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**MEMORANDUM**

TO: Paul Marzocca – Police Chief

FROM: Matthew Ecker – Administrative Officer

SUBJECT: 2020 MOTORCYCLE PURCHASE

DATE: July 28, 2020

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**APPROVED**

*Paul Marzocca*  
7-28-2020

As part of the Capital Improvement Project that was approved by Council last year, the police department requested \$70,000 to purchase two fully-marked and equipped BMW police motorcycles. Working with state contract vendors, motorcycle-certified department employees designed those motorcycles to meet our specifications. Total price, per unit, is \$34,620.33, for a total of \$69,240.66, which is just over \$750 less than the approved amount.

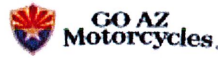
Attached please find the quote from Go AZ Motorcycles (State Contract Vendor ADSP018-205712). That quote covers not only the price of the motorcycles, but also all the upfits needed to make them ready for patrol use.

Please know that the quote reflects pricing for 2020 models, which are rapidly aging out. Per the dealer, we may wind up with 2021 models. However, also per the dealer, they will honor any purchase order they receive, and guarantee that, no matter the model, the final price will not exceed \$35,000 per unit, so our \$70,000 budget cap will not be exceeded.

With all of the quotes finalized, and with the total price being below the previously authorized budget threshold, we are ready to move forward with the purchase. I respectfully request that I be allowed to order these motorcycles as configured.

If there is anything further I can do to assist you, staff, or Council with the authorization of this purchase, please don't hesitate to let me know.

# BMW R 1250 RT-P Quote 2020MY



LZ Delta, LLC DBA: GO AZ Motorcycles  
 15500 N Hayden Rd.  
 Scottsdale, AZ 85260  
 480-398-2545  
 Contact: Jay Tucker  
 jtucker@goaz.com  
**Confidential**

Color	Option Code
1 Night Black & Alpine White III	753
0 Night Black	716
0 Alpine White III (special order)	751
0 Black Blue (special order)	754
0 Sapphire Blue (special order)	755
0 Violet Blue (special order)	756
0 Glacier Silver Metallic (special order)	N99

**Quotation:**

**City of El Mirage**

Option Code Contract Price

Motorcycle  
**\$20,281.10**

**Factory Special-Order Options - plan for an extra 90-120 days for delivery if selected**

1 Keyless Ride w/two transmitters	193	\$451.25	\$451.25
1 Gear Shift Assist Pro	222	\$451.25	\$451.25
1 GPS Preparation	272	\$194.75	\$194.75
1 Dynamic Package (219, 224 + 182)	238	\$308.75	\$308.75
0 Chrome Exhaust	350	\$142.50	\$0.00

**The Options Below denote Standard Order Deck - Removal is only by Special Order (Option Delete)**

1 Heated Seat	518	\$155.82	\$155.82
1 Tire Pressure Monitoring	530	\$245.00	\$245.00
1 Cruise Control	538	\$343.00	\$343.00
1 Weather Protection	649	\$245.00	\$245.00

**Non-BMW Options or Additional Labor Operations Provided by Dealer**

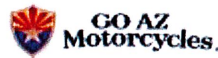
	Total Price
Base upfit labor	\$286.13
Sheep Skin seat cover	\$145.00
Setcom Push to Talk System (Price for cable kit and breakaway cable only)	\$875.50
Bluetooth Audio transmitter	\$156.75
Replacement Cables & Remote for Raptor system / Install Moving Radar (re-use major components from Honda)	\$928.82
Motorola remote cable 3075217A02	\$190.64
Headlight Protector	\$171.34
Saddlebag Organizers	\$107.96
Handlebar Radar Display Mounting Bracket FMSA-HBM-KR	\$37.05
Graphics Package	\$455.00
	\$0.00
	\$0.00
	\$0.00

Units	Quotation valid for 60 days from date noted below.	See pages 2-4 for BMW option detail
1	6/25/2020	

Total Price per Unit with Options	\$32,136.18
8.05% Sales Tax (if applicable)	\$2,484.16
<b>Grand total</b>	<b>\$34,620.33</b>

Pricing based on AZ Statewide Contract # ADSPO18-205712

# BMW R 1250 RT-P Quote



Quotation for:

**City of El Mirage**

**Options**

Per		BMW P/N	Contract Price	Install Labor (ea)	Total Price
5	Emergency Warning Lights (10)				
5	Red LED-X Light	63172361718	\$116.67	\$3.27	\$599.70
5	Blue LED-X Light	63172361719	\$116.67	\$3.27	\$599.70
-	Rear Duplex Emergency Warning Light (1)				
1	Duplex LED-X Red / Blue	63172361730	\$389.82	\$8.18	\$398.00
-	Take-Down (4) Alley (2) TS (2) BT (2) Saddlebag Light (1) Red ID (1)				
6	White Torus LED TDL/Alley	63172361722	\$82.80	\$3.27	\$516.43
2	Auxiliary LED Turn Signals	63172361725	\$78.40	\$3.27	\$163.35
2	Auxiliary LED Brake/Tail Light	63172361726	\$51.48	\$3.27	\$109.50
1	Saddlebag LED Lights w/sensor switch	63172361727	\$154.62	\$4.09	\$158.71
2	LED Auxiliary Headlights (order 2)	63178532140	\$159.85	\$40.88	\$401.44
2	Bolt 6 x 40 (order 2)	63127699141	\$5.86	\$0.00	\$11.71
2	M6 Hex Nut (order 2)	7129905826	\$3.19	\$0.00	\$6.38
-	Convenience Options				
2	Extra Ignition Key - Keyless Fob Transmitter	66128555168	\$232.76	\$40.88	\$547.26
1	Police Side Stand Extension / Base	71602412389	\$34.20	\$81.75	\$115.95
1	Note Pad Holder	65140421315	\$45.60	\$16.35	\$61.95
1	Rear Flashlight / PR24 Holder - Left	71602452839	\$178.13	\$16.35	\$194.48
-	Convenience Options (cont'd)				
1	BMW Motorrad Battery Charger (2.5 Ah)	77028551897	\$160.65	\$0.00	\$160.65
1	BMW Navigator VI GPS Kit Complete	77528355998	\$806.65	\$0.00	\$806.65
	Radio Options				
3	Radio Power Plug Connector	71602452887	\$10.14	\$8.18	\$54.93
1	Radio Speaker Plug	71602452844	\$10.14	\$8.18	\$18.31
1	Microphone Attachment Mount (need kit below)	71602452875	\$27.55	\$4.09	\$31.64
1	Kustom/Stalker/MIC Remote Attachment Kit	71602452841	\$13.33	\$4.09	\$17.42
2	Radio "Y" Power Harness	71602452880	\$38.00	\$8.18	\$92.35
1	Radio Quick Mounting Plate	71602408076	\$28.50	\$8.18	\$36.68
	Accessory Connection Plugs				
1	Accessory Connection Plugs (3)	71602452846	\$10.14	\$8.18	\$18.31
1	Sump / Engine Protection Guard (order 1)	11848532939	\$123.67	\$40.88	\$164.54
5	Fillister Head Screws M6 x 20 (order 5)	7129908076	\$3.16	\$0.00	\$15.81
5	Grommet (order 5)	13531341283	\$2.67	\$0.00	\$13.35
5	Bushing (order 5)	11848544832	\$5.38	\$0.00	\$26.90
1	Bracket front (order 1)	11848532937	\$31.77	\$0.00	\$31.77
1	Bracket Rear (order 1)	11848532940	\$51.79	\$0.00	\$51.79
5	Fillister Head Screws M8 x 25 (order 5)	7129907382	\$1.74	\$0.00	\$8.71
-	Radar Options				
1	Front 12v Power Outlet (lighter style)	71602407785	\$58.02	\$24.53	\$82.54
1	Fused Front Power Socket Harness	71602409958	\$31.35	\$16.35	\$47.70
1	Radar Connection Plug	71602452849	\$8.86	\$8.18	\$17.04
1	Kustom Raptor Display Head Mount	71602452851	\$44.65	\$8.18	\$52.83
1	Kustom Raptor Radar Counter Mount	71602452892	\$33.73	\$8.18	\$41.91
1	Kustom Ka Band Front & Rear Antenna Mounts	71602452852	\$69.31	\$16.35	\$85.66
1	Kustom Radar Remote Control Mounting Plate	71602452855	\$22.80	\$4.09	\$26.89
1	Kustom/Stalker/MIC Remote Attachment Mount	71602452841	\$12.66	\$4.09	\$16.75
1	FMS Pro Laser IV Holster		\$284.05	\$16.35	\$300.40