

Granicus Proposal for Cochise County AZ

ORDER DETAILS

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Order #: Q-275678
Prepared On: 03 Mar 2026
Expires On: 20 May 2026

ORDER TERMS

Currency: USD
Payment Terms: Net 30

Billing Terms

50% of One Time Fees are to be due and payable, net 30, upon the signature date of this Agreement. The remaining 50% of One Time Fees are to be invoiced, net 30, on July 1, 2026. 100% of the New Subscription Fees for the first annual period of performance are to be invoiced, net 30, on July 1, 2026. The future years subscription fees will be due and payable, net 30, on the anniversary of this Agreement's signature date for the upcoming annual period of performance.

Period of Performance:

The term of the Agreement will commence on the date this document is signed and will continue for 60 months. Subscriptions are annual and first annual term commences upon the signature of this Agreement.

PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

One-Time Fees			
Solution	Billing Frequency	Quantity/Unit	One-Time Fee
Avior™ PRO Remote Broadcast System - Five Camera Setup	50% Up Front 50% on 01 July 2026	1 Each	\$57,163.40
Miscellaneous Hardware Replacement	50% Up Front 50% on 01 July 2026	1 Each	\$3,000.00
Optional Extended Warranty for AVIOR™ Camera Control Appliance(s)	50% Up Front 50% on 01 July 2026	1 Each	\$2,119.24
Avior™ Setup and Deployment	50% Up Front 50% on 01 July 2026	1 Each	\$1,144.80
AVIOR™ Custom Pre-Assembly & Install	50% Up Front 50% on 01 July 2026	1 Each	\$7,950.00
Captioning Software Only	50% Up Front 50% on 01 July 2026	1 Each	\$3,413.20
Advanced Caption Encoder/Decoder	50% Up Front 50% on 01 July 2026	1 Each	\$10,589.40
SUBTOTAL:			\$85,380.04

New Subscription Fees			
Solution	Billing Frequency	Quantity/Unit	Annual Fee
Avior™ Custom	Invoice on 01 July, 2026	150 Each	\$46,627.50
AVIOR Control Software License	Invoice on 01 July, 2026	1 Each	\$1,700.51
CaptionLive Basic (Automated)	Invoice on 01 July, 2026	150 Hours	\$9,142.50
SUBTOTAL:			\$57,470.51

FUTURE YEAR PRICING

Solution(s)	Period of Performance			
	Year 2	Year 3	Year 4	Year 5
Avior™ Custom	\$48,026.33	\$49,467.11	\$50,951.13	\$52,479.66
AVIOR Control Software License	\$1,751.53	\$1,804.07	\$1,858.19	\$1,913.94
CaptionLive Basic (Automated)	\$9,416.78	\$9,699.28	\$9,990.26	\$10,289.96
SUBTOTAL:	\$59,194.64	\$60,970.46	\$62,799.58	\$64,683.56

Future years subscription fees will be due and payable, net 30, on the anniversary of this Agreement's signature date for the upcoming annual period of performance.

PRODUCT UPDATES

FOR INFORMATION ON RECENT AND UPCOMING PRODUCT ENHANCEMENTS ACROSS THE GRANICUS PORTFOLIO, PLEASE REFER TO THE SEMIANNUAL UPDATE INFORMATION ON THIS WEBPAGE:
 : [HTTPS://GRANICUS.COM/SEMIANNUAL-UPDATES/](https://granicus.com/semiannual-updates/)

PRODUCT DESCRIPTIONS

Solution	Description
Avior™ Custom	AVIOR™ Custom Managed Service SaaS: Remote Switching for a custom amount of meetings per year.
Avior™ PRO Remote Broadcast System - Five Camera Setup	Avior™ PRO Remote Broadcast System: Five HD Camera Solution
Miscellaneous Hardware Replacement	Miscellaneous Hardware Replacement
AVIOR Control Software License	Annual License Fee
Optional Extended Warranty for AVIOR™ Camera Control Appliance(s)	Optional Extended Warranty for AVIOR™ Camera Control Appliance (s)
Avior™ Setup and Deployment	Standard AVIOR™ system setup and remote deployment
AVIOR™ Custom Pre-Assembly & Install	AVIOR™ Custom Pre-Assembly & Install (travel not included)
Captioning Software Only	Captioning Software Only (EASE™ H or EASE™ 2D Appliance Upgrade)
Advanced Caption Encoder/Decoder	Advanced Caption Encoder/Decoder for IP-based handoff to captioners: HD492 is a three gigabits level B, high definition, serial digital interface closed caption encoder with audio and captions over IP. Synchronization of live captions and program video/audio with CCMATCH technology. Unit has an additional built-in SDI decoder output to show on-screen caption burn-in. Simultaneous support for two languages.

Solution	Description
CaptionLive Basic (Automated)	CaptionLive Basic - Automated Transcription Service in English with no text cleanup, per hour

TERMS & CONDITIONS

- This quote, and all products and services delivered hereunder are governed by the terms located at <https://granicus.com/legal/licensing>, including any product-specific terms included therein (the "License Agreement"). If your organization and Granicus has entered into a separate agreement or is utilizing a contract vehicle for this transaction, the terms of the License Agreement are incorporated into such separate agreement or contract vehicle by reference, with any directly conflicting terms and conditions being resolved in favor of the separate agreement or contract vehicle to the extent applicable.
- If submitting a Purchase Order, please include the following language: The pricing, terms and conditions of quote Q-275678 dated 03 Mar 2026 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Cochise County AZ to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.
- It is the customers responsibility to communicate any changes or provide updated schedules. Any meeting convened outside of the established meeting schedule shall require a minimum of forty-eight (48) hours' prior written notice to all relevant parties. The presence of a director at such meetings is not guaranteed. All such meetings will be shot in wide-screen format.
- Delivery of Service – Meeting Recordings. Posting Timeline: Granicus shall ensure that meeting recordings, including video and audio, are posted to the County's official website within forty-eight (48) hours following the conclusion of each meeting, provided that no Client-originated technical issues prevent posting. If, for any reason other than Client-originated technical issues, a meeting recording cannot be posted within this timeframe, Granicus shall promptly notify the Cochise County Clerk and provide an estimated date and time by which the affected meeting recording will be posted to the County's official website. Video Quality: The meeting recordings shall be provided in a display resolution not less than 720p.

For All Services Credits (including Service Catalog Credits and SimpleSupport):

Credits must be purchased prior to use and are allocated towards any services performed by Granicus included in the Service Credit portfolio for the number of credits indicated therein. Credits cannot be used towards software subscription purchases. Credits are consumed as Services are performed during the applicable period of performance and must be used during that period of performance or they will expire. If Client fails to use the credits within the period of performance due to factors outside of Granicus' control, Granicus will not be obligated to refund any credits and will be under no obligation to perform the Services.

SWAGIT Product Specific Terms

In addition to the terms and conditions of your agreement with Granicus, your use of the Swagit product offerings (including hardware, software and services) will be governed by the additional terms set forth below. Any conflict between the terms of your agreement with Granicus and these product-specific terms will be resolved in favor of these terms solely as it relates to the Swagit Product.

1. AVIOR Broadcaster Hardware.

- a. Fifty percent (50%) of the total fees due for the hardware, pre-installation services and set up and deployment services will be invoiced upon contract signature. The remaining fifty percent (50%) balance of the hardware fees and fees due for pre-installation and set up and deployment services will be invoiced upon completion of installation of the hardware at Client's designated location.
- b. Cancellation of any order for Avior Broadcaster hardware will result in Client's obligation to pay Granicus twenty percent (20%) of the total fees due for the hardware as a restocking fee, and Client is responsible for all costs associated with the return of the hardware to Granicus in resale condition.
- c. Fees for Swagit Subscription Services related to Avior Broadcaster equipment will be invoiced upon contract signature. The initial subscription term will be prorated to reflect a 10 month subscription period to account for installation time. The full twelve (12) month renewal term will commence on the anniversary of the contract execution date and will be billed at the full twelve-month rate plus annual increase.

2. EASE Encoder Hardware.

- a. 100% of EASE encoder hardware fees and fees for installation and configuration will be invoiced upon contract signature. EASE encoders are not eligible for return or refunds.
- b. Fees for Swagit Subscription Services related to EASE encoders will be invoiced upon contract signature and will be prorated to reflect an initial eleven month term. The subsequent full twelve (12) month renewal term will commence on the anniversary of the contract execution date and will be billed at the full twelve month rate plus any annual increase.

3. **Warranty.** All equipment is provided to Client with the manufacturer's warranty associated with such equipment. Granicus disclaims all warranties, express or implied associated with the equipment, including any implied warranties of merchantability and fitness for a particular purpose. Granicus will provide Client with all documentation associated with the manufacturer's warranty upon request.

4. **Camera and Broadcast Operations.** Granicus may need to operate the camera and broadcast system remotely. Such remote operation requires access via inbound TCP port 2001, outbound TCP ports 21, 80, 443, 1935, 5721, and outbound UDP ports 53, 123. The Client will need to supply Granicus with access to such TCP and UDP ports with respect to the Client's Internet connection. Granicus will not be responsible for remote camera operations should Client fail to give Granicus such access, or if Client's Internet connection is interrupted. Additionally, in the event the Granicus needs to operate such system manually, the Client will provide access to the equipment at the Site designated by the Client in the Scope of Work.

BILLING INFORMATION

Billing Contact:		Purchase Order Required?	[] - No [] - Yes
Billing Address:		PO Number: <i>If PO required</i>	
Billing Email:		Billing Phone:	

If submitting a Purchase Order, please include the following language:

The pricing, terms, and conditions of quote Q-275678 dated 03 Mar 2026 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.

AGREEMENT AND ACCEPTANCE

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

Cochise County AZ	
Signature:	
Name:	
Title:	
Date:	