



**Executive Summary
Playground Solutions
IFB 18-04P**

The purpose of this solicitation is to establish a contract(s) with responsive and responsible firms that provide a wide array of Playground Solutions. The intent is to cover the entire nature of Playground products and services including, but not limited to: playground equipment, shade structures, playground surfaces, and to include any applicable services that align with Playground Solutions such as installation, inspections, maintenance and repairs, consulting and/or Playground Management services as specified within the solicitation and to provide such services to the Members of 1GPA Cooperative on an as-needed basis and in compliance with Arizona School Procurement Rules.

1GPA is awarding contracts to cover all of Arizona. Firms were also allowed to submit responses to include other states. Firms shall follow the laws as applicable in all states in which they submitted bids and assure that this solicitation meets the requirements of said states. Pinal County ESA is the lead agency for this solicitation.

On August 24, 2017 the invitation for bids was issued and sent to the prospective bidders via Public Purchase website and posted on the 1GPA website. A total of 200 vendors received notification of the solicitation. This solicitation was advertised in the Florence Blade on August 24, 2017 and August 31, 2017 as the official paper of Pinal County. A Pre-Bid Conference was held on September 5, 2017 to review contract terms and conditions, scope of work and review pricing structure of the contract with prospective bidders. The Public Bid Opening was held on October 19, 2017 at 11:00 a.m. at the 1GPA Office at 1910 W. Washington St., Phoenix, AZ 85009. Fifteen (15) responses were received.

The bids were initially reviewed to determine responsiveness and responsibility as required in the IFB. All fifteen (15) bids were considered responsive and responsible. Bids were then evaluated per category as stated in the Cost Forms: Playground Equipment, Shade Structures, Playground Surfacing and Services. Each Category included the following pricing evaluation factors: 1) Manufacturers & Percent Discounts, 2) Market Basket Costs, 3) Installation and Service Rates, 4) Regional Pricing, and 4) Additional Products Offered. Each bidder was ranked highest to lowest rank based on the pricing submitted in the above mentioned Cost Forms. After initial ranking of all firms was established, a complex review and analysis of the scope of services was performed to review what each firm offered in the contract by category. After categories were reviewed, regions and locations were also analyzed to determine if the members of 1GPA that are located outside of Maricopa County and Arizona would have coverage for the contract nationally. The evaluation committee consisted of Jennifer Muñoz, Director of Procurement and Compliance, 1GPA, and Ken Carter, Executive Director, 1GPA.

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership and the broad geographic coverage. Award was recommended to the least number of bidders and a complete justification for multiple award has been determined and filed with the procurement file.

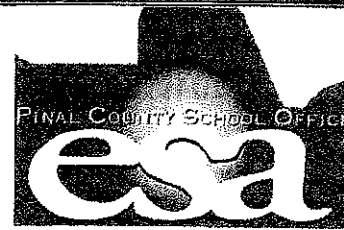
Awarded Firms

Arizona Recreation Design, Inc.
Dave Bang Associates, Inc.
Exerplay, Inc.
Flexground LLC.
Kidstuff PlaySystems, Inc.
Miracle Playground Sales
Play It Safe Playgrounds and Park Equipment, Inc.
Safe and Sound Playground
Shade 'N Net of Arizona, Inc.
T.F. Harper & Associates LP
Total Shade
USA Shade

Non-Awarded Firms:

Dynamo Playgrounds
ExoFit Outdoor Fitness
Turboscape

This is a multi-year contract beginning from date of award for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and IGPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with A.A.C. R7-2-1093 has been provided in the solicitation files.



Contract Extension

September 25, 2019

ExerPlay, Inc.
P.O. Box 1160
Cedar Crest, NM 87008

Attn: Michelle McKean, Mindy Bennett (michelle@exerplay.com; mindy@exerplay.com)

Re: Extension Agreement for Contract #18-04P-03 Playground Solutions

The above referenced contract is hereby mutually extended for an additional one (1) year period through November 16, 2020. This is the third year of a potential five-year agreement. Please indicate your desire to extend by completing and emailing back the executed Contract Extension along with the following documentation:

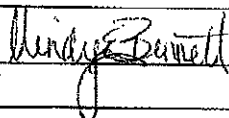
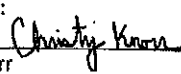
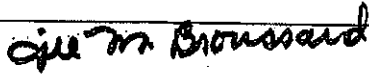
- Updated Certificate of Insurance (see terms and conditions of contract to ensure compliance)
- Proof of Licensing in good standing (if applicable)
- Updated Contact Information Sheet completed
- Updated Master Cost Form/Price Sheet (if applicable)

Please check the appropriate box regarding pricing:

- Our contract utilized firm-fixed pricing. We agree to hold the current prices until the next contract renewal date of 11/16/2020.
- Our contract utilized percentage off MSRP/Retail pricing. The current price lists/catalogs are still applicable and percent discounts remain the same until the next contract renewal date of 11/16/2020.
- We have provided new price lists/catalog for 1GPA's review. Please see the attached updates. (Note: Percentage Discounts should remain the same per contract terms and conditions.)
- ExerPlay will provide updated vendor pricing as we receive it starting in January of 2020.

By signing this document, vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

In addition, please verify that your company is providing usage reports as per the terms of your contract. If you have any questions or concerns, please feel free to contact Christy Knorr by email: cknorr@1GPA.org.

Vendor Acceptance/Signature: 	Date: 10/2/19
Printed Name: Mindy E. Bennett	
Title: Project Coordinator	
1GPA Authorized Signature: 	
Printed Name: Christy Knorr	Date: 10.15.2019
Title: Vice President	
Pinal County ESA/Mary C. O'Brien Authorized Signature: 	
Title: Superintendent	
Printed Name: Jill Broussard	Date: 10/16/19