PAYMENTS SAME DAY ITEM	Transaction	1.50000	0	0.00
06525	ACH NOC - ELECTRONIC	Transaction	3.00000	65	195.00
	Subtotal				816.03
ACH Receive					
ES344	ACH RECEIVED ITEM	Transaction	0.02000	1,212	24.24
	Subtotal				24.24
Branch Services					
CK161	CASH DEPOSITED IN WF BRANCH	Dollar	0.00600	0	0.00
CK197	CASH ORDER FEE IN A WF BRANCH	Transaction	15.00000	1	15.00
CK141	CURRENCY FURNISHED BY WF BRANCH	Dollar	0.00600	1,100	6.60
08052	BRANCH DEPOSIT	Deposit	6.00000	0	0.00
CK199	*** POST VERIFY CASH DEPOSITED	Dollar	0.00400	70,796	283.18
22723	*** BRANCH DEPOSIT POST VERIFY	Deposit bag	4.00000	118	472.00
	Subtotal				776.78
Cash Vault					
08173	CASH VAULT DEPOSIT	Deposit	2.00000	23	46.00
08290	CASH VAULT CURRENCY/COIN DEPOSITED	Dollar	0.00130	132,000	171.60
	Subtotal				217.60

Desktop Deposit Electronic Dep Serv					
12816	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.01500	1	0.02
15017	DESKTOP DEPOSIT MONTHLY BASE	Account	7.50000	6	45.00
15003	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.01000	3,258	32.58
15007	DESKTOP DEPOSIT-DEPOSIT CREDITED	Credit	0.25000	55	13.75
706	DESKTOP DEPOSIT-DEPOSITED ITEM	Check deposited	0.05000	3,258	162.90
	Subtotal				254.25
Gen Acct Services Recoupment					
IAMIB	RECOUPMENT MONTHLY IB	Deposit assessment	0.12750	2,344	298.90
	Subtotal				298.90
General Account Services					
22402	ACCOUNT MAINTENANCE-COMML ADVANTAGE	Account	0.00000	0	0.00
22051	ACCT MAINTENANCE	Account	10.00000	8	80.00
CK021	DEBITS POSTED	Debit	0.10000	430	43.00
CK018	ELECTRONIC CREDITS POSTED	Credit	0.03000	2,235	67.05
CK049	DDA STATEMENT - PAPER	Statement	15.00000	10	150.00
	Subtotal				340.05
General Disbursement Services					
22030	STOP PAYMENT - AUTO RENEWAL	Stop payment	1.00000	51	51.00
MD091	*** PYMT AUTH MAX CHECK MTHLY BASE	Account	1.00000	9	9.00
12670	STOP PAYMENT - ONLINE	Stop payment	2.00000	10	20.00
22202	DDA CHECKS PAID	Check paid	0.07000	3,928	274.96
	Subtotal				354.96
Image Delivery					
27707	ONLINE SEARCH	Inquiry	0.16000	1	0.16
64104	IFI MAINTENANCE PER PRODUCT	Customer ID	75.00000	1	75.00
64101	IFI PAID CHECKS - IMAGE	Image	0.02000	3,976	79.52
	Subtotal				154.68
Incoming Wire Transfers					
ES030	WIRE IN TO USA ACCT-USA DOMESTIC	Transfer	5.00000	9	45.00
	Subtotal				45.00
Information Reporting					
34123	ALERTS SERVICE - EMAIL	Email	0.40000	21	8.40
34128	*** ALERTS SERVICE - TEXT	Message	0.04000	0	0.00
34120	INTRADAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34121	INTRADAY REPORTING ITEMS RPTD	Item loaded	0.04000	2,835	113.40
34100	PREV DAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34115	PREV DAY REPORTING ITEMS LOADED	Item loaded	0.03000	5,670	170.10
	Subtotal				651.90
Paper Checks Deposited					
002	DEPOSITED CHECK	Check deposited	0.20000	697	139.40
	Subtotal				139.40
Positive Pay					
34336	POSITIVE PAY EXCEPTION-ONLINE IMAGE	Image retrieved	0.01000	70	0.70
12903	POSITIVE PAY EXCEPTIONS - ITEM	Exception	1.00000	70	70.00
12682	POSITIVE PAY ONLY - ITEM	Check issued	0.03000	3,287	0.21
12681	POSITIVE PAY ONLY MONTHLY BASE	Account	10.00000	2	10.00
	Subtotal				80.91
Returned Items					
CK061	RETURN ITEM - CHARGEBACK	Transaction	15.00000	15	225.00
CK075	RETURN ITEM REDEPOSITED	Transaction	7.00000	4	28.00
	Subtotal				253.00
Wires Origination and Reporting					
ES181	WIRE DRAWDOWN VANTAGE/API	Transaction	5.00000	3	15.00
ES141	WIRE BOOK TRANSFER VANTAGE/API	Transfer	3.00000	1	3.00
ES139	WIRE OUT DOMESTIC VANTAGE/API	Transfer	5.00000	3	15.00
34216	WIRE TEMPLATE ONLINE	Occurrence	0.01000	9	0.09
	Subtotal				33.09

Zero Balance Account (ZBA)						
DS510	ZERO BALANCE MASTER ACCOUNT MAINT	Account	5.00000	1	5.00	
DS001	ZERO BALANCE MONTHLY BASE	Account	4.00000	3	12.00	
	Subtotal				17.00	
EDI Reporting						
34242	ONLINE EDI PMT DETAIL - ITEM	Item accessed	0.05000	262	13.10	
34240	ONLINE EDI PMT DETAIL SUBSC MO BASE	Account	25.00000	1	25.00	
	Subtotal				38.10	
USD Check Services						
G2201	CHECK COLLECTION - USD	Check collected	20.00000	1	20.00	
	Subtotal				20.00	
Total Monthly Activity Charges					4,565.89	

** Setup Charges						
06094	ACH FRAUD FILTER - SET UP	Account	50.00000	1	50.00	Waive
28022	ONLINE TREAS INFO REPORT EDI SETUP	Account	150.00000	1	150.00	Waive
14001	CONT DISB ACCOUNT SET UP	Account	250.00000	1	250.00	Waive
28043	E-BOX SET UP	Setup	1,500.00000	0	1,500.00	Waive
28044	E-BOX VALIDATION FILE SET UP	Setup	1,500.00000	1	1,500.00	Waive
28017	RECEIVABLES MANAGER SET UP	Setup	1,500.00000	1	1,500.00	Waive
28351	E-BILL EXPRESS PROFESSIONAL SETUP	Setup	2,750.00000	1	2,750.00	Waive
	Total Setup Charges				7,700.00	Waive

** Setup charges for services will be waived

***Denotes an enhancement available of the current service utilized by the County

Disclosures

Current Rate

Money Market Mutual Funds - Stagecoach Sweep

Please see the listed link to review options and current 7-day rates
The rates are subject to market conditions and may vary

<https://www.allspringglobal.com/investments/fixed-income/rate-reports/money-market-stagecoach-sweep//commercial-banking.html>

Earning Credit Rate (ECR)

The ECR is a variable bank managed rate provided to help offset balance based service charges.
The rate may be updated due to market conditions and at the bank's discretion

2.50%

Recoupment Monthly Fee Rate

Fee to partially recover insurance premiums the Bank pays to the FDIC for deposit insurance.
Monthly charge based upon average monthly ledger balance. Assessed on per thousand dollar basis.

0.1275%

Earnings Allowance

The total credit available to offset balanced based service charges.
The credit is calculated utilizing the below formula:

Earnings Allowance Formula:

$$\frac{(\text{Investable Balance}) \times (\text{Earnings Credit Rate}) \times (\# \text{ of calendar days in month})}{\text{Days in the Year}}$$

Investable balance required to offset \$1.00 of analyzed charges formula

$$(\$1.00 / \text{ECR} / \# \text{ of calendar days in month}) \times \text{Days in the Year}$$

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

This document is confidential. Please do not share it without first obtaining our written permission. The services and pricing contained in this proposal are valid for 90 days. The pricing is subject to change if the actual volume or scope of services differs from the assumptions upon which we based the pricing.

Please let us know if you believe this proposal does not accurately represent the prices or services we discussed with you. If you have questions about the services in this proposal, please contact your Treasury Management Sales Consultant or visit: www.wellsfargo.com/accountanalysis for additional information about the services.

Regarding your services

Services with No Volumes

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.



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Cochise County

Pricing as of March 2024

Note: Average Collected Balance and Volumes are based on the County's 06-30-2022 Client Analysis Statement

ANALYSIS SUMMARY

Average Positive Collected Balance	\$	36,081,180.00
Target Investable Balance for Earnings Allowance Calculation	\$	4,315,430.00
Calculated Balance to Earn Interest with Government Commercial Advantage Account (current rate of 1.08%)	\$	31,765,750.00
Reserve Requirement @ 0.00%	\$	0.00
Investable Balance Available for Services	\$	36,081,180.00

Monthly Analyzed Charges	\$	8,867.32
Earnings Allowance @ 2.50%	\$	8,867.32
Current Month Position	\$	0.00
Total Amount Due	\$	0.00
Interest Earned @ 1.08%	\$	29,137.46

WF Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges
ACH Fraud Filter					
34333	*** ACH FRAUD FILTER REVIEW MO BASE	Account	5.00000	8	40.00
34335	*** ACH FRAUD FILTER REVIEW - ITEM	Transaction filtered	1.00000	10	10.00
	Subtotal				50.00
ACH Origination					
34340	ACH RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	10.00000	1	10.00
ES280	ACH MONTHLY BASE	Company ID	10.00000	14	140.00
ES211	ACH FUTURE DATED ITEM	Transaction	0.03000	5,369	161.07
ES216	ACH SAME DAY	Transaction	0.50000	26	13.00
ES206	ACH ORIGINATED - ADDENDA REC	Addenda record	0.03500	56	1.96
06502	ACH RETURN ITEM-ELECTRONIC	Return	2.00000	0	0.00
ES803	ONLINE PAYMENTS BATCH RELEASE	Batch/file	5.00000	0	0.00
ES801	ACH TRANSMISSION CHARGE	Batch/file	5.00000	51	255.00
34377	ONLINE PAYMENTS BASE FEE	Company ID	20.00000	2	40.00
ACH1D	ONLINE PAYMENTS NEXT DAY ITEM	Transaction	0.06000	0	0.00
ACHYD	ONLINE PAYMENTS SAME DAY ITEM	Transaction	1.50000	0	0.00
06525	ACH NOC - ELECTRONIC	Transaction	3.00000	65	195.00
	Subtotal				816.03
ACH Receive					
ES344	ACH RECEIVED ITEM	Transaction	0.02000	1,212	24.24
	Subtotal				24.24
Branch Services					
CK161	CASH DEPOSITED IN WF BRANCH	Dollar	0.00600	0	0.00
CK197	CASH ORDER FEE IN A WF BRANCH	Transaction	15.00000	1	15.00
CK141	CURRENCY FURNISHED BY WF BRANCH	Dollar	0.00600	1,100	6.60
08052	BRANCH DEPOSIT	Deposit	6.00000	0	0.00
CK199	*** POST VERIFY CASH DEPOSITED	Dollar	0.00400	70,796	283.18
22723	*** BRANCH DEPOSIT POST VERIFY	Deposit bag	4.00000	118	472.00
	Subtotal				776.78
Cash Vault					
08173	CASH VAULT DEPOSIT	Deposit	2.00000	23	46.00
08290	CASH VAULT CURRENCY/COIN DEPOSITED	Dollar	0.00130	132,000	171.60
	Subtotal				217.60

Desktop Deposit Electronic Dep Serv					
12816	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.01500	1	0.02
15017	DESKTOP DEPOSIT MONTHLY BASE	Account	7.50000	6	45.00
15003	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.01000	3,258	32.58
15007	DESKTOP DEPOSIT-DEPOSIT CREDITED	Credit	0.25000	55	13.75
706	DESKTOP DEPOSIT-DEPOSITED ITEM	Check deposited	0.05000	3,258	162.90
Subtotal					254.25

Gen Acct Services Recoupment					
IAMIB	RECOUPMENT MONTHLY IB	Deposit assessment	0.12750	36,081	4,600.33
Subtotal					4,600.33

General Account Services					
22402	ACCOUNT MAINTENANCE-COMML ADVANTAGE	Account	0.00000	1	0.00
22051	ACCT MAINTENANCE	Account	10.00000	8	80.00
CK021	DEBITS POSTED	Debit	0.10000	430	43.00
CK018	ELECTRONIC CREDITS POSTED	Credit	0.03000	2,235	67.05
CK049	DDA STATEMENT - PAPER	Statement	15.00000	10	150.00
Subtotal					340.05

General Disbursement Services					
22030	STOP PAYMENT - AUTO RENEWAL	Stop payment	1.00000	51	51.00
MD091	*** PYMT AUTH MAX CHECK MTHLY BASE	Account	1.00000	9	9.00
12670	STOP PAYMENT - ONLINE	Stop payment	2.00000	10	20.00
22202	DDA CHECKS PAID	Check paid	0.07000	3,928	274.96
Subtotal					354.96

Image Delivery					
27707	ONLINE SEARCH	Inquiry	0.16000	1	0.16
64104	IFI MAINTENANCE PER PRODUCT	Customer ID	75.00000	1	75.00
64101	IFI PAID CHECKS - IMAGE	Image	0.02000	3,976	79.52
Subtotal					154.68

Incoming Wire Transfers					
ES030	WIRE IN TO USA ACCT-USA DOMESTIC	Transfer	5.00000	9	45.00
Subtotal					45.00

Information Reporting					
34123	ALERTS SERVICE - EMAIL	Email	0.40000	21	8.40
34128	*** ALERTS SERVICE - TEXT	Message	0.04000	0	0.00
34120	INTRADAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34121	INTRADAY REPORTING ITEMS RPTD	Item loaded	0.04000	2,835	113.40
34100	PREV DAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34115	PREV DAY REPORTING ITEMS LOADED	Item loaded	0.03000	5,670	170.10
Subtotal					651.90

Paper Checks Deposited					
002	DEPOSITED CHECK	Check deposited	0.20000	697	139.40
Subtotal					139.40

Positive Pay					
34336	POSITIVE PAY EXCEPTION-ONLINE IMAGE	Image retrieved	0.01000	70	0.70
12903	POSITIVE PAY EXCEPTIONS - ITEM	Exception	1.00000	70	70.00
12682	POSITIVE PAY ONLY - ITEM	Check issued	0.03000	3,287	0.21
12681	POSITIVE PAY ONLY MONTHLY BASE	Account	10.00000	2	10.00
Subtotal					80.91

Returned Items					
CK061	RETURN ITEM - CHARGEBACK	Transaction	15.00000	15	225.00
CK075	RETURN ITEM REDEPOSITED	Transaction	7.00000	4	28.00
Subtotal					253.00

Wires Origination and Reporting					
ES181	WIRE DRAWDOWN VANTAGE/API	Transaction	5.00000	3	15.00
ES141	WIRE BOOK TRANSFER VANTAGE/API	Transfer	3.00000	1	3.00
ES139	WIRE OUT DOMESTIC VANTAGE/API	Transfer	5.00000	3	15.00
34216	WIRE TEMPLATE ONLINE	Occurrence	0.01000	9	0.09
Subtotal					33.09

Zero Balance Account (ZBA)						
DS510	ZERO BALANCE MASTER ACCOUNT MAINT	Account	5.00000	1	5.00	
DS001	ZERO BALANCE MONTHLY BASE	Account	4.00000	3	12.00	
Subtotal					17.00	

EDI Reporting						
34242	ONLINE EDI PMT DETAIL - ITEM	Item accessed	0.05000	262	13.10	
34240	ONLINE EDI PMT DETAIL SUBSC MO BASE	Account	25.00000	1	25.00	
Subtotal					38.10	

USD Check Services						
G2201	CHECK COLLECTION - USD	Check collected	20.00000	1	20.00	
Subtotal					20.00	

Total Monthly Activity Charges **8,867.32**

** Setup Charges						
06094	ACH FRAUD FILTER - SET UP	Account	50.00000	1	50.00	Waive
28022	ONLINE TREAS INFO REPORT EDI SETUP	Account	150.00000	1	150.00	Waive
14001	CONT DISB ACCOUNT SET UP	Account	250.00000	1	250.00	Waive
28043	E-BOX SET UP	Setup	1,500.00000	0	1,500.00	Waive
28044	E-BOX VALIDATION FILE SET UP	Setup	1,500.00000	1	1,500.00	Waive
28017	RECEIVABLES MANAGER SET UP	Setup	1,500.00000	1	1,500.00	Waive
28351	E-BILL EXPRESS PROFESSIONAL SETUP	Setup	2,750.00000	1	2,750.00	Waive
Total Setup Charges					7,700.00	Waive

** Setup charges for services will be waived

*** Denotes an enhancement available of the current service utilized by the County



Disclosures

	Current Rate
<u>Government Advantage Checking</u> The rate is a variable bank managed rate that may be updated due to market conditions and at the bank's discretion	1.08%
<u>Earning Credit Rate (ECR)</u> The ECR is a variable bank managed rate provided to help offset balance based service charges. The rate may be updated due to market conditions and at the bank's discretion	2.50%
<u>Recoupment Monthly Fee Rate</u> Fee to partially recover insurance premiums the Bank pays to the FDIC for deposit insurance. Monthly charge based upon average monthly ledger balance. Assessed on per thousand dollar basis.	0.1275%
<u>Earnings Allowance</u> The total credit available to offset balanced based service charges. The credit is calculated utilizing the below formula:	

Earnings Allowance Formula: $(\text{Investable Balance}) \times (\text{Earnings Credit Rate}) \times (\frac{\# \text{ of calendar days in month}}{\text{Days in the Year}})$

Investable balance required to offset \$1.00 of analyzed charges formula $(\$1.00 / \text{ECR} / \# \text{ of calendar days in month}) \times \text{Days in the Year}$

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

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Please let us know if you believe this proposal does not accurately represent the prices or services we discussed with you. If you have questions about the services in this proposal, please contact your Treasury Management Sales Consultant or visit: www.wellsfargo.com/accountanalysis for additional information about the services.

Regarding your services

Services with No Volumes

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.



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Cochise County

Pricing as of March 2024

Note: Average Collected Balance and Volumes are based on the County's 06-30-2022 Client Analysis Statement

ANALYSIS SUMMARY

Average Positive Collected Balance	\$	36,081,180.00
Target Investable Balance for Earnings Allowance Calculation	\$	3,223,250.00
* Calculated Balance to Earn Interest with Stagecoach Mutual Fund Investment Sweep (current rate of 5.18%)	\$	32,857,930.00
Reserve Requirement @ 0.00%	\$	0.00
Investable Balance Available for Services	\$	36,081,180.00

Monthly Analyzed Charges	\$	6,623.12
Earnings Allowance @ 2.50%	\$	6,623.12
Current Month Position	\$	(0.00)
Total Amount Due	\$	0.00
Interest Earned @ 5.18%	\$	139,893.62

* Rate based on Government Money Market Institutional Share Class. Current 30-Day yield of fund is 5.18% as of 02-29-24

WF Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges
ACH Fraud Filter					
34333	ACH FRAUD FILTER REVIEW MO BASE	Account	5.00000	8	40.00
34335	ACH FRAUD FILTER REVIEW - ITEM	Transaction filtered	1.00000	10	10.00
	Subtotal				50.00
ACH Origination					
34340	ACH RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	10.00000	0	0.00
ES280	ACH MONTHLY BASE	Company ID	10.00000	14	140.00
ES211	ACH FUTURE DATED ITEM	Transaction	0.03000	5,369	161.07
ES216	ACH SAME DAY	Transaction	0.50000	26	13.00
ES206	ACH ORIGINATED - ADDENDA REC	Addenda record	0.03500	56	1.96
06502	ACH RETURN ITEM-ELECTRONIC	Return	2.00000	0	0.00
ES803	ONLINE PAYMENTS BATCH RELEASE	Batch/file	5.00000	0	0.00
ES801	ACH TRANSMISSION CHARGE	Batch/file	5.00000	51	255.00
ES230	ACH DELETE - ITEM	Delete	10.00000	0	0.00
ES361	ACH REVERSAL - ITEM	Reversal	10.00000	0	0.00
34377	ONLINE PAYMENTS BASE FEE	Company ID	20.00000	2	40.00
ACH1D	ONLINE PAYMENTS NEXT DAY ITEM	Transaction	0.06000	0	0.00
ACHYD	ONLINE PAYMENTS SAME DAY ITEM	Transaction	1.50000	0	0.00
06525	ACH NOC - ELECTRONIC	Transaction	3.00000	65	195.00
	Subtotal				806.03
ACH Receive					
ES344	ACH RECEIVED ITEM	Transaction	0.02000	1,212	24.24
	Subtotal				24.24
Branch Services					
CK161	CASH DEPOSITED IN WF BRANCH	Dollar	0.00600	0	0.00
CK197	CASH ORDER FEE IN A WF BRANCH	Transaction	15.00000	1	15.00
CK141	CURRENCY FURNISHED BY WF BRANCH	Dollar	0.00600	1,100	6.60
08052	BRANCH DEPOSIT	Deposit	6.00000	0	0.00
	Subtotal				21.60
Cash Vault					
08173	CASH VAULT DEPOSIT	Deposit	2.00000	23	46.00
08290	CASH VAULT CURRENCY/COIN DEPOSITED	Dollar	0.00130	132,000	171.60
08212	SAFEVANTAGE CASH DEPOSITED	Dollar	0.00100	0	0.00
08211	SAFEVANTAGE COST OF FUNDS	\$ pass through	0.00000	0	0.00
08210	SAFEVANTAGE EXP CRD INTEREST EXP	\$ pass through	1.00000	0	0.00
08116	CASH VAULT COIN FURN-STD HALF BOX	Coin box	4.00000	0	0.00
08115	CASH VAULT COIN FURNISHED-STD BOX	Coin box	4.00000	0	0.00
08110	CASH VAULT COIN ROLLS FURNISHED	Coin roll	0.12000	0	0.00
08416	CASH VAULT CURRENCY FURNISHED	Dollar	0.00130	0	0.00
08160	CASH VAULT DEP - ADJUSTMENT	Adjustment	8.00000	0	0.00
08071	CASH VAULT DEP - NONSTD COIN BAG	Coin bag	12.00000	0	0.00
08067	CASH VAULT DEP - STD COIN BAG	Coin bag	3.50000	0	0.00
08630	CASH VAULT ORDER - FED STD BAG	Coin bag	3.00000	0	0.00

Cash Vault (cont)					
08114	CASH VAULT ORDER - HALF STD BAG	Coin bag	3.00000	0	0.00
08503	CVLT SV MTHLY EXP CREDIT RPT-EMAIL	Report	100.00000	0	0.00
	Maximum		1,000.00000	0	0.00
08208	SV PREMIUM DEPOSIT CREDIT	Location	5.00000	0	0.00
	Subtotal				217.60
Desktop Deposit Electronic Dep Serv					
12816	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.01500	1	0.02
15017	DESKTOP DEPOSIT MONTHLY BASE	Account	7.50000	6	45.00
15003	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.01000	3,258	32.58
15007	DESKTOP DEPOSIT-DEPOSIT CREDITED	Credit	0.25000	55	13.75
706	DESKTOP DEPOSIT-DEPOSITED ITEM	Check deposited	0.05000	3,258	162.90
790	ELECTRONIC DEPOSIT - DEP ADJUSTMENT	Adjustment	17.00000	0	0.00
743	WF ELEC DEPOSIT-DEPOSITED ITEM FRB	Check deposited	0.12000	0	0.00
741	WF ELEC DEPOSIT-DEPOSITED ITEM ONUS	Check deposited	0.13000	0	0.00
744	WF ELEC DEPOSIT-DEPOSITED ITEM IE	Check deposited	0.10000	0	0.00
746	WF ELEC DEPOSIT-DEPOSITED ITEM	Check deposited	0.16000	0	0.00
750	WF ELEC DEPOSIT-DISCRETIONARY DATA	Field	0.07000	0	0.00
	Subtotal				254.25
Gen Acct Services Recoupment					
IAMIB	RECOUPMENT MONTHLY IB	Deposit assessment	0.12750	3,227	411.47
	Subtotal				411.47
General Account Services					
22402	ACCOUNT MAINTENANCE-COMML ADVANTAGE	Account	0.00000	0	0.00
22051	ACCT MAINTENANCE	Account	10.00000	8	80.00
CK021	DEBITS POSTED	Debit	0.10000	430	43.00
CK018	ELECTRONIC CREDITS POSTED	Credit	0.03000	2,235	67.05
CK049	DDA STATEMENT - PAPER	Statement	15.00000	10	150.00
	Subtotal				340.05
General Disbursement Services					
22030	STOP PAYMENT - AUTO RENEWAL	Stop payment	1.00000	51	51.00
22225	CHECK CASHING THRESHOLD MO BASE	Account	1.00000	0	0.00
22245	CHECKS PAY TO INDIV BLOCK MO BASE	Account	1.00000	0	0.00
22235	OTC DEBIT BLOCK MONTHLY BASE	Account	1.00000	0	0.00
MD091	PYMT AUTH MAX CHECK MTHLY BASE	Account	1.00000	9	9.00
12670	STOP PAYMENT - ONLINE	Stop payment	2.00000	10	20.00
22202	DDA CHECKS PAID	Check paid	0.07000	3,928	274.96
	Subtotal				354.96
Image Delivery					
27707	ONLINE SEARCH	Inquiry	0.16000	1	0.16
64104	IFI MAINTENANCE PER PRODUCT	Customer ID	75.00000	1	75.00
64101	IFI PAID CHECKS - IMAGE	Image	0.02000	3,976	79.52
12812	IMAGE VIEW < 90 DAYS - ITEM	Image retrieved	1.00000	0	0.00
12815	IMAGE VIEW > 90 DAYS - ITEM	Image retrieved	1.00000	0	0.00
	Subtotal				154.68
Incoming Wire Transfers					
ES030	WIRE IN TO USA ACCT-USA DOMESTIC	Transfer	5.00000	9	45.00
	Subtotal				45.00
Information Reporting					
34123	ALERTS SERVICE - EMAIL	Email	0.40000	21	8.40
34128	ALERTS SERVICE - TEXT	Message	0.04000	0	0.00
34120	INTRADAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34121	INTRADAY REPORTING ITEMS RPTD	Item loaded	0.04000	2,835	113.40
34100	PREV DAY BASE PER ACCT PER REPORT	Account	10.00000	18	180.00
34115	PREV DAY REPORTING ITEMS LOADED	Item loaded	0.03000	5,670	170.10
CS502	BAI MONTHLY BASE	Account	10.00000	18	180.00
CS517	BAI PREMIUM ITEM	Item reported	0.25000	0	0.00
CS515	BAI PREMIUM MONTHLY BASE	Account	15.00000	0	0.00
CS504	BAI TRANSACTIONS REPORTED	Item reported	0.05000	5,670	283.50
34286	PREV DAY EXT DETAIL ITEMS RPTD	Item reported	0.05000	0	0.00
	Subtotal				1,115.40
Paper Checks Deposited					
002	DEPOSITED CHECK	Check deposited	0.20000	697	139.40
	Subtotal				139.40

Positive Pay					
DS194	PAYEE VALIDATION MANUAL REVIEW/ITEM	Check	0.10000	0	0.00
DS191	PAYEE VALIDATION STANDARD-ITEM	Check paid	0.01000	3,287	32.87
34336	POSITIVE PAY EXCEPTION-ONLINE IMAGE	Image retrieved	0.01000	70	0.70
12505	POSITIVE PAY EXCEPTION CHECKS RETND	Check returned	5.00000	1	5.00
12903	POSITIVE PAY EXCEPTIONS - ITEM	Exception	1.00000	70	70.00
12682	POSITIVE PAY ONLY - ITEM	Check issued	0.03000	7	0.21
12681	POSITIVE PAY ONLY MONTHLY BASE	Account	10.00000	1	10.00
14327	CONT DISB PERFECT PRESNT CHK RTN	Check returned	5.00000	1	5.00
14080	CONT DISB PERFECT PRESNT BASE	Account	10.00000	1	10.00
14804	CONT DISB PERFECT PRESNT EXCEP	Exception	1.25000	1	1.25
	Subtotal				135.03
Returned Items					
CK061	RETURN ITEM - CHARGEBACK	Transaction	15.00000	15	225.00
CK062	RETURN ITEM RETRIEVAL-IMAGE	Transaction	2.50000	0	0.00
CK075	RETURN ITEM REDEPOSITED	Transaction	7.00000	4	28.00
34235	RETN ITEM SUBSCRIPTION PER ACCT	Subscription	25.00000	0	0.00
34237	RETN ITEM SUBSCRIPTION PER ITEM	Item accessed	1.00000	0	0.00
	Subtotal				253.00
Wires Origination and Reporting					
ES181	WIRE DRAWDOWN VANTAGE/API	Transaction	5.00000	3	15.00
ES141	WIRE BOOK TRANSFER VANTAGE/API	Transfer	3.00000	1	3.00
ES139	WIRE OUT DOMESTIC VANTAGE/API	Transfer	5.00000	3	15.00
34216	WIRE TEMPLATE ONLINE	Occurrence	0.01000	9	0.09
	Subtotal				33.09
Zero Balance Account (ZBA)					
DS510	ZERO BALANCE MASTER ACCOUNT MAINT	Account	5.00000	1	5.00
DS001	ZERO BALANCE MONTHLY BASE	Account	4.00000	3	12.00
	Subtotal				17.00
Controlled Disbursement					
21622	CONT DISB CASHED CHECK-FLOAT FEE	Check cashed	0.05000	0	0.00
21557	CONT DISB MICR RJECTS OVER 2%	Reject	0.80000	0	0.00
14070	CONT DISB ACCT MAINT W/CXSTR	Account	25.00000	1	25.00
14225	CONT DISB CHECKS PAID	Check paid	0.02500	3,280	82.00
14110	CONT DISB CREDITS POSTED	Credit	0.50000	21	10.50
34210	ONLINE CONT DISB SUBSCRIPTION BASE	Account	10.00000	1	10.00
34215	ONLINE CONT DISB SUBSCRIPTION-ITEM	Item reported	0.10000	3,280	328.00
	Subtotal				455.50
E-BOX Service					
34602	ONLINE E-BOX RPT - ITEM	Transaction	0.35000	0	0.00
34601	ONLINE E-BOX RPT SUBSCRIPTION BASE	Account			
	1st 1		150.00000	0	0.00
	Remaining		75.00000	0	0.00
ED515	E-BOX PAYMENT RETURN	Return	0.35000	0	0.00
ED471	E-BOX CONSUMER COLLECTION PYMT	Transaction	0.15000	0	0.00
ED500	E-BOX MONTHLY MAINT (W/CROSS REF)	Setup	80.00000	1	80.00
ED521	E-BOX REPORTING PACKAGE MTHLY BASE	Setup	29.00000	1	29.00
ED524	E-BOX REVERSAL REPORTING MTHLY BASE	Setup	10.00000	1	10.00
28047	E-BOX SUSPENDED PAYMENT PER ITEM	Transaction	0.10000	0	0.00
ED470	E-BOX PAYMENT	Transaction	0.10000	612	61.20
ED516	E-BOX PAYMENT REVERSED	Transaction	0.25000	0	0.00
28315	E-BOX PER TRANSMISSION FEE	Transmission	15.00000	1	15.00
28042	E-BOX VALIDATION FILE BASE	Setup	50.00000	1	50.00
	Subtotal				245.20
SUBACCOUNTING					
DS585	SUBACCOUNT MAINTENANCE	Subaccount	5.00000	10	50.00
	Subtotal				50.00
EDI Reporting					
34242	ONLINE EDI PMT DETAIL - ITEM	Item accessed	0.05000	262	13.10
34240	ONLINE EDI PMT DETAIL SUBSC MO BASE	Account	25.00000	1	25.00
	Subtotal				38.10
Receivables Manager					
ED265	RECEIVABLES MANAGER ACH ITEM	Item reported	0.14000	0	0.00
28070	REC MGR ADVISE MATCH MONTHLY BASE	Company ID	500.00000	0	0.00
28006	REC MGR OR E-BOX TRANSMISSION	Transmission	15.00000	1	15.00
27530	REC MGR WIRE ITEMS	Item reported	2.00000	0	0.00
28019	RECEIVABLES MANAGER MONTHLY BASE	Setup	50.00000	1	50.00
28011	RECEIVABLES MANAGER RECVD ADDENDA	Addenda record	0.07500	0	0.00
28318	RMGR ITEM CHK AND OTHER ELECTRONIC	Item reported	0.07500	0	0.00
28075	REC MGR ELECTRONIC IMAGE CAPTURE	Image archived	0.05000	0	0.00
	Subtotal				65.00

Stagecoach Deposit Post Verify						
CK199	POST VERIFY CASH DEPOSITED	Dollar	0.00400	70,796	283.18	
22723	BRANCH DEPOSIT POST VERIFY	Deposit bag	4.00000	118	472.00	
Subtotal					755.18	

E-Bill Express						
28357	E-BILL EXPRESS PROF MONTHLY BASE	Setup	350.00000	1	350.00	
28361	E-BILL EXPRESS PAYMENT	Payment	0.00000	810	0.00	
28377	EBILLEXPRESS-PER BILL RECORD LOADED	Record	0.07000	2,582	180.74	
Subtotal					530.74	

Account Reconciliation						
34421	ARP STMTS & RPTS (CSV/EXCEL) / ITEM	Transaction	0.01000	0	0.00	
34420	ARP STMTS & RPTS (CSV/EXCEL) BASE	Account	10.00000	0	0.00	
34337	ONLINE CHECK ISSUES-ITEM	Check issued	0.01000	3,280	32.80	
12687	ARP AGED ISSUE RECORDS ON FILE-ITEM	Record	0.02000	0	0.00	
12377	ARP FULL RECON-ITEM	Check issued	0.01000	3,280	32.80	
12060	ARP MONTHLY BASE - FULL	Account	10.00000	1	10.00	
12604	ARP OPTIONAL REPORTS	Report	10.00000	1	10.00	
12430	ARP OUTPUT - TRANSMISSION	Transmission	5.00000	0	0.00	
34350	ONLINE ARP STMT & RPTS MONTHLY BASE	Account	5.00000	1	5.00	
12694	OUTGOING TRANSMISSION - PER ITEM	Item reported	0.03000	0	0.00	
Subtotal					90.60	

USD Check Services						
G2201	CHECK COLLECTION - USD	Check collected	20.00000	1	20.00	
Subtotal					20.00	

Sweep						
34110	SWEEP ACCOUNT POSITION REPORT	Sweep master account	0.00000	0	0.00	
CS030	SWEEP STAGECOACH INVEST MTHLY BASE	Account	75.00000	0	0.00	
22094	SWEEP STAGECOACH MUTUAL FND MO BASE	Account	75.00000	0	0.00	
Subtotal					0.00	

Total Monthly Activity Charges 6,623.12

Setup Charges						
06094	ACH FRAUD FILTER - SET UP	Account	50.00000	1	50.00	Waive
28022	ONLINE TREAS INFO REPORT EDI SETUP	Account	150.00000	1	150.00	Waive
14001	CONT DISB ACCOUNT SET UP	Account	250.00000	1	250.00	Waive
28043	E-BOX SET UP	Setup	1,500.00000	0	1,500.00	Waive
28044	E-BOX VALIDATION FILE SET UP	Setup	1,500.00000	1	1,500.00	Waive
28017	RECEIVABLES MANAGER SET UP	Setup	1,500.00000	1	1,500.00	Waive
28351	E-BILL EXPRESS PROFESSIONAL SETUP	Setup	2,750.00000	1	2,750.00	Waive
770	WF ELEC DEPOSIT-IMPLEMENTATION	Setup	3,000.00000	1	3,000.00	Waive
Total Setup Charges					10,700.00	Waive

* Setup charges for services will be waived

** Denotes an enhancement available of the current service utilized by the County

Money Market Mutual Funds - Stagecoach Sweep

Please see the listed link to review options and current 7-day rates
The rates are subject to market conditions and may vary

<https://www.allspringglobal.com/investments/fixed-income/rate-reports/money-market-stagecoach-sweep/commercial-banking.html>

Earning Credit Rate (ECR)

The ECR is a variable bank managed rate provided to help offset balance based service charges.
The rate may be updated due to market conditions and at the bank's discretion

2.50%

Recoupment Monthly Fee Rate

Fee to partially recover insurance premiums the Bank pays to the FDIC for deposit insurance.
Monthly charge based upon average monthly ledger balance. Assessed on per thousand dollar basis.

0.1275%

Earnings Allowance

The total credit available to offset balanced based service charges.
The credit is calculated utilizing the below formula:

Earnings Allowance Formula:

$$\frac{(\text{Investable Balance}) \times (\text{Earnings Credit Rate}) \times (\# \text{ of calendar days in month})}{\text{Days in the Year}}$$

Investable balance required to offset \$1.00 of analyzed charges formula

$$(\$1.00 / \text{ECR} / \# \text{ of calendar days in month}) \times \text{Days in the Year}$$

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

This document is confidential. Please do not share it without first obtaining our written permission. The services and pricing contained in this proposal are valid for 90 days. The pricing is subject to change if the actual volume or scope of services differs from the assumptions upon which we based the pricing.

Please let us know if you believe this proposal does not accurately represent the prices or services we discussed with you. If you have questions about the services in this proposal, please contact your Treasury Management Sales Consultant or visit: www.wellsfargo.com/accountanalysis for additional information about the services.

Regarding your services

Services with No Volumes

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.



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Cochise County

Pricing as of March 2024

Note: Average Collected Balance and Volumes are based on the County's 06-30-2022 Client Analysis Statement

ANALYSIS SUMMARY	
Average Positive Collected Balance	\$ 36,081,180.00
Target Investable Balance for Earnings Allowance Calculation	\$ 5,339,270.00
Calculated Balance to Earn Interest with Government Commercial Advantage Account (current rate of 1.08%)	\$ 30,741,910.00
Reserve Requirement @ 0.00%	\$ 0.00
Investable Balance Available for Services	\$ 36,081,180.00

Monthly Analyzed Charges	\$ 10,971.10
Earnings Allowance @ 2.50%	\$ 10,971.10
Current Month Position	\$ 0.00
Total Amount Due	\$ 0.00
Interest Earned @ 1.08%	\$ 28,198.33

WF Code	Service Description	Charge Basis	Price	Monthly Volume	Activity Charges
ACH Fraud Filter					
34333	ACH FRAUD FILTER REVIEW MO BASE	Account	5.00000	8	40.00
34335	ACH FRAUD FILTER REVIEW - ITEM	Transaction filtered	1.00000	10	10.00
	Subtotal				50.00
ACH Origination					
34340	ACH RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	10.00000	0	0.00
ES280	ACH MONTHLY BASE	Company ID	10.00000	14	140.00
ES211	ACH FUTURE DATED ITEM	Transaction	0.03000	5,369	161.07
ES216	ACH SAME DAY	Transaction	0.50000	26	13.00
ES206	ACH ORIGINATED - ADDENDA REC	Addenda record	0.03500	56	1.96
06502	ACH RETURN ITEM-ELECTRONIC	Return	2.00000	0	0.00
ES803	ONLINE PAYMENTS BATCH RELEASE	Batch/file	5.00000	0	0.00
ES801	ACH TRANSMISSION CHARGE	Batch/file	5.00000	51	255.00
ES230	ACH DELETE - ITEM	Delete	10.00000	0	0.00
ES361	ACH REVERSAL - ITEM	Reversal	10.00000	0	0.00
34377	ONLINE PAYMENTS BASE FEE	Company ID	20.00000	2	40.00
ACH1D	ONLINE PAYMENTS NEXT DAY ITEM	Transaction	0.06000	0	0.00
ACHYD	ONLINE PAYMENTS SAME DAY ITEM	Transaction	1.50000	0	0.00
06525	ACH NOC - ELECTRONIC	Transaction	3.00000	65	195.00
	Subtotal				806.03
ACH Receive					
ES344	ACH RECEIVED ITEM	Transaction	0.02000	1,212	24.24
	Subtotal				24.24
Branch Services					
CK161	CASH DEPOSITED IN WF BRANCH	Dollar	0.00600	0	0.00
CK197	CASH ORDER FEE IN A WF BRANCH	Transaction	15.00000	1	15.00
CK141	CURRENCY FURNISHED BY WF BRANCH	Dollar	0.00600	1,100	6.60
08052	BRANCH DEPOSIT	Deposit	6.00000	0	0.00
	Subtotal				21.60
Cash Vault					
08173	CASH VAULT DEPOSIT	Deposit	2.00000	23	46.00
08290	CASH VAULT CURRENCY/COIN DEPOSITED	Dollar	0.00130	132,000	171.60
08212	SAFEVANTAGE CASH DEPOSITED	Dollar	0.00100	0	0.00
08211	SAFEVANTAGE COST OF FUNDS	\$ pass through	0.00000	0	0.00
08210	SAFEVANTAGE EXP CRD INTEREST EXP	\$ pass through	1.00000	0	0.00
08116	CASH VAULT COIN FURN-STD HALF BOX	Coin box	4.00000	0	0.00
08115	CASH VAULT COIN FURNISHED-STD BOX	Coin box	4.00000	0	0.00
08110	CASH VAULT COIN ROLLS FURNISHED	Coin roll	0.12000	0	0.00
08416	CASH VAULT CURRENCY FURNISHED	Dollar	0.00130	0	0.00
08160	CASH VAULT DEP - ADJUSTMENT	Adjustment	8.00000	0	0.00
08071	CASH VAULT DEP - NONSTD COIN BAG	Coin bag	12.00000	0	0.00

Cash Vault (cont.)					
08067	CASH VAULT DEP - STD COIN BAG	Coin bag	3.50000	0	0.00
08630	CASH VAULT ORDER - FED STD BAG	Coin bag	3.00000	0	0.00
08114	CASH VAULT ORDER - HALF STD BAG	Coin bag	3.00000	0	0.00
08503	CVLT SV MTHLY EXP CREDIT RPT-EMAIL	Report	100.00000	0	0.00
	Maximum		1,000.00000	0	0.00
08208	SV PREMIUM DEPOSIT CREDIT	Location	5.00000	0	0.00
	Subtotal				217.60
Desktop Deposit Electronic Dep Serv					
12816	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.01500	1	0.02
15017	DESKTOP DEPOSIT MONTHLY BASE	Account	7.50000	6	45.00
15003	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.01000	3,258	32.58
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706	DESKTOP DEPOSIT-DEPOSITED ITEM	Check deposited	0.05000	3,258	162.90
790	ELECTRONIC DEPOSIT - DEP ADJUSTMENT	Adjustment	17.00000	0	0.00
743	WF ELEC DEPOSIT-DEPOSITED ITEM FRB	Check deposited	0.12000	0	0.00
741	WF ELEC DEPOSIT-DEPOSITED ITEM ONUS	Check deposited	0.13000	0	0.00
744	WF ELEC DEPOSIT-DEPOSITED ITEM IE	Check deposited	0.10000	0	0.00
746	WF ELEC DEPOSIT-DEPOSITED ITEM	Check deposited	0.16000	0	0.00
750	WF ELEC DEPOSIT-DISCRETIONARY DATA	Field	0.07000	0	0.00
	Subtotal				254.25
Gen Acct Services Recoupment					
IAMIB	RECOUPMENT MONTHLY IB	Deposit assessment	0.12750	36,081	4,759.45
	Subtotal				4,759.45
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CK049	DDA STATEMENT - PAPER	Statement	15.00000	10	150.00
	Subtotal				340.05
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22225	CHECK CASHING THRESHOLD MO BASE	Account	1.00000	0	0.00
22245	CHECKS PAY TO INDIV BLOCK MO BASE	Account	1.00000	0	0.00
22235	OTC DEBIT BLOCK MONTHLY BASE	Account	1.00000	0	0.00
MD091	PYMT AUTH MAX CHECK MTHLY BASE	Account	1.00000	9	9.00
12670	STOP PAYMENT - ONLINE	Stop payment	2.00000	10	20.00
22202	DDA CHECKS PAID	Check paid	0.07000	3,928	274.96
	Subtotal				354.96
Image Delivery					
27707	ONLINE SEARCH	Inquiry	0.16000	1	0.16
64104	IFI MAINTENANCE PER PRODUCT	Customer ID	75.00000	1	75.00
64101	IFI PAID CHECKS - IMAGE	Image	0.02000	3,976	79.52
12812	IMAGE VIEW < 90 DAYS - ITEM	Image retrieved	1.00000	0	0.00
12815	IMAGE VIEW > 90 DAYS - ITEM	Image retrieved	1.00000	0	0.00
	Subtotal				154.68
Incoming Wire Transfers					
ES030	WIRE IN TO USA ACCT-USA DOMESTIC	Transfer	5.00000	9	45.00
	Subtotal				45.00
Information Reporting					
34123	ALERTS SERVICE - EMAIL	Email	0.40000	21	8.40
34128	ALERTS SERVICE - TEXT	Message	0.04000	0	0.00
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34115	PREV DAY REPORTING ITEMS LOADED	Item loaded	0.03000	5,670	170.10
CS502	BAI MONTHLY BASE	Account	10.00000	18	180.00
CS517	BAI PREMIUM ITEM	Item reported	0.25000	0	0.00
CS515	BAI PREMIUM MONTHLY BASE	Account	15.00000	0	0.00
CS504	BAI TRANSACTIONS REPORTED	Item reported	0.05000	5,670	283.50
34286	PREV DAY EXT DETAIL ITEMS RPTD	Item reported	0.05000	0	0.00
	Subtotal				1,115.40
Paper Checks Deposited					
002	DEPOSITED CHECK	Check deposited	0.20000	697	139.40
	Subtotal				139.40

Positive Pay					
DS194	PAYEE VALIDATION MANUAL REVIEW/ITEM	Check	0.10000	0	0.00
DS191	PAYEE VALIDATION STANDARD-ITEM	Check paid	0.01000	3,287	32.87
34336	POSITIVE PAY EXCEPTION-ONLINE IMAGE	Image retrieved	0.01000	70	0.70
12505	POSITIVE PAY EXCEPTION CHECKS RETND	Check returned	5.00000	1	5.00
12903	POSITIVE PAY EXCEPTIONS - ITEM	Exception	1.00000	70	70.00
12682	POSITIVE PAY ONLY - ITEM	Check issued	0.03000	7	0.21
12681	POSITIVE PAY ONLY MONTHLY BASE	Account	10.00000	1	10.00
14327	CONT DISB PERFECT PRESNT CHK RTN	Check returned	5.00000	1	5.00
14080	CONT DISB PERFECT PRESNT BASE	Account	10.00000	1	10.00
14804	CONT DISB PERFECT PRESNT EXCEP	Exception	1.25000	1	1.25
	Subtotal				135.03
Returned Items					
CK061	RETURN ITEM - CHARGEBACK	Transaction	15.00000	15	225.00
CK062	RETURN ITEM RETRIEVAL-IMAGE	Transaction	2.50000	0	0.00
CK075	RETURN ITEM REDEPOSITED	Transaction	7.00000	4	28.00
34235	RETN ITEM SUBSCRIPTION PER ACCT	Subscription	25.00000	0	0.00
34237	RETN ITEM SUBSCRIPTION PER ITEM	Item accessed	1.00000	0	0.00
	Subtotal				253.00
Wires Origination and Reporting					
ES181	WIRE DRAWDOWN VANTAGE/API	Transaction	5.00000	3	15.00
ES141	WIRE BOOK TRANSFER VANTAGE/API	Transfer	3.00000	1	3.00
ES139	WIRE OUT DOMESTIC VANTAGE/API	Transfer	5.00000	3	15.00
34216	WIRE TEMPLATE ONLINE	Occurrence	0.01000	9	0.09
	Subtotal				33.09
Zero Balance Account (ZBA)					
DS510	ZERO BALANCE MASTER ACCOUNT MAINT	Account	5.00000	1	5.00
DS001	ZERO BALANCE MONTHLY BASE	Account	4.00000	3	12.00
	Subtotal				17.00
Controlled Disbursement					
21622	CONT DISB CASHED CHECK-FLOAT FEE	Check cashed	0.05000	0	0.00
21557	CONT DISB MICR RJECTS OVER 2%	Reject	0.80000	0	0.00
14070	CONT DISB ACCT MAINT W/CXSTR	Account	25.00000	1	25.00
14225	CONT DISB CHECKS PAID	Check paid	0.02500	3,280	82.00
14110	CONT DISB CREDITS POSTED	Credit	0.50000	21	10.50
34210	ONLINE CONT DISB SUBSCRIPTION BASE	Account	10.00000	1	10.00
34215	ONLINE CONT DISB SUBSCRIPTION-ITEM	Item reported	0.10000	3,280	328.00
	Subtotal				455.50
E-BOX Service					
34602	ONLINE E-BOX RPT - ITEM	Transaction	0.35000	0	0.00
34601	ONLINE E-BOX RPT SUBSCRIPTION BASE	Account			
	1st 1		150.00000	0	0.00
	Remaining		75.00000	0	0.00
ED515	E-BOX PAYMENT RETURN	Return	0.35000	0	0.00
ED471	E-BOX CONSUMER COLLECTION PYMT	Transaction	0.15000	0	0.00
ED500	E-BOX MONTHLY MAINT (W/CROSS REF)	Setup	80.00000	1	80.00
ED521	E-BOX REPORTING PACKAGE MTHLY BASE	Setup	29.00000	1	29.00
ED524	E-BOX REVERSAL REPORTING MTHLY BASE	Setup	10.00000	1	10.00
28047	E-BOX SUSPENDED PAYMENT PER ITEM	Transaction	0.10000	0	0.00
ED470	E-BOX PAYMENT	Transaction	0.10000	612	61.20
ED516	E-BOX PAYMENT REVERSED	Transaction	0.25000	0	0.00
28315	E-BOX PER TRANSMISSION FEE	Transmission	15.00000	1	15.00
28042	E-BOX VALIDATION FILE BASE	Setup	50.00000	1	50.00
	Subtotal				245.20
SUBACCOUNTING					
DS585	SUBACCOUNT MAINTENANCE	Subaccount	5.00000	10	50.00
	Subtotal				50.00
EDI Reporting					
34242	ONLINE EDI PMT DETAIL - ITEM	Item accessed	0.05000	262	13.10
34240	ONLINE EDI PMT DETAIL SUBSC MO BASE	Account	25.00000	1	25.00
	Subtotal				38.10
Receivables Manager					
ED265	RECEIVABLES MANAGER ACH ITEM	Item reported	0.14000	0	0.00
28070	REC MGR ADVICE MATCH MONTHLY BASE	Company ID	500.00000	0	0.00
28006	REC MGR OR E-BOX TRANSMISSION	Transmission	15.00000	1	15.00
27530	REC MGR WIRE ITEMS	Item reported	2.00000	0	0.00
28019	RECEIVABLES MANAGER MONTHLY BASE	Setup	50.00000	1	50.00
28011	RECEIVABLES MANAGER RECVD ADDENDA	Addenda record	0.07500	0	0.00
28318	RMGR ITEM CHK AND OTHER ELECTRONIC	Item reported	0.07500	0	0.00
28075	REC MGR ELECTRONIC IMAGE CAPTURE	Image archived	0.05000	0	0.00
	Subtotal				65.00

Stagecoach Deposit Post Verify					
CK199	POST VERIFY CASH DEPOSITED	Dollar	0.00400	70,796	283.18
22723	BRANCH DEPOSIT POST VERIFY	Deposit bag	4.00000	118	472.00
Subtotal					755.18

E-Bill Express					
28357	E-BILL EXPRESS PROF MONTHLY BASE	Setup	350.00000	1	350.00
28361	E-BILL EXPRESS PAYMENT	Payment	0.00000	810	0.00
28377	EBILLEXPRESS-PER BILL RECORD LOADED	Record	0.07000	2,582	180.74
Subtotal					530.74

Account Reconciliation					
34421	ARP STMTS & RPTS (CSV/EXCEL) / ITEM	Transaction	0.01000	0	0.00
34420	ARP STMTS & RPTS (CSV/EXCEL) BASE	Account	10.00000	0	0.00
34337	ONLINE CHECK ISSUES-ITEM	Check issued	0.01000	3,280	32.80
12687	ARP AGED ISSUE RECORDS ON FILE-ITEM	Record	0.02000	0	0.00
12377	ARP FULL RECON-ITEM	Check issued	0.01000	3,280	32.80
12060	ARP MONTHLY BASE - FULL	Account	10.00000	1	10.00
12604	ARP OPTIONAL REPORTS	Report	10.00000	1	10.00
12430	ARP OUTPUT - TRANSMISSION	Transmission	5.00000	0	0.00
34350	ONLINE ARP STMT & RPTS MONTHLY BASE	Account	5.00000	1	5.00
12694	OUTGOING TRANSMISSION - PER ITEM	Item reported	0.03000	0	0.00
Subtotal					90.60

USD Check Services					
G2201	CHECK COLLECTION - USD	Check collected	20.00000	1	20.00
Subtotal					20.00

Sweep					
34110	SWEEP ACCOUNT POSITION REPORT	Sweep master account	40.00000	0	0.00
22094	SWEEP STAGECOACH MUTUAL FND MO BASE	Account	210.00000	0	0.00
Subtotal					0.00

Total Monthly Activity Charges **10,971.10**

* Setup Charges						
06094	ACH FRAUD FILTER - SET UP	Account	50.00000	1	50.00	Waive
28022	ONLINE TREAS INFO REPORT EDI SETUP	Account	150.00000	1	150.00	Waive
14001	CONT DISB ACCOUNT SET UP	Account	250.00000	1	250.00	Waive
28043	E-BOX SET UP	Setup	1,500.00000	0	1,500.00	Waive
28044	E-BOX VALIDATION FILE SET UP	Setup	1,500.00000	1	1,500.00	Waive
28017	RECEIVABLES MANAGER SET UP	Setup	1,500.00000	1	1,500.00	Waive
28351	E-BILL EXPRESS PROFESSIONAL SETUP	Setup	2,750.00000	1	2,750.00	Waive
770	WF ELEC DEPOSIT-IMPLEMENTATION	Setup	3,000.00000	1	3,000.00	Waive
Total Setup Charges					10,700.00	Waive

* Setup charges for services will be waived

** Denotes an enhancement available of the current service utilized by the County

Disclosures

	Current Rate
<u>Government Advantage Checking</u>	1.08%
The rate is a variable bank managed rate that may be updated due to market conditions and at the bank's discretion	
<u>Earning Credit Rate (ECR)</u>	2.50%
The ECR is a variable bank managed rate provided to help offset balance based service charges. The rate may be updated due to market conditions and at the bank's discretion	
<u>Recoupment Monthly Fee Rate</u>	0.1275%
Fee to partially recover insurance premiums the Bank pays to the FDIC for deposit insurance. Monthly charge based upon average monthly ledger balance. Assessed on per thousand dollar basis.	
<u>Earnings Allowance</u>	
The total credit available to offset balanced based service charges. The credit is calculated utilizing the below formula:	

Earnings Allowance Formula:

$$\frac{(\text{Investable Balance}) \times (\text{Earnings Credit Rate}) \times (\# \text{ of calendar days in month})}{\text{Days in the Year}}$$

Investable balance required to offset \$1.00 of analyzed charges formula

$$(\$1.00 / \text{ECR} / \# \text{ of calendar days in month}) \times \text{Days in the Year}$$

We created this proposal for you based on our understanding of your requirements and the services in which you expressed interest. This proposal confirms the deposit and treasury management services and the pricing we plan to provide you based on certain assumptions including projected volumes and other relevant information you provided.

This document is confidential. Please do not share it without first obtaining our written permission. The services and pricing contained in this proposal are valid for 90 days. The pricing is subject to change if the actual volume or scope of services differs from the assumptions upon which we based the pricing.

Please let us know if you believe this proposal does not accurately represent the prices or services we discussed with you. If you have questions about the services in this proposal, please contact your Treasury Management Sales Consultant or visit: www.wellsfargo.com/accountanalysis for additional information about the services.

Regarding your services

Services with No Volumes

Services listed with zero volume are not included in the estimated monthly analysis fee but are included in the event the service is used in the future.



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Desktop Deposit® service – Compatible Scanners and Price Schedule

Quick Reference Guide

Prices effective March 1, 2024.

Prices listed are base prices, subject to change without notice, and do not include shipping, handling, or tax.

Suggested daily check volume	Scanner type	Description	Warranty	Charge basis	\$ Price
Fewer than 20 per day	CEO Mobile® Deposit	Desktop Deposit users with scan and balance authorizations can deposit checks from a camera-enabled iPhone, iPad, or Android smartphone through the downloadable CEO Mobile app available from the Apple App and Google Play stores.	N/A	N/A	N/A
		Digital Check CheXpress CX 30-IJ - single feed	12 month	per unit	\$504.00
			24 month	per unit	\$541.00
Fewer than 500 per day		Digital Check TS 240-50 • 50 documents per minute	12 month	per unit	\$773.00
			24 month	per unit	\$823.00
		Panini Vision X 50 • 50 documents per minute • Mac compatible	12 month	per unit	\$837.00
			24 month	per unit	\$887.00
More than 500 per day		Digital Check TS 240-100 • 100 documents per minute	12 month	per unit	\$1,017.00
			24 month	per unit	\$1,067.00
		Canon CR190i II • 190 documents per minute Note: Please allow five to seven extra business days for delivery.	12 month	per unit	\$2,734.00
			24 month	per unit	\$3,093.00

Note: The following scanners are not sold through Wells Fargo’s scanner fulfillment partner, however they are compatible with our service.

- Digital Check TS240-75
- Canon CR190i
- Panini Vision X 75
- Panini Vision X 60 AGP

Desktop Deposit price schedule (continued)

12-month extended warranty – purchased at expiration	Charge basis	\$ Price
Panini Vision X 50	per unit	\$102.91
Digital Check CX30 single feed	per unit	\$84.86
Digital Check TS240 batch scanners	per unit	\$102.91
24-month extended warranty – purchased at expiration		
Panini Vision X 50	per unit	\$194.44
Digital Check CX30 single feed	per unit	\$163.24
Digital Check TS240 batch scanners	per unit	\$194.44
36-month extended warranty – purchased at expiration		
Panini Vision X 50	per unit	\$277.86
Digital Check CX30 single feed	per unit	\$233.61
Digital Check TS240 batch scanners	per unit	\$277.86
Maintenance fees		
Cleaning: Includes removal of loose dirt and debris, complete cleaning of the magnetic head, and cleaning of all rubber roller surfaces.	per unit	\$70.00
Checkout: Includes evaluation and testing of unit or parts to specified standards. Note: This only applies if no problem is found.	per unit	\$51.46
Repairs: Not covered under warranty	per hour plus parts	\$159.00
Repairs: Not covered under warranty	Flat rate covers all work (except camera or motherboard)	\$177.00
Supplies		
Franker for Panini i:Deal	per franker	\$25.44
Ink cartridge for Panini Vision X	per cartridge	\$24.48
Ink cartridge for Digital Check	per cartridge	\$24.48
3-pack ink cartridge for Panini or Digital Check	per 3-pack of cartridges	\$64.55
Ink cartridge for Panini AGP	per cartridge	\$62.41
Check retention bags	per 100 bags	\$26.58
Replacement box w/inserts (CX30)	per kit	\$21.47
Replacement box w/inserts (TS240)	per kit	\$27.24
Replacement box w/inserts (Panini)	per kit	\$38.11
Cleaning kit for Panini	per kit	\$64.66
Cleaning kit for Digital Check	per kit	\$66.60
Cleaning kit for Digital Check (small)	per kit	\$20.43
Cleaning cards for Canon	per pack	\$27.56
Cleaning swabs for Digital Check	per pack	\$7.74
Other		
Billing adjustments	per occasion	\$25.00
Restocking – Canceled orders (unopened units only)	per unit	\$77.18