




**PRICING PROPOSAL FOR:
COCHISE COUNTY
RFP: 25-10-ITD-01
COUNTYWIDE LEASE OF MULTI-USE COPIERS**


**PREPARED BY:
SEAN LANG
480.398.3915
SLANG@ACP.COM**

Proposed Equipment


QTY of 2 -- Multifunction printer with high-resolution Black and White (B&W) prints, includes fast 28 ppm printing; fast color scanning; document feeder, and able to use fax kit.

Konica Minolta bizhub 4051i		
Device Type:	Monochrome A4 MFP	
Copy/Print Speed:	42 pages per minute	
Document Feeder Capacity:	80 Sheets	
Scan Speed:	90 images per minute	
Paper Capacity (As Configured):	600 Sheets	
Accessories & Highlights:	High speed printing & dual-pass color scanning, full-size toner cartridge, secure network integration, data encryption and user authentication, fax kit, power filter included and bizhub secure included.	
60 Month Lease Price:	\$21.35 per Month Each	

QTY of 7-- Multifunction printer with high-resolution B&W prints includes fast 30 ppm printing; fast color scanning; document feeder, and able to use fax kit.

Konica Minolta bizhub 301i		
Device Type:	Monochrome A3 MFP	
Copy/Print Speed:	30 pages per minute	
Document Feeder Capacity:	100 Sheets	
Scan Speed:	200 images per minute	
Paper Capacity (As Configured):	1,150 Sheets	
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-714 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.	
60 Month Lease Price:	\$43.49 per Month Each	

QTY of 1-- Multifunction printer with high-resolution both color and B&W, including fast 42-ppm printing; single-pass dual scanning; Paper Feed Cabinet; & fax kit.

Konica Minolta bizhub C4051i		
Device Type:	Color A4 MFP	
Copy/Print Speed:	42 pages per minute	
Document Feeder Capacity:	80 Sheets	
Scan Speed:	96 images per minute	
Paper Capacity (As Configured):	600 Sheets	
Accessories & Highlights:	Fast printing and dual-pass color scanning, Secure network integration, data encryption, advanced user authentication., DK-P05 copy desk, fax kit, power filter and bizhub secure included.	
60 Month Lease Price:	\$35.59 per Month Each	

QTY of 40-- Multifunction printer with high-resolution both color and B&W, including fast 25-ppm printing; single-pass dual scanning; Paper Feed Cabinet; Output tray Relay Unit; Staple Finisher; Punch Kit; & fax kit.

Konica Minolta bizhub C251i	
Device Type:	Color A3 MFP
Copy/Print Speed:	25 pages per minute
Document Feeder Capacity:	100 Sheets
Scan Speed:	200 images per minute
Paper Capacity (As Configured):	1,150 Sheets
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-714 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.
60 Month Lease Price:	\$55.19 per Month Each



QTY of 21-- Multifunction printer with high-resolution both color and B&W, including fast 30-ppm printing; single-pass dual scanning; Paper Feed Cabinet; Output tray Relay Unit; Staple Finisher; Punch Kit; & fax kit.

Konica Minolta bizhub C301i	
Device Type:	Color A3 MFP
Copy/Print Speed:	30 pages per minute
Document Feeder Capacity:	100 Sheets
Scan Speed:	200 images per minute
Paper Capacity (As Configured):	1,150 Sheets
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-714 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.
60 Month Lease Price:	\$56.94 per Month Each



QTY of 9: Multifunction printer with high-resolution both color and B&W, including fast 36-ppm printing; single-pass dual scanning; Paper Feed Cabinet; Output tray Relay Unit; Staple Finisher; Punch Kit; & fax kit.

Konica Minolta bizhub C361i	
Device Type:	Color A3 MFP
Copy/Print Speed:	36 pages per minute
Document Feeder Capacity:	100 Sheets
Scan Speed:	200 images per minute
Paper Capacity (As Configured):	1,150 Sheets
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-714 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.
60 Month Lease Price:	\$60.16 per Month Each



QTY of 29: Multifunction printer with high-resolution both color and B&W, including fast 45-ppm printing; single-pass dual scanning; Paper Feed Cabinet; Output tray Relay Unit; Staple Finisher; Punch Kit; & fax kit.

Konica Minolta bizhub C451i	
Device Type:	Color A3 MFP
Copy/Print Speed:	45 pages per minute
Document Feeder Capacity:	300 Sheets
Scan Speed:	280 images per minute
Paper Capacity (As Configured):	1,150 Sheets
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-713 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.
60 Month Lease Price:	\$66.50 per Month Each



QTY of 14: Multifunction printer with high-resolution both color and B&W, including fast 55-ppm printing; single-pass dual scanning; Paper Feed Cabinet; Output tray Relay Unit; Staple Finisher; Punch Kit; & fax kit.

Konica Minolta bizhub C551i	
Device Type:	Color A3 MFP
Copy/Print Speed:	55 pages per minute
Document Feeder Capacity:	300 Sheets
Scan Speed:	280 images per minute
Paper Capacity (As Configured):	1,150 Sheets
Accessories & Highlights:	Fast dual-pass color scanning, highest data security with even greater protection against malicious activity and increased visibility of attempted cyberattacks, DF-713 dual-pass document feeder, DK-516 copy desk, FS-533 inner finisher, PK-519 punch kit, FK-514 fax kit, power filter and bizhub secure included.
60 Month Lease Price:	\$71.27 per Month Each





Equipment Pricing Summary

Make/Model	60 Mo. Lease Payment (Each)	Est. Quantity	60 Mo. Lease Payment (Total)	BW CPC	Color CPC
Konica Minolta bizhub 4051i	\$21.35	2	\$42.70	\$0.0080	n/a
Konica Minolta bizhub 301i	\$43.49	7	\$304.43	\$0.0035	n/a
Konica Minolta bizhub C4051i	\$35.59	1	\$35.59	\$0.0100	\$0.0600
Konica Minolta bizhub C251i	\$55.19	40	\$2,207.60	\$0.0035	\$0.0350
Konica Minolta bizhub C301i	\$56.94	21	\$1,195.74	\$0.0035	\$0.0350
Konica Minolta bizhub C361i	\$60.16	9	\$541.44	\$0.0035	\$0.0350
Konica Minolta bizhub C451i	\$66.50	29	\$1,928.50	\$0.0035	\$0.0350
Konica Minolta bizhub C551i	\$71.27	14	\$997.78	\$0.0035	\$0.0350
Totals		123	\$7,253.78	CPC	CPC

Pricing Guarantees:

- Pricing to remain fixed for term of contract (60 Months)
- Pricing includes delivery, installation, networking and training.
- County will not pay for relocation moves of equipment during contract period.
- County will be able to return up to 10% of initial agreed number of leased machines and will be removed at no additional cost.

Service Contract & Guarantees:

- All-inclusive service contract covering service, toner, and drums.
- Four (4) hours guaranteed average service response with 95% uptime.
- Loaners provided after 48 hours of downtime.

Data Security:

- All Secure included on all devices (new & returned).
- Konica Minolta bizhub Secure and Bitdefender included on all new devices.



Thank You

When I purchased ACP back in 1999, I did so because I could see the potential that this organization had and how it could grow to assist businesses across a variety of industries.

Today, I am amazed at all ACP has accomplished due to our incredible employees and customers. Starting out as a small copier dealer, we now have the ability to help our partners accomplish their business goals by serving as their all-in-one office solutions provider. At ACP, we take pride in the service we provide and are always looking for new and innovative ways to help those who partner with us excel. Thank you for your time and considerations—we are excited about the chance to partner with you and your organization.

Brad Knepper



ACP President & CEO

www.allcopyproducts.com

Your Complete Office Technology Solutions Provider