



# Board of Trustees Meeting

Tuesday, April 21, 2026  
8:15 a.m.

Edmond Economic  
Development Authority  
**Large Conference Room**  
825 East 2nd Street  
Edmond, OK



## City of Edmond

### Notice of Public Meeting

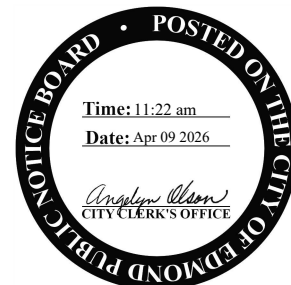
To request accommodation due to a disability, please contact the Edmond Economic Development Authority (EEDA) at least 48 hours prior to a scheduled meeting. The EEDA can be contacted by email: [info@eeda.com](mailto:info@eeda.com) or phone: 405-340-0116.

**Edmond Economic Development Authority Board  
Regular Meeting Agenda  
825 E. Second Street, Suite 200, Edmond, Oklahoma  
8:15 a.m., Tuesday, April 21, 2026**

**Notice to the Public**

**Official action can only be taken on items which appear on the agenda. The Edmond Economic Development Authority (EEDA) Board may discuss, adopt, approve, amend, reject, deny, strike or continue any item listed on the agenda. When more information is needed to act on an item, the EEDA Board may refer the matter to the Executive Director, EEDA Staff, or General Counsel for additional study. Under certain circumstances, items are deferred/continued to a specific later date or stricken from the agenda entirely.**

1. Call to Order
2. Consideration and Approval of Minutes of the Regular Board Meeting on March 17, 2026
3. Discussion and Consideration of Approval of the Financial Reports – March 2026
4. Discussion and Consideration of Approval of the Claims Report – April 2026
5. Discussion and Consideration of Approval of the Claims Report – May 2026 (as estimated, not to exceed \$35,000.00)
6. Presentation, Update and Discussion on the Community Development Block Grant (CDBG) by Christy Batterson, Director of Housing & Community Resources, City of Edmond
7. Presentation, Update and Discussion by Flight Marketing on the Progress of Marketing Activities and Website
8. Executive Director's Report: Presentation, Review and Discussion of Market Activity and Tax Reports
9. Comments from the Edmond Economic Development Authority Board Chair and Members
10. Adjournment





**BOARD MEETING MINUTES**  
**March 17, 2026**

Chair Rob Garrett called the regular meeting of the Edmond Economic Development Authority Board of Trustees to order on Tuesday, March 17, 2026 at 8:15 a.m., 825 East 2<sup>nd</sup> Street, Edmond, OK. The agenda for the meeting was posted in the City First Administration building on March 12, 2026 at 10:52 a.m.

Present – Trustees Rob Garrett, Victoria Caldwell, Phil Fraim, Darren Helm, Paul Koenig, Susan Starns and Kathy Wallis  
Absent – Trustee Tom Blalock and Austin Fugitt

**Regular Meeting Minutes** – Trustee Wallis made a motion to approve the Minutes of February 17, 2026. Trustee Starns seconded the motion. Motion approved by roll call vote:

AYES: Caldwell, Fraim, Helm, Garrett, Koenig, Starns and Wallis  
NAYS: None  
ABSENT: Blalock and Fugitt

**Financial Report** – Trustee Koenig made a motion to approve the February financial report. Trustee Helm seconded the motion. Motion approved by roll call vote:

AYES: Caldwell, Fraim, Helm, Garrett, Koenig, Starns and Wallis  
NAYS: None  
ABSENT: Blalock and Fugitt

**Claims Report** – Trustee Wallis made a motion to approve the March claims report in the amount of \$26,049.99. Trustee Caldwell seconded the motion. Motion approved by roll call vote:

AYES: Caldwell, Fraim, Helm, Garrett, Koenig, Starns and Wallis  
NAYS: None  
ABSENT: Blalock and Fugitt

**Presentation and Discussion and Updates by Maggie Sylke with Flight Marketing on the Progress of Marketing Activities and Website**

**Presentation by Heather McDowell on Focus Areas and Potential Metrics regarding the 4 Strategic Pillars of: Business Growth & Recruitment, Workforce Alignment, Land Readiness & Partnership and Capital Strategy & Implementation**

**Executive Director Report: Presentation, Review, and Discussion of Market Activity and Tax Reports**

**Comments from the EEDA Board Chair and Members**

With no further business to discuss, Trustee Starns made a motion to adjourn at 9:40 a.m. Trustee Wallis seconded the motion. Motion was unanimous, vote 7-0 in favor. Trustee Blalock and Trustee Fugitt were absent.

DATE APPROVED: April 21, 2026

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Rob Garrett, Chair



HALE & COMPANY  
Advancing the Technology of Accounting

Management is responsible for the accompanying financial statements of Edmond Economic Development Authority (a governmental organization), which comprise the statement of financial position as of March 31, 2026 and March 31, 2025, and the related statements of activities and cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

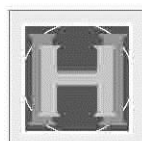
Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Accounting principles generally accepted in the United States of America require that accounts payable and accrued liabilities be recorded as of the statement date. Management has informed us that the Organization has estimated accounts payable and other accrued liabilities to be materially the same as the balances as of the prior year end audited balances. The effect of this departure has not been determined.

The supplementary information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information has been compiled from information that is the representation of management. We did not audit or review the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

Hale & Company, CPA, P.C.  
April 15, 2026

1300 East 15th Street, Suite 150  
Edmond, Oklahoma 73013-5042  
GPS: N 35-38.276 W 97-27.748



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p 405-330-6000  
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**Edmond Economic Development Authority**  
**Statement of Financial Position**  
**As of March 31, 2026 and 2025**

**Assets**

|                                    | 2026                   | 2025                   |
|------------------------------------|------------------------|------------------------|
| <b>Current Assets</b>              |                        |                        |
| Cash-Operating                     | \$ 1,298,297.19        | \$ 926,256.22          |
| Accounts Receivable                | 4,062.50               | 0.00                   |
| Other Current Assets               | 0.00                   | 64,998.92              |
|                                    | <u>1,302,359.69</u>    | <u>991,255.14</u>      |
| <b>Total Current Assets</b>        |                        |                        |
| <b>Property and Equipment</b>      |                        |                        |
| Furniture, Fixtures & Equipment    | 44,280.74              | 45,039.35              |
| Capital Asset-Intangible Building  | 105,692.00             | 105,692.00             |
| Capital Asset-Intangible Equipment | 5,090.00               | 5,090.00               |
| Accumulated Amortization           | (48,954.00)            | (48,954.00)            |
| Less Accumulated Depreciation      | (44,280.74)            | (43,029.19)            |
|                                    | <u>61,828.00</u>       | <u>63,838.16</u>       |
| <b>Net Property and Equipment</b>  |                        |                        |
| <b>Non Current Assets</b>          |                        |                        |
| First Fidelity Bank-CDBG Loan      | 43,841.83              | 42,773.05              |
|                                    | <u>43,841.83</u>       | <u>42,773.05</u>       |
| <b>Total Non Current Assets</b>    |                        |                        |
| <b>Total Assets</b>                | <u>\$ 1,408,029.52</u> | <u>\$ 1,097,866.35</u> |

**Liabilities and Net Assets**

|                                                            | 2026                   | 2025                   |
|------------------------------------------------------------|------------------------|------------------------|
| <b>Current Liabilities</b>                                 |                        |                        |
| Accounts Payable                                           | \$ 10,227.39           | \$ 10,227.39           |
| Accrued Liabilities                                        | 82,337.57              | 81,979.49              |
| Other Current Liabilities                                  | 22,111.27              | 22,156.00              |
|                                                            | <u>114,676.23</u>      | <u>114,362.88</u>      |
| <b>Total Current Liabilities</b>                           |                        |                        |
| <b>Long-Term Liabilities</b>                               |                        |                        |
| Lease Liability-Long Term                                  | 45,758.00              | 45,758.00              |
| Net Pension Liability-City Pension                         | 227,537.00             | 227,537.00             |
| Net OPEB Liability                                         | 30,009.00              | 30,009.00              |
| Deferred Inflows of Resources-Pension Investment Deferrals | 75,130.00              | 75,130.00              |
| Deferred Inflows of Resources-OPEB                         | 16,583.00              | 16,583.00              |
| Deferred Outflow of Resources-Pension                      | (125,512.00)           | (125,512.00)           |
| Deferred Outflow of Resources-OPEB                         | (24,589.00)            | (24,589.00)            |
|                                                            | <u>244,916.00</u>      | <u>244,916.00</u>      |
| <b>Total Long-Term Liabilities</b>                         |                        |                        |
| <b>Total Liabilities</b>                                   | <u>359,592.23</u>      | <u>359,278.88</u>      |
| <b>Net Assets</b>                                          |                        |                        |
| Fund Balance                                               | 873,380.02             | 653,209.31             |
| YTD Net Income                                             | 175,057.27             | 85,378.16              |
|                                                            | <u>1,048,437.29</u>    | <u>738,587.47</u>      |
| <b>Total Net Assets</b>                                    |                        |                        |
| <b>Total Liabilities and Net Assets</b>                    | <u>\$ 1,408,029.52</u> | <u>\$ 1,097,866.35</u> |

**Edmond Economic Development Authority**  
**Supplemental Schedule I**  
**Analysis of Receipts and Disbursements - Budget vs. Actual**  
**For the Nine Months Ended March 31, 2026**

|                                                      | Current Period                           |                   |                    |                | Year to Date                             |                   |                     |               |
|------------------------------------------------------|------------------------------------------|-------------------|--------------------|----------------|------------------------------------------|-------------------|---------------------|---------------|
|                                                      | For the Nine Months Ended March 31, 2026 |                   |                    |                | For the Nine Months Ended March 31, 2026 |                   |                     |               |
|                                                      | <u>Actual</u>                            | <u>Budget</u>     | <u>Variance</u>    | <u>%</u>       | <u>Actual</u>                            | <u>Budget</u>     | <u>Variance</u>     | <u>%</u>      |
| <i>City of Edmond Contract</i>                       | \$ 65,357.00                             | \$ 65,357.00      | \$ -               | 0.0%           | \$ 588,213.00                            | \$ 588,213.00     | \$ -                | 0.0%          |
| <i>Events</i>                                        |                                          |                   |                    |                |                                          |                   |                     |               |
| Economic Preview                                     | -                                        | 833.33            | (833.33)           | -100.0%        | -                                        | 6,666.64          | (6,666.64)          | -100.0%       |
| Market Forecast                                      | -                                        | -                 | -                  | 0.0%           | -                                        | 4,000.00          | (4,000.00)          | -100.0%       |
|                                                      | -                                        |                   |                    |                |                                          |                   |                     |               |
| <i>Administrative Services</i>                       |                                          |                   |                    |                |                                          |                   |                     |               |
| Bond Issuance Fees                                   |                                          | -                 | -                  | 0.0%           | 4,126.62                                 | 3,500.00          | 626.62              | 17.9%         |
| <i>Grants and Incentives</i>                         |                                          |                   |                    |                |                                          |                   |                     |               |
| Misc. Incentive Requests                             | -                                        | -                 | -                  | 0.0%           |                                          |                   | -                   | 0.0%          |
| <i>Publications</i>                                  |                                          |                   |                    |                |                                          |                   |                     |               |
| Demographic Services-Buxton & ESRI                   | -                                        | -                 | -                  | 0.0%           | -                                        | 500.00            | (500.00)            | -100.0%       |
| Abstracts                                            | -                                        | -                 | -                  | 0.0%           | -                                        | 4,000.00          | (4,000.00)          | -100.0%       |
| <i>Interest Income-Bank</i>                          | 2,818.11                                 | 783.33            | 2,034.78           | 259.8%         | 22,584.32                                | 6,266.64          | 16,317.68           | 260.4%        |
| <b>Total Receipts</b>                                | <u>68,175.11</u>                         | <u>66,973.66</u>  | <u>1,201.45</u>    | <u>1.8%</u>    | <u>614,923.94</u>                        | <u>613,146.28</u> | <u>1,777.66</u>     | <u>0.3%</u>   |
| <b>Total Disbursements</b>                           | <u>41,838.59</u>                         | <u>75,087.10</u>  | <u>(33,248.51)</u> | <u>-44.3%</u>  | <u>414,136.20</u>                        | <u>552,764.49</u> | <u>(138,628.29)</u> | <u>-25.1%</u> |
| <b>Excess of Receipts Over (Under) Disbursements</b> | <u>26,336.52</u>                         | <u>(8,113.44)</u> | <u>34,449.96</u>   | <u>-424.6%</u> | <u>200,787.74</u>                        | <u>60,381.79</u>  | <u>140,405.95</u>   | <u>232.5%</u> |
| <b>Non-Budgeted Receipts</b>                         | -                                        | -                 | -                  |                |                                          |                   |                     |               |
| <b>Non-Budgeted Expenses</b>                         |                                          |                   |                    |                |                                          |                   |                     |               |
| Executive Search                                     | -                                        | -                 | -                  | 0.0%           | 24,023.78                                | -                 | 24,023.78           | 0.0%          |
| <b>Excess of Receipts Over (Under) Disbursements</b> | <u>26,336.52</u>                         | <u>(8,113.44)</u> | <u>34,449.96</u>   | <u>-424.6%</u> | <u>176,763.96</u>                        | <u>60,381.79</u>  | <u>116,382.17</u>   | <u>192.7%</u> |

# Edmond Economic Development Authority

## Supplemental Schedule II - Detailed Analysis of Disbursements (excluding Reserve Fund Expenses) - Budget vs Actual

|                                    | 1 Month Ended<br>March 31, 2026<br>Actual | 1 Month Ended<br>March 31, 2026<br>Budget | 1 Month Ended<br>March 31, 2026<br>Over/(Under) | 9 Months<br>Ended<br>March 31, 2026<br>Actual | 9 Months<br>Ended<br>March 31, 2026<br>Budget | 9 Months<br>Ended<br>March 31, 2026<br>Over/(Under) |
|------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------------------|-----------------------------------------------|-----------------------------------------------|-----------------------------------------------------|
| <b>Disbursements</b>               |                                           |                                           |                                                 |                                               |                                               |                                                     |
| IT Software & Subscriptions        | 677.00                                    | 208.33                                    | 468.67                                          | 1,960.02                                      | 1,874.97                                      | 85.05                                               |
| IT Equipment                       | 104.99                                    | 216.67                                    | (111.68)                                        | 1,951.60                                      | 1,950.03                                      | 1.57                                                |
| Maintenance/Repairs/Upgrades       | 634.39                                    | 720.92                                    | (86.53)                                         | 6,360.17                                      | 6,488.28                                      | (128.11)                                            |
| Insurance (EEDA)                   | -                                         | -                                         | -                                               | 401.00                                        | 700.00                                        | (299.00)                                            |
| Miscellaneous Expense              | -                                         | 83.33                                     | (83.33)                                         | 619.20                                        | 749.97                                        | (130.77)                                            |
| Office Supplies/Furnishings        | -                                         | 312.50                                    | (312.50)                                        | 569.42                                        | 2,812.50                                      | (2,243.08)                                          |
| Payroll Taxes                      | 1,155.38                                  | 2,329.17                                  | (1,173.79)                                      | 10,413.83                                     | 20,962.53                                     | (10,548.70)                                         |
| Postage                            | -                                         | 20.83                                     | (20.83)                                         | -                                             | 187.47                                        | (187.47)                                            |
| Printing                           | -                                         | 66.67                                     | (66.67)                                         | 327.43                                        | 600.03                                        | (272.60)                                            |
| Professional Development           | -                                         | 291.67                                    | (291.67)                                        | -                                             | 2,625.03                                      | (2,625.03)                                          |
| Accounting/Audit                   | 152.36                                    | 2,416.67                                  | (2,264.31)                                      | 22,501.19                                     | 21,750.03                                     | 751.16                                              |
| Rent                               | 1,868.00                                  | 1,868.00                                  | -                                               | 16,812.00                                     | 16,812.00                                     | -                                                   |
| Off Site Storage                   | 115.99                                    | 83.33                                     | 32.66                                           | 924.99                                        | 749.97                                        | 175.02                                              |
| Salaries                           | 16,019.34                                 | 32,110.58                                 | (16,091.24)                                     | 137,769.18                                    | 288,995.22                                    | (151,226.04)                                        |
| Employee Benefits                  | 2,755.14                                  | 7,125.00                                  | (4,369.86)                                      | 24,625.57                                     | 64,125.00                                     | (39,499.43)                                         |
| Contract Labor                     | 6,000.00                                  | -                                         | 6,000.00                                        | 54,000.00                                     | -                                             | 54,000.00                                           |
| Utilities                          | 280.18                                    | 525.00                                    | (244.82)                                        | 3,846.52                                      | 4,725.00                                      | (878.48)                                            |
| Building Insurance                 | 152.68                                    | 154.17                                    | (1.49)                                          | 1,374.12                                      | 1,387.53                                      | (13.41)                                             |
| Grounds Maintenance                | 388.50                                    | 450.00                                    | (61.50)                                         | 3,496.50                                      | 4,050.00                                      | (553.50)                                            |
| Janitorial                         | 114.14                                    | 125.00                                    | (10.86)                                         | 926.51                                        | 1,125.00                                      | (198.49)                                            |
| Chamber Shared Employee Expenses   | -                                         | 250.00                                    | (250.00)                                        | 1,840.84                                      | 2,250.00                                      | (409.16)                                            |
| Dues/Memberships/Subscriptions     | 217.99                                    | 545.83                                    | (327.84)                                        | 1,605.43                                      | 4,912.47                                      | (3,307.04)                                          |
| Data Services                      | 524.84                                    | 604.17                                    | (79.33)                                         | 4,719.27                                      | 5,437.53                                      | (718.26)                                            |
| Economic prew Expenses             | -                                         | 100.00                                    | (100.00)                                        | -                                             | 9,850.00                                      | (9,850.00)                                          |
| Cell Phone Expenses                | -                                         | 354.17                                    | (354.17)                                        | 250.00                                        | 3,187.53                                      | (2,937.53)                                          |
| Demographic Services-Buxton & ESRI | 5,000.00                                  | 5,000.00                                  | -                                               | 46,000.00                                     | 38,000.00                                     | 8,000.00                                            |
| Marketing Materials/Social Media   | 392.00                                    | 537.50                                    | (145.50)                                        | 3,528.00                                      | 4,837.50                                      | (1,309.50)                                          |
| Real Estate Services               | 975.61                                    | 1,458.33                                  | (482.72)                                        | 8,590.65                                      | 13,124.97                                     | (4,534.32)                                          |
| Web Site                           | -                                         | 167.92                                    | (167.92)                                        | 601.00                                        | 1,511.28                                      | (910.28)                                            |
| Market Forecast                    | -                                         | -                                         | -                                               | -                                             | 4,500.00                                      | (4,500.00)                                          |
| Civic Support                      | 3,850.00                                  | 3,850.00                                  | -                                               | 9,350.00                                      | 17,000.00                                     | (7,650.00)                                          |
| Transportation                     | -                                         | 291.67                                    | (291.67)                                        | 523.45                                        | 2,625.03                                      | (2,101.58)                                          |
| Hotel Expense                      | 164.51                                    | 291.67                                    | (127.16)                                        | 1,054.11                                      | 2,625.03                                      | (1,570.92)                                          |
| Food-Client Assist/Recruitment     | 295.55                                    | 250.00                                    | 45.55                                           | 742.20                                        | 2,250.00                                      | (1,507.80)                                          |
| Meetings/Conference Reg.           | -                                         | 250.00                                    | (250.00)                                        | 502.00                                        | 2,250.00                                      | (1,748.00)                                          |
| OKC Partnership                    | -                                         | -                                         | -                                               | 5,000.00                                      | -                                             | 5,000.00                                            |
| Recruitment-Select OK              | -                                         | 416.67                                    | (416.67)                                        | 950.00                                        | 3,750.03                                      | (2,800.03)                                          |
| 2027 USGA Senior Open              | -                                         | 2,083.33                                  | (2,083.33)                                      | -                                             | 18,749.97                                     | (18,749.97)                                         |
| Economic Incentive Payment         | -                                         | -                                         | -                                               | 40,000.00                                     | -                                             | 40,000.00                                           |
| Misc. Incentives                   | -                                         | 4,166.67                                  | (4,166.67)                                      | -                                             | 37,500.03                                     | (37,500.03)                                         |
| Executive Search                   | -                                         | -                                         | -                                               | 24,023.78                                     | -                                             | 24,023.78                                           |
| <b>Total Disbursements</b>         | <b>41,838.59</b>                          | <b>69,725.77</b>                          | <b>(27,887.18)</b>                              | <b>438,159.98</b>                             | <b>617,031.93</b>                             | <b>(178,871.95)</b>                                 |



**Monthly Cash Flow Report**

**March 2026**

| <b>OPERATING ACCOUNT</b>                      |                     |                     |
|-----------------------------------------------|---------------------|---------------------|
| <b>Citizens Bank of Edmond</b>                |                     |                     |
| (Interest Rate 0.75% A.P.Y.)                  |                     |                     |
| <b>Statement Ending Date</b>                  | <b>3/31/2026</b>    | <b>YEAR TO DATE</b> |
|                                               |                     | <b>9 Mo. Ended</b>  |
| BEGINNING BALANCE                             | \$231,011.85        | \$342,499.39        |
| DEPOSITS                                      | \$65,357.00         | \$744,269.12        |
| INTEREST                                      | \$145.05            | \$1,696.09          |
| WITHDRAWALS                                   | (\$41,838.59)       | (\$833,789.29)      |
| ENDING BALANCE                                | <u>\$254,675.31</u> | <u>\$254,675.31</u> |
| <b>TREASURY FUND ACCOUNT</b>                  |                     |                     |
| <b>BancFirst</b>                              |                     |                     |
| (Interest Rate 2.520% A.P.Y.)                 |                     |                     |
| <b>Statement Ending Date</b>                  | <b>3/31/2026</b>    | <b>YEAR TO DATE</b> |
|                                               |                     | <b>9 Mo. Ended</b>  |
| BEGINNING BALANCE                             | \$207,952.48        | \$204,005.57        |
| DEPOSITS                                      | \$0.00              | \$6.00              |
| INTEREST                                      | \$445.08            | \$4,391.99          |
| WITHDRAWALS                                   | \$0.00              | (\$6.00)            |
| ENDING BALANCE                                | <u>\$208,397.56</u> | <u>\$208,397.56</u> |
| <b>TITANIUM BUSINESS MONEY MARKET ACCOUNT</b> |                     |                     |
| <b>Regent Bank</b>                            |                     |                     |
| (Interest Rate 2.53% A.P.Y.)                  |                     |                     |
| <b>Statement Ending Date</b>                  | <b>3/31/2026</b>    | <b>YEAR TO DATE</b> |
|                                               |                     | <b>9 Mo. Ended</b>  |
| BEGINNING BALANCE                             | \$221,841.19        | \$158,301.56        |
| DEPOSITS                                      | \$0.00              | \$60,000.00         |
| INTEREST                                      | \$471.04            | \$4,025.67          |
| WITHDRAWALS                                   | \$0.00              | (\$15.00)           |
| ENDING BALANCE                                | <u>\$222,312.23</u> | <u>\$222,312.23</u> |



**Monthly Cash Flow Report**

| <b>PREMIER BUSINESS MONEY MARKET ACCOUNT</b>                 |                     |                                     |
|--------------------------------------------------------------|---------------------|-------------------------------------|
| <b>FirstUnited Bank</b>                                      |                     |                                     |
| (Interest Rate 2.86% A.P.Y.)                                 |                     |                                     |
| <b>Statement Ending Date</b>                                 | <b>3/31/2026</b>    | <b>YEAR TO DATE<br/>9 Mo. Ended</b> |
| BEGINNING BALANCE                                            | \$234,407.49        | \$140,629.71                        |
| DEPOSITS                                                     | \$0.00              | \$90,000.00                         |
| INTEREST                                                     | \$561.42            | \$4,352.20                          |
| WITHDRAWALS                                                  | \$0.00              | (\$13.00)                           |
| ENDING BALANCE                                               | <u>\$234,968.91</u> | <u>\$234,968.91</u>                 |
| <b>MONEY MARKET BUSINESS ACCOUNT</b>                         |                     |                                     |
| <b>SOVEREIGN BANK</b>                                        |                     |                                     |
| (Interest Rate: 3.71% A.P.Y.)*                               |                     |                                     |
| <b>Statement Ending Date</b>                                 | <b>3/31/2026</b>    | <b>YEAR TO DATE<br/>9 Mo. Ended</b> |
| BEGINNING BALANCE                                            | \$235,662.73        | \$214,798.23                        |
| DEPOSITS                                                     | \$0.00              | \$15,000.00                         |
| INTEREST                                                     | \$754.12            | \$6,628.62                          |
| WITHDRAWALS                                                  | \$0.00              | (\$10.00)                           |
| ENDING BALANCE                                               | <u>\$236,416.85</u> | <u>\$236,416.85</u>                 |
| <b>COMMERCIAL MONEY MARKET ACCOUNT (CDBG Revolving Loan)</b> |                     |                                     |
| <b>First Fidelity Bank</b>                                   |                     |                                     |
| (Interest Rate 2.48% A.P.Y.)                                 |                     |                                     |
| <b>Statement Ending Date</b>                                 | <b>3/31/2026</b>    | <b>YEAR TO DATE<br/>9 Mo. Ended</b> |
| BEGINNING BALANCE                                            | \$43,753.72         | \$43,040.21                         |
| DEPOSITS                                                     | \$0.00              | \$0.00                              |
| INTEREST                                                     | \$88.11             | \$801.62                            |
| WITHDRAWALS                                                  | \$0.00              | \$0.00                              |
| ENDING BALANCE                                               | <u>\$43,841.83</u>  | <u>\$43,841.83</u>                  |



**Monthly Cash Flow Report**

| <b>BLUE SAVINGS FOR BUSINESS (High-Yield Savings)</b><br><b>Communication Federal Credit Union</b><br>(Interest Rate: 3.75% A.P.Y.)* |                     |                                    |
|--------------------------------------------------------------------------------------------------------------------------------------|---------------------|------------------------------------|
| <b>Statement Ending Date</b>                                                                                                         | <b>3/31/2026</b>    | <b>YEAR TO DATE</b><br>9 Mo. Ended |
| BEGINNING BALANCE                                                                                                                    | \$141,035.85        | \$140,000.00                       |
| DEPOSITS                                                                                                                             | \$0.00              | \$0.00                             |
| INTEREST                                                                                                                             | \$441.40            | \$1,489.75                         |
| WITHDRAWALS                                                                                                                          | \$0.00              | (\$12.50)                          |
| ENDING BALANCE                                                                                                                       | <u>\$141,477.25</u> | <u>\$141,477.25</u>                |

**\*Interest Rate Change**



**Claims Report**

| <b>April</b>                                                |                                                                                                                                                                                                                                                                                                                 |                           |
|-------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| <b>VENDOR NAME</b>                                          | <b>DESCRIPTION</b>                                                                                                                                                                                                                                                                                              | <b>AMOUNT</b>             |
| Edmond Area Chamber of Commerce                             | Monthly Expenses (Bldg. Insurance \$152.68, Lawn Care \$388.50, Janitorial \$101.42 & Utilities \$260.28)                                                                                                                                                                                                       | \$902.88                  |
| Edmond Area Chamber of Commerce                             | Shared Employee Expense- March and April                                                                                                                                                                                                                                                                        | \$165.91                  |
| Hale & Company                                              | Monthly Financial Services                                                                                                                                                                                                                                                                                      | \$550.00                  |
| Cullum Technologies                                         | Monthly Business Remote Maintenance Services                                                                                                                                                                                                                                                                    | \$475.00                  |
| CoStar Group, Inc.                                          | Monthly Commercial Real Estate Research Services                                                                                                                                                                                                                                                                | \$580.61                  |
| LoopNet                                                     | Monthly Commercial Real Estate Research Services                                                                                                                                                                                                                                                                | \$395.00                  |
| JD Young Financial Services                                 | Monthly Copier Lease                                                                                                                                                                                                                                                                                            | \$94.60                   |
| JD Young Technologies                                       | Monthly Copier Maintenance & Usage                                                                                                                                                                                                                                                                              | \$100.00 *                |
| Cox Communications                                          | Monthly Internet & Cable Charges                                                                                                                                                                                                                                                                                | \$239.10                  |
| Cox Communications                                          | Monthly Telephone & Services                                                                                                                                                                                                                                                                                    | \$300.00 *                |
| Edmond Life & Leisure                                       | EEDA Advertisement, April Issue                                                                                                                                                                                                                                                                                 | \$300.00                  |
| Strategic Economic Partners                                 | April Services                                                                                                                                                                                                                                                                                                  | \$6,000.00                |
| Midcon                                                      | Monthly Storage                                                                                                                                                                                                                                                                                                 | \$115.99                  |
| The State Chamber                                           | Annual Membership 05/01/26-04/30/27                                                                                                                                                                                                                                                                             | \$393.00                  |
| Greater OKC Chamber                                         | Q2 2026 Dues 04/01/2026-06/30/2026                                                                                                                                                                                                                                                                              | \$98.75                   |
| Flight Agency                                               | February and March Marketing Strategy Services                                                                                                                                                                                                                                                                  | \$6,805.00                |
| Flight Agency                                               | April Marketing Strategy Services                                                                                                                                                                                                                                                                               | \$7,208.75                |
| VISA                                                        | Microsoft Subscription \$36, \$25 & \$6, MailChimp \$92, The Oklahoman \$19.99, QuickBooks \$115, Drip Coffee House \$25.03, Café Wren \$30.53, Interurban \$66.00, Target \$79.63, Charllestons \$44.54, Angry Bunny \$17.10. Back 40 \$50, ICSC Conference & Memebership \$1275, Railyard Pie Company \$28.70 | \$1,910.52                |
| <b>*ESTIMATED AMOUNTS NOT TO EXCEED THE APPROVED AMOUNT</b> |                                                                                                                                                                                                                                                                                                                 | <b>TOTAL: \$26,635.11</b> |

| <b>VENDOR NAME</b>                  | <b>DESCRIPTION</b>                     | <b>AMOUNT</b>            |
|-------------------------------------|----------------------------------------|--------------------------|
| Edmond Chamber of Commerce          | Office Space Rent                      | \$1,868.00               |
| City of Edmond-Human Resource Dept. | Insurance Premiums (Company Expense)   | \$1,007.33               |
| City of Edmond-Payroll Dept.        | Pension Contribution (Company Expense) | \$1,750.56               |
| PayCom                              | Payroll Processing Services            | \$125.00 *               |
|                                     |                                        | <b>TOTAL: \$4,750.89</b> |

**GRAND TOTAL EXPENSES IN APRIL** **\$31,386.00**



## Claims Report

| May                                                         |                                                                                                                                                                  |                           |
|-------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| VENDOR NAME                                                 | DESCRIPTION                                                                                                                                                      | AMOUNT                    |
| Edmond Area Chamber of Commerce                             | Monthly Expenses (Bldg. Insurance \$152.68, Lawn Care \$388.50, Janitorial \$114.14 & Utilities \$280.18)*                                                       | \$950.00 *                |
| Edmond Area Chamber of Commerce                             | Shared Employee Expense- May                                                                                                                                     | \$242.21                  |
| Edmond Area Chamber of Commerce                             | May 2026 Leadership Alumni Lunch Sponsor                                                                                                                         | \$750.00                  |
| Hale & Company                                              | Monthly Financial Services                                                                                                                                       | \$550.00                  |
| Cullum Technologies                                         | Monthly Business Remote Maintenance Services                                                                                                                     | \$475.00                  |
| CoStar Group, Inc.                                          | Monthly Commercial Real Estate Research Services                                                                                                                 | \$580.61                  |
| LoopNet                                                     | Monthly Commercial Real Estate Research Services                                                                                                                 | \$395.00                  |
| JD Young Financial Services                                 | Monthly Copier Lease                                                                                                                                             | \$94.60                   |
| JD Young Technologies                                       | Monthly Copier Maintenance & Usage                                                                                                                               | \$100.00 *                |
| Cox Communications                                          | Monthly Internet & Cable Charges                                                                                                                                 | \$239.10                  |
| Cox Communications                                          | Monthly Telephone & Services                                                                                                                                     | \$300.00 *                |
| Edmond Life & Leisure                                       | EEDA Advertisement, May Issue                                                                                                                                    | \$300.00                  |
| Strategic Economic Partners                                 | May Services                                                                                                                                                     | \$6,000.00                |
| Midcon                                                      | Monthly Storage                                                                                                                                                  | \$115.99                  |
| Reid Printing                                               | Annual Data Printing                                                                                                                                             | \$375.00 *                |
| Flight Marketing                                            | May Estimated Marketing Strategy Services                                                                                                                        | \$14,000.00 *             |
| VISA                                                        | Microsoft Subscription \$36, \$25 & \$6, MailChimp \$103, The Oklahoman \$19.99, QuickBooks \$115, Angry Bunny \$17.10, Ozarka 78.85, Southwest Airlines 674.80, | \$1,075.74 *              |
| <b>*ESTIMATED AMOUNTS NOT TO EXCEED THE APPROVED AMOUNT</b> |                                                                                                                                                                  | <b>TOTAL: \$26,543.25</b> |

| VENDOR NAME                         | DESCRIPTION                            | AMOUNT                   |
|-------------------------------------|----------------------------------------|--------------------------|
| Edmond Chamber of Commerce          | Office Space Rent                      | \$1,868.00               |
| City of Edmond-Human Resource Dept. | Insurance Premiums (Company Expense)   | \$994.58                 |
| City of Edmond-Payroll Dept.        | Pension Contribution (Company Expense) | \$1,750.56               |
| PayCom                              | Payroll Processing Services            | \$125.00 *               |
|                                     |                                        | <b>TOTAL: \$4,738.14</b> |
| <b>GRAND TOTAL EXPENSES IN MAY</b>  |                                        | <b>\$31,281.39</b>       |

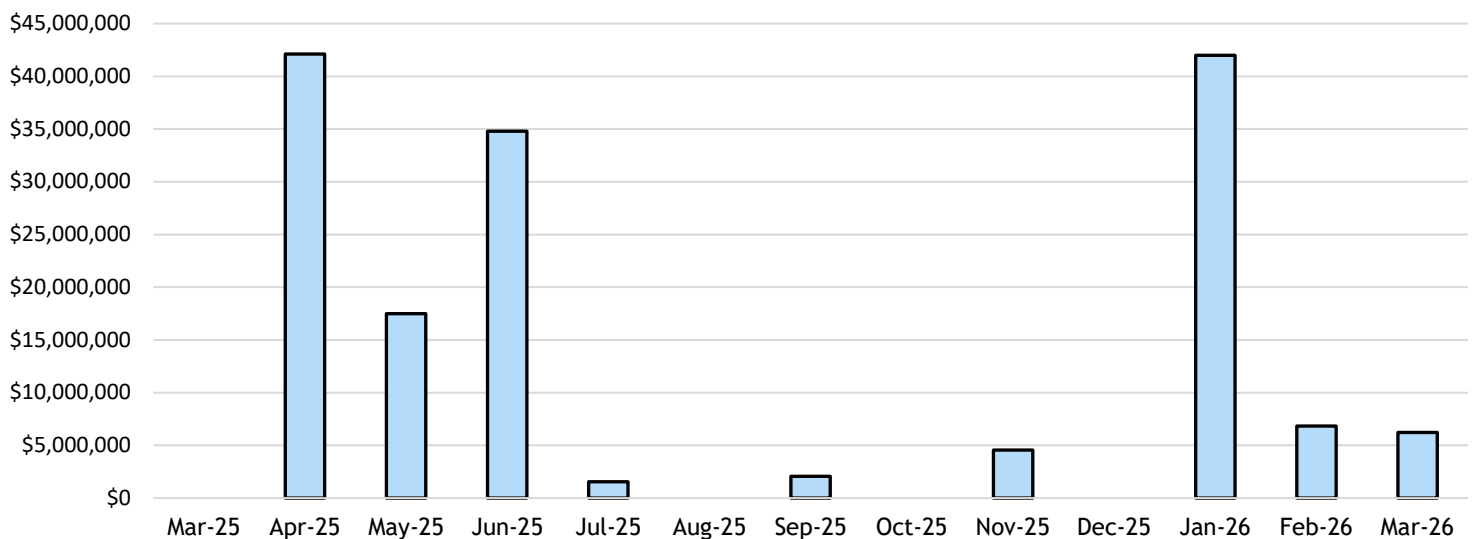
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## Commercial Real Estate Report

### March 2026

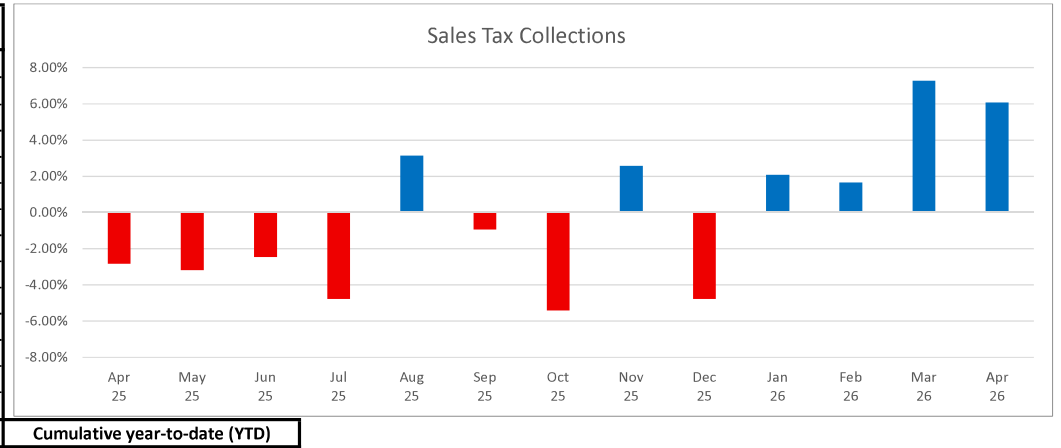
|                                        | 2026<br>March | 2025<br>March | 2026<br>Annual YTD | 2025<br>Annual YTD | Annual YTD<br>% Change |
|----------------------------------------|---------------|---------------|--------------------|--------------------|------------------------|
| <b>New Commercial Permits</b>          |               |               |                    |                    |                        |
| Commercial Bldg Permits                | 4             | 0             | 12                 | 34                 | -64.71%                |
| Permit Value                           | \$6,220,000   | \$0           | \$55,061,000       | \$138,385,912      | -60.21%                |
| Average Permit Value                   | \$1,555,000   | #DIV/0!       | \$4,588,417        | \$4,070,174        | 12.73%                 |
| <b>Additions to Business Permits</b>   |               |               |                    |                    |                        |
| Business Permits                       | 1             | 2             | 4                  | 31                 | -87.10%                |
| Permit Value                           | \$150,000     | \$4,225,000   | \$6,750,000        | \$27,599,500       | -75.54%                |
| Average Permit Value                   | \$150,000     | \$2,112,500   | \$1,687,500        | \$890,306          | 89.54%                 |
| <b>Alterations to Business Permits</b> |               |               |                    |                    |                        |
| Business Permits                       | 9             | 6             | 26                 | 62                 | -58.06%                |
| Permit Value                           | \$884,045     | \$3,399,621   | \$2,980,545        | \$23,354,504       | -87.24%                |
| Average Permit Value                   | \$98,227      | \$566,604     | \$114,636          | \$376,686          | -69.57%                |

### New Commercial Permits March 2025 - March 2026

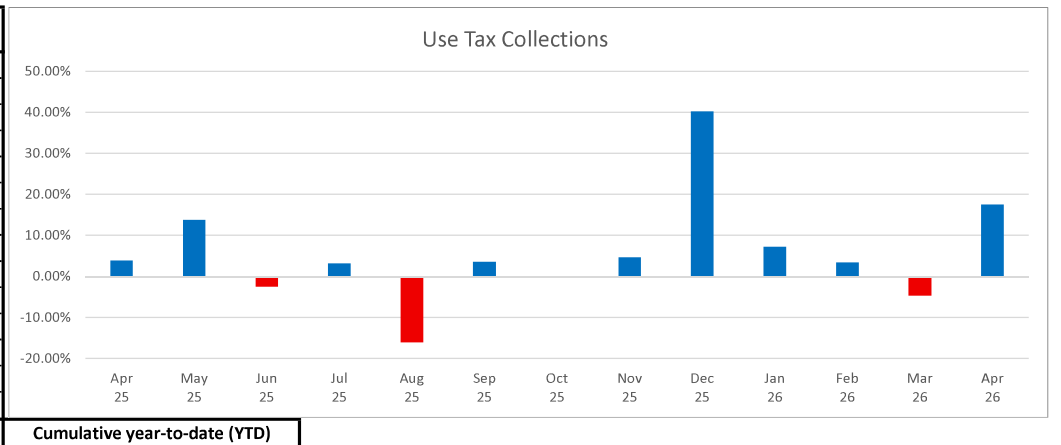


## City of Edmond, Sales, Use and Lodging Tax Summary, April, 2026

| Sales Tax        |                   |       |               |                  |                   |       |              |
|------------------|-------------------|-------|---------------|------------------|-------------------|-------|--------------|
| Fiscal Year 2025 |                   |       |               | Fiscal Year 2026 |                   |       |              |
| Month            | Collections       | Rate  | Growth %      | Month            | Collections       | Rate  | Growth %     |
| July             | 7,373,547         | 3.75% | -1.81%        | July             | 7,021,235         | 3.75% | -4.78%       |
| August           | 7,339,630         | 3.75% | 1.59%         | August           | 7,569,867         | 3.75% | 3.14%        |
| September        | 7,354,713         | 3.75% | -3.23%        | September        | 7,286,530         | 3.75% | -0.93%       |
| October          | 7,515,594         | 3.75% | -2.76%        | October          | 7,108,708         | 3.75% | -5.41%       |
| November         | 6,813,256         | 3.75% | -10.87%       | November         | 6,989,472         | 3.75% | 2.59%        |
| December         | 7,560,564         | 3.75% | 5.63%         | December         | 7,198,971         | 3.75% | -4.78%       |
| January          | 7,482,056         | 3.75% | -1.73%        | January          | 7,637,531         | 3.75% | 2.08%        |
| February         | 7,393,415         | 3.75% | -2.40%        | February         | 7,515,689         | 3.75% | 1.65%        |
| March            | 6,196,591         | 3.75% | -3.45%        | March            | 6,646,978         | 3.75% | 7.27%        |
| April            | 6,645,638         | 3.75% | -2.83%        | April            | 7,049,674         | 3.75% | 6.08%        |
| May              | 7,130,429         | 3.75% | -3.17%        | May              |                   |       |              |
| June             | 7,069,480         | 3.75% | -2.45%        | June             |                   |       |              |
|                  | <b>71,675,005</b> |       | <b>-2.23%</b> |                  | <b>72,024,654</b> |       | <b>0.49%</b> |

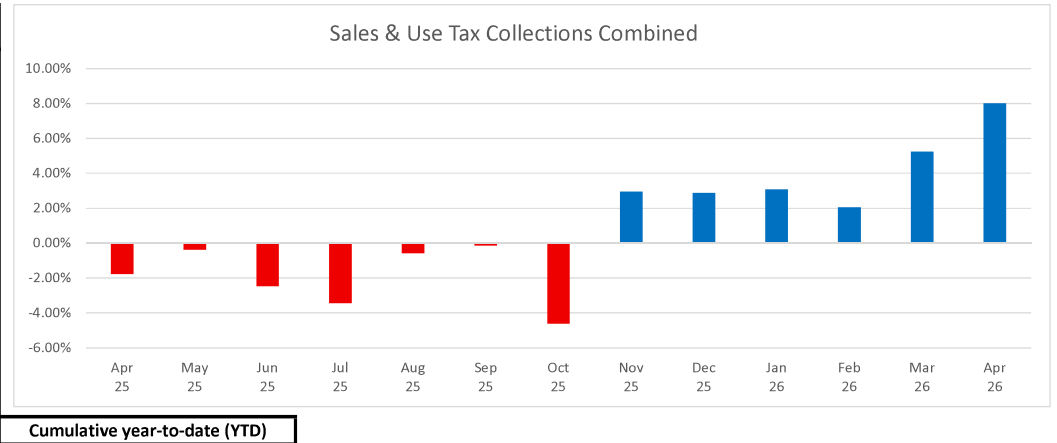


| Use Tax          |                   |       |              |                  |                   |       |              |
|------------------|-------------------|-------|--------------|------------------|-------------------|-------|--------------|
| Fiscal Year 2025 |                   |       |              | Fiscal Year 2026 |                   |       |              |
| Month            | Collections       | Rate  | Growth %     | Month            | Collections       | Rate  | Growth %     |
| July             | 1,464,753         | 3.75% | 5.69%        | July             | 1,512,199         | 3.75% | 3.24%        |
| August           | 1,760,188         | 3.75% | 29.23%       | August           | 1,477,544         | 3.75% | -16.06%      |
| September        | 1,550,282         | 3.75% | 2.59%        | September        | 1,605,878         | 3.75% | 3.59%        |
| October          | 1,355,504         | 3.75% | 9.07%        | October          | 1,353,154         | 3.75% | -0.17%       |
| November         | 1,450,406         | 3.75% | 7.51%        | November         | 1,517,802         | 3.75% | 4.65%        |
| December         | 1,550,269         | 3.75% | 0.34%        | December         | 2,174,209         | 3.75% | 40.25%       |
| January          | 1,784,792         | 3.75% | -4.36%       | January          | 1,914,827         | 3.75% | 7.29%        |
| February         | 2,281,035         | 3.75% | 19.07%       | February         | 2,358,747         | 3.75% | 3.41%        |
| March            | 1,255,995         | 3.75% | -2.95%       | March            | 1,197,055         | 3.75% | -4.69%       |
| April            | 1,353,954         | 3.75% | 3.87%        | April            | 1,591,376         | 3.75% | 17.54%       |
| May              | 1,648,224         | 3.75% | 13.81%       | May              |                   |       |              |
| June             | 1,339,752         | 3.75% | -2.54%       | June             |                   |       |              |
|                  | <b>15,807,177</b> |       | <b>6.98%</b> |                  | <b>16,702,791</b> |       | <b>5.67%</b> |



## City of Edmond, Sales, Use and Lodging Tax Summary, April, 2026

| Sales & Use Tax Combined |                   |       |               |                  |                   |       |              |
|--------------------------|-------------------|-------|---------------|------------------|-------------------|-------|--------------|
| Fiscal Year 2025         |                   |       |               | Fiscal Year 2026 |                   |       |              |
| Month                    | Collections       | Rate  | Growth %      | Month            | Collections       | Rate  | Growth %     |
| July                     | 8,838,301         | 3.75% | -0.64%        | July             | 8,533,434         | 3.75% | -3.45%       |
| August                   | 9,099,818         | 3.75% | 5.97%         | August           | 9,047,411         | 3.75% | -0.58%       |
| September                | 8,904,995         | 3.75% | -2.27%        | September        | 8,892,408         | 3.75% | -0.14%       |
| October                  | 8,871,098         | 3.75% | -1.12%        | October          | 8,461,862         | 3.75% | -4.61%       |
| November                 | 8,263,663         | 3.75% | -8.11%        | November         | 8,507,273         | 3.75% | 2.95%        |
| December                 | 9,110,833         | 3.75% | 4.69%         | December         | 9,373,180         | 3.75% | 2.88%        |
| January                  | 9,266,847         | 3.75% | -2.25%        | January          | 9,552,357         | 3.75% | 3.08%        |
| February                 | 9,674,450         | 3.75% | 1.93%         | February         | 9,874,435         | 3.75% | 2.07%        |
| March                    | 7,452,586         | 3.75% | -3.37%        | March            | 7,844,033         | 3.75% | 5.25%        |
| April                    | 7,999,591         | 3.75% | -1.76%        | April            | 8,641,050         | 3.75% | 8.02%        |
| May                      | 8,778,654         | 3.75% | -0.38%        | May              |                   |       |              |
| June                     | 8,409,232         | 3.75% | -2.47%        | June             |                   |       |              |
|                          | <b>87,482,182</b> |       | <b>-0.69%</b> |                  | <b>88,727,445</b> |       | <b>1.42%</b> |



| City Comparison Sales and Use Tax |               |              |                     |
|-----------------------------------|---------------|--------------|---------------------|
| City                              | Sales Tax YTD | Use Tax YTD  | Sales & Use Tax YTD |
| <b>Edmond</b>                     | <b>0.49%</b>  | <b>5.67%</b> | <b>1.42%</b>        |
| Broken Arrow                      | 2.75%         | 11.40%       | 4.08%               |
| Moore                             | 3.44%         | 7.55%        | 3.93%               |
| Tulsa                             | 4.39%         | 0.97%        | 3.78%               |
| Midwest City                      | 3.18%         | 6.25%        | 3.55%               |
| Oklahoma City                     | 2.93%         | 5.77%        | 3.45%               |
| Norman                            | 1.78%         | 7.64%        | 2.67%               |
| Yukon                             | -3.01%        | 2.79%        | -2.23%              |

City of Edmond, Sales, Use and Lodging Tax Summary, April, 2026

| Lodging Tax      |             |       |          |                               |             |       |          |
|------------------|-------------|-------|----------|-------------------------------|-------------|-------|----------|
| Fiscal Year 2025 |             |       |          | Fiscal Year 2026              |             |       |          |
| Month            | Collections | Rate  | Growth % | Month                         | Collections | Rate  | Growth % |
| July             | 94,486      | 4.00% | 23.71%   | July                          | 146,318     | 6.00% | 3.24%    |
| August           | 85,323      | 4.00% | -11.52%  | August                        | 135,766     | 6.00% | 6.08%    |
| September        | 80,959      | 4.00% | 8.94%    | September                     | 116,897     | 6.00% | -3.74%   |
| October          | 75,595      | 4.00% | 11.67%   | October                       | 108,533     | 6.00% | -4.29%   |
| November         | 75,671      | 4.00% | 4.76%    | November                      | 109,782     | 6.00% | -3.28%   |
| December         | 133,923     | 6.00% | 1.18%    | December                      | 124,658     | 6.00% | -6.92%   |
| January          | 109,167     | 6.00% | 17.06%   | January                       | 102,190     | 6.00% | -6.39%   |
| February         | 92,255      | 6.00% | 16.88%   | February                      | 102,025     | 6.00% | 10.59%   |
| March            | 99,994      | 6.00% | 22.63%   | March                         | 85,528      | 6.00% | -14.47%  |
| April            | 81,932      | 6.00% | -5.38%   | April                         | 95,770      | 6.00% | 16.89%   |
| May              | 120,216     | 6.00% | 6.83%    | May                           |             |       |          |
| June             | 124,381     | 6.00% | 4.51%    | June                          |             |       |          |
|                  | 929,304     |       | 7.87%    |                               | 1,127,467   |       | 1.10%    |
|                  |             |       |          | Cumulative year-to-date (YTD) |             |       |          |

