



Board of Trustees Meeting

Tuesday, March 17, 2026
8:15 a.m.

Edmond Economic
Development Authority
Large Conference Room
825 East 2nd Street
Edmond, OK



City of Edmond

Notice of Public Meeting

To request accommodation due to a disability, please contact the Edmond Economic Development Authority (EEDA) at least 48 hours prior to a scheduled meeting. The EEDA can be contacted by email: info@eeda.com or phone: 405-340-0116.

**Edmond Economic Development Authority Board
Regular Meeting Agenda
825 E. Second Street, Suite 200, Edmond, Oklahoma
8:15 a.m., Tuesday, March 17, 2026**

Notice to the Public

Official action can only be taken on items which appear on the agenda. The Edmond Economic Development Authority (EEDA) Board may discuss, adopt, approve, amend, reject, deny, strike or continue any item listed on the agenda. When more information is needed to act on an item, the EEDA Board may refer the matter to the Executive Director, EEDA Staff, or General Counsel for additional study. Under certain circumstances, items are deferred/continued to a specific later date or stricken from the agenda entirely.

1. Call to Order
2. Welcome and Introduction of Guests
3. Consideration and Approval of Minutes of the Regular Board Meeting on February 17, 2026
4. Discussion and Consideration of Approval of the Financial Reports – February 2026
5. Discussion and Consideration of Approval of the Claims Report – March 2026
6. Presentation, Discussion and Updates by Flight Marketing on the Progress of Marketing Activities and website
7. Discussion and Possible Direction Including Focus Areas and Potential Performance Metrics Regarding the 4 Strategic Pillars of Business Growth & Recruitment, Workforce Alignment, Land Readiness & Partnership and Capital Strategy & Implementation
8. Executive Director's Report: Presentation, Review and Discussion of Market Activity and Tax Reports
9. Comments from the Edmond Economic Development Authority Board Chair and Members
10. Adjournment

BOARD MEETING MINUTES
February 17, 2026

Chair Rob Garrett called the regular meeting of the Edmond Economic Development Authority Board of Trustees to order on Tuesday, February 17, 2026 at 8:15 a.m., 825 East 2nd Street, Edmond, OK. The agenda for the meeting was posted in the City First Administration building on February 12, 2026 at 4:39 p.m.

Present – Trustees Rob Garrett, Tom Blalock, Victoria Caldwell, Phil Fraim, Austin Fugitt, Paul Koenig, Susan Starns and Kathy Wallis

Absent – Trustee Darren Helm

Regular Meeting Minutes – Trustee Blalock made a motion to approve the Minutes of January 20, 2026. Trustee Wallis seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm
ABSTAIN:	Caldwell

Strategic Planning Session Minutes – Trustee Wallis made a motion to approve the Minutes of January 30, 2026. Trustee Blalock seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm
ABSTAIN:	Caldwell

Financial Report – Trustee Starns made a motion to approve the January financial report. Trustee Fraim seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Caldwell, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm

Claims Report – Trustee Koenig made a motion to approve the February claims report in the amount of \$66,205.89. Trustee Fugitt seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Caldwell, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm

Action Related to EEDA Final Audit Report, Fiscal Year 2024-2025 – Trustee Starns made a motion to approve the EEDA Final Audit Report, Fiscal Year 2024-2025. Trustee Blalock seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Caldwell, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm

Action Related to Adjusting the May 2026 Board Meeting – Trustee Caldwell made a motion to cancel the May 2026 Board meeting. Routine claims normally presented in May will be submitted for approval at the April meeting along with the April claims and held for payment until May. If an urgent matter arises, a Special Meeting may be called. Trustee Blalock seconded the motion. Motion approved by roll call vote:

AYES:	Blalock, Caldwell, Fraim, Fugitt, Garrett, Koenig, Starns and Wallis
NAYS:	None
ABSENT:	Helm

BOARD MEETING MINUTES
February 17, 2026

Presentation and Discussion of EEDA Final Audit Report, Fiscal Year 2024-2025 by Andy Cromer with HSPG & Associates

Presentation and Discussion of the Unified Development Code Update by Ken Bryan with The City of Edmond

Presentation and Discussion of Identified Themes from Strategic Planning Session by Heather McDowell and Jennifer Springer

Executive Director Report: Presentation, Review, and Discussion of Market Activity and Tax Reports

Comments from the EEDA Board Chair and Members

With no further business to discuss, Trustee Garrett made a motion to adjourn at 9:54 a.m. Trustee Starns seconded the motion. Motion was unanimous, vote 5-0 in favor. Trustee Caldwell, Fugitt, and Koenig had to leave early. Trustee Hem was absent.

DATE APPROVED: March 17, 2026

Rob Garrett, Chair



HALE & COMPANY
Advancing the Technology of Accounting

Management is responsible for the accompanying financial statements of Edmond Economic Development Authority (a governmental organization), which comprise the statement of financial position as of February 28, 2026 and February 28, 2025, and the related statements of activities and cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

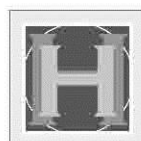
Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Accounting principles generally accepted in the United States of America require that accounts payable and accrued liabilities be recorded as of the statement date. Management has informed us that the Organization has estimated accounts payable and other accrued liabilities to be materially the same as the balances as of the prior year end audited balances. The effect of this departure has not been determined.

The supplementary information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information has been compiled from information that is the representation of management. We did not audit or review the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

Hale & Company, CPA, P.C.
March 12, 2026

1300 East 15th Street, Suite 150
Edmond, Oklahoma 73013-5042
GPS: N 35-38.276 W 97-27.748



www.halecpa.com
p 405-330-6000
f 405-330-6088

Edmond Economic Development Authority
Statement of Financial Position
As of February 28, 2026

Assets

Current Assets

Cash	\$ 1,271,960.65
Accounts Receivable	69,419.50

Total Current Assets	<u>1,341,380.15</u>
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Property and Equipment

Furniture, Fixtures & Equipment	44,280.74
Capital Asset-Intangible Building	105,692.00
Capital Asset-Intangible Equipment	5,090.00
Accumulated Amortization	(48,954.00)
Less Accumulated Depreciation	(44,280.74)

Net Property and Equipment	<u>61,828.00</u>
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Non Current Assets

First Fidelity Bank-CDBG Loan	43,753.72
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Total Non Current Assets	<u>43,753.72</u>
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Total Assets	<u>\$ 1,446,961.87</u>
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Liabilities and Net Assets

Current Liabilities

Accounts Payable	\$ 10,227.39
Accrued Liabilities	82,337.57
Other Current Liabilities	22,111.25

Total Current Liabilities	<u>114,676.21</u>
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Long-Term Liabilities

Lease Liability-Long Term	45,758.00
Net Pension Liability-City Pension	227,537.00
Net OPEB Liability	30,009.00
Deferred Inflows of Resources-Pension Investment Deferrals	75,130.00
Deferred Inflows of Resources-OPEB	16,583.00
Deferred Outflow of Resources-Pension	(125,512.00)
Deferred Outflow of Resources-OPEB	(24,589.00)

Total Long-Term Liabilities	<u>244,916.00</u>
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Total Liabilities	<u>359,592.21</u>
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Net Assets

Other Equity	873,380.02
Retained Earnings	213,989.64

Total Net Assets	<u>1,087,369.66</u>
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Total Liabilities and Net Assets	<u>\$ 1,446,961.87</u>
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Edmond Economic Development Authority
Supplemental Schedule I
Analysis of Receipts and Disbursements - Budget vs. Actual
For the Eight Months Ended February 28, 2026

	Current Period				Year to Date			
	For the Eight Months Ended February 28, 2026				For the Eight Months Ended February 28, 2026			
	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>%</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	<u>%</u>
<i>City of Edmond Contract</i>	\$ 65,357.00	\$ 65,357.00	\$ -	0.0%	\$ 522,856.00	\$ 522,856.00	\$ -	0.0%
<i>Events</i>								
Economic Preview	-	833.33	(833.33)	-100.0%	-	6,666.64	(6,666.64)	-100.0%
Market Forecast	-	-	-	0.0%	-	4,000.00	(4,000.00)	-100.0%
<i>Administrative Services</i>								
Bond Issuance Fees	-	-	-	0.0%	4,126.62	3,500.00	626.62	17.9%
<i>Grants and Incentives</i>								
Misc. Incentive Requests	-	-	-	0.0%			-	0.0%
<i>Publications</i>								
Demographic Services-Buxton & ESRI	-	500.00	(500.00)	-100.0%	-	500.00	(500.00)	-100.0%
Abstracts	-	-	-	0.0%	-	4,000.00	(4,000.00)	-100.0%
<i>Interest Income-Bank</i>	2,530.02	783.33	1,746.69	223.0%	19,766.21	6,266.64	13,499.57	215.4%
Total Receipts	<u>67,887.02</u>	<u>67,473.66</u>	<u>413.36</u>	<u>0.6%</u>	<u>546,748.83</u>	<u>547,789.28</u>	<u>(1,040.45)</u>	<u>-0.2%</u>
Total Disbursements	<u>83,937.86</u>	<u>72,384.10</u>	<u>11,553.76</u>	<u>16.0%</u>	<u>372,297.61</u>	<u>552,764.49</u>	<u>(180,466.88)</u>	<u>-32.6%</u>
Excess of Receipts Over (Under) Disbursements	<u>(16,050.84)</u>	<u>(4,910.44)</u>	<u>(11,140.40)</u>	<u>226.9%</u>	<u>174,451.22</u>	<u>(4,975.21)</u>	<u>179,426.43</u>	<u>-3606.4%</u>
Non-Budgeted Receipts	-	-	-					
Non-Budgeted Expenses								
Executive Search	-	-	-	0.0%	24,023.78	-	24,023.78	0.0%
Excess of Receipts Over (Under) Disbursements	<u>(16,050.84)</u>	<u>(4,910.44)</u>	<u>(11,140.40)</u>	<u>226.9%</u>	<u>150,427.44</u>	<u>(4,975.21)</u>	<u>155,402.65</u>	<u>-3123.5%</u>

Edmond Economic Development Authority

Supplemental Schedule II - Detailed Analysis of Disbursements (excluding Reserve Fund Expenses) - Budget vs Actual

	1 Month Ended	1 Month Ended	1 Month Ended	6 Months	6 Months	6 Months
	Feb 28, 2026	Feb 28, 2026	Feb 28, 2026	Ended	Ended	Ended
	Actual	Budget	Over/(Under)	Feb 28, 2026	Feb 28, 2026	Feb 28, 2026
				Actual	Budget	Over/(Under)
Disbursements						
IT Software & Subscriptions	182.00	208.33	(26.33)	1,283.02	1,666.64	(383.62)
IT Equipment	-	216.67	(216.67)	1,846.61	1,733.36	113.25
Maintenance/Repairs/Upgrades	634.39	720.92	(86.53)	5,725.78	5,767.36	(41.58)
Insurance (EEDA)	-	-	-	401.00	700.00	(299.00)
Miscellaneous Expense	-	83.33	(83.33)	619.20	666.64	(47.44)
Office Supplies/Furnishings	63.08	312.50	(249.42)	569.42	2,500.00	(1,930.58)
Payroll Taxes	1,301.24	2,329.17	(1,027.93)	9,258.45	18,633.36	(9,374.91)
Postage	-	20.83	(20.83)	-	166.64	(166.64)
Printing	-	66.67	(66.67)	327.43	533.36	(205.93)
Professional Development	-	291.67	(291.67)	-	2,333.36	(2,333.36)
Accounting/Audit	5,498.86	2,416.67	3,082.19	22,348.83	19,333.36	3,015.47
Rent	1,868.00	1,868.00	-	14,944.00	14,944.00	-
Off Site Storage	200.00	83.33	116.67	809.00	666.64	142.36
Salaries	16,516.34	32,110.58	(15,594.24)	121,749.84	256,844.64	(135,094.80)
Employee Benefits	2,745.14	7,125.00	(4,379.86)	21,870.43	57,000.00	(35,129.57)
Contract Labor	6,000.00	-	6,000.00	48,000.00	-	48,000.00
Utilities	269.23	525.00	(255.77)	3,566.34	4,200.00	(633.66)
Building Insurance	152.68	154.17	(1.49)	1,221.44	1,233.36	(11.92)
Grounds Maintenance	388.50	450.00	(61.50)	3,108.00	3,600.00	(492.00)
Janitorial	105.45	125.00	(19.55)	812.37	1,000.00	(187.63)
Chamber Shared Employee Expenses	-	250.00	(250.00)	1,840.84	2,000.00	(159.16)
Dues/Memberships/Subscriptions	469.99	545.83	(75.84)	1,387.44	4,366.64	(2,979.20)
Data Services	524.84	604.17	(79.33)	4,194.43	4,833.36	(638.93)
Economic prew Expenses	-	5,500.00	(5,500.00)	-	9,850.00	(9,850.00)
Cell Phone Expenses	-	354.17	(354.17)	250.00	2,833.36	(2,583.36)
Demographic Services-Buxton & ESRI	-	-	-	41,000.00	33,000.00	8,000.00
Marketing Materials/Social Media	392.00	537.50	(145.50)	3,136.00	4,300.00	(1,164.00)
Real Estate Services	975.61	1,458.33	(482.72)	7,615.04	11,666.64	(4,051.60)
Web Site	-	167.92	(167.92)	601.00	1,343.36	(742.36)
Market Forecast	-	-	-	-	4,500.00	(4,500.00)
Civic Support	500.00	750.00	(250.00)	5,500.00	13,150.00	(7,650.00)
Transportation	-	291.67	(291.67)	523.45	2,333.36	(1,809.91)
Hotel Expense	-	291.67	(291.67)	889.60	2,333.36	(1,443.76)
Food-Client Assist/Recruitment	150.51	250.00	(99.49)	446.65	2,000.00	(1,553.35)
Meetings/Conference Reg.	-	250.00	(250.00)	502.00	2,000.00	(1,498.00)
OKC Partnership	5,000.00	-	5,000.00	5,000.00	-	5,000.00
Recruitment-Select OK	-	416.67	(416.67)	950.00	3,333.36	(2,383.36)
2027 USGA Senior Open	-	2,083.33	(2,083.33)	-	16,664.64	(16,664.64)
Economic Incentive Payment	40,000.00	-	40,000.00	40,000.00	-	40,000.00
Misc. Incentives	-	4,166.67	(4,166.67)	-	33,333.36	(33,333.36)
Executive Search	-	-	-	24,023.78	-	24,023.78
Total Disbursements	83,937.86	67,025.77	16,912.09	396,321.39	547,364.16	(151,042.77)

Monthly Cash Flow Report

February 2026

OPERATING ACCOUNT Citizens Bank of Edmond (Interest Rate 0.75% A.P.Y.)		
		YEAR TO DATE
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$249,455.32	\$342,499.39
DEPOSITS	\$65,357.00	\$678,912.12
INTEREST	\$137.39	\$1,551.04
WITHDRAWALS	<u>(\$83,937.86)</u>	<u>(\$791,950.70)</u>
ENDING BALANCE	<u>\$231,011.85</u>	<u>\$231,011.85</u>
TREASURY FUND ACCOUNT BancFirst (Interest Rate 2.520% A.P.Y.)*		
		YEAR TO DATE
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$207,550.68	\$204,005.57
DEPOSITS	\$0.00	\$6.00
INTEREST	\$401.80	\$3,946.91
WITHDRAWALS	<u>\$0.00</u>	<u>(\$6.00)</u>
ENDING BALANCE	<u>\$207,952.48</u>	<u>\$207,952.48</u>
TITANIUM BUSINESS MONEY MARKET ACCOUNT Regent Bank (Interest Rate 2.53% A.P.Y.)*		
		YEAR TO DATE
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$221,416.56	\$158,301.56
DEPOSITS	\$0.00	\$60,000.00
INTEREST	\$424.63	\$3,554.63
WITHDRAWALS	<u>\$0.00</u>	<u>(\$15.00)</u>
ENDING BALANCE	<u>\$221,841.19</u>	<u>\$221,841.19</u>

Monthly Cash Flow Report

PREMIER BUSINESS MONEY MARKET ACCOUNT FirstUnited Bank (Interest Rate 2.86% A.P.Y.)*		
	<u>2/28/2026</u>	YEAR TO DATE <u>8 Mo. Ended</u>
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$233,901.49	\$140,629.71
DEPOSITS	\$0.00	\$90,000.00
INTEREST	\$506.00	\$3,790.78
WITHDRAWALS	\$0.00	(\$13.00)
ENDING BALANCE	<u>\$234,407.49</u>	<u>\$234,407.49</u>
MONEY MARKET BUSINESS ACCOUNT SOVEREIGN BANK (Interest Rate: 3.74% A.P.Y.)*		
	<u>2/28/2026</u>	YEAR TO DATE <u>8 Mo. Ended</u>
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$235,000.09	\$214,798.23
DEPOSITS	\$0.00	\$15,000.00
INTEREST	\$662.64	\$5,874.50
WITHDRAWALS	\$0.00	(\$10.00)
ENDING BALANCE	<u>\$235,662.73</u>	<u>\$235,662.73</u>
COMMERCIAL MONEY MARKET ACCOUNT (CDBG Revolving Loan) First Fidelity Bank (Interest Rate 2.48% A.P.Y.)		
	<u>2/28/2026</u>	YEAR TO DATE <u>8 Mo. Ended</u>
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$43,671.64	\$43,040.21
DEPOSITS	\$0.00	\$0.00
INTEREST	\$82.08	\$713.51
WITHDRAWALS	\$0.00	\$0.00
ENDING BALANCE	<u>\$43,753.72</u>	<u>\$43,753.72</u>

Monthly Cash Flow Report

BLUE SAVINGS FOR BUSINESS (High-Yield Savings) Communication Federal Credit Union (Interest Rate: 3.685% A.P.Y.)*		
		YEAR TO DATE
Statement Ending Date	<u>2/28/2026</u>	<u>8 Mo. Ended</u>
BEGINNING BALANCE	\$140,638.29	\$140,000.00
DEPOSITS	\$0.00	\$0.00
INTEREST	\$397.56	\$1,048.35
WITHDRAWALS	\$0.00	(\$12.50)
ENDING BALANCE	<u>\$141,035.85</u>	<u>\$141,035.85</u>

***Interest Rate Change**

Claims Report

March		
VENDOR NAME	DESCRIPTION	AMOUNT
Edmond Area Chamber of Commerce	Monthly Expenses (Bldg. Insurance \$152.68, Lawn Care \$388.50, Janitorial \$114.14 & Utilities \$280.18)	\$935.50
Edmond Area Chamber of Commerce	2026 March Madness Restaurant Rebate Program Sponsor	\$3,500.00
Edmond Area Chamber of Commerce	March 2026 Small Business Dev Lunch Gold Sponsor	\$350.00
Hale & Company	Monthly Financial Services	\$550.00
Cullum Technologies	Monthly Business Remote Maintenance Services	\$475.00
CoStar Group, Inc.	Monthly Commercial Real Estate Research Services	\$580.61
LoopNet	Monthly Commercial Real Estate Research Services	\$395.00
JD Young Financial Services	Monthly Copier Lease	\$94.60
JD Young Technologies	Monthly Copier Maintenance & Usage	\$100.00 *
Cox Communications	Monthly Internet & Cable Charges	\$239.10
Cox Communications	Monthly Telephone & Services	\$300.00 *
Edmond Life & Leisure	EEDA Advertisement, March Issue	\$300.00
Strategic Economic Partners	March Services	\$6,000.00
Midcon	Monthly Storage	\$100.00
Buxton	Annual Renewal-Partial payment	\$5,000.00
Downtown Edmond Business Association	2026 Jan-June Membership Payment	\$198.00
Back40 Design	Gravity Forms-limit submissions annual renewal	\$50.00
ICSC	Membership \$175 and Las Vegas Conference \$1100	\$1,275.00
CompSource Mutual	Adjustment to Annual Premium	\$10.00
VISA	Microsoft Subscription \$36, \$25 & \$6, MailChimp \$92, The Oklahoman \$19.99, QuickBooks \$115, Angry Bunny \$17.20, Walmart \$21.36, Torchys Tacos \$32.19, Jo's Famous Pizza \$207.70, Best Buy \$104.99, Angry Bunny \$17.10, Choctaw Landing \$147.38 & \$17.13	\$859.04
*ESTIMATED AMOUNTS NOT TO EXCEED THE APPROVED AMOUNT		TOTAL: <u>\$21,311.85</u>

VENDOR NAME	DESCRIPTION	AMOUNT
Edmond Chamber of Commerce	Office Space Rent	\$1,868.00
City of Edmond-Human Resource Dept.	Insurance Premiums (Company Expense)	\$994.58
City of Edmond-Payroll Dept.	Pension Contribution (Company Expense)	\$1,750.56
PayCom	Payroll Processing Services	\$125.00 *
		TOTAL: <u>\$4,738.14</u>

GRAND TOTAL EXPENSES IN MARCH \$26,049.99

Commercial Real Estate Report
February 2026

	2026 February	2025 February	2026 Annual YTD	2025 Annual YTD	Annual YTD % Change
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New Commercial Permits

Commercial Bldg Permits	6	11	8	13	-38.46%
Permit Value	\$6,841,000	\$30,810,000	\$48,841,000	\$35,815,000	36.37%
Average Permit Value	\$1,140,167	\$2,800,909	\$6,105,125	\$2,755,000	121.60%

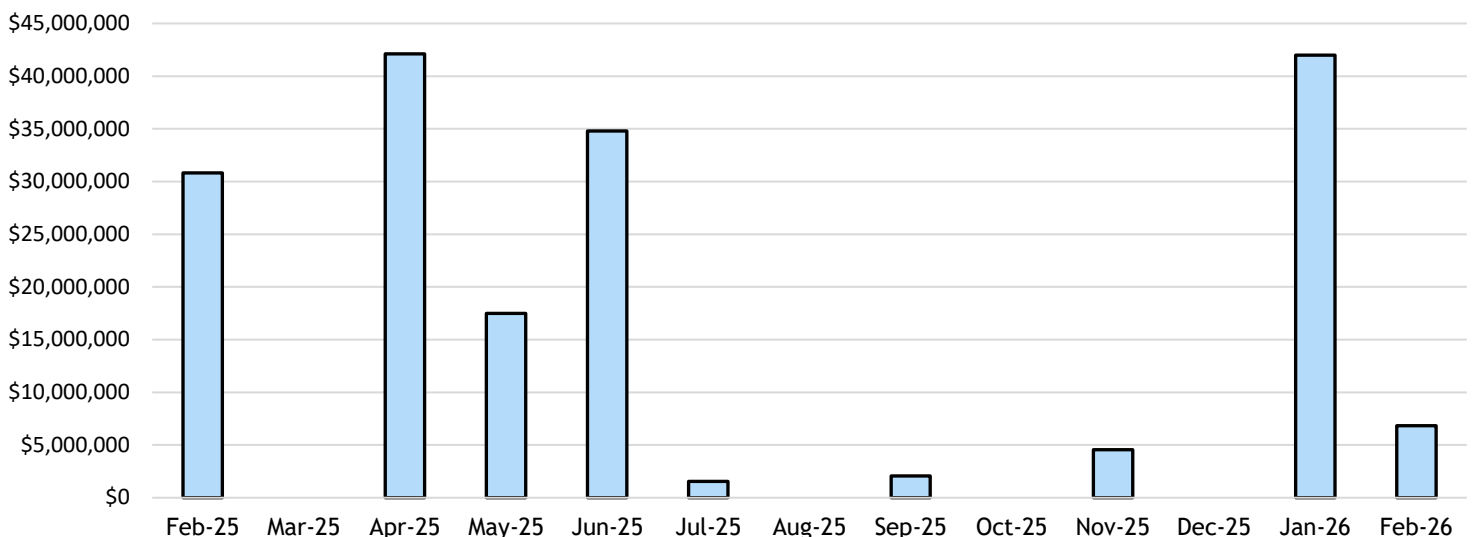
Additions to Business Permits

Business Permits	2	1	3	2	50.00%
Permit Value	\$2,600,000	\$1,500,000	\$6,600,000	\$1,700,000	288.24%
Average Permit Value	\$1,300,000	\$1,500,000	\$2,200,000	\$850,000	158.82%

Alterations to Business Permits

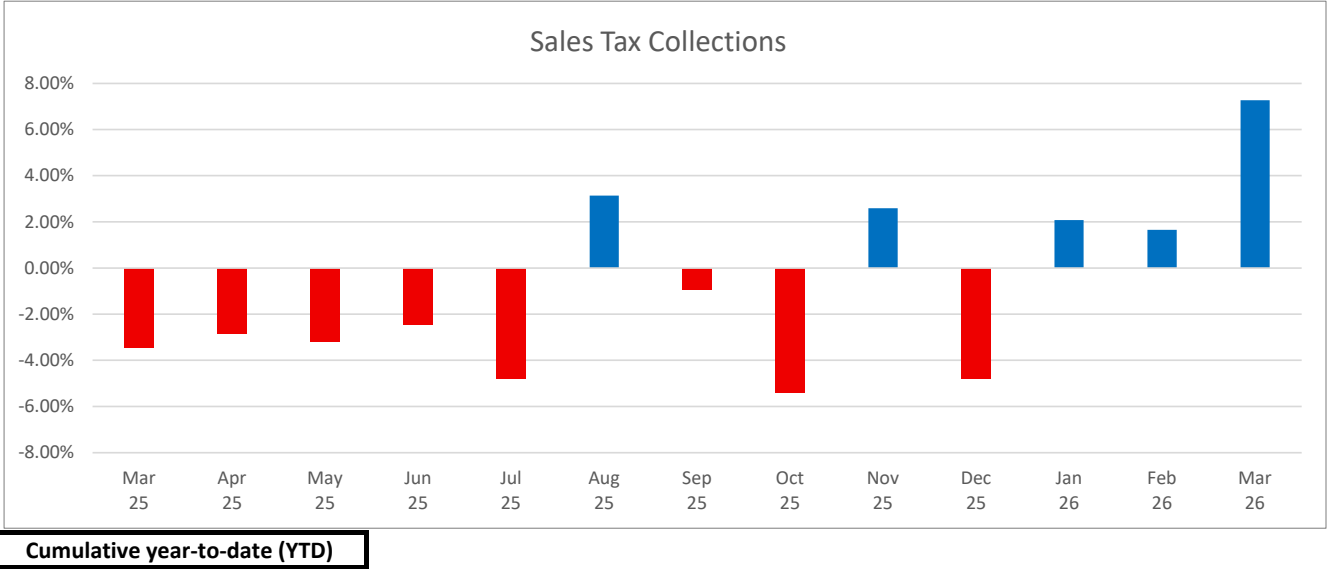
Business Permits	10	8	17	16	6.25%
Permit Value	\$1,486,500	\$1,595,000	\$2,096,500	\$7,237,686	-71.03%
Average Permit Value	\$148,650	\$199,375	\$123,324	\$452,355	-72.74%

New Commercial Permits
February 2025 - February 2026

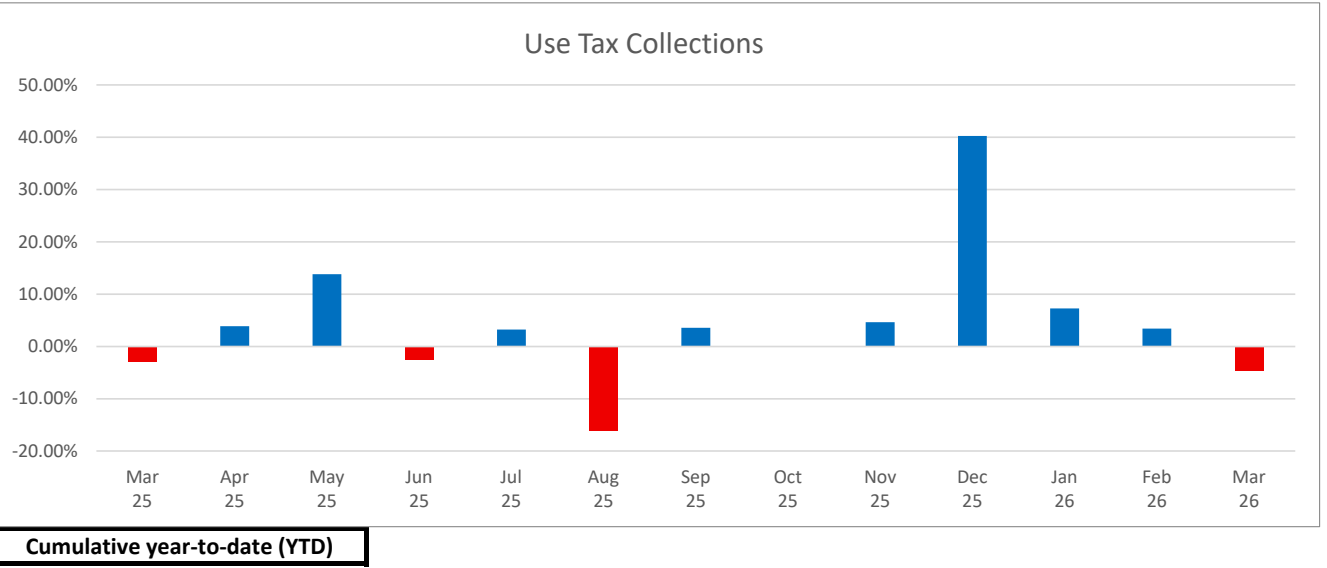


City of Edmond, Sales, Use and Lodging Tax Summary, March, 2026

Sales Tax							
Fiscal Year 2025				Fiscal Year 2026			
Month	Collections	Rate	Growth %	Month	Collections	Rate	Growth %
July	7,373,547	3.75%	-1.81%	July	7,021,235	3.75%	-4.78%
August	7,339,630	3.75%	1.59%	August	7,569,867	3.75%	3.14%
September	7,354,713	3.75%	-3.23%	September	7,286,530	3.75%	-0.93%
October	7,515,594	3.75%	-2.76%	October	7,108,708	3.75%	-5.41%
November	6,813,256	3.75%	-10.87%	November	6,989,472	3.75%	2.59%
December	7,560,564	3.75%	5.63%	December	7,198,971	3.75%	-4.78%
January	7,482,056	3.75%	-1.73%	January	7,637,531	3.75%	2.08%
February	7,393,415	3.75%	-2.40%	February	7,515,689	3.75%	1.65%
March	6,196,591	3.75%	-3.45%	March	6,646,978	3.75%	7.27%
April	6,645,638	3.75%	-2.83%	April			
May	7,130,429	3.75%	-3.17%	May			
June	7,069,480	3.75%	-2.45%	June			
	65,029,367		-2.17%		64,974,980		-0.08%

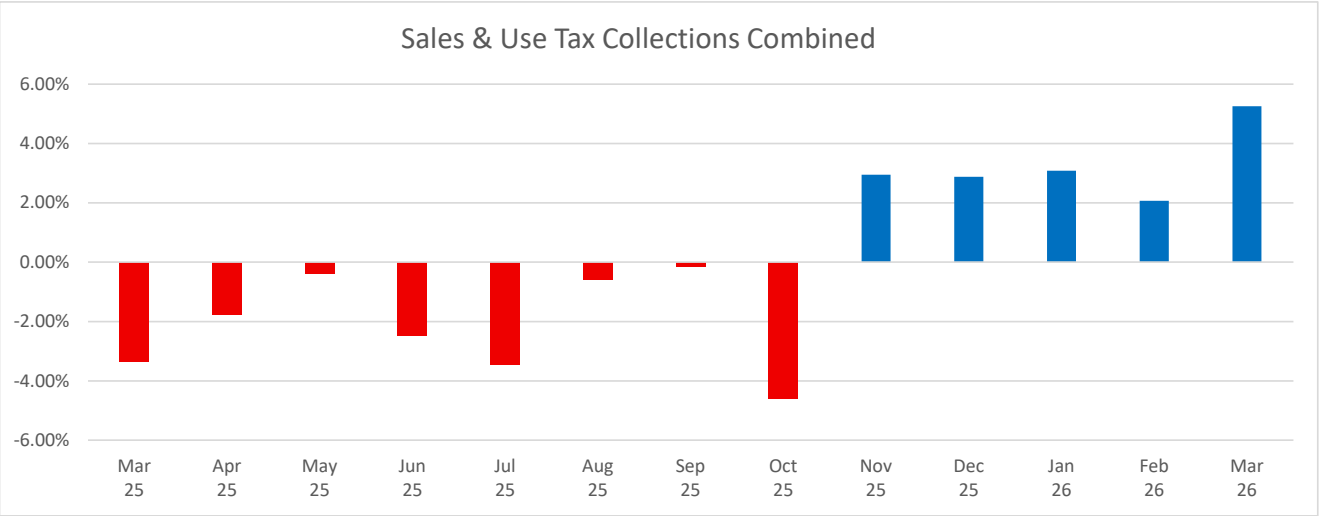


Use Tax							
Fiscal Year 2025				Fiscal Year 2026			
Month	Collections	Rate	Growth %	Month	Collections	Rate	Growth %
July	1,464,753	3.75%	5.69%	July	1,512,199	3.75%	3.24%
August	1,760,188	3.75%	29.23%	August	1,477,544	3.75%	-16.06%
September	1,550,282	3.75%	2.59%	September	1,605,878	3.75%	3.59%
October	1,355,504	3.75%	9.07%	October	1,353,154	3.75%	-0.17%
November	1,450,406	3.75%	7.51%	November	1,517,802	3.75%	4.65%
December	1,550,269	3.75%	0.34%	December	2,174,209	3.75%	40.25%
January	1,784,792	3.75%	-4.36%	January	1,914,827	3.75%	7.29%
February	2,281,035	3.75%	19.07%	February	2,358,747	3.75%	3.41%
March	1,255,995	3.75%	-2.95%	March	1,197,055	3.75%	-4.69%
April	1,353,954	3.75%	3.87%	April			
May	1,648,224	3.75%	13.81%	May			
June	1,339,752	3.75%	-2.54%	June			
	14,453,223		7.28%		15,111,415		4.55%



City of Edmond, Sales, Use and Lodging Tax Summary, March, 2026

Sales & Use Tax Combined							
Fiscal Year 2025				Fiscal Year 2026			
Month	Collections	Rate	Growth %	Month	Collections	Rate	Growth %
July	8,838,301	3.75%	-0.64%	July	8,533,434	3.75%	-3.45%
August	9,099,818	3.75%	5.97%	August	9,047,411	3.75%	-0.58%
September	8,904,995	3.75%	-2.27%	September	8,892,408	3.75%	-0.14%
October	8,871,098	3.75%	-1.12%	October	8,461,862	3.75%	-4.61%
November	8,263,663	3.75%	-8.11%	November	8,507,273	3.75%	2.95%
December	9,110,833	3.75%	4.69%	December	9,373,180	3.75%	2.88%
January	9,266,847	3.75%	-2.25%	January	9,552,357	3.75%	3.08%
February	9,674,450	3.75%	1.93%	February	9,874,435	3.75%	2.07%
March	7,452,586	3.75%	-3.37%	March	7,844,033	3.75%	5.25%
April	7,999,591	3.75%	-1.76%	April			
May	8,778,654	3.75%	-0.38%	May			
June	8,409,232	3.75%	-2.47%	June			
	79,482,591		-0.58%		80,086,395		0.76%
Cumulative year-to-date (YTD)							



City Comparison Sales and Use Tax			
City	Sales Tax YTD	Use Tax YTD	Sales & Use Tax YTD
Edmond	-0.08%	4.55%	0.76%
Broken Arrow	2.26%	8.91%	3.29%
Moore	2.47%	9.01%	3.24%
Tulsa	3.80%	-0.79%	2.99%
Midwest City	2.59%	5.35%	2.93%
Oklahoma City	1.92%	6.42%	2.74%
Norman	1.60%	7.55%	2.51%
Yukon	-2.71%	2.73%	-1.97%

City of Edmond, Sales, Use and Lodging Tax Summary, March, 2026

Lodging Tax							
Fiscal Year 2025				Fiscal Year 2026			
Month	Collections	Rate	Growth %	Month	Collections	Rate	Growth %
July	94,486	4.00%	23.71%	July	146,318	6.00%	3.24%
August	85,323	4.00%	-11.52%	August	135,766	6.00%	6.08%
September	80,959	4.00%	8.94%	September	116,897	6.00%	-3.74%
October	75,595	4.00%	11.67%	October	108,533	6.00%	-4.29%
November	75,671	4.00%	4.76%	November	109,782	6.00%	-3.28%
December	133,923	6.00%	1.18%	December	124,658	6.00%	-6.92%
January	109,167	6.00%	17.06%	January	102,190	6.00%	-6.39%
February	92,255	6.00%	16.88%	February	102,025	6.00%	10.59%
March	99,994	6.00%	22.63%	March	85,528	6.00%	-14.47%
April	81,932	6.00%	-5.38%	April			
May	120,216	6.00%	6.83%	May			
June	124,381	6.00%	4.51%	June			
	847,372		10.09%		1,031,697		-0.79%
Cumulative year-to-date (YTD)							

